



Rizzetta & Company

Venetian Community Development District

Board of Supervisors' Meeting

March 27, 2023

**District Office:
9530 Marketplace Road, Suite 206
Fort Myers, Florida 33912
(239) 936-0913**

www.venetiancdd.org

VENETIAN COMMUNITY DEVELOPMENT DISTRICT

Venetian River Club, 502 Veneto Boulevard, North Venice, Florida 34275

www.venetiancdd.org

Board of Supervisors	Rich Bracco	Chairman
	Ernest Booker	Vice Chairman
	Ken Smaha	Assistant Secretary
	Jill Pozarek	Assistant Secretary
	Cheryl Harmon Terrana	Assistant Secretary
District Manager	Belinda Blandon	Rizzetta & Company, Inc.
District Counsel	Andy Cohen	Persson, Cohen, Mooney, Fernandez & Jackson, P.A.
District Engineer	Rick Schappacher	Schappacher Engineering

All cellular phones must be placed on mute while in the meeting room.

The Audience Comment portion of the agenda is where individuals may make comments on matters that concern the District. Individuals are limited to a total of three (3) minutes to make comments during this time.

Pursuant to provisions of the Americans with Disabilities Act, any person requiring special accommodations to participate in this meeting/hearing/workshop is asked to advise the District Office at least forty-eight (48) hours before the meeting/hearing/workshop by contacting the District Manager at (239) 936-0913. If you are hearing or speech impaired, please contact the Florida Relay Service by dialing 7-1-1, or 1-800-955-8771 (TTY) 1-800-955-8770 (Voice), who can aid you in contacting the District Office.

A person who decides to appeal any decision made at the meeting/hearing/workshop with respect to any matter considered at the meeting/hearing/workshop is advised that person will need a record of the proceedings and that accordingly, the person may need to ensure that a verbatim record of the proceedings is made including the testimony and evidence upon which the appeal is to be based.

VENETIAN COMMUNITY DEVELOPMENT DISTRICT
District Office · Ft. Myers, Florida · (239) 936-0913
Mailing Address · 3434 Colwell Avenue, Suite 200, Tampa, Florida 33614
www.venetiancdd.org

March 21, 2023

Board of Supervisors
**Venetian Community
Development District**

AGENDA

Dear Board Members:

The regular meeting of the Board of Supervisors of Venetian Community Development District will be held on **Monday, March 27, at 9:30 a.m.** at the Venetian River Club located at 502 Veneto Boulevard, North Venice, Florida 34275. The following is the agenda for this meeting:

- 1. CALL TO ORDER/ROLL CALL**
- 2. PLEDGE OF ALLEGIANCE**
- 3. PUBLIC COMMENT**
- 4. STAFF REPORTS**
 - A. District Engineer
 - B. District Counsel
 - C. River Club
 - D. Field Manager
 - E. District Manager
- 5. BUSINESS ITEMS**
 - A. Consideration of Proposals Received in Response to the RFP for Landscape & Irrigation Maintenance..... Tab 1
 1. Duval Landscape Maintenance
 2. Landscape Maintenance Professionals, Inc.
 3. Russell Landscape
 4. Sun State Landscape Management
 - B. Discussion Regarding O&M Expenditures and Approval of Prior Months
- 6. BUSINESS ADMINISTRATION**
 - A. Consideration of the Minutes of the Board of Supervisors' Meeting held on February 27, 2023..... Tab 2
- 7. CONSENT ITEMS**
 - A. Acceptance of Advisory Committee Meeting Minutes..... Tab 3
 1. Facilities Advisory Committee Minutes of February 06, 2023
 2. Fitness/Pool Advisory Committee Minutes of February 15, 2023
 3. Landscaping Advisory Committee Minutes of February 06, 2023
 4. Social and Dining Advisory Committee Minutes of February 14, 2023
- 8. SUPERVISOR REQUESTS AND COMMENTS**
- 9. ADJOURNMENT**

We look forward to seeing you at the meeting. In the meantime, if you have any questions, please do not hesitate to contact me at (239) 936-0913.

Very truly yours,

Belinda Blandon

Belinda Blandon

District Manager

cc: Andrew Cohen: Persson, Cohen, Mooney, Fernandez & Jackson, P.A.

Tab 1

Venetian CC CDD

Landscape Maintenance Services Proposal



Venetian CC CDD Community Leadership,

On behalf of Duval Landscape Maintenance I want to first and foremost thank you for the opportunity and consideration to become your future landscape management services contract provider. The possibility of partnering with you is exciting! We are eager for the chance to service all your landscape needs as a single source landscape maintenance partner. Our commitment to quality, customer service and consistent communication are a few of the pillars on which our culture is built.

Quality is the conformance to established and agreed upon requirements. We at Duval Landscape Maintenance manage this from the very beginning by means of our initial assessment and estimating take offs of your property. Our team of experts spend significant time on site, utilize sophisticated measuring/budgeting software, and cross reference decades of field experience to ensure we understand the unique agronomic and horticulture characteristics that your property presents. Our precise quantifying process is our approach for each job to ensure accurate hours, crew size, type & size of equipment and clearly defined specifications resulting in precise daily, weekly & annual work process(s).

In the following pages you will learn about Duval Landscape Maintenance and why we are the best choice as an organization. It is our desire to build partnerships through hard work that create lasting relationships. We believe that landscaping is about more than simply keeping up appearances and we hope we get the chance to show you just exactly what that means. Once again, we are grateful for the opportunity to propose our bid for partnership with Venetian CC CDD.

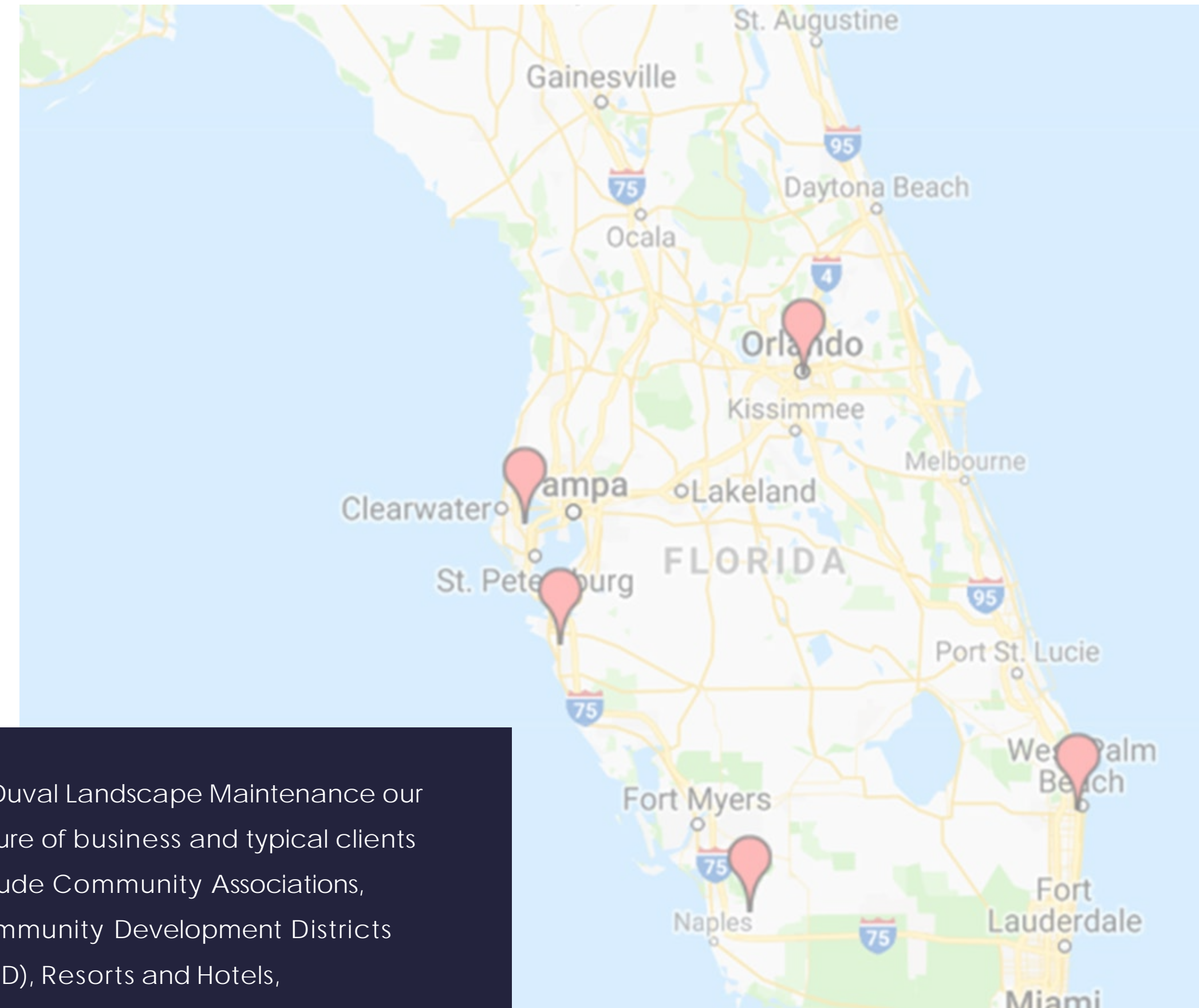
Sincerely,

Joe Lasota

Business Development Manager

Duval Landscape Maintenance Company Overview

Duval Landscape started in 2009 with one man and one landscaping job. Since then, the company has rapidly grown to include over 340 full-time employees serving over 100 commercial customers throughout the state of Florida. Incorporated since August 12th, 2009 Duval Landscape Maintenance (Charter No. L 09000077374 / FEIN 27 0877531) has since grown into one of the premier landscaping companies in Florida. Our corporate headquarters is located here in Jacksonville at 7011 Business Park Blvd N, Jacksonville FL 32256 however we also have branches at the following locations:



- Jacksonville: 7011 Business Park Blvd N | Jacksonville FL 32256
- Naples: 1961 Rock Road | Naples FL 34120
- Tampa: 4501 Ulmerton Road, Suite 7 | Clearwater FL 33762
- Sarasota/Manatee: 2123 University Parkway, Suite 104 | Sarasota FL 34243
- Orlando: 2423 S. Orange Ave Ste 117 | Orlando FL 32806
- West Palm Beach: 1655 Donna Road, Suite 5 | West Palm Beach FL 3340

At Duval Landscape Maintenance our nature of business and typical clients include Community Associations, Community Development Districts (CDD), Resorts and Hotels, Multifamily Community, Government Districts and Corporate Commercial real estate properties.

Duval Landscape Maintenance Principal Officers



Rob Bullock

P R E S I D E N T

In 2012, 2013, and again in 2017 Duval was the recipient of the National Grand Award for Landscape Maintenance excellence. This award is bestowed upon single contractor for providing superior services. With the extensive judging criteria, this award truly sets his firm apart. With over seventeen years of landscape acumen, Rob leads his team through direct involvement and a passion for client relations. Degree Lake City Community College—Landscape Management.



Edwin Cintron

C h i e f F i n a n c i a l O f f i c e r

Edwin has direct responsibility for managing our billing, receivables, payables, customer contracts, vendor agreements, and many more administrative management operations covering personnel, information technology, legal, and facility management. Edwin has over 15 years of business and financial management experience. He attended the University of South Florida in Tampa, FL for his undergraduate degree in Accounting and the Air Force Institute of Technology in Dayton, Ohio for his graduate degree in management.



Taylor Cain

B r a n c h M a n a g e r

Taylor's high level of skill, knowledge, and CDD/HOA experience makes him the "best" selection for leading and managing daily operations. Taylor has 10 years of award-winning landscape industry experience. His customers rely on his attention to detail, meeting & exceeding high end specification-based contracts, and for his expertise in lawn and ornamental care. Taylor is Florida BMP certified, FNGLA Certified Horticulture Professional and holds an BS in Business Management.

There are five critical areas to a healthy landscape. Each will require separate planning, scheduling, and care.

1

Weed and Insect Control

Weeds and insects are unsightly, detrimental to plant health and can be very costly. We at Duval Landscape Maintenance take very seriously our fertilization and pest control program. With fertilization/pesticide applications for your turf and applications for shrubs/trees, we will formulate a program specific to your property's needs and current issues.

2

Irrigation Efficiency

Installing and repairing irrigation, having properly timed zones and clocks, along with proper fertilization will transform turf and plants into visually appealing and healthy plant life.

3

Communication

Proactive dialogue, professional recommendations, monthly checks and accountable reporting are just some of the services Duval Landscape Maintenance is committed to providing. In so doing, we will be able to avoid any potential issues. Moreover when issues do arise, they will be addressed and handled immediately because the channel of communication has been set in place to correct the matter in a timely and efficient manner

4

Manpower and Detail

This is a key area of concern and will be treated as such. Maintenance is a product of hours and manpower and we have budgeted accordingly. Specific areas such as leaf and mulch control along all building perimeter, maintaining building clearance from shrubs and tree's, and the retention/overflow stream maintenance have all been calculated and accounted for.

5

Front Entrance, Roadways, and Common Areas

The community entrance and cabana/pool, are areas you see when you enter the neighborhood, and when leaving and it should have a lasting impression. One that is positive and inviting. Our Landscape Design Team is ready to collaborate to design and maintain a warm and appealing entrance full of color for you and your neighbors. This service is free of charge and yet another service we provide to the communities we partner with.

Duval Landscape Maintenance Layers of Accountability

6



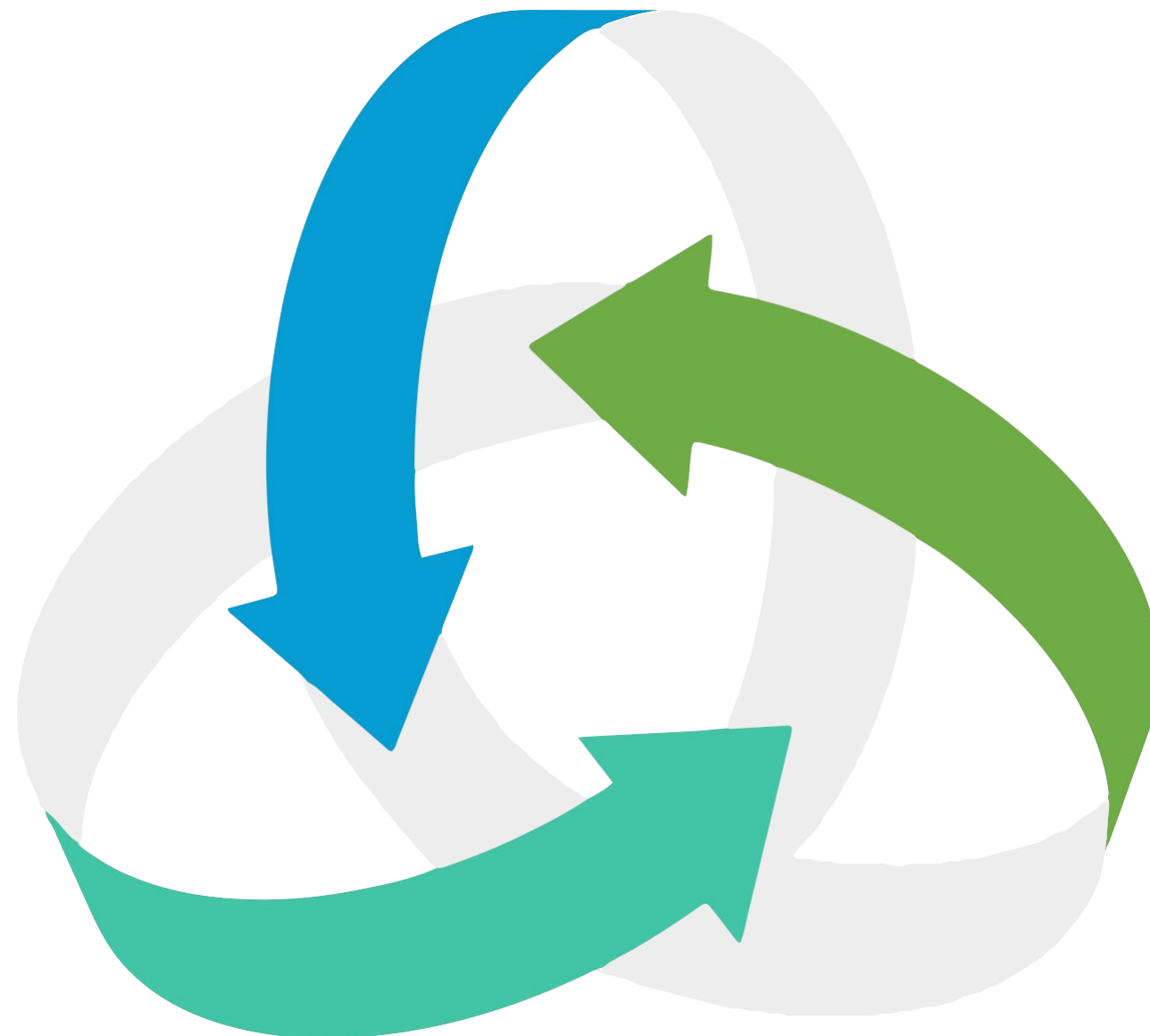
24 Hour Phone

Contact us at our office at 1-866-980-3560. Our team is on standby ready to assist and accommodate. All of our managers and supervisors have company phones and can be reached to service your requests.



Face to Face

We are in the business of creating and developing lasting relationships. What better way to do that than face to face interaction! Set up a property walk, lunch and learn, and/or a meeting with any of our managers. At Duval Landscape Maintenance we welcome the chance to meet those we are partnered with. So don't be shy, let's set something up!



DLM Website




Submit inquiries, requests, concerns, suggestions or any other feedback using our website. It is monitored daily and notifications are distributed to the appropriate party in order that your requests may be properly handled.



Customer Support

At the end of the day we want to do more than be your landscaper. A pillar on which we differentiate ourselves is through customer service and that starts with making ourselves available. We want to be your point of contact for every aspect of your landscape. Feel free to utilize any of our layers of accountability and we will make ourselves available.

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Test	Results	SOIL TEST RATINGS					Calculated Cation Exchange Capacity	
		Very Low	Low	Medium	Optimum	Very High		
Soil pH	6.1						9.3 meq/100g	
Buffer pH	6.80							
Phosphorus (P)	103 ppm						Calculated Cation Saturation	
Potassium (K)	94 ppm							
Calcium (Ca)	1246 ppm						%K	2.6
Magnesium (Mg)	183 ppm						%Ca	67.0
Sulfur (S)	22 ppm						%Mg	16.4
Boron (B)	0.4 ppm						%H	14.0
Copper (Cu)	2.6 ppm						Hmeq	1.3
Iron (Fe)	180 ppm						%Na	0.6
Manganese (Mn)	42 ppm						K : Mg Ratio	
Zinc (Zn)	7.6 ppm						0.13	
Sodium (Na)	12 ppm						Ca : Mg Ratio	
Soluble Salts							4.09	
Organic Matter	6.1 % ENR 150							
Nitrate Nitrogen								

[illegible]

Pond Bank Maintenance



The lack of a healthy shoreline buffer around this pond may be contributing to the turbidity and nutrient load.



This pond is protected by a native grass buffer and a wooded buffer.



Stormwater pond post planting. Likely improvements include bank stabilization and enhanced water quality.

Duval Landscapes Design Team, will work with you to improve the shoreline (or buffer) area of your ponds with vegetation if desired.

Having a longer grass zone, and/or plants along a shoreline can slow stormwater runoff and remove pollutants, including nutrients, before entering a waterway. This also helps lower the risk of future bank erosion.

Duval Operations Standard for Turf Irrigation

Irrigated turf areas are free from dry, muddy or over-irrigated areas and water coverage is uniform. Irrigated turf areas are uniformly watered providing a turf appearance that is consistent throughout.

- Monthly / Weekly System Inspection
- Regular zone inspections for proper coverage
- Clean and adjust heads/emitters
- Weekly pump station inspections
- Quarterly diving for filter inspection & cleaning
- Seasonal adjustment for water needs
- Emergency after hours call service
- Water Truck when required
- Reporting

Monthly Irrigation Inspections 8

Duval Landscape Irrigation Technical Inspection Report

Irrigation Controller			Point of Connection				Site Name:														
Location				Location				Location:													
Type/Size				Size				Technician:													
Rain Gauge	Y	N	Source		Meter	Well	Pump	Date of Inspection:													
Power On	Y	N							Inspection # :		of in contract										
General Information			Backflow		Y	N	Inspection Start Time:														
Valve Type				PRV		Y	N	Inspection End Time:													
Adequate Coverage		Y	N	Master Valve		Y	N	Set to Run:		Odd	Even										
								or Days of the Week:		S	M	T	W	T	F	S					
			Repairs Proposed (P) or Completed (C)																		
Controller		Plant Type		Pipes		Valves		Broken Heads				Adjustments									
Zone	Head Type (Rotor, Spray, Dip, etc.)	Turf	Shrub	Annual	Mainline Break	Lateral Line Break	Zone Not Responding	Valve Leaking	Zone Not Shutting Down	Turf Spray (4")	Shrub Spray (12")	Fixed Riser	Gear Driven Rotor	Impact Rotor	Cleaned/Replaced Nozzle	Adjust Spray Pattern	Straightened	Capped	Raised/Lowered	Comments and Recommendations	
1																					
2																					
3																					
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Duval Landscape Maintenance Awards

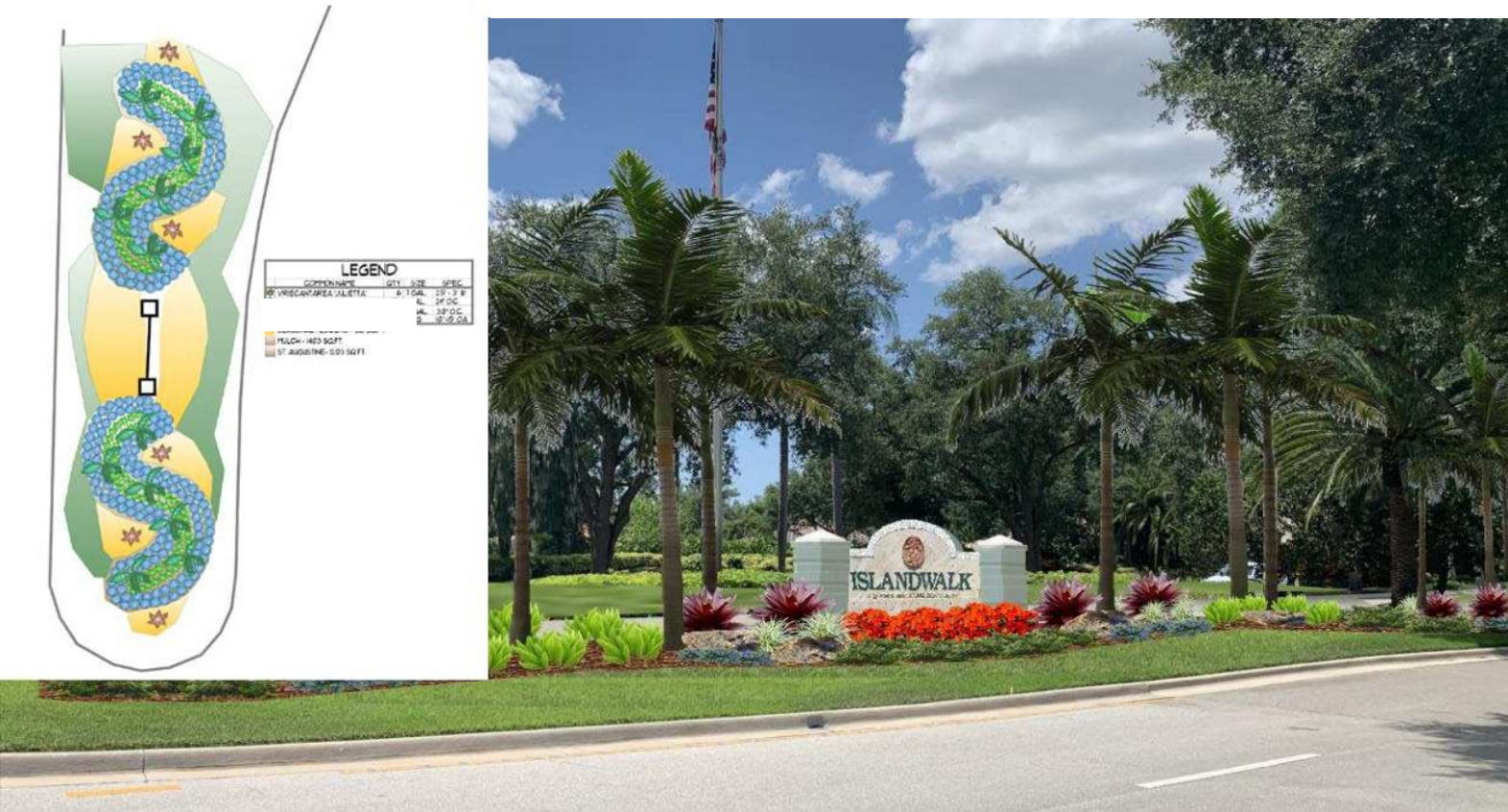
National Landscape Awards of Excellence

- o Grand Award-Flagler Center
- o Grand Award-Flagler Center
- o Merit Award-Campfield Condominium Association
- o Merit Award-Campfield Condominium Association
- o Merit Award-Summer House in Old Ponte Vedra
- o Merit Awards-Deerwood Park South



Design And Enhancement Solutions

- Interactive Design Enhancements Proposal
- Before & After Renderings
- 2-3 Year (Multi-Year) Landscape
- Virtual & Face to Face Meeting Capabilities





Landscape Maintenance Proposal Summary

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In accordance with the request for proposal for landscape and irrigation maintenance, Duval Landscape Maintenance proposes to conduct all work necessary to provide complete maintenance operations as described in the provided specifications. This proposal is for a one or five (1-5) year term in which Venetian CC CDD has the option should they so choose, with or without cause, to cancel the contract with 30 day's notice provided to Duval Landscape Maintenance.

Duval Landscape Maintenance proposes and agrees, if this proposal is accepted, to contract in the form of contract specified, to furnish all necessary materials, all equipment, all necessary machinery, tools, apparatus, means of transportation, and labor necessary to complete the work specified in the proposal and the agreement, and called for by the detailed specifications and/or maintenance map and in the manner specified.

The proposal summary to follow is a comprehensive explanation of the minimum amount/quantity of work to be performed under the contract, in the case of any conflict between this schedule of proposal items and the contract specifications, the contract specifications will prevail.

Operations Plan – Turf Fertilization Frequency Calendar

Venetian CC CDD	TURF AREAS- Frequency Calendar												
All Turf Areas Per Scope	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
ST. Augustine Turf/Bahia	2	2	2	4	4	4-5	4-5	4-5	4-5	2-4	2	2	42
Blades sharp at all times Equipped with Mulching Deck Leaves & Debris not blown into beds Trash Removal prior to mow Clean up – all clippings, debris, dirt removed upon completion of work													
Fertilization all Turf areas		X	X	X	X		X			X			5
Granular Fertilization 2X Liquid 4X <u>All Fert Mixes Will Be Customized Per Soil Samples</u>		**Complete Fertilizer BL Weed Control	**Complete Fertilizer BL Weed Control	**Complete Fertilizer BL Weed Control	**Complete Fertilizer BL Weed Control		Micros As Needed St Augustine			**Complete Fertilizer BL Weed Control			
Products, materials, and rates may be adjusted based on soil test results													
Comply with Country Fertilizer Ordinance Fert w/ Iron removed from all hard surfaces Soil testing 2X & Based on need Fert Ring of Responsibility from any surface water (5 feet) Deflectors Shields													
Targets - Turf Damaging Insects					Chinch Bug	Chinch Bug	Grub/Mole Cricket	Grub/Mole Cricket	Chinch Bug	Chinch Bug			1 PM
Turf Disease Control Monthly As needed Proper Fert Mow Mgmt	X	X	X	X	X	X	X	X	X	X	X	X	1 PM
Turf Insect Control Monthly As needed Proper Fert Mow Mgmt	X	X	X	X	X	X	X	X	X	X	X	X	As needed
Eliminate minimize populations of turf damaging insects including Chinch Bugs Sod Webworm Caterpillars Billbugs & Mole Crickets Treat Fire Ant Mounds when detected													
Weed Control (Pre & Post Emergent)	X	X	X	X	X	X	X	X	X	X	X	X	As needed
Proper fertilization, mowing & water management practices to promote weed resistant turf													
Irrigation System Monitoring & Maintenance	X	X	X	X	X	X	X	X	X	X	X	X	12
Inspect & test Monthly All routine repairs reported & proposed Controllers Water Sources Irrigation Systems Report- Operation Time – Start time – Maint. Items performed- Comments & Recommendations													



We Care About | Your Landscape | Your Priorities | Your Satisfaction



Operations Plan - Ornamental Area Frequency Calendar

Venetian CC CDD	Trees Palms Shrubs Ground Cover Color-Frequency Calendar												
All Plant Material Per Scope	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
Pruning ornamentals as needed & per schedule	X	X	X	X	X	X	X	X	X	X	X	X	12
Trees up to 15’	X	X	X	X	X	X	X	X	X	X	X	X	12
Shaping, grooming and the removing of dead or diseased vegetation for shrubs and ground covers Required heavy pruning Feb. Mar, or , if flowering shrubs, after their major bloom period													
Planted Areas, Pavers, Amenity, Walks – Weed Control	X	X	X	X	X	X	X	X	X	X	X	X	Per Service
Performed both manually and/or chemically, with approval from Client													
Ornamental Plant / Palm Fertilization	X		X		X		Minor Element Supplemental		X				4+
14-14-14 and/or 8-10-10 for Palms / Liquid drench as needed													
Disease Control Insect Control	X	X	X	X	X	X	X	X	X	X	X	X	As needed
Performed both manually and/or Chemically, with approval from Client													
Irrigation	x	x	x	x	x	x	x	x	x	x	x	x	12
Monthly Checks – Clocks rain sensor run each zone minor adjustments Clean filters water schedules approved by property management after hours emergency service call													
Service Requests	XXXX	XXXX	XXXX	XXXX	XXXX	XXXX	XXXX	XXXX	XXXX	XXXX	XXXX	XXXX	52
All Service requests within 24-48 hours and follow up with verification of issue resolution upon completion.													



We Care About | Your Landscape | Your Priorities | Your Satisfaction



PRICING TABLE FOR FULL-SERVICES

Contract Specifications		Quantity Per Year	Monthly Cost	Annual Cost
A	Mowing	42 (On-site 52)	\$32,615	\$441,391 (All-In)
B	Edging, String Trim	42 (On-site 52)		
C	Blowing/Debris Cleanup	42 (On-site 52)		
D	Plant/Hedge Pruning (30 day trim)	12	Included	Included
E	Turf/Shrub Fertilization & Pest Control	Custom Mixes To Fit Soil Samples	Included	Included
F	Complete Irrigation Monthly Service (With Reporting)	Per RFP	Included	Included
G	Mulch Installation	Per RFP	Per RFP	Per RFP
H	Palm Tree Trimming over 15'	Per RFP	Per RFP	Per RFP
Total Annual Cost:			\$32,615	\$391,391



We Care About | Your Landscape | Your Priorities | Your Satisfaction





Venetian CC CDD Equipment List

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If awarded the contract for Landscape Services. Duval would provide a Brand-New Fully Dedicated fleet of equipment to Venetian CC CDD to service Mowing, Detail, Fertilization, and Weed- Control.

- 4-Toro Grandstand 72" Mower
- 4-Toro Grandstand 52" Mower
- 2-Toro Grandstand 36" Mower
- 6-ECHO Professional Grade Trimmer
- 6-ECHO Professional Grade Edger
- 12-ECHO Professional Grade Backpack Blower
- 6-ECHO Professional Hedge Trimmer
- 1-Z-Sprayer
- 1-Vortex Spreader
- 12-ECHO Backpack Sprayers



Venetian CC CDD Vehicle and Trailer List

If awarded the contract for Landscape Services. Duval would provide a Brand-New Fully Dedicated Fleet of commercial vehicles and trailers to Venetian CC CDD to service Mowing, Detail, Fertilization, and Weed- Control.

- 2-Ford Transit Vans (Irrigation Techs)
- 3-Ford F-150 Work Trucks
- 1-Ford F-250 Split Tank Spray Truck
- 2-Ford F-250 Work Trucks (Mow Crew)
- 2-Ford F-450 Dump Trucks (Detail Crew)
- 1-Open Utility Trailer 8x16
- 1-Open Utility Trailer 4x8
- 2- Enclosed Trailers 8x20
- 1-Toro Workman Carts/Gator




Full landscape service contract – mowing, fertilization, pest control, trimming, mulch, palm trimming, irrigation, and enhancement services

Duval Landscape Maintenance Reference

Harbour Isle Of Anna Maria Sound (A Minto Property)

12300 Manatee Ave W.
Bradenton, FL 342010

A large, ornate sign for Mote Ranch. The sign is dark green with white scrollwork and a central oval depicting a brown horse running in a field. The text 'Mote Ranch' is in a large, white, cursive font, and 'On the Braden River' is in a smaller, white, serif font below it. The sign is set against a backdrop of lush greenery and palm trees.

Full landscape service contract – mowing, fertilization, pest control, trimming, mulch, palm trimming, irrigation, and enhancement services

Duval Landscape Maintenance Reference

Harbour Isle Of Anna Maria Sound (A Minto Property)

Old Farm Rd.

Sarasota, FL 34201

Stoneybrook

Duval Landscape Maintenance References

Stoneybrook Of Venice.

Stoneycreek Blvd Venice, FL 34292

Full landscape service contract – mowing, fertilization, pest control,



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
03/07/2023

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER	CONTACT NAME: Debbie Weigel
Lassiter-Ware Insurance	PHONE (A/C, No, Ext): (800) 845-8437
3305 Hendricks Avenue	FAX (A/C, No): (888) 883-8680
	E-MAIL ADDRESS: debbie@lassiterware.com
	INSURER(S) AFFORDING COVERAGE
Jacksonville FL 32207	INSURER A: Arch Insurance Company
	INSURER B: Scottsdale Insurance Company
	INSURER C: Westchester Surplus Lines Insurance Company
	INSURER D:
	INSURER E:
	INSURER F:
INSURED	NAIC #
Duval Landscape Maintenance LLC	11150
7011 Business Park Blvd. N.	41297
	10172
Jacksonville FL 32256	

COVERAGES CERTIFICATE NUMBER: 22-23c REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC <input type="checkbox"/> OTHER:			ZAGLB1852201	07/01/2022	07/01/2023	EACH OCCURRENCE \$ 2,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 2,000,000 GENERAL AGGREGATE \$ 4,000,000 PRODUCTS - COM/PO/AGG \$ 4,000,000
A	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> NON-OWNED AUTOS ONLY			ZACAT1847101	07/01/2022	07/01/2023	COMBINED SINGLE LIMIT (Ea accident) \$ 2,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
B	<input type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> EXCESS LIAB <input type="checkbox"/> DED <input type="checkbox"/> RETENTION \$			XLS0125510	07/01/2022	07/01/2023	EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ 5,000,000
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N	N/A	ZAWC1833101	07/01/2022	07/01/2023	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
C	Pollution Liability			G73566149001	02/01/2022	07/01/2023	Each Pollution Condition \$1,000,000 General Aggregate \$2,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

The attached page(s) noting additional terms, conditions, coverage and/or comments applies. All supporting endorsement(s) and policy form(s) attached, if any, comprise the Certificate of Liability Insurance in its entirety. Please review these endorsement(s) and policy form(s) as certain coverage provided by them may only apply when a written contract or agreement between the parties requires such coverage be provided.

CERTIFICATE HOLDER	CANCELLATION
Venetian Community Development District 3434 Colwell Avenue, Suite 200 Tampa FL 33614	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE

ACORD 25 (2016/03)

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Certificate of Insurance

Duval Landscape Maintenance W-9

W-9
Form (Rev. October 2018)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

Give Form to the requester. Do not send to the IRS.

Go to www.irs.gov/FormW9 for instructions and the latest information.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.
Duval Landscape Maintenance LLC

2 Business name/disregarded entity name, if different from above
N/A

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.
☐ Individual/sole proprietor or single-member LLC
☐ C Corporation
☐ S Corporation
☐ Partnership
☐ Trust/estate
☒ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) **S**
Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.
☐ Other (see instructions)

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):
Exempt payee code (if any)
Exemption from FATCA reporting code (if any)
(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.) See instructions.
7011 Business Park Blvd N
Requester's name and address (optional)

6 City, state, and ZIP code
Jacksonville, FL 32256

7 List account number(s) here (optional)

Part I Taxpayer Identification Number (TIN)
Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.
Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Part II Certification
Under penalties of perjury, I certify that:
1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification Instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here Signature of U.S. person Date **03/10/2023**

General Instructions
Section references are to the Internal Revenue Code unless otherwise noted.
Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form
An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.
• Form 1099-DIV (dividends, including those from stocks or mutual funds)
• Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
• Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
• Form 1099-S (proceeds from real estate transactions)
• Form 1099-K (merchant card and third party network transactions)
• Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
• Form 1099-C (canceled debt)
• Form 1099-A (acquisition or abandonment of secured property)
Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.
If you do not return Form W-9 to the requester with a TIN, you must be subject to backup withholding. See *What is backup withholding*, later.

Cat. No. 10231X Form **W-9** (Rev. 10-2018)



We Care About | Your Landscape | Your Priorities | Your Satisfaction





GET IN TOUCH

We care about your landscape, your priorities,
and your satisfaction.

JOE LASOTA

Business Development Manager



Cell

94 1- 5 18 - 6 9 8 7



Office

904 - 900 - 1127



Joe@ DuvalLandscape.com



www.DuvalLandscape.com

Thank You

On behalf of our team here at Duval Landscape Maintenance we are very excited about the opportunity of partnering with you. We care about delivering the best quality, and that starts with you the customer. Our customers expect and deserve the best in customer service, and we work hard to ensure all our customers receive the best service. We thank you for the consideration of our proposal and look forward to working together.



EXHIBIT “B”

BID PROPOSAL FORM

VENETIAN COMMUNITY DEVELOPMENT DISTRICT

VALUE At-A-Glance:

- **Lifetime Warranty On ALL Enhancement Installments**
- **Zero price increase for 5 years**
- **30 Termination with no cause**
- **De-Mossing of Oaks is included**
- **E Verify Used for all staff**
- **Reel Mower for Clubhouse Lawn to be used**
- **Crews On-Site Monday-Friday (52 weeks)**
- **ALL Palms are included to always look trimmed**
- **NO chemical edging to be used**

BID FORM (Initial Term)
VENETIAN COMMUNITY DEVELOPMENT DISTRICT
LANDSCAPE & IRRIGATION MAINTENANCE
REQUEST FOR PROPOSALS

NOTE: *This pricing form is intended to cover pricing for the initial one-year term of the contract. It is assumed that prices will remain the same through each of the five potential annual renewal terms. If the Proposer intends to change pricing for any renewal term, then the Proposer should submit multiple pricing forms, one for each renewal term. Otherwise, the prices stated below will be binding for the initial one-year term, and any annual renewal terms.*

Having carefully examined the specifications and having thoroughly inspected said property, the undersigned proposes to furnish all labor, materials, and proper equipment for the entire scope of work, in accordance with said specifications, for the sum of:

PART 1

General Landscape Maintenance

\$ 274,670 Yr

- Storm Cleanup \$ 45 /hr

- Freeze Protection (description of ability) _____
 Systematically manage irrigation based on current & forecast temperatures. Cover all named low temperature injury prone plant material and manage daily until risk passes.
 \$ 495 /application

- Hand Watering

\$ 35 /hr for employee with hand-held hose

\$ 45 /hr for water truck/tanker

These prices are informational only and NOT to be included in General Landscape Maintenance Cost

PART 2

Fertilization (All labor and materials)

\$ 37,717 Yr

(Include any and all turf pesticide/herbicide/fungicide mixtures you intend to use throughout the year)

BAHIA (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (LBS. N/1000 SF)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION

ST. AUGUSTINE (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (LBS. N/1000 SF)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
February	Pre-M 0.86%19-3-7 50% Polyplus	1lbs. N /1,000 SF	23	\$653.80
March	20-0-0 60% SRN + Micros	0.5/1000 SF	23	\$653.80
April	24-2-11 30% PolyPlus 20AS	1lbs. N /1,000 SF	23	\$653.80
May	Ferrous (Iron)SulfateSprayable	2 OZ /1000 SF	23	\$653.80
July	24-2-11 30% PolyPlus 20AS	1lbs. N /1,000 SF	23	\$653.80
November	Pre-M 0.86%19-3-7 50% Polyplus	1lbs. N /1,000 SF	23	\$653.80

CELEBRATION BERMUDAGRASS (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (LBS. N/1000 SF)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
February	Pre-M 0.86%19-3-7 50% Polyplus	.5lbs. N /1,000 SF	4	\$112
March	20-0-0 60% SRN + Micros	0.5/1000 SF	4	\$112
March	24-2-11 30% PolyPlus 20AS	.5lbs. N /1,000 SF	4	\$112
April	Ferrous (Iron)SulfateSprayable	2 OZ /1000 SF	4	\$112
May	20-0-0 60% SRN + Micros	0.5/1000 SF	4	\$112
July	24-2-11 30% PolyPlus 20AS	.5lbs. N /1,000 SF	4	\$112
November	Pre-M 0.86%19-3-7 50% Polyplus	.5lbs. N /1,000 SF	4	\$112

ORNAMENTALS (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (LBS. N/1000 SF)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
March	8-10-10 40% Polyplus AsTr Fl	4-6lbs /1000 SF/Year	56	\$1,680
June	8-10-10 40% Polyplus AsTr Fl	4-6lbs /1000 SF/Year	56	\$1,680
October	8-10-10 40% Polyplus AsTr Fl	4-6lbs /1000 SF/Year	56	\$1,680

PALMS (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (1.5 LBS. /100 SF PALM CANOPY)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
March	8N-2P205-12K20+4Mg	1.5lbs./100 SF	11	\$330
June	8N-2P205-12K20+4Mg	1.5lbs./100 SF	11	\$330
August	8N-2P205-12K20+4Mg	1.5lbs./100 SF	11	\$330
November	8N-2P205-12K20+4Mg	1.5lbs./100 SF	11	\$330

Please list any additional fertilization for those plant materials requiring specialized applications.

SPECIALTY PLANT MATERIALS				
MONTH	FORMULA	PLANTS TO BE FERTILIZED (i.e., Crape, Loropetalum, Knockout Roses, etc.)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION

The totals in the "Cost per application" column should equal your Total Fertilization Cost for the year.

PART 3

Pest Control (All labor and materials)

18,600
\$ _____ Yr
(if entire pesticide allowance is required) *

* This is an allowance for treatments of trees, ornamentals, groundcovers, etc. and should include only those pesticides/herbicides not already included in the turf fertilizer section. This dollar amount will not be equally divided amongst the monthly invoices. The portion of the allowance used on any particular event shall be billed the month after services are rendered. Contractor shall continue to be responsible for the eradication/control of all weeds, pests and diseases after the allowance listed above has been exhausted.

OTC Injections will be performed at the discretion of the District's BOS

(This shall not be included in either the Pest Control cost listed above nor shall it be included in the Grand Total or Contract Amount.)

OTC Injections (All labor and materials)

7,140
\$ _____ /Yr (based on quantities below)

(OTC injections per specs - do not include in Grand Total)

Palm Type	Palm Qty	# of Inoculations per quarter per palm (based on size) (i.e. (2) inoculations per large Canary Palm per 1/4, etc.)	Cost per Individual Inoculation (One Cartridge)	Total Cost per Year (4x per year)
Medjool	92		\$15x4	\$5,700
Sylvester	21		\$15x4	\$1,440

The CDD reserves the right to subcontract out any and all OTC Injection events.

Application of Top Choice for annual treatment of Fire Ants

For informational purposes only, please provide a cost to apply Top Choice for the annual control of fire ants in all Finished Landscaped Areas as described in Scope of Services. \$ 4500 / Yr

Top Choice application will be performed at the sole discretion of the District's BOS
(This shall not be included in either the Pest Control cost listed above nor shall it be included in the Grand Total or Contract Amount.)

PART 4

Irrigation (All labor and materials) \$ 40,424 /Yr

Freeze Protection (description of ability) _____
24/7 service capability, shut meters off, wrap backflow
prior to freeze. Monitor weather and system until risk if over.

\$ _____/application **(do not include in Irrigation Total or Grand Total)**

After hours emergency service hourly rate \$ 100 /hr. (i.e. broken mainlines, pump & wells, etc.)

Contractor shall provide a list of additional charges and pricing for such items other than routine maintenance as a separate price from this bid. This should be provided on a separate spreadsheet.

PART 5

Based on quantities determined by Contractor, Contractor shall install:

1,045 CY Medium Pine Bark Mulch (currently black shredded cypress) per specs at:

\$ 41,800 /CY (**Material Only** (1X) - October Application)

\$ 8,200 /CY (**Labor Only** (1X) - October Application)

\$ 50,000 /Annual Total Material & Labor Cost

The DISTRICT reserves the right to subcontract any mulching event to an outside vendor

PART 6

Annual Installation (All labor and materials)

The DISTRICT reserves the right to subcontract any annual installation event to an outside vendor

Contractor shall install 3,000 (4") annuals two (2) times per year **per specs** at the direction of the District at \$ 1.98 /annual.

5,940
\$ _____/rotation
11,880
\$ _____/YR (based on two (2) three-month rotations)

AND

Perennial Installation (All labor and materials)

The DISTRICT reserves the right to subcontract any annual installation event to an outside vendor

Contractor shall install 2,000 (6") perennials one (1) time per year **per specs** at the direction of the District at \$ 4.05 /perennial. (reduction in quantity is based on 2/3 of the annual plant quantity to accommodate greater plant spacing based on a larger pot size)

8100
\$ _____/rotation
8100
\$ _____/YR (based on one (1) six-month rotation)

(Do not include in Grand Total)

Total Annual and Perennial Plantings for the year \$ 19980 /YR

GRAND TOTAL (PARTS 1, 2, 3 & 4 - This is what contract will be written for)

391,391
\$ _____/Initial Term

FIRST ANNUAL RENEWAL	\$ <u>391,391</u> /YR.
SECOND ANNUAL RENEWAL	\$ <u>391,391</u> /YR.
THIRD ANNUAL RENEWAL	\$ <u>391,391</u> /YR.
FOURTH ANNUAL RENEWAL	\$ <u>391,391</u> /YR.
FIFTH ANNUAL RENEWAL	\$ <u>391,391</u> /YR.

DUVAL LANDSCAPE MAINTENANCE LLC

Balance Sheet As

of February 1, 2023

Accrual Basis

	01-Feb-23
ASSETS	
<i>Current Assets</i>	2,427,896.28
<i>Fixed Assets</i>	1,689,324.17
<i>Other Assets</i>	687,701.27
TOTAL ASSETS	4,804,921.72
LIABILITIES & EQUITY	
<i>Liabilities</i>	
Current Liabilities	1,303,580.98
Long Term Liabilities	2,171,487.99
<i>Total Liabilities</i>	3,475,068.97
<i>Equity</i>	
Net Retained Earnings / Distributions	1,057,845.46
Net Income	272,007.29
<i>Total Equity</i>	1,329,852.75
TOTAL LIABILITIES & EQUITY	4,804,921.72

**VENETIAN
COMMUNITY DEVELOPMENT DISTRICT**

**REQUEST FOR PROPOSAL
LANDSCAPE MAINTENANCE SERVICES**

EVALUATION CRITERIA

1. Personnel (10 Points Possible) (_____ Points Awarded)

(E.g., skill set and experience of key management and assigned personnel, including the project manager and other specifically trained individuals who will manage the property; present ability to manage this project; proposed staffing levels, etc. Skill set includes certification, technical training, and experience with similar projects. Please include resumes, certifications, etc. with bid.)

Management and Supervisory Personnel

Name	Years Exp.	Position/Certifications	Duties and Responsibilities
1. Taylor Cain	10	Branch Manager	Hands-on active manager to oversee all staff, and provide support as needed
2. Chris Kowalski	14	Forman	Leader of the onsite crew
3. Michah Mohan	12	Landscape Designer	Certified Landscape Designer
4. _____	_____	_____	_____
5. _____	_____	_____	_____

Proposed Staffing Levels

Landscape Maintenance staff will include; TWENTY laborers, TWO Supervisors, and TWO Technical personnel. In addition, list any personnel with technical expertise that will be utilized on this project. (Such as pesticide, herbicide application, arborists or horticulturist, etc)

Name	Years Exp.	Position/Certifications	Duties and Responsibilities
1. Taylor Cain	10	Branch Manager (Sarasota)	Your point of contact, on-site staff manager
2. Mark Botwin	30	Pest/Fertilization Manager	Certified Pest and Fertilization expert
3. Kenneth Pote	15	Certified Applicator	Lawn and shrub care (fertilization, pest, disease)
4. Javier Bouche	25	Irrigation technician	Certified irrigator (FL licensed)

2. Experience

(20 Points Possible) (____ Points Awarded)

(E.g., past & current record and experience of the respondent in similar projects, volume of work previously awarded to the firm; past performance in any other contracts; subcontractor listing, inventory of all equipment, etc)

1. Project Name/Location: Harbour Isle Anna Maria Sound
Contact: Ryan Roark Phone: _____ Email: Ryan.Roark@fsresidential.com
Project Type/Description: Full-Service Maintenance of high value resort "Margaritaville"
Dollar Amount of Contract: \$900,000++
Your Company's Detailed Scope of Services for Project: Full-Service. Trees over 15', to
our Design Team...everything it takes to maintain and improve a top quality "tropical" resort style
community.

Duration of Contract: START DATE: 1-1-2020 END DATE Current
2. Project Name/Location: Stoneybrook Of Venice
Contact: Amy Bryde Phone: _____ Email: Amybryde@stoneybrookvenice.com
Project Type/Description: Full-Service Maintenance
Dollar Amount of Contract: \$400,000
Your Company's Detailed Scope of Services for Project: Full-Service. Trees over 15', to
our Design Team...everything it takes to maintain and improve a top quality gated community.

Duration of Contract: START DATE: 1-1-2020 END DATE: Current
3. Project Name/Location: Mote Ranch HOA
Contact: Christina Eades Phone: _____ Email: christina.moteranch@gmail.
Project Type/Description: Full-Service of HOA Common Area
Dollar Amount of Contract: \$300,000

3. **Geographic Proximity** (10 Points Possible) (____ Points Awarded)

Distance of Service Branch to project is 22 miles.

4. **Understanding Scope of RFP** (10 Points Possible) (____ Points Awarded)

Does the proposal demonstrate an understanding of the District's needs for the services requested? Does it provide all information as requested by the District including product specifications, pricing, scheduling, staffing, qualifications, etc? Have all documents been completed as directed and information requested been provided? Does it demonstrate clearly the ability to perform these services?

5. **Financial Capacity** (5 Points Possible) (____ Points Awarded)

Demonstration of financial resources and stability as a business entity necessary to implement and execute the services required as discussed in Landscape Maintenance Agreement. At a minimum, Proposer must include proof of ability to provide insurance coverage as required by the District as well as "Compiled" Financial Statements current to within twelve (12) months.

6. **Price** (25 Points Possible) (____ Points Awarded)

A full twenty-five (25) points will be awarded to the Proposer submitting the lowest bid for Parts 1 - 4 (the Contract Amount). AN AVERAGE OF ALL SIX YEARS' PRICING IS TO BE CONSIDERED WHEN AWARDING POINTS FOR PRICING - THE INITIAL TERM AND ALL ANNUAL RENEWALS. All other proposers will receive a percentage of this amount based upon a formula which divides the low bid by the proposer's bid and is then multiplied by the number of points possible in this part of the Price evaluation. *

* Contractor "A" turns in a bid of \$210,000 and is deemed to be low bid and will receive the full 25 points. Contractor "B" turns in a bid of \$265,000. Bid "A" is divided by Bid "B" then multiplied by the number of points possible (25). $(210,000/265,000) \times 25 = 19.81$, therefore, Contractor "B" will receive 19.81 of 25 possible points. Contractor "C" turns in a bid of \$425,000. Bid "A" is divided by Bid "C" then multiplied by the number of points possible (25). $(210,000/425,000) \times 25 = 12.35$, therefore, Contractor "C" will receive 12.35 of 25 points.

7. **Reasonableness of ALL Numbers** (20 Points Possible) (____ Points Awarded)

Up to twenty (20) points will be awarded as to the reasonableness of ALL numbers, quantities & costs (including, but not limited to fertilizer & mulch quantities, General Landscape Maintenance costs, etc.) provided in Parts 1,2,3,4, 5 & 6.

Proposer's Total Score (100 Points Possible) (____ Points Awarded)

VENETIAN COMMUNITY DEVELOPMENT DISTRICT PROPOSER QUALIFICATION STATEMENT

1. Proposer: Duval Landscape Maintenance LLC
[Company Name] ☐ A Partnership
☒ A Corporation
☐ A Subsidiary Corporation

2. Parent Company Name: Same

3. Parent Company Address:
Street Address 7011 Business Park Blvd N
P.O. Box (if any) N/A
City Jacksonville State Florida Zip Code 32256
Telephone 888-719-9325 Fax no.
1st Contact Name Rob Bullock Title President
2nd Contact Name Edwin Cintron Title CFO

4. Proposer Company Address (if different):
Street Address 1661 West University Parkway, Suite G
P. O. Box (if any) N/A
City Sarasota State Florida Zip Code 34243
Telephone 941-518-6987 Fax no.
1st Contact Name Joseph Lasota Title Dir. Business Dev
2nd Contact Name Taylor Cain Title Branch Manager

5. List the location of the office from which the proposer would provide services to Venetian.
Street Address 1661 West University Parkway, Suite G
City Sarasota State Florida Zip Code 34243
Telephone 941-518-6987 Fax No.
1st Contract Name Joe Lasota Title Director Business Development

6. Is the Proposer incorporated in the State of Florida? Yes ☒ No ☐

6.1 If yes, provide the following:

- Is the Company in good standing with the Florida Department of State, Division of Corporations? Yes ☒ No ☐

If no, please explain N/A

- Date incorporated 08/12/2009 Charter No. L09000077374

6.2 If no, provide the following:

- The State with whom the Proposer's company is incorporated? N/A

- Is the company in good standing with the State? Yes ☒ No ☐

If no, please explain N/A

- Date incorporated N/A Charter No. N/A

- Is the Proposer's company authorized to do business in the State of Florida?
Yes ☒ No ☐

6.3 If Proposer is not incorporated, please identify the type of business entity (i.e.: Limited Liability Company, Partnership, etc.) and the number of years Proposer has been in the business of providing landscape services.

7. Has the Proposer's company provided services for a community development district or similar community previously? Yes ☒ No ☐

7.1 If yes, provide the following:

- Number of contracts Proposer has executed with community development districts and/or similar communities during the past five (5) years and the names of the entities as well as the length of the contract and whether each such community is still a current client.

8. List the Proposer's total annual dollar value of comparable contracts for each of the last three (3) years starting with the latest year and ending with the most current year

(16) \$7,500,000.00, (17) \$9,900,000.00, (18) \$12,500,000.00.

9. What are the Proposer's current insurance limits?

General Liability	\$ 2,000,000
Automobile Liability	\$ 1,000,000
Umbrella Coverage	\$ 5,000,000
Workers Compensation	\$ 1,000,000
Expiration Date	11/15/2019

10. Please state whether or not the Proposer or any of its affiliates are presently barred or suspended from bidding or contracting on any state, local, or federal contracts in any state(s). Yes ☐ No ☒ If so, state the name(s) of the company (ies) N/A

The state(s) where barred or suspended N/A

State the period(s) of debarment or suspension N/A

11. Has the Proposer ever failed to fulfill its obligations under any contract awarded to it? Yes ☐ No ☒ If so, where and why? N/A

12. Has any officer or partner of the Proposer ever been an officer, partner, or owner of some other organization that has failed to fulfill job duties or otherwise complete a contract? Yes ☐ No ☒ If so, state name of individual, other organization and reason therefore. N/A

13. List any and all litigation to which the Proposer, any personnel to work at Venetian, any officer and/or employee of the Proposer has been a party in the last five (5) years. NONE

14. Has the Proposer or any of its affiliates ever been either disqualified or denied prequalification status by a governmental entity? Yes ☐ No ☒ If so, discuss the circumstances surrounding such denial or disqualification as well as the date thereof. N/A

15. List five (5) current clients including contact persons and telephone numbers as well as their contract value and length of service: Island Walk HOA - Beth Kirby,
Murabella CDD Lourens Erasmus, 9
Water Crest Condominium Association of Lakewood Ranch -
Flagler Center Owners Association Gran Bay Parkway -
Las Palmas Condominium of Sarasota - Christine Wolford,
16. List three (3) jobs (including company, contact person, and telephone number) lost in the previous twelve (12) months and the reason(s) why: Epic Apartments – Ernie Davis 813-361-7630 Corporate location
wanted to go in different direction, Sedona Apartments – Same contact information – Budget cuts
17. Attach current financial statements, prepared within the last one hundred eighty (180) days, showing current financial resources, liabilities, capital equipment and historical financial performance for the past one year.
18. Attach any certifications or documentation regarding educational experience of key personnel that would assist the District(s) in evaluating the quality and experience of such personnel.
19. Key Personnel: Describe any experience of the principal individuals (Foremen, Superintendents, etc.) who are responsible for the actual landscape & irrigation maintenance work of your organization and who will be assigned to this contract if awarded to contractor.

<u>Taylor Cain</u>	<u>Branch Manager</u>
Name	Position

<u>Main point of contact for account</u>	<u>10</u>	<u>10</u>
Type of Work	Yrs. Exp.	Yrs. With Firm

<u>Kenneth Pote</u>	<u>Lawn Technician</u>
Name	Position

<u>Certified Applicator – Lawn & Ornamentals</u>	<u>15</u>	<u>4</u>
Type of Work	Yrs. Exp.	Yrs. With Firm

<u>Thomas Paulton</u>	<u>Forman</u>
Name	Position

<u>Skilled Maintenance Operator</u>	<u>15</u>	<u>5</u>
Type of Work	Yrs. Exp.	Yrs. With Firm

Javier Bouche Irrigation Manager
Name Position

Certified Irrigation Technician 15 15
Type of Work Yrs. Exp. Yrs. With Firm

Austin Grady Account Manager
Name Position

Account Manager 9 6
Type of Work Yrs. Exp. Yrs. With Firm

The undersigned hereby authorize(s) and request(s) any person, firm or corporation to furnish any pertinent information requested by the Venetian CDD or their authorized agents, deemed necessary to verify the statements made in this document or documents attached hereto, or necessary to determine whether the Venetian CDD should consider the Proposer for bidding on the landscape services request for proposals, including such matters as the Proposer's ability, standing, integrity, quality of performance, efficiency and general reputation.

Joseph Lasota
Name of Proposer

By: Joseph Lasota

Director Of Business Development
[Type Name and Title of Person Signing]

This 7 day of March, 2023

(Corporate Seal)

Sworn to before me this 7 day of March, 2023

Ashley Lashelle Odom 4/30/2025
(Seal) Notary Public/Expiration Date



Completed via Remote Online Notarization using 2way Audio/Video technology.

AFFIDAVIT FOR INDIVIDUAL

State of Virginia ss:

County of Chesapeake

Joseph Lasota, being duly sworn, deposes and says that the statements and answers to the questions concerning the qualification statement and corporate officers contained herein are correct and true as of this date; and that he/she understands that intentional inclusion of false, deceptive or fraudulent statements on this statement constitutes fraud; and will be considered such action on the part of the Proposer to constitute good cause for rejecting Proposer's proposal.

Joseph Lasota

(Proposer must also sign here)

Sworn to before me this 7 day of March, 2023

Ashley Lashelle Odom

Notary Public/Expiration Date: 4/30/2025



(SEAL)

Completed via Remote Online Notarization using 2way Audio/Video technology.

LMP Landscape Maintenance Professionals, Inc.SM

Built on Integrity. Grown on Relationships.

VENETIAN COMMUNITY DEVELOPMENT
DISTRICT
NORTH VENICE
ATTENTION: KEITH LIVERMORE



Tampa

13050 E US Highway 92
Dover, Florida 33527
(813) 757-6500



Wesley Chapel

26324 Wesley Chapel Blvd.
Lutz, FL 33559
(813) 406-4465



Sarasota

1306 Rome Avenue
Sarasota, FL 34243
(941) 556-9404

Evaluation Criteria Items – Narrative

1. **PERSONNEL** – The Branch Manager who will be responsible for directly managing this account will be Chris Berry. Chris is a Sarasota resident, minutes from the Venetian Golf and River Club should a problem arise. Chris has an extensive operational background that spans over 25+years in the industry. He has been with LMP for 3 +years and his attention to the details and his communication separates Chris from other Branch Managers in the industry. He's very personable and isn't afraid to get his hands dirty when the need arises. The Account Manager assigned to the property is Ryan Eberly, a 5 year seasoned veteran in this area that has a special eye for detail and extensive knowledge in the horticultural field, also a long time Sarasota resident that lives less than 15 miles away from the Venetian Golf and River Club.

For the Venetian CDD, we intend to use a dedicated maintenance crew of 5 on site daily to service the property. We have always felt that a dedicated crew over the course of a week does a much better job than a large crew over the course of one or two days. Five days affords us the extra ability to pay close attention to items and those items that we observe on our first day of service can be addressed in that same day or week as opposed to waiting until the following weeks service visit. In addition, we will have 2 supervisors to include our Irrigation Supervisor and our Fert/Pest Supervisor. As for trained technical staff, we will be utilizing our LMP trained/skilled technicians , BMP certified, to address, irrigation, annuals, fertilization and pest control, and arbor care for the community throughout the year.

2. **EXPERIENCE** – LMP has been in business since 1991 and has been maintaining the Venetian Golf and River Club CDD for the past three and half years, working closely with the Rizzetta management team and the Venetian CDD landscape committee. In year one we created a one, three, and five year plan for the residents of the community, and as of now we hit all bench marks making very noticeable improvements along the Veneto Blvd. and cul-de sacs.

LMP is committed and displayed ownership to the constant improvement of the Venetian CDD. Nothing showed our commitment and experience to the community more than LMP placing the Venetian as high priority during the extensive and timely clean-up efforts after hurricane Ian passed through. LMP as a company came together as one, pulling labor from our other two branches for the clearing of the property, clean-up and removing large trees and palms off the roofs of the residents of the community for their safety.

The expertise of our Management team, experienced Maintenance team, Irrigation, Pest and Fertilizer Management team, and Arbor Care teams have enabled LMP to accomplish the task at hand on a timely schedule,

We currently work with over 25+ Community Development Districts throughout the state of Florida. While we are relatively new to the Sarasota area 10 plus years, we have a solid reputation on servicing some of the highest quality CDD's. Below is a list of several of them also, find attached a more detailed list.

1. Legends Bay CDD
2. Cross Creek CDD
3. Waters Edge CDD
4. Bob Cat Trail CDD
5. Harrison Ranch CDD
6. Lakeside Plantation CDD
7. Belmont CDD
8. Panther Trace I CDD
9. Panther Trace II CDD
10. Triple Creek CDD

3. **GEOGRAPHIC PROXIMITY** - The Distance of the Service branch is 20 miles from the entrance to the Venetian Golf and River Club, located on 1306 Rome Avenue in Sarasota.

4. **UNDERSTANDING THE SCOPE OF WORK** - Being a service provider that currently maintains over 25 CDD's in Florida, we fully understand the scope of work at the Venetian CDD. We are very committed to working hard to improve the overall appearance of the Venetian CDD. All of our technicians are University of Florida certified in Best Management Practices (BMP) which is important when considering a vendor. This is important because our technicians (fert/pest and irrigation) are trained to diagnose when there is the start of an issue on your property, which helps to reduce any issues before they become larger issues. Ultimately, it is our responsibility to make the landscape of the property look the very best at all times and we can assure you that we fully understand the scope of work and the high level of service expectations.

Currently we work with Rizzetta on 10 communities throughout Florida so we also understand the expectation of the specifications that they provide to contractors probably better than any of the other bidders.

5. **FINANCIAL CAPACITY** - Included in our bid package is a list of vehicles and equipment as well as a financial statement about the company. Our bid package outlines the trucks, mowers, miscellaneous equipment owned as well as our insurance coverage information. Working for several Fortune 500 companies, we understand the importance of being stable as a business. These companies as well as many other customers put their largest uninsured asset in the hands of LMP to oversee for them and we welcome the challenge to take ownership of their landscape.
6. **PRICE** - We believe our pricing is very thorough and very well thought out to be a win / win for both parties. We understand what the job needs and have accounted for all items in our pricing. We also fully understand that pricing is ultimately 40% of the evaluation process, but we also are in the relationship business and we pride our reputation on being a good

operational company that provides high level quality service at reasonable prices. We honor our prices for the life of the contract and you will not have any issues of bait and switch tactics which do occur when a company has low bid portions of the contracts.

7. **REASONABLENESS OF ALL NUMBERS** – We have no problem and are accustomed to being held fully accountable. We provide fertilizer bags now to many of our Rizzetta customers and understand if we missed the mark on an item like fertilizer, then the customer still expects the fertilizer to be applied to all areas at no additional cost. If an item like fertilizer quantity is way low, then what else was missed in the pricing process? The contractor who made the error in their evaluation will most likely then look at other areas to cut back on to account for their error in evaluating the property when creating their pricing. I would strongly encourage you to look closely at line item quantities and unit pricing.

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Thank you!

We would like to thank you for the opportunity to submit the following proposal for review. Our approach is one of partnership and stewardship; we want you to earn your trust and work together to exceed your needs, goals, and desires, improving your landscape's appearance, longevity and preserving your investment.

We care about understanding all of your primary concerns and areas of challenge, which helps us establish our rotational service and how we will divide the property into areas for service.

1. Providing detail services rotationally each week.
2. Scheduling all annual services prior to due date.
3. Actively scouting for opportunities to improve the landscape.
4. Manage your landscapes water consumption by property oversight and proposing long-term improvements.

Communication is key. We provide a proprietary customer service experience with a hands-on Account Manager. We offer weekly, monthly, and quarterly reports on the status of services and the work quality. This process is done in partnership with you to document our progress along with pictures of what we have discussed.

The LMP Advantage is that we partner with you rather than simply doing jobs for you. LMP will provide project management, offer maintenance strategies, and oversee the execution of services that provide the expected results. We understand needs change as a business and landscape evolve. Our focus is on the 'big picture', which enables us to create strategic plans that help guide your budgeting. When key business objectives are driven by quality, we know that there is no margin for error. With LMP you will discover a better landscape long-term—giving you and your property the proper attention and care, as well as bring you the information you need to communicate to your stakeholders efficiently.

We understand the challenges you face in managing expectations, and we look forward to the opportunity to serve as your landscape partner. Your property's appearance and your brand are safe with us.

Sincerely,

The **LMP** Team

Section I – About Us

Landscape Maintenance Professionals, Inc. – Our History & Legacy



Our history is about our accomplishments; our legacy is about our impact.

LMP was created for the simple purpose of providing landscape maintenance services that reflect its passion, and over the decades, that passion has grown, driving the company's culture. Orlando Castillo, LMP's founder, and President began the company with a simple motto, "do what you say you're going to do when you say you're going to do it." He learned this from his father, who instilled in him an entrepreneurial spirit and the importance of honoring commitments and maintaining integrity even when things get difficult. When Orlando began the company in 1991, he had less than five trucks in his fleet but a burning passion for elevating landscaping to a profession. Since then, he has successfully grown the business in revenues and reverence by building solid teams with solid leadership.

We believe ourselves to be fully accountable for all aspects of protecting your largest uninsured asset, the landscape. Our successful partnerships are built upon accountability and respect and the continuous flow of relevant information. We consistently demonstrate our commitment to communication through our Account Managers' collaborative relationship with the client.



Our reputation for acting with the highest values and principles is our legacy and the strong foundation for our future.

Landscape Maintenance Professionals, Inc.SM (LMPSM) is a privately held, single-owner organization that has grown organically by providing premier landscape services for three decades. LMP's approach to landscape maintenance and business is to focus on the details. This attention to detail extends beyond the physical appearance of a property to the foundation of the successful relationships we build. We notice the little things that can enhance the overall appearance of a property, and we train all our employees on this practice.



Our Mission

Our mission is to exceed our clients' expectations by providing exceptional landscape services at competitive prices, demonstrating that we are fully accountable for our work, and cultivating long-term, trouble-free relationships with our customers.



What We Believe

The world is continually changing, and so is our business. But one thing that will never change is our commitment to maintaining the highest ethical standards. Our team's decades of combined experience in all facets of the industry, coupled with an unwavering commitment to quality, has led to the establishment of a loyal clientele we are privileged to serve.

Our reputation is one of our greatest assets, and each of us has a responsibility to protect it every day. When faced with challenges, how we respond defines us. Our decisions, and ultimately our actions, tell our community who we are at LMP.

We hope to continue our **LEGACY of EXCELLENCE** with you.



Core Values

We believe that our core values and company culture define us at Landscape Maintenance Professionals and set us apart from our competition!

” *Our values define who we are and will remain at the forefront of everything we do.*

Integrity

It's something we live every day when we hold ourselves accountable and deliver results. It is a constant. Those with whom we work and live can rely on us. We align our actions with our words and deliver what we promise. We build and strengthen our reputation through trust.

Excellence




We are dedicated to quality with an acute focus on our customers.

We are determined to serve our customers through innovation, continuous improvement, an intense focus on customer needs, and a dedication to meet those needs and deliver value through our products, services, and solutions to help them succeed.






” *For us, excellence is not only a value; it is a discipline and a means for making the world a better place.*

Teamwork

We are a team, sharing our unique talents to help those we engage, whether at work, home, or in the community. We are one encouraging and supportive team, leading by example and influence, encouraging and supportive to inspire all to maximize their potential.

-  We hold ourselves accountable as team members and the responsibility we each have to achieve our collective goals.
-  We know that we can produce better results as a team than any of us can achieve alone.
-  We recognize and celebrate milestones reminding each other that their best work is recognized and appreciated.

Commitment

-  We embrace our responsibilities.
-  We understand and focus on the needs of our customers.
-  We are committed to the safety of our teams, our customers, and the environment.
-  We are each personally accountable for meeting both individual and shared goals.
-  We are committed to providing sustainable solutions that best serve our planet and its people.



We are your full-service landscape management partner that is built on integrity and has grown on relationships. The drive to go above and beyond; a collaborative culture that works with you to exceed your project goals; and the capability to leverage innovation to meet emerging trends and keep you at the forefront is LMP.

Construction & Installation

LMP has installed and renovated commercial landscapes throughout Florida for over 30 years. We honor specifications set while using the highest quality material available. Our certified irrigation technicians and crews are capable of installation and repairing of multiple types of irrigation systems.



Landscape Maintenance

Our teams are trained in comprehensive landscape maintenance protocols, from policing a property to removing all debris and hazards. We understand the desire to increase property values, achieve high tenancy and occupancy rates, and drive traffic through visual appeal. We partner with each client to define a custom plan and full scope of services for their unique property goals.



Integrated Pest Management

LMP's Certified Pest Control Operators ensure each property is provided the opportunity to participate in prevention programs designed to mitigate unforeseen expenses to the landscaping budget.



Monitor and Identify Pests

Our IPM program monitors pests and identifies them accurately to make appropriate control decisions with action thresholds. This monitoring and identification remove the possibility that pesticides will be used when they are not needed or that the wrong pesticide will be used.

Horticultural Controls

Horticultural practices such as pruning, mulching, planting pest-resistant trees and shrubs, composting decayed plant material, and using it to improve soil quality also help control pest populations safely and effectively while protecting the environment from chemical overuse.

Chemical Controls

With IPM, the least toxic pesticides are used only when a pest is actively causing severe damage, and there is no spraying on a calendar basis.

Pest Prevention

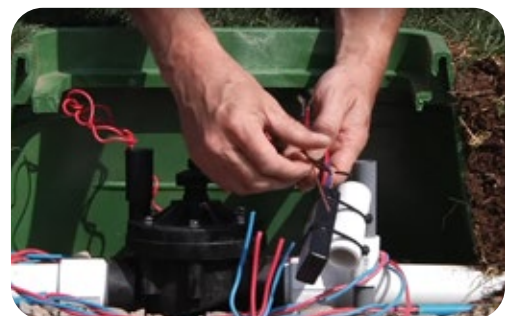
Pest prevention is a fundamental IPM concept. Prevention involves removing the conditions that might attract a pest or disease or providing it with the food and environment it needs to thrive. Some plants need full sun, some do better in the shade, and some grow best in specific soils. Some need a lot of fertilizer; others need very little. Nothing does well, surrounded by weeds that compete for light, fertility, and water and often harbor insects and diseases.



Irrigation Management

Our team of Certified Irrigation Technicians provides industry-leading installation, maintenance, and repair services to ensure your irrigation system is performing at optimal efficiency. LMP's irrigation technicians are responsible for strict adherence to the best management practices.

Before beginning routine landscape maintenance services at a property, the irrigation teams of LMP are tasked with performing a full audit of the irrigation system, documenting deficiencies from the number of zones, faulty controllers, compromised lines, and potential improvements to hydro zoning practices. The completed audit accompanied by recommendations for improvements, repairs, or replacements is presented to the appropriate property contacts for review and implementation approval.



Floriculture & Enhancements

Since our beginnings in 1991, our **Enhancement and Floriculture** programs have been a differentiator that has made our customers' properties stand out for future residents, prospective tenants, and passersby. Our connection with regional growers benefits our customers greatly by keeping them ahead of new varieties of seasonal colors and plants.

Our **floriculture services** include design, installation and maintenance, and insect and disease control. Our professionally trained team can provide seasonal color that adds depth, increases curb appeal, and sets your property apart, from beds to container gardening to hanging baskets.



Our **enhancement services** offer a wide range of design options for your property. We provide award winning seasonal color programs and can refresh, refurbish, or replace areas as needed to keep the high-visibility areas of your properties looking their best.

” *LMP's teams are experienced in designing and installing improvements from turf, annuals, trees, shrubs, and inorganic materials to revitalize a community or commercial property.*

Arbor Services

LMP's Arbor team performs services from extensive pruning in the winter and before the onset of hurricane season, cutbacks, tree removal, stump grinding, debris removal, fertilization, and tree installation, as well as relocation services.

The LMP Arbor Care team includes individuals recognized by the International Society of Arborists (ISA) as Certified Arborists and Tree Risk Assessment Specialists. These individuals have the knowledge and experience to discern if not only a tree is at risk for infestation or even death, but they can determine the best diagnostic and treatment tools needed to mitigate any significant damage before its occurrence.



LMP Locations

LMP has three regional locations servicing the greater Tampa Bay area. Each site is structured to provide optimal support to clients by implementing a team approach to accountability. Properties are assigned an Account Manager, responsible for overseeing the property and coordinating services with the Irrigation Manager, Fertilization and Pest Control Manager, and Enhancement Manager regarding services required outside of general maintenance. The Branch Manager is informed of all aspects of the client's needs and requests regarding landscape services and oversees operations and client satisfaction, services, and personnel.

The branches servicing clients in the greater Tampa Bay area include:

Sarasota

1306 Rome Avenue
Sarasota, FL 34243
(941) 556-9404

Serving: Charlotte, DeSoto, Hardee, Manatee, Sarasota
Branch Manager: Christopher Berry

Tampa

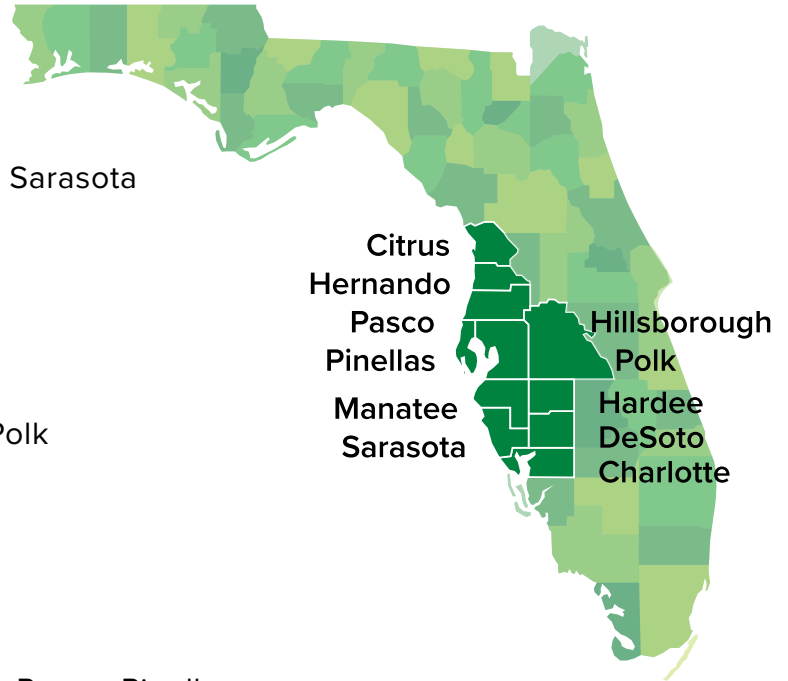
13050 E US Highway 92
Dover, Florida 33527
(813) 757-6500

Areas Served: Hillsborough, Pasco, Pinellas, Polk
Branch Manager: Garth Rinard

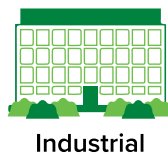
Wesley Chapel

26324 Wesley Chapel Blvd.
Lutz, FL 33559
(813) 406-4465

Areas Served: Citrus, Hernando, Hillsborough, Pasco, Pinellas
Branch Manager: Michael Newsome



Client Profiles



SECTION II The Partnership

Landscape Maintenance Professionals specialize in commercial landscape maintenance, serving all types of businesses in Citrus, DeSoto, Hardee, Hernando, Hillsborough, Pasco, Pinellas, Polk, Sarasota, and Manatee counties.

At LMP, our service delivery model is built to customize a unique experience for each customer we service. We have developed the best practices to meet customer needs through our expertise, experience, resources, and continual awareness.



Receptive & Responsive Customer Service



A great customer experience starts with excellent customer service. Our approach is based on excellent communication, both before the project begins and throughout the entire process. Reliability is peace of mind, and we focus on inspiring change and addressing issues before they become concerns. Clients recognize our integrity and commitment to exceeding their expectations through the beautiful landscapes we provide.



Efficient & Courteous Teams



LMP leadership nurtures teamwork combining common sense with uncommon levels of discipline and persistence. Our legacy is in the details of our professional, punctual and efficient crew members. We work closely with clients to build a strong foundation and ongoing relationship, where we take into account your personal preferences, requirements & expectations.



Experience & Solutions



At LMP, we deliver the highest quality results when and where you need them. Our services are designed to address your commercial property needs. We utilize the best mowing and maintenance techniques with top-of-the-line, well-maintained equipment, bringing the ultimate expert solutions to your landscape and lawn maintenance problems.



Trust, Commitment & Satisfaction



Satisfaction is the result of expectations being met. LMP understands the consistent quality of service is key to your satisfaction. Our LMP quality control measures provide systems that set the standards for operations and outcomes, designed to ensure that every team member can meet those standards and deliver reliable results. We take pride in our work, our name, and our customer's satisfaction.



Environmental, Health & Safety | EHS

Our culture drives continuous improvement by establishing measurable targets and goals. We utilize measurements and accountabilities to monitor and document performance towards goals, oversee improvements, and maintain the effectiveness of our environmental, health, and safety systems.

LMP's safety program is a documented process that is introduced to its employees prior to their first day in the field and continues on a weekly basis with formal 'Tailgate Training Sessions' in addition to daily safety checklist processes. Preventing employees from experiencing exposure to workplace hazards is the backbone of our effective safety program.

LMP commits itself to the safety and well-being of each employee and has practices in place to ensure that its safety awareness and methods are extended to its clients, their properties, tenants and owners, and the public in general.

Bill Maxwell, Safety & Occupational Compliance Manager
MBA

Certified GI-BMP Instructor
OSHA 511 Certification



We're committed to developing systems that drive safe work practices.

At LMP, each employee makes health, safety, and environmental protection integral to all daily work. Our associates are our greatest asset. We're equally committed to environmental stewardship and sustainable initiatives to reduce waste, water, and energy use.

Best Practices for Safety

We are landscapers.

We understand the risks of the equipment we use and don't want anybody injuring themselves. We want people to be safe and to go home to their families at the end of every day as healthy as they started the day. Injuries also have a significant cost effect on the company. Limiting injuries by all means necessary helps us keep our costs low, where we can pass those savings on to our customers. We work hard to maintain our competitive pricing and competitive wages in the commercial landscaping industry.

Training.

Training is the obvious key. As leaders in the business, it is our job to ensure that our staff is well trained in all aspects of their job so that they can perform the tasks of their position in the safest manner possible. Safety training is never over. We have weekly tailgate meetings for every crew to prep them on anything from weather to new equipment to potential hazards of the job. Preparation for safety training is just as crucial as the repetition of best practices in the field. We work hard to plan for a consistent, informative schedule of training modules to keep safety top of mind for all of us.

Personal Protective Equipment.

Every commercial landscape or tree trimming crew employee has specific PPE required to perform their tasks safely and successfully. From boots to earplugs and goggles to safety vests or gloves, our crew leaders ensure that their team is properly outfitted for the work at hand every day.

Safety on the Road.

In addition to constant training on safe driving practices, we use a GPS installed on all field trucks. This system allows us to measure safety by providing minute information on speed traveled, route taken, and an overall safety score that the program assesses daily for each driver. Our crews know this system is in place, holding everyone accountable for keeping safe driving at the forefront.



Drug-Free Workplace



LMP also participates in the Drug-Free Workplace Program (DFWP) and adheres to the guidelines stipulated by the state of Florida. LMP has made it a practice to prevent workplace injuries through a **NO TOLERANCE** for substance violations and abuse. Before a potential candidate is offered the opportunity to join the LMP family, they must participate in and pass a pre-employment drug test. We also perform random testing that occurs monthly, post-accident, and if reasonable suspicion.

Environmentally Sound Solutions

We are always focused on environmentally sound solutions. A well-designed landscape can cost less to build and maintain in the long run by consuming fewer resources. Adopting these principles and practices will improve the health of landscapes. The goal is to assist our clients in increasing their property values and generating long-term environmental benefits.

Provide leadership and effective communication

Key Principle → Evaluation of existing natural resources to preserve and conserve

Key Principle → Implement environmentally sustainable initiatives

Every project holds the potential to conserve, restore and create the benefits provided by healthy ecosystems. Plants and trees grow, soils improve, habitat develops, and in turn, people are nurtured by these environments. These benefits from healthy ecosystems are essential to the health and well-being of all life on this planet. Built landscapes can also provide these benefits if designed, constructed, and maintained sustainably. Unlike buildings, sustainable landscapes appreciate value over time rather than depreciate.

Economic Performance: Sustainability

Key Principle → Eliminate or reduce the use of resources that are difficult or impossible to renew

Key Principle → Conduct life cycle assessments and costing

Key Principle → Produce contingency plans that reflect budget reductions

Key Principle → Make sure plants are properly placed with respect to sunlight, drainage, irrigation, and space requirements

Key Principle → Use integrated pest control practices.

Projects and plans specific to the grounds operations are developed to save water, minimize land degradation, and reduce chemical use and labor cost.

Maintenance Best Practices

Best Practice → Pruning

Prune trees, shrubs, and groundcovers to encourage healthy growth and create a natural appearance. Removing weak branching patterns provides for proper development.

Best Practice → Water Efficiently

Overwatering plants will negatively impact their growth, appearance, and ability to resist pests and disease. When plants are first installed, they require more water to establish and allow the roots to grow deeper into the ground. Once the plants are established and mature, they won't need as much water.

Best Practice → Soil Testing

Florida soils are naturally high in phosphorus; therefore, a soil test should be used to determine if this nutrient should be applied.

Best Practice → Weed Control

Hand pull weeds where chemicals could damage plant material. Where chemical weed control is thought necessary, contractors are encouraged to use the least toxic, target-specific materials and methods.

Best Practice → Insect and Disease Control

Thorough inspections of all plantings for the presence of insect and disease activity.

Improper fertilization can damage plants and the environment.

Do not apply fertilizer on lawn areas within 10 feet of the water's edge.

Keep storm drains free of debris and vegetation.

Minimize or eliminate the use of fertilizer where possible.

Best Practice → Reduce Stormwater Runoff

Special care is taken when using forced air machinery to prevent fertilizers and pesticides from entry into waterways. Keep swales mowed and clear of blockages.

Best Practice → Protect the Waterfront

Fertilizers, pesticides, debris, and eroded soil carried in stormwater can wreak havoc on our water quality.



The LMP Business Resiliency Plan provides our clients and internal departments with a contingency and backup resource structure to ensure continuity of critical business operations. Proactive reaction to emergency events including but not limited to hurricane, terrorist, storm & flood, will be in place to keep your operation intact.

In reaction to any event deemed as critical in nature, LMP will adjust resources and/or work at client properties in a timely and efficient manner to reduce or eliminate impacts to your business operations. This includes but is not limited to the following events:

Hurricane • Named Storm • Other Storm Flood • Fire • Tree Falls • Safety Hazards

Production

- 1) Reduce standard Production Schedule to minimal needs during event.
- 2) Focus on proactive recovery of specific event.
- 3) Do not add new enhancement or new installation work.
- 4) Delay existing enhancement or new installation work. Delay regularly scheduled maintenance.

Recovery Outline

Resources will be aligned and dispatched upon the all clear from the local authorities.

- 1) Clear Roadways and doorways by cutting and stacking downed tree and branches near roadside
- 2) Clear landscape areas of debris, downed storm fall and stack near roadside
- 3) Remove initial stacked roadside material
- 4) Focus turns to cleanup from buildings out to property boundaries until recovered.



Local Emergency Call List will be provided.

Reports & Inspections

To achieve quality results, your community requires the expertise of a professional landscape management company such as LMP. Our qualified division managers, area managers, irrigation technicians, certified crew members will give your property the quality care your property deserves.

LMP has benchmarks in place to measure the quality of work provided to clients throughout the partnership. To ensure your property is getting the attention it requires, managers perform regular quality checks, in addition to monthly landscape walks. Areas of concern are addressed promptly and communicated to clients. Our goal is to make the customer happy, and we strive to build relationships that make things grow.



MQI Report | Monthly Quality Inspection Report

The MQI Report includes:

- A summary of work completed and work in progress
- Outstanding issues
- Issues resolved during the reporting period
- Outstanding potential change orders
- Current status of active projects with an estimated completion date
- Project pictures as appropriate

Deficient items will be followed up on agreed time frames to ensure compliance.

Your Account Manager will ensure all questions and concerns are addressed.

MI Report | Monthly Irrigation Inspection & Irrigation Service Request

Each month, an LMP irrigation technician will inspect the irrigation system for pressure variations, excessive flow rates, non-uniform distribution of water, faulty valves and wiring, or controller failures or inefficiencies. These inspections will be documented within a report to the assigned Account Manager and appropriate property contact to communicate potential stress on the landscape materials and obtain authorization to make the necessary repairs or improvements.

Fertilization and Pesticide Spray Sheet & Fertilization and Pesticide Report

As the first line of pest control, the IPM program works to prevent pests from becoming a threat. This strategy involves routine monitoring of the landscape to identify and remedy pest outbreaks early before they become widespread. When curative treatment is needed, we target only areas where pests can reduce exposure and environmental impact. | *Documented after any application.*

Truck, Trailer & Equipment Checklist | Weekly

Our service vehicles are well maintained, registered, insured, and operated only by responsible licensed personnel. We replace our mowers every three years and replace our trucks every five to 10 years. We employ full-time mechanics to perform preventive maintenance and repairs at each branch, so our equipment runs well for as long as possible. We have a regular schedule for maintaining equipment, so downtime is limited while machines are being repaired. Each quarter, we review the condition of all pieces of our fleet to continue to plan for repairs and replacements proactively.

MQI Report | Monthly Quality Inspection Report



P.O. 267 Seffner, Florida 33583
 (813)757-6500 (813)757-6501
 www.LMPPRO.com

Monthly Quality Inspection Report

Submitted by	
Date	
Reference #	
Location	

General Information	
Property	
Location	
Supervisor	
Supervisor Email	
Branch Manager	
Branch Manager Email	
Date of Inspection	

Details		Photos
Grade		
Notes		

15 categories are graded during our MQI with photos and notes.

Palm Pruning		Photos
Grade		
Notes		

Overall Cleanliness		Photos
Grade		
Notes		

Photos of site conditions document existing conditions and demonstrate improvements moving forward.

Plant Insect & Disease Control		Photos
Grade		
Notes		

Plant Fertility		Photos
Grade		
Notes		

MQI Report | Monthly Quality Inspection Report | *continued*

Mowing Functions			Photos
Grade			
Notes			
Tree Pruning			Photos
Grade			
Notes			
Turf Insect & Disease Control			Photos
Grade			
Notes			
Weed Control Bed Areas			Photos
Grade			
Notes			
Water Irrigation Management Notes			Photos
Grade			
Notes			
Shrub Pruning			Photos
Grade			
Notes			
Mulching			Photos
Grade			
Notes			
Turf Weed Control			Photos
Grade			
Notes			

This is a condensed Version of a detailed MQI report highlighting the specifics we monitor.

Monthly Quality Inspection Report | continued

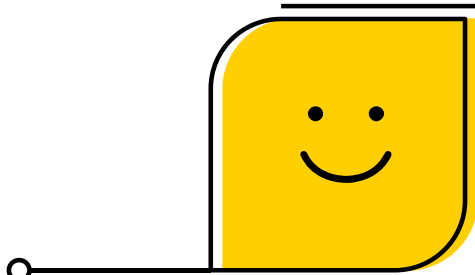
MQI Report | Monthly Quality Inspection Report | *continued*

Turf Fertility		Photos
Grade		
Notes		

Carryovers		Photos
Grade		
Notes		

Deductions		Photos
Seasonal Color (if applicable)	Grade	
Seasonal Color Notes		
Vigor Appearance	Grade	
Vigor Appearance Notes		
Insect Disease Control	Grade	
Insect Disease Control Notes		
Deadheading Pruning	Grade	
Deadheading Pruning Notes		

Notes to Client

Best View of the Month


Summary	
Overall Monthly Maintenance Score	%
Overall Monthly Seasonal Score	%

LMP Landscape Maintenance Professionals, Inc.SM
 Built on Integrity. Grown on Relationships.

Monthly Quality Inspection Report | continued

Monthly Irrigation Inspection



P.O. 267 Seffner, Florida 33583
 (813)757-6500  (813)757-6501
www.LMPPRO.com

Irrigation Inspection Report

Property	Date	
	Technician	
	Arrive	
	Depart	

Clock Type #												
Battery Date		Confirm Time Date	Yes	Time Date Adjust	Y	N	Rain Sensor	ok	bad	Battery Replaced	Y	N

Notes

--

Start		Sun	Mon	Tues	Wed	Thurs	Fri	Sat
Pgm A	1							
Pgm A	2							
Pgm B	1							
Pgm B	2							
Pgm C	1							
Pgm C	2							
Pgm D	1							

Zone	Type	A	B	C	D	Zone Information
1						
2						
3						
4						
5						
6						
7						
8						
9						
10						
11						
12						
13						
14						
15						
16						
17						
18						
19						
20						
21						
22						
23						
24						
Season Adjust %						
Run Time						

Technician Us Only Additional Charges prepared on Standard Invoice			
Labor	Hours	Rate	Amount
Supervisor			\$
Technician			\$
Total Labor Charges			\$

[illegible]

Our Irrigation Inspection monitors your irrigation system and includes regular inspections to detect leaks, blockages or part failures. It also includes routine sprinkler head cleaning and adjustments.



Fertilization & Pesticide Spray Sheet



P.O. 267 Seffner, Florida 33583
 (813)757-6500 (813)757-6501
 www.LMPPRO.com

Fertilization & Pesticide Spray Sheet

Submitted by			
Date		Date Submitted	
Client			

	TU	OR	TR	PLM	AN	1	2	3	4	5
Fertilization										
Insect										
Disease										
Other										

Description of Problem

Our landscape services involve quickly identifying the exact insects plaguing your yard. Our Technicians are trained and knowledgeable on how to treat and minimize the impact of insects, fungi and diseases.



Scouted By		Scout Date	
------------	--	------------	--

Notes

Technician			Schedule Date	
Completed?	Yes	No	Date Completed	
Follow up	Yes	No	Follow-Up Date	
			Date Completed	

Fertilization & Pesticide Report



Truck, Trailer & Equipment Checklist

Location					
Date		Vehicle #		Trailer #	
Technician		Air Temp	Wind Speed Direction	Precipitation	Arrive
Helper					Depart
Instructions Technician Notes					Complete

These applications will be applied using our LMP spray vehicles and personnel applying both liquid and granular products at the proper rates per material label and under EPA guidelines and restrictions.

INSECTICIDE	OZ LBS	GALLONS	SQ FT	TARGET	METHOD	FLOW RATE
FUNGICIDE	OZ LBS	GALLONS	SQ FT	TARGET	METHOD	FLOW RATE
HERBICIDE (S) *	OZ LBS	GALLONS	SQ FT	TARGET	METHOD	FLOW RATE
HERBICIDE (NS)*	OZ LBS	GALLONS	SQ FT	TARGET	METHOD	FLOW RATE
FERTILIZER	OZ LBS	GALLONS	SQ FT	TARGET	METHOD	FLOW RATE
OTHER	OZ LBS	GALLONS	SQ FT	TARGET	METHOD	FLOW RATE

DAILY CHECKLIST

SUPPLIES					VEHICLE	EQUIPMENT
Label Book	SDS Book	Spill Kit	Cones	Safety Glasses	Oil Check	Oil Check
Vest	Face Shield	Boots	Nitrile Gloves	Resperator	Water Level Check	Hydro Oil Check
First Aid Kit	Posting Signs	Marker	Irr. Flags Pink	ISR?	Cleaned	Cleaned

Truck, Trailer & Equipment Checklist



Truck, Trailer & Equipment Checklist

Date		Vehicle #		Trailer#	
Driver					

	Crew 1	Crew 2	Crew 3	Crew 4	Crew 5	Crew 6
ONE	Arrive		Depart			
	Round-Up	oz.	Tribune	oz.	Spreader Sticker	oz. Gallons
TWO	Arrive		Depart			
	Round-Up	oz.	Tribune	oz.	Spreader Sticker	oz. Gallons
THREE	Arrive		Depart			
	Round-Up	oz.	Tribune	oz.	Spreader Sticker	oz. Gallons

Safety is a top priority!
We're committed to developing systems that drive safe work practices.

Tools Inventoried?	
Equipment Inventoried?	

EQUIPMENT	Fire Extinguisher	<input type="checkbox"/>
	SDS Book	<input type="checkbox"/>
	Emergency Packet	<input type="checkbox"/>
	Registration - Truck Trailers	<input type="checkbox"/>
	Jack + Lug Wrench	<input type="checkbox"/>
	Driver's License	<input type="checkbox"/>
	Tool Box	<input type="checkbox"/>
	Irrigation Flags	<input type="checkbox"/>
	Traffic Cones Signs	<input type="checkbox"/>

		Pre	Post			Pre	Post
T R U C K	Engine Oil	<input type="checkbox"/>		Running Lights	<input type="checkbox"/>	<input type="checkbox"/>	
	Brake Fluid	<input type="checkbox"/>		Turn Signals	<input type="checkbox"/>	<input type="checkbox"/>	
	Coolant	<input type="checkbox"/>		Brakes	<input type="checkbox"/>	<input type="checkbox"/>	
	Washer Fluid	<input type="checkbox"/>		Horn	<input type="checkbox"/>		
	Wipers	<input type="checkbox"/>		Tire Tread / Wear	<input type="checkbox"/>		
	Headlights	<input type="checkbox"/>	<input type="checkbox"/>	Tire Pressure	<input type="checkbox"/>	<input type="checkbox"/>	
	Tailgates	<input type="checkbox"/>	<input type="checkbox"/>	Clean		<input type="checkbox"/>	

TRAILER		Pre	Post		Pre	Post
	Running Lights	<input type="checkbox"/>	<input type="checkbox"/>	Safety Chain	<input type="checkbox"/>	<input type="checkbox"/>
	Brake Lights	<input type="checkbox"/>	<input type="checkbox"/>	Tire Tread	<input type="checkbox"/>	<input type="checkbox"/>
	Turn Signals	<input type="checkbox"/>	<input type="checkbox"/>	Tire Pressure	<input type="checkbox"/>	<input type="checkbox"/>
	Hazards	<input type="checkbox"/>	<input type="checkbox"/>	Hitch Pin & Ball Lock	<input type="checkbox"/>	<input type="checkbox"/>
	Wire Harness	<input type="checkbox"/>	<input type="checkbox"/>	Plug Connection	<input type="checkbox"/>	<input type="checkbox"/>

	Equipment Assignments - Unit #s						Transfers		Equipment Maintenance Status					
	#	OPR#	#	OPR#	#	OPR#	Crew	PM	clean	blades	oil	filter	grease	repair
Mower - Rider									yes <input type="checkbox"/>	<input checked="" type="radio"/> sharp <input type="radio"/> changed	<input type="checkbox"/> checked	<input type="checkbox"/> cleaned	yes <input type="checkbox"/>	emaild <input type="checkbox"/>
Mower - Walk Behind									yes <input type="checkbox"/>	<input checked="" type="radio"/> sharp <input type="radio"/> changed	<input type="checkbox"/> checked	<input type="checkbox"/> cleaned	yes <input type="checkbox"/>	emaild <input type="checkbox"/>
Mower - Push									yes <input type="checkbox"/>	<input checked="" type="radio"/> sharp <input type="radio"/> changed	<input type="checkbox"/> checked	<input type="checkbox"/> cleaned	yes <input type="checkbox"/>	emaild <input type="checkbox"/>
Edger									yes <input type="checkbox"/>	<input checked="" type="radio"/> sharp <input type="radio"/> changed	<input type="checkbox"/> checked	<input type="checkbox"/> cleaned	yes <input type="checkbox"/>	emaild <input type="checkbox"/>
Line Trimmer									yes <input type="checkbox"/>	<input checked="" type="radio"/> sharp <input type="radio"/> changed	<input type="checkbox"/> checked	<input type="checkbox"/> cleaned	yes <input type="checkbox"/>	emaild <input type="checkbox"/>
Blower									yes <input type="checkbox"/>	<input checked="" type="radio"/> sharp <input type="radio"/> changed	<input type="checkbox"/> checked	<input type="checkbox"/> cleaned	yes <input type="checkbox"/>	emaild <input type="checkbox"/>
Hedge Trim - Extended									yes <input type="checkbox"/>	<input checked="" type="radio"/> sharp <input type="radio"/> changed	<input type="checkbox"/> checked	<input type="checkbox"/> cleaned	yes <input type="checkbox"/>	emaild <input type="checkbox"/>
Power Pruner									yes <input type="checkbox"/>	<input checked="" type="radio"/> sharp <input type="radio"/> changed	<input type="checkbox"/> checked	<input type="checkbox"/> cleaned	yes <input type="checkbox"/>	emaild <input type="checkbox"/>
Chain Saw									yes <input type="checkbox"/>	<input checked="" type="radio"/> sharp <input type="radio"/> changed	<input type="checkbox"/> checked	<input type="checkbox"/> cleaned	yes <input type="checkbox"/>	emaild <input type="checkbox"/>



Onboarding

Kick-off Meeting

LMP's initial focus is on learning the property with all project start-ups by performing a complete property-wide inspection and analysis of turf, plant material, and irrigation systems.

Prior to commencing service on any property, a **thorough walk of the property** is performed with the **Account Manager** and **Crew Leader**, where all areas of particular interest or special instructions are identified. A report will document the entire property through photographs and provide the client with a detailed report on the conditions of the property, followed by a **Project Kick-off meeting** where we will ensure specifications are in line with expectations.

- Review assessment from property walk-through.
- Review the initial operational plan to confirm the scope of work and expectations.
- Identifying service areas, required periods to perform various services, as well as a map for mowing and detail work.



Establish Vision
& Deliverables



Project Planning



Project Goals



Roles &
Responsibilities



➤ Onboarding

Irrigation

LMP will perform a full irrigation system inspection to identify any deficiencies to the current system and a cost component for addressing the issues.

Projected Chemical Applications

We find that until we know the actual integrity of the irrigation system, it limits our ability to apply many chemicals, including fertilizers. This is because so many chemicals need access to water following an application, or the application will damage the plant material.

Setting Timelines & Expectations

As with any new initiative or project, there will be a learning curve as LMP becomes familiar with the property; however, it is our goal to have that learning curve minimized through the development of a solid operational plan. As LMP is learning the nuances of the property, we would like the client to be aware that we are inspecting systems and layouts to ensure we have accurate information to share regarding:

Additionally, it is standard practice for key members of LMP's project team to schedule a **Progress Review**, to review the progress of the property with photographs taken over the course of the partnership at designated locations.



Project Management



Kick-Off Meeting



Execution



Deliver



Orlando Castillo | President & CEO

What does it mean to you to be a landscape professional?

I worked hard in the field, educating myself in the trenches. For many years, I labored learning all aspects of exterior grounds services, from mowing, weeding, and edging to insect/disease control to irrigation. Before the advent of technology, I would carry books around in my truck to help me diagnose issues I would come across. When I could, I would attend horticulture classes at night to earn the right and privilege to call myself a professional. It is my greatest accomplishment, and I embrace it with pride and satisfaction.

What motivates you on a Monday morning?

I am motivated knowing that I will spend the day visiting job sites to perform quality assurance inspections. It is exciting to have the opportunity to see the products our team produces and spend time with them in the field to talk about the property and the product.

I get to share the experience and knowledge I learned over the years with these men and women, and I can learn from them when we are in the field together.



Scott Carlson | Vice President & GM

What does it mean to you to be a landscape professional?

Having had the opportunity to begin a career as a golf professional at a very young age, I developed a love for well-groomed landscapes. They create a sense of calm and appreciation with their color and lines, and I am proud to know that I contribute to that by being a landscape professional.

I enjoy having the opportunity to watch the men and women in the organization grow in their confidence and creativity and hear the positive feedback from our clients and the compliments we receive from members of the public for our work.

What motivates you on a Monday morning?

I get excited knowing that the day and the week are going to present both challenges and opportunities. Challenges are just opportunities for us to refine our processes and train our people to ensure we provide a quality product beyond what our clients are anticipating.

The opportunities are just an extension of the challenges. Over the ten years, I have been with LMP, I have watched the organization grow organically as our clients refer us to their partners. I have had the privilege of watching the LMP family members grow, develop, and advance in their careers, and it continues to bring me enjoyment.



Garth Rinard**Dover | Branch Manager****Background**

My horticultural career began as a means for an income. What started as a part-time job quickly became a residential lawn service. At the same time, I was engaged in selling residential real estate after completing a business degree at the University of Florida. Eager to learn more about the profession I had become enamored with, I joined a commercial landscape company to further my skill set. I have remained in the business for more than 33 years, acquiring operational knowledge and certifications.

Qualifications

I am a Certified Pest Control Operator specializing in Lawn and Ornamental pests. I am certified in the Green Industries Best Management Practices (GI-BMPs) program for lawn care and landscape maintenance.

Customer Philosophy

Communication is the cornerstone of any relationship; we must understand a client's vision for their landscape and assess how to best provide the services needed to make that vision a reality. The most proactive and comprehensive way to achieve these goals is to communicate consistently, openly, and thoroughly.

Employee Philosophy

Employees are the first-line client of any organization; they are the physical and emotional ambassadors of what a client can expect from an organization regarding commitment, integrity, professionalism, and abilities.

My philosophy is based on the ability to communicate openly and effectively. I focus on making sure my team has high morale and job satisfaction. We make it a practice to train and mentor our employees, ingrain the culture of accountability and teamwork we adopted several years ago and encourage them to grow.

What it Means to Me

To be involved in the green industry is an opportunity to cultivate a healthy environment and future caregivers. In an industry that is continuously evolving, learning opportunities are tremendous. Our responsibility is to share our knowledge and passion with prospective landscapers, horticulturists, and arborists.

Michael Newsome

Wesley Chapel | Branch Manager

Background

I started in the green industry at a very young age. Like many others in the industry, I started with a truck and trailer, running a residential lawn maintenance business during the summers to earn extra income. Soon, I developed a passion for a lush, green lawn and maintaining the landscapes entrusted to me by my clients. I earned a bachelor's degree in Business Management from Sullivan University and have managed several businesses, from marketing to hospitality. I was able to marry all of those skills and have applied them as a leader in the commercial landscaping and maintenance market of South Florida.



Qualifications

FNGLA Licensed Horticulture Professional
GI-BMP Certified – multiple categories
17+ years of management experience

10+ years managing in the “Green Industry”
Excellent organizational skills
Proven leadership abilities

Customer Philosophy

I aim to develop long-term relationships with each client, listen to their concerns, provide solutions using expert knowledge, and display professionalism. I believe long-term relationships result from keeping an open dialogue, active listening, and providing our clients with proactive communication to ensure their satisfaction. I rely on two core values, honesty, and integrity, and implement them when dealing with any of our clients. We communicate openly and often with our clients, complete items promptly, and follow through when we make a promise. Our clients have chosen us as “stewards” of their various communities, properties, etc.; therefore, we should be good stewards of what has been entrusted to our organization.

Employee Philosophy

My employees are unique, talented, and full of potential. Every unique individual I have the pleasure of managing leaves a mark on my life. I believe people don't care how much you know until they know how much you care! My first duty as a manager is to provide each employee with proper training, knowledge, and equipment to ensure they can perform the job I'm asking of them. My goal is to create a positive atmosphere where employees can be themselves, become a part of our success story, and enjoy the work they perform. In this type of environment, we can better utilize those unique skills each employee has to help us execute on the job, but also to help them grow as an individual and an employee moving forward.

What it Means to Me

To be a leader in the green industry means working in a field I'm passionate about and actually enjoying what I do daily! This field has provided so many opportunities for me and others. It's gratifying to have motivated employees and satisfied customers!

Christopher Berry
Sarasota | Branch Manager



Background

I have been involved in the landscaping industry for more than 15 years now, where I began in the Sarasota area as a supervisor and irrigation technician. Since that time, I have had the opportunity to learn about the physical and financial operations of the industry and have been involved in the new construction side of the business and the maintenance side.

Qualifications

I have a background in aviation and have spent time procuring various certifications related to landscaping, including Best Management Practices (BMP), Planning and Management Services, Lake and Wetland Management, Core Pesticide Safety Training. I also have licenses related to Lawn and Ornamental Pesticide Applications and Aquatic Pesticide Applications.

Customer Philosophy

My philosophy is to treat each client with respect and demonstrate that we are professionals operating from a place of integrity, accountability, and experience.

Employee Philosophy

Demonstrate compassion, respect, and trust for each member of your team.
Foster empowerment to help employees own their work and take responsibility for their results.

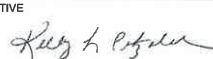
What it Means to Me

The personal satisfaction I receive from helping a customer or an employee means a great deal to me. I find it very rewarding to act as a steward and representative of the landscape industry.

Licensure & Certifications

Our commercial landscapers are degreed, accredited, and certified to handle all aspects from lawn maintenance to plant health diagnosis. Our landscapers receive constant training to ensure that they stay up to date with the latest guidelines, information, and procedures they will be implemented on a day-to-day basis.

Certificate of Insurance

ACORD®		CERTIFICATE OF LIABILITY INSURANCE		DATE (MM/DD/YYYY) 07/27/2022		
<p>THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.</p> <p>IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).</p>						
PRODUCER Stahl & Associates Insurance, Inc. 110 Carillon Parkway St. Petersburg FL 33716		CONTACT NAME: Chayla Deitz, CISR, CIC PHONE (A/C, No, Ext): (727) 391-9791 FAX (A/C, No): (727) 393-5623 E-MAIL ADDRESS: chayla.deitz@stahlinsurance.com				
INSURED Landscape Maintenance Professionals Inc DBA: LMP P O Box 267 Seffner FL 33583-0267		INSURER(S) AFFORDING COVERAGE INSURER A: FCCI Insurance Group INSURER B: Monroe Guaranty Insurance Company INSURER C: National Trust Insurance Company INSURER D: INSURER E: INSURER F:		NAIC # 10178 32506 20141		
COVERAGES		CERTIFICATE NUMBER: CL2272761886		REVISION NUMBER:		
<p>THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.</p>						
INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> \$1,000 PD Deductible GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input checked="" type="checkbox"/> LOC OTHER:			GL10007876800	08/01/2022	08/01/2023
						EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000
B	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> NON-OWNED AUTOS ONLY <input type="checkbox"/> HIRED AUTOS ONLY			CA10007877100	08/01/2022	08/01/2023
						COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ UM / UIM \$ 500,000 / 500,000
C	<input checked="" type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> EXCESS LIAB DED <input checked="" type="checkbox"/> RETENTION \$ 10,000			UMB10007876600	08/01/2022	08/01/2023
						EACH OCCURRENCE \$ 2,000,000 AGGREGATE \$ 2,000,000 Personal & Adv Injury \$ 2,000,000
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below		Y / N N / A	WC010007877200	08/01/2022	08/01/2023
						<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
A	Leased or Rented Equipment			CM10007876900	08/01/2022	08/01/2023
						Limit \$75,000 Deductible \$2,500
DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)						
CERTIFICATE HOLDER				CANCELLATION		
Information Purposes Only XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX FL				SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE 		

ACORD 25 (2016/03)

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W-9 Tax ID Number

Form **W-9**
(Rev. October 2018)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

► Go to www.irs.gov/FormW9 for instructions and the latest information.

Give Form to the
requester. Do not
send to the IRS.

Print or type.
See Specific Instructions on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.

Landscape Maintenance Professionals, Inc.

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only **one** of the following seven boxes.

☐ Individual/sole proprietor or single-member LLC ☐ C Corporation ☒ S Corporation ☐ Partnership ☐ Trust/estate

☐ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ►

Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is **not** disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

☐ Other (see instructions) ►

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

Exempt payee code (if any) _____

Exemption from FATCA reporting code (if any) _____

(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.) See instructions.

PO BOX 267

6 City, state, and ZIP code

Seffner, FL 33583

7 List account number(s) here (optional)

Requester's name and address (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number

____ - ____ - ____

or

Employer identification number

5 9 - 3 6 1 3 6 6 5

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign
Here

Signature of
U.S. person ►

Date ► 1-3-23

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
 - Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
 - Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
 - Form 1099-S (proceeds from real estate transactions)
 - Form 1099-K (merchant card and third party network transactions)
 - Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
 - Form 1099-C (canceled debt)
 - Form 1099-A (acquisition or abandonment of secured property)
- Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.

Cat. No. 10231X

Form **W-9** (Rev. 10-2018)

Business Tax Receipts


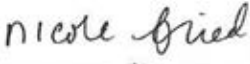
2022 - 2023 HILLSBOROUGH COUNTY BUSINESS TAX RECEIPT		EXPIRES SEPTEMBER 30, 2023	ACCOUNT NO. 241489 RENEWAL
OCC. CODE 330.000010 NURSERY/PLANT			Receipt Fee 30.00 Hazardous Waste Surcharge 40.00 Law Library Fee 0.00
BUSINESS LMP INC TREE & SHRUB 13050 US 92 E DOVER, FL 33527		2022 - 2023	
LMP INC TREE & SHRUB PO BOX 267 NAME SEFFNER, FL 33583 MAILING ADDRESS			
		Paid 21-0-596865 09/13/2022 70.00	
BUSINESS TAX RECEIPT		NANCY C MILLAN, TAX COLLECTOR 813-435-5200 THIS BECOMES A TAX RECEIPT WHEN VALIDATED.	

2022 - 2023 HILLSBOROUGH COUNTY BUSINESS TAX RECEIPT		EXPIRES SEPTEMBER 30, 2023	ACCOUNT NO. 25734 RENEWAL
OCC. CODE 280.030001 LAWN MOWING/LANDSCAPING SERVICE MORE THAN 3 EMPLOYEES			Receipt Fee 150.00 Hazardous Waste Surcharge 40.00 Law Library Fee 0.00
BUSINESS LANDSCAPE MAINTENANCE PROFESSIONALS INC 13050 E 92 HWY DOVER, FL 33527		2022 - 2023	
LANDSCAPE MAINTENANCE PROFESSIONALS INC PO BOX 267 NAME SEFFNER, FL 33583 MAILING ADDRESS			
		Paid 21-0-601508 09/15/2022 190.00	
BUSINESS TAX RECEIPT		NANCY C MILLAN, TAX COLLECTOR 813-435-5200 THIS BECOMES A TAX RECEIPT WHEN VALIDATED.	



2022 - 2023 HILLSBOROUGH COUNTY BUSINESS TAX RECEIPT		EXPIRES SEPTEMBER 30, 2023	ACCOUNT NO. 216156 RENEWAL
OCC. CODE 330.001009 RETAIL STORE WITHOUT HAZARDOUS WASTE SURCHARGE			Receipt Fee 30.00 Hazardous Waste Surcharge 0.00 Law Library Fee 0.00
BUSINESS LANDSCAPE MAINTENANCE PROFESSIONALS INC 13050 E HWY 92 DOVER, FL 33527		2022 - 2023	
LANDSCAPE MAINTENANCE PROFESSIONALS INC PO BOX 267 NAME SEFFNER, FL 33583 MAILING ADDRESS			
		Paid 21-0-601508 09/15/2022 30.00	
BUSINESS TAX RECEIPT		NANCY C MILLAN, TAX COLLECTOR 813-435-5200 THIS BECOMES A TAX RECEIPT WHEN VALIDATED.	

PASCO COUNTY BUSINESS TAX RECEIPT		2023
Issued pursuant to and subject to Florida Statutes and Pasco County Ordinances. Issuance does not certify compliance with zoning or other laws. This receipt must be posted conspicuously in place of business.		Expires September 30th
ACCOUNT #:	89302	
SIC CODE:	0781.01	
MIKE FASANO TAX COLLECTOR PASCO COUNTY FLORIDA		TYPE OF BUSINESS LANDSCAPING SERVICE STATE LICENSE # /or COUNTY COMP CARD #
LANDSCAPE MAINTENANCE PROFESSIONALS INC PO BOX 267 SEFFNER, FL 33583-0267		OWNER/QUALIFYING AGENT CASTILLO ORLANDO JR, CARLSON SC LOCATION ADDRESS: 26324 WESLEY CHAPEL BLVD LUTZ, FL 33559-7208
		MOBILE BUSINESS
		DATE RECEIPT AMOUNT 09/22/2022 22-0-137794 113.75

Florida Agriculture Dealer License

	State of Florida Department of Agriculture and Consumer Services Division of Consumer Services 2005 Apalachee Pkwy Tallahassee, Florida 32399-6500	Registration No.: AD1294 Issue Date: October 19, 2022 Expiration Date: November 4, 2023
	License as Dealer in Agriculture Products Section 604.15-604.30, Florida Statutes	
POST CERTIFICATE CONSPICUOUSLY	LANDSCAPE MAINTENANCE PROFESSIONALS, INC. 13050 E US HIGHWAY 92 DOVER, FL 33527-4106	 NICOLE "NIKKI" FRIED COMMISSIONER OF AGRICULTURE

Certificate of Nursery Registration

	Florida Department of Agriculture and Consumer Services	B108113
	CERTIFICATE OF NURSERY REGISTRATION Section 581.131, F.S. and Rule 5B-2.002, F.A.C 1911 S.W. 34th St. P.O. Box 147100, Gainesville, FL 32614-7100 (352) 395-4700	
NICOLE "NIKKI" FRIED COMMISSIONER		
ISSUED TO:	THIS CERTIFICATE EXPIRES: 01/21/2023	
LMP INC. TREE AND SHRUB CASTILLO, ORLANDO PO BOX 267 SEFFNER, FL 33583-0267	FEE PAID: \$100.00	
REGISTRATION NO.: 48009485	DATE ISSUED: 01/21/2022	
THIS IS TO CERTIFY that the nursery stock on the premises of the nursery shown hereon has been inspected for plant pests and meets at least the minimum requirements of Section 581.131, Florida Statutes.		
THIS CERTIFICATE OF REGISTRATION MUST BE DISPLAYED or in the immediate possession of any person engaged in the sale or distribution of nursery stock.		
		
FDACS-08002 Revised 05/05	NICOLE "NIKKI" FRIED Commissioner of Agriculture	



CITY OF CLEARWATER

PLANNING & DEVELOPMENT DEPARTMENT
 POST OFFICE BOX 4748, CLEARWATER, FLORIDA 33758-4748
 MUNICIPAL SERVICE BUILDING, 100 SOUTH MYRTLE AVENUE, CLEARWATER, FLORIDA 33756
 TELEPHONE (727) 562-4005

REG-0023075

2022-2023 BUSINESS REGISTRATION

THIS REGISTRATION MUST BE IN YOUR POSSESSION WHEN WORKING IN CLEARWATER.

Owner Name/Address:
 LANDSCAPE MAINTENANCE
 PROFESSIONALS INC
 P O BOX 267
 SEFFNER, FL 33583

Business Name:
 LANDSCAPE MAINTENANCE
 PROFESSIONALS INC
 REGISTRATION

Category

Quantity

038320 Contractor: Landscaping/tree surgery
 038330 Contractor: Lawn, yard and garden
 care

REGISTRATION / HILLSBOROUGH CO / DACS
 #68795-5

CONTRACTOR IS RESPONSIBLE FOR REMOVING ALL DEBRIS

LICENSE	PERIOD BEGINNING	PERIOD ENDING	PRINT DATE
2022-2023	October 1, 2022	September 30, 2023	October 12, 2022
	CHECK NO.	RECEIPT	YES
Registration Fee	20715	669560	28.00

TOTAL RECEIVED 28.00

THE ISSUANCE OF A LOCAL BUSINESS TAX RECEIPT DOES NOT PERMIT THE HOLDER TO VIOLATE ANY ZONING LAWS OF THE CITY OF CLEARWATER NOR DOES IT EXEMPT THE HOLDER FROM ANY OTHER LICENSE, PERMIT OR IMPOSED TRAFFIC IMPACT FEES.

ANY CHANGE IN THE BUSINESS LOCATION, NAME, OR OWNERSHIP MUST BE APPROVED BY THE PLANNING AND DEVELOPMENT SERVICES DEPARTMENT.

NON-REFUNDABLE

Linda H. Clayton
 LINDA H. CLAYTON, DIRECTOR
 CLEARWATER INFORMATION

State of Florida Department of State

I certify from the records of this office that LANDSCAPE MAINTENANCE PROFESSIONALS, INC. is a corporation organized under the laws of the State of Florida, filed on December 16, 1999.

The document number of this corporation is P99000109381.

I further certify that said corporation has paid all fees due this office through December 31, 2021, that its most recent annual report/uniform business report was filed on May 20, 2021, and that its status is active.

I further certify that said corporation has not filed Articles of Dissolution.

Given under my hand and the
 Great Seal of the State of Florida
 at Tallahassee, the Capital, this
 the Twenty-third day of June,
 2021



Randy Bree
 Secretary of State

Tracking Number: 3092353492CU

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

<https://services.sunbiz.org/Flings/CertificateOfStatus/CertificateAuthentication>

Operating Permits



29-57-901419

STATE OF FLORIDA DEPARTMENT OF HEALTH Operating Permit

Limited Use Water - LU Commercial

29-BID-6108309

Issued To: Landscape Maintenance Professionals (Castillo, Orlando)
 13070 US 92 Highway
 Dover, FL 33527

County: Hillsborough
 Amount Paid: \$140.00
 Date Paid: 09/09/2022
 Issue Date: 10/01/2022

Permit Expires On: 09/30/2023

Mail To: Orlando Castillo (Landscape Maintenance Professionals, Inc)
 PO Box 267
 Seffner, FL 33583

Issued By:
 Department of Health in Hillsborough County
 P O Box 5135
 Tampa, FL 33675
 (813) 307-8059

Owner: Landscape Maintenance Professionals, Inc (Castillo, Orlando)



29-QH-941392

STATE OF FLORIDA DEPARTMENT OF HEALTH Operating Permit

OSTDS - Operating - Industrial or Manufacturing

29-BID-6106161

Issued To: Landscape Maintenance Professionals, Inc.
 13050 E US 92 Highway
 Dover, FL 33527

County: Hillsborough
 Amount Paid: \$150.00
 Date Paid: 09/09/2022
 Issue Date: 10/01/2022

Permit Expires On: 09/30/2023

Mail To: Landscape Maintenance Professionals, Inc.
 13050 E US 92 Highway
 Dover, FL 33527

Issued By:
 Department of Health in Hillsborough County
 P O Box 5135
 Tampa, FL 33675
 (813) 307-8059

Owner: Landscape Maintenance Professionals Inc. ()

City of Tampa Minority Business Enterprise



E-Verified

E-Verified Company

We are proud to be an E-Verified company!

The E-Verify program is an Internet-based system operated by the Department of Homeland Security (DHS) in partnership with the Social Security Administration (SSA). The E-Verify program currently is the best means available for employers to determine employment eligibility of new hires and the validity of their Social Security Numbers.

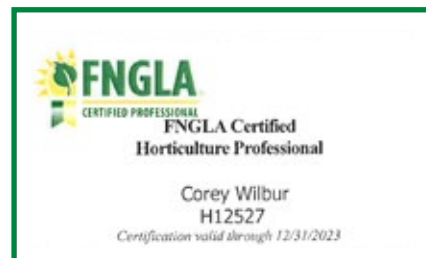


Landscape Maintenance Professionals, Inc.
Company ID # 939290

Ornamental Horticulture

The landscape requires care and attention to ensure its continuing success. Beautiful or hideous, natural, or scarred by human blundering, the landscape usually reflects some degree of human control.

At LMP, we have experienced landscape horticulturists with an appreciation of plants, and an understanding of the many factors that can affect plant growth, focusing on environmental sustainability and cultural practices in the management of commercial properties. We develop our design ideas by listening to clients and using their goals as a guideline to highlight the property's natural beauty.



The LMP Horticulture Advantage

Planting and Establishment
Soil Management and Amendment
Proper Pruning
Nutrient Management Plan
Integrated Pest Management Plan

Certified GI-BMP Instructor

Green Industries Best Management Practices (GI-BMPs) is an educational program for lawn-care and landscape maintenance people. The GI-BMP program teaches environmentally safe landscaping practices that help conserve and protect Florida's ground and surface waters.



GI-BMP Certifications

Manuel Barron	GV401468-1	Leon Jennings	GV4512-1	Carlos Picazo	GV29838-1
Ismael Bello	GV401469-1	Miguel Jesus	GV401765-1	Ledarin Ragins	GV405390-1
Joseph Bond	GV29832-1	Felix Laporte	GV402063-1	Jose Reyes	GV397993-1
Tyree Brown	GV18611-1	Robert Law	GV12409-1	Scott Richardson	GV402210-1
Nelson Calderon	GV18173-2	William Leavens	GV20498-1	Jose Rios	GV910340-1
Scott Carlson	GV11210-1	Auner Lopez	GV397988-1	Victor Rubio-Balli	GV401768-1
RigoBerto Cruz	GV911954-1	Andres Lopez	GV14789-1	Walter Ruiz	GV440539-1
Mike Davidson	GV405387-1	David Manfrin	G29844-1	Jose Ruiz	GV397996-1
Luis Diaz	GV911027-1	Samuel Martel	GV406648-1	Nicholas Sanborn	GV405393-1
Marvin Diego	GV401762-1	David Mason	GV14131-2	John Sindelar	GV405393-1
William Driskell, Sr.	GV19062-1	William Maxwell	GV916046-1	Steve Small	GV29846-1
Maria Felix	GV911322-1	Paula Means	GV34217-1	Kevin Toole	GV406651-1
Stephen Fletcher	GV19329-1	Angel Miron	GV397990-1	Jose Torres	GV912633-1
David Fontanez	GV401471-1	Gabriel Miron	GV397716-1	Bonifacio Villegas	GV23038-1
William Gipp	GV000037-1	Angel Monterroso	GV401763-1	Corey Wilbur	GV915110-1
David Gomez	GV4613-1	Jose Montiel	GV911957-1	Alvin Windham	GV911478-1

Florida Department of Agriculture and Consumer Services (FDACS)

Unfortunately, the same climate that makes Florida so ideal for gardening also provides conditions in which insects thrive. Many different insects attack our landscape and garden, and it's difficult to predict from one season to the next which of these pests will cause problems. A successful pest management program includes the ability to properly identify pests, monitor populations, and evaluate control methods based on the level of need. Our PMPs are skilled in the science of solving pest problems, and certified by the FDACS in the safe use, storage, and disposal of pesticides according to federal and state laws.



Certified Pest Control Operator

Scott	Richardson	JF327415
Garth	Rinard	JF159948
Alex	Figueroa	JF287006

Limited Commercial Fertilizer Applicator Licenses

Nelson	Calderon	LF233541
Alex	Figueroa	LF242457
Stephen	Fletcher	LF219686
Carlos	Gomez	LF225682
David	Mason	LF279730
Scott	Richardson	LF263836
Jose	Rios	LF284218
Bonifacio	Villegas	LF219742

SARASOTA BRANCH



TAMPA BRANCH



WESLEY CHAPEL BRANCH



Florida Department of Agriculture and Consumer Services (FDACS)



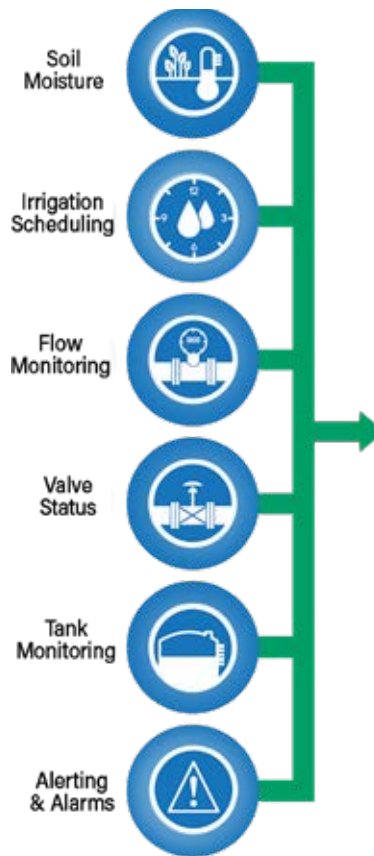
Pesticide Applicator License

Ramon	Barbosa	JE327033	Paula	Means	JE287366
Joseph	Bond	JE207834	Andres	Melo	JE266670
Ricardo	Burgos-Sepulveda	JE252127	Angel	Miron	JE284078
Nelson	Calderon	JE186565	Gabriel	Miron Torres	JE201115
Candido	Gaspar Juan	JE272937	Edgardo	Navarro	JE201115
Michael	Davidson	JE116766	Hector	Ortiz	JE280379
Luis Ernesto	Diaz	JE266583	Esteban	Portillo-Castro	JE307203
Alex	Figueroa	JE243326	Ledarin	Ragins	JE205518
Stephen	Fletcher	JE199332	Sotero	Ramos	JE277849
Carlos	Picazo Gomez	JE201112	Scott	Richardson	JE254469
Nayeli	Gomez Diaz	JE325314	Garth	Rinard	JE29820
Alejandro	Juarez	JE252128	Jose	Rios	JE283843
Rigaud	Lafortune	JE262585	Rueben	Rivero Hernandez	JE280376
Felix Carlos	Laporte	JE237375	Sergio	Rojas	JE257142
Robert	Law	JE136722	Jose	Ruiz	JE230001
William	Leavens	JE138769	Nicholas	Sanborn	JE170039
Auner	Lopez	JE243116	Roman	Santa Maria	JE312806
Andres	Lopez Juan	JE257877	Luis	Santana	JE280377
Erwing	Martinez	JE49895	Steven	Small	JE170038
David	Mason	JE174601	Lorenzo	Vargas	JE206681
William	Maxwell	JE309033	Bonifacio	Villegas	JE204496

Irrigation Certifications

Landscape Maintenance Professionals, Inc. is a licensed and insured certified irrigation system contractor that employs numerous certified irrigation technicians. The LMP Irrigation team is dedicated to providing the highest quality and the highest standard of customer satisfaction. We are fully vetted and ready to give the best solution for your commercial irrigation project.

Our goal at LMP is to provide each customer with the proper volume of sprinkler head coverage to move water around their lawn efficiently.



Javier Bellido
has successfully completed the
X2 Controller Specialist
ONLINE TRAINING PROGRAM

Phil Korman
Phil Korman, CEO, LMA, LMAA
Product Training Manager

John D. Bell
John D. Bell, LMAA
Landscape Irrigation and System Lighting

Hunter



Sam Martel
has successfully completed the
Hunter Product Technician
ONLINE TRAINING PROGRAM

Phil Korman
Phil Korman, CEO, LMA, LMAA
Product Training Manager

John D. Bell
John D. Bell, LMAA
Landscape Irrigation and System Lighting

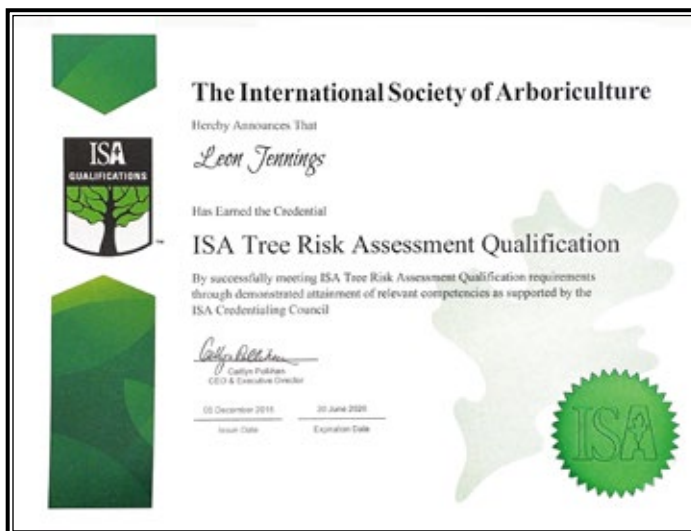
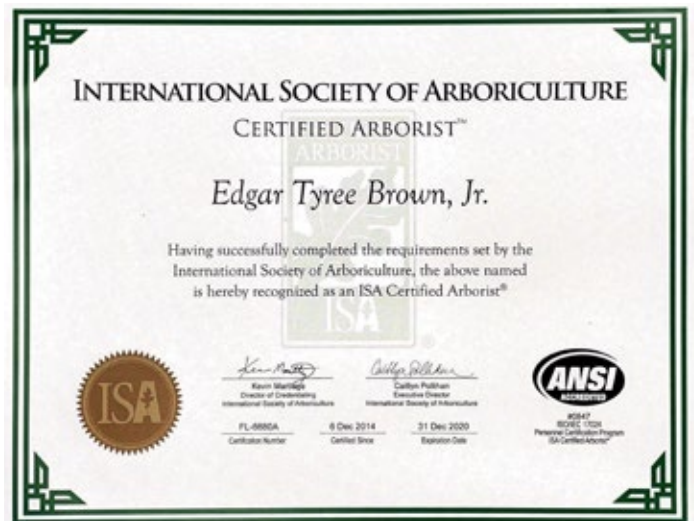
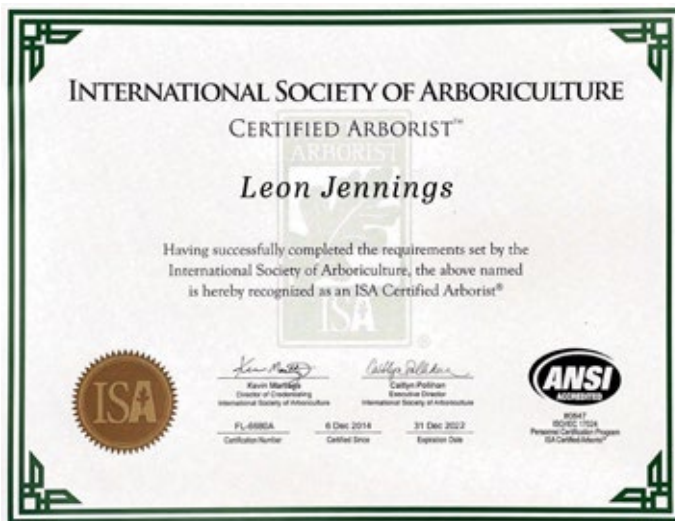
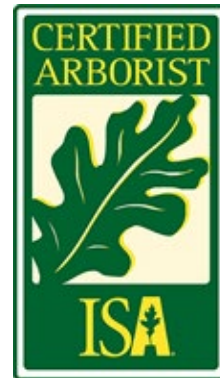
Hunter



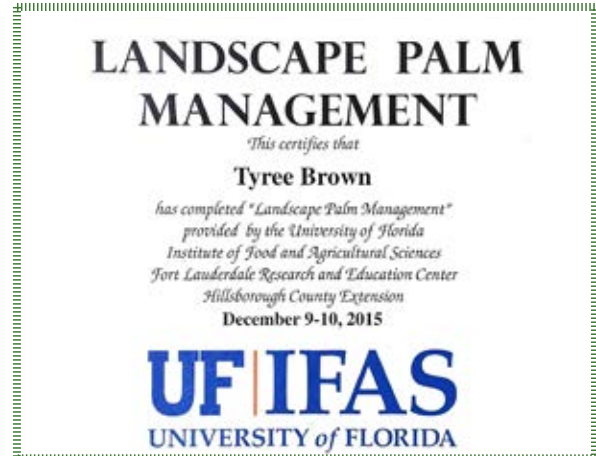
Arbor Certifications

An arborist, by definition, is an individual trained in the art and science of planting, caring for, and maintaining individual trees. Arborists are knowledgeable about the needs of trees and are trained and equipped to provide proper care. Hiring an arborist is a decision that should not be taken lightly.

Proper tree care is an investment that can lead to substantial returns. Well-cared-for trees are attractive and can add considerable value to your property. Poorly maintained trees can be a significant liability. Pruning or removing trees, especially large trees, can be dangerous work. Tree work should be done only by those trained and equipped to work safely in trees.



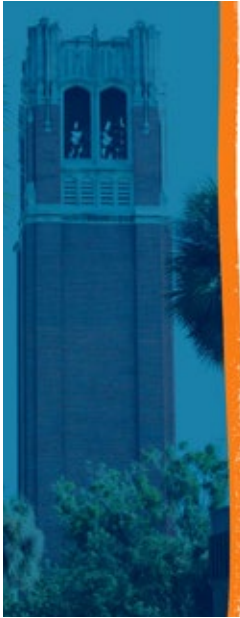
Arbor Certifications



We Abide By The Arborist Code of Ethics!

- 1) Strive for continuous self-development by increasing their qualifications and technical proficiency by staying abreast of technological and scientific developments affecting the profession.
- 2) Not misuse or omit material facts in promoting technical information, products or services if the effect would be to mislead or misrepresent.
- 3) Hold paramount the safety and health of all people, and endeavor to protect property and the environment in the performances of professional responsibilities.
- 4) Accurately and fairly represent their capabilities, qualifications and experience and those of their employees and/or agents.
- 5) Subscribe to fair and honest business practices in dealing with clients, suppliers, employees and other professionals.
- 6) Support the improvement of professional services and products through encouraging research and development.
- 7) Observe the standards and promote adherence to the ethics embodied in this code.

International Society of Arboriculture, Florida Chapter



Continuing Education CERTIFICATE OF COMPLETION

LMP supports the professional development of employees. It helps our employees—and the organization overall—stay current and competitive. Committing to our employees' continuing education is an investment, but this investment pays for itself over time.

Creates New Leaders
Improves Productivity
Increases Employee Satisfaction and Engagement
Maintains Licensure
Develops New Skills
Creates a Healthier Workplace
Reduces Turnover

Joseph	Bond	Computer Pest Management	JE207834
Luis	Diaz	More Than Ladybugs: Biocontrol for The Urban Landscape	JE266583
Alex	Figueroa	4 Hr Core Course II	JF287006
Alex	Figueroa	Ornamental and Turf Pests and Diseases	JF287006
Alex	Figueroa	White Grubs in Turfgrass	JF287006
Alex	Figueroa	4 Hr Core Course	JF287006
Felix	LaPorte	More Than Ladybugs: Biocontrol for The Urban Landscape	JE237375
Robert	Law	Groundwater Basics	JE136722
Robert	Law	Pesticide Failure & Resistance	JE136722
Robert	Law	"Pesticide Spray Drift"	JE136722
Robert	Law	Pesticide Labels & Calculations	JE136722
Sam	Martel	Landscape University	GV406648-1
David	Mason	Disease Control for Lawn and Ornamentals	JE174601
Hector	Navarro	Florida-Friendly Landscaping - GI-BMP Irrigation	JE280379
Scott	Richardson	Green Industries Best Management	LF263836
Garth	Rinard	Equipment Calibrations and Mixing Pesticide	JF159948
Garth	Rinard	"Developing a Healthy Lawn"	JF159948
Garth	Rinard	"Be Prepared for an Inspection"	JF159948
Garth	Rinard	Major Grasses	JF159948
Garth	Rinard	"Pesticide Labeling"	JF159948
Garth	Rinard	"L&O 2012...Weeds Near Water"	JF159948
Garth	Rinard	Chinch Bugs and Mole Crickets	JF159948
Garth	Rinard	Storage of Pesticides	JF159948

Continuing Education

CERTIFICATE OF COMPLETION

continued

Garth	Rinard	"Understanding Fire Ants"	JF159948
Garth	Rinard	Harrell's Customer Appreciation	JF159948
Garth	Rinard	Tackling Take-All Root Rot in Warm Season Golf Turf	JF159948
Garth	Rinard	Using PGR's in Warm Season Turf - Golf	JF159948
Garth	Rinard	Is Your Water Impacting Product Performance	JF159948
Garth	Rinard	Water, Pesticides and Profits in Urban Agriculture	JF159948
Garth	Rinard	Maximizing Fertilizer Efficiency	JF159948
Garth	Rinard	Transporting, Storing & Disposing of Pesticides	JF159948
Jose	Ruiz	Great Expectations: Establishing Pest Management Goals for Your Clientele	JE230001
Jose	Ruiz	Thistle Be the End of Me: The Basics of Weed Control	JE230001
Jose	Ruiz	What's that Bug? Introduction to Insects and Scouting	JE230001
Jose	Ruiz	More Than Ladybugs: Biocontrol For The Urban Landscape	JE230001
Jose	Ruiz	Dead Palms Tell No Tales: Palm Diseases & Pests	JE230001
Jose	Ruiz	The Grass Class	JE230001



Continuing education is more than just a certification
or a course completion credit, it maximizing our effectiveness and efficiency.
By investing in our team members, they become more effective contributors
to LMP on both an individual and a team level.

A successful landscape maintenance engagement is driven by the performance of services by qualified and experienced individuals and their access to well-maintained equipment and vehicles. LMP has three full-time mechanics, supported by mechanic assistants, who oversee the vehicles in its fleet and minor engine repairs. LMP has over ninety vehicles in its fleet and more than four hundred pieces of equipment that it utilizes to perform professional services, including:

Make	Model	Year	Totals
Chevy	4500 LCF Crew Cab w/ 14ft Landscape Dump bed	2021 [2]	2
GMC	Canyon	2022 [1]	1
Chevy	Colorado	2022 [1] 2018 [4] 2021 [3] 2016 [3] 2020 [4] 2015 [2] 2019 [3]	20
Ford	F-150	2013 [3] 2009 [1] 2011 [6] 2006 [1] 2010 [4]	15
Ford	F-250	2022 [2] 2013 [1] 2020 [1] 2012 [5] 2017 [1] 2011 [5] 2016 [1] 2010 [1] 2015 [2] 2008 [3] 2014 [1] 2006 [3]	20
Ford	F-350	2006 [1] 1999 [1] 2002 [1]	3
Ford	F-450	2011 [1]	1
Ford	F-550	2001 [1] 1999 [1]	2
Freightliner	M2-106	2020 [1]	1
Isuzu	NPR Crew Cab	2016 [2]	2
Isuzu	NPR Crew Cab	2018 [3]	3
Isuzu	NPR HD	2020 [1]	1
Isuzu	NPR HD Crew Cab	2021 [2]	2
Isuzu	NPR w/ Dump Body	2022 [1]	1
Isuzu	NQR	2018 [2]	2
Isuzu	NQR w/ Dump Body	2020 [3]	3
Nissan	NV200	2018 [1] 2014 [2] 2015 [2]	5
Ford	Ranger	2011 [1] 2008 [1]	2
GMC	Sierra 1500	2008 [1]	1
Chevy	Silverado 1500	2013 [2] 2011 [1]	3
Isuzu	Spray	2005 [1]	1
Ford	Transit Connect XL Cargo Van LWB	2022 [3]	3

LMP Equipment

At Landscape Maintenance Professionals, we have the tools necessary to take care of your lawn properly. All of our equipment is state of the art and regularly maintained and cleaned to ensure you're getting the best service available for your commercial property.



Manufacturer	Description	In Rotation
Stihl	28.4 CC Edger	2
Stihl	28.4 CC Straight Shaft Trimmer	3
Sthil	Blower	105
Husqvarna	Blower	13
Billy Goat	Blower	4
Bread Cyclone	KB4 Pull Behind Blower	1
Bobcat	S570 T4 Bobcat	1
Echo	Chainsaw	1
Sthil	Chainsaw	10
Sthil	Edger	82
Husqvarna	Edger	13
Echo	Edger	2
John Deere	Gator	7
Sthil	Hedge Trimmer	36
Husqvarna	54" Stand On Mower	1
Husqvarna	Husqvarna 60" ZTR	1
Husqvarna	Husqvarna 72" ZTR	3
Toro	Lake Shore Trimmer	1
Stihl	Long Trimmer	3
TORRO	48" Recycle Kit Mower	2
TORRO	48" Walk-Behind Mower	2
TORRO	60" Recycle Kit Mower	16
TORRO	72" ZTR Turbo Force Mower	2
ExMark	Push Mower	1
ExMark	Riding Mower 60"	5
ExMark	Riding Mower 72"	8
ExMark	Walk-Behind Mower	10

Manufacturer	Description	In Rotation
ExMark	Zero Turn Mower	5
TORRO	Two Wheel Sulky	10
Stihl	Pole Pruner	11
Stihl	Pole Saw	6
Gravely	Pro Stance	3
Little Wonder	Push Blower	2
Bravo 25	Push Mower	2
ExMark	Push Mower	2
Husqvarna	Push Mower	1
Mc Lane	Reel Mower	1
Stihl	Saw	6
Husqvarna	Saw	1
Stihl	Shear	7
Stihl	Short Trimmer	6
Husqvarna	Short Trimmer	2
ExMark	Sprayer	6
ExMark	Stand-on	8
Stihl	String Trimmer	94
ExMark	Turf Tracer	6
Pace	Push Mowers	2
Echo	Water Pumps	2
Echo	Weed Eater	4
Stihl	Whip	28
ExMark	Zero Turn Mower	9
Husqvarna	Zero Turn Mower	18
John Deere	Zero Turn Mower	1

Community

We are proud to be a family-owned and operated business with a vision of success as we partner with our customers to enhance their properties. As a company comprised of managers and employees who live where we work, we're also focused on improving the areas we serve. Over the years, we have partnered with many organizations to help our community, and below are just a few.

Department of Veterans Affairs | Beautification of the Community Living Center Gardens
Dignity Memorial | Vietnam Wall Experience
Keep Pinellas Beautiful | Honeymoon Island State Park Adopt-A-Dune
Pasco County UFIFAS Extension Luggage of Love Drive
Boricuas de Corazon Inc. Food Giveaway & Blood Donation
Youth Garden Grant | Kid's Gardening
Florida Water's Stewardship Program

Associations

Building Owners and Managers Association Greater Tampa Bay | BOMA
Community Associate Institute Suncoast Chapter | CAI
Community Associate Institute West Florida Chapter | CAI
Certified Pest Control Operators Association of Florida | CPCO
Commercial Real Estate Women Tampa Bay Executive Council | CREW
Florida Gulfcoast Association of Realtors | FGCR
Florida Nursery, Growers & Landscape Association | FNGLA
Leadership Tampa Bay Alumnae | LTB
National Association of Landscape Professionals | NALP



Awards

Lawn & Landscape | Top 100 Landscaping Firms #86 | 2013
Tampa Bay Business Journal | Top Commercial Landscape Firms | 2013 & 2017
Tampa Bay Business Journal | Top 25 Minority-Owned Businesses | 2014
Planet | National Landscape Award of Excellence | Cory Lakes CDD Merit Award | 2014
Business Observer | Gulf Coast Top 500 Companies | 2017
The American Registry | America's Most Honored Businesses Top 1% | 2018
Landscape Management | LM150 Largest Landscape Companies | 2018
Florida Community Association Journal | FLCAJ Readers' Choice Award | 2017 - 2018 - 2019
BOMA | Toby Award | Suburban Office Park Mid-Rise (6-10 stories) Corporate Center I - IV at International Plaza
Cousins Properties | Corporate Center at International Plaza | Patrick Gehm | 2020



SECTION IV Experience



Client Profiles

” *We strive to build relationships that make things grow.*

Triple Creek Community Development District | CDD

Triple Creek is a 990-acre master-planned Community Development District (CDD) located in Hillsborough County, Florida. Landscape Maintenance Professionals, Incorporated was selected as the landscape provider for Triple Creek and as its construction partner for its ongoing land development initiatives.

Management Company	Rizzetta
Contact	Alex Garces
Telephone	(813) 699-9065
Email	boardmember5@triplecreek.com
Contract Start Date	December 1, 2020
Contract Value	\$503,108.00



Rizzetta & Company
Professionals in Community Management



LMP Landscape
Maintenance
Professionals, Inc.SM

Corporate Center at International Park | Commercial

The Corporate Centers at International Plaza, winners of the Building Owners and Managers (BOMA) “Building of the Year” in 2019 and 2020, encompasses four state of the art office complexes on a sprawling campus within walking distance to the upscale International Plaza, offering high visibility on Boy Scout Boulevard and is a LEED Gold Certified building.

Management Company	Cousins Properties
Contact	Patrick Gehm
Telephone	(813) 421-8702
Email	pgehm@cousins.com
Contract Start Date	March 15, 2015



Cypress Creek Town Center | Retail

Cypress Creek Town Center is a Super Regional Shopping destination in the dynamic Wesley Chapel growth corridor on one of the most highly trafficked intersections in Florida.

The mixed-use Town Center comprises more than 150-acres surrounding the Tampa Premium Outlets and Costco at the intersection of I-75 & State Road 56. Anchored by Tampa Premium Outlets, with over 110 stores and Costco Wholesale. Tampa Premium Outlets opened in October 2015, and development is ongoing. Surrounded by nature, Cypress Creek Town Center features wetland conservation and borders the Cypress Creek Preserve, a nature park, and conservation land.

Management Company

Contact

Telephone

Email

Contract Start Date

Sierra Properties

Brent Whitley

(813) 484-2288

brentwhitley@sierra-properties.com

February 1, 2019



SIERRA PROPERTIES

Harrison Ranch Community Development District | CDD

Harrison Ranch is a planned Community Development District (CDD) consisting of approximately nine hundred fifty-five (955.04) acres of land located in Manatee County. The unique features afforded the homeowners include access to seven miles of nature trails, soccer fields, community picnic areas, tennis courts, and a community pool.

Management Company	Rizzetta & Company, Inc.
Contact	Barbara McEvoy
Telephone	(941) 776-9725
Email	bmcevoy@rizzetta.com
Contract Start Date	November 18, 2019
Contract Value	\$364,800.00



Rizzetta & Company
Professionals in Community Management



Hunter's Green Community Association | HOA

Hunter's Green is a meticulously developed master-planned community in New Tampa. Beyond the stately, gated private entrance this premier Golf and Country Club community is exemplified by harmonizing suburban life and nature. Against a backdrop of 43 lakes on 65 acres of protected wetlands, families enjoy 23 unique enclaves taking advantage of community facilities with designated bike lanes, a pool, multiple playgrounds, lighted tennis, basketball, volleyball, soccer, and baseball facilities, a 1.5-mile jogging trail with a 15-station exercise circuit and an off-leash dog park.

It was voted the Top Master-Planned Community in the Southeast by the National Association of Home Builders at their Southeast Builders Conference and is the first major community in the state to earn the Florida Quality Development designation for exceeding strict environmental and planning guidelines.

Contact

Email

Contract Start Date

Wally Switzer

wswitzer@huntersgreen.com

March 2022



Urban Centre | Commercial & Hospitality

Urban Centre is a Class A multi-tenant office complex, hotel, and retail location in the Tampa Westshore market. Consisting of two 9-story buildings with exceptional amenities to its tenants and visitors, the Urban Centre provides direct access to the Westshore Grand Hotel through the office complex’s lobby.

Management Company	Jones Lang LaSalle
Contact	Erin Smith
Telephone	(813) 286-4316
Email	erin.smith@am.jll.com
Contract Start Date	July 1, 2009



Watergrass I Community Development District | CDD

WaterGrass is a 997-acre family-oriented residential community in Eastern Pasco County, known for its attention to detail. WaterGrass offers various amenities, including the multi-million dollar community center with athletic courts, resort-style pool, water park, junior Olympic pool, and a convenient park and bicycle path system. From the parks, the private lake, and trees, to the gentle curves of the streets and plant selection in the lush landscaping, it is a master-planned community like no other.

Management Company	Meritus Corp.
Contact	Gene Roberts
Telephone	813-873-7300 Ext. 397
Email	gene.roberts@merituscorp.com
Contract Start Date	September 1, 2017
Contract Value	\$162,636.00



Venetian Community Development District | CDD

The Venetian is a planned Community Development District (CDD) consisting of approximately nine hundred sixty-four (964.03) acres of land located in North Venice, situated on the Myakka River. A gated, golf course community, offering exceptional views of fairways, ponds, and nature.

Management Company	Rizzetta & Company, Inc.
Contact	Keith Livermore, District Field Manager
Telephone	(941) 485-8500
Email	fieldmanager@vcdd.org
Contract Start Date	September 26, 2019
Contract Value	\$332,845.00



Rizzetta & Company
Professionals in Community Management



Cory Lakes Community Development District | CDD

Cory Lake is a gated community offering a 165-acre skiing and boating lake, tennis courts, three playgrounds, a hockey/skate rink, beach volleyball court, basketball courts, and a large sand beach area for playing and sunning. Most homes are waterfront properties, have water views, or have views of the 1700 acre adjoining nature preserve. The community roads are elegantly brick-paved, and lush tropical foliage lines the two entries and other common areas.

Management Company	Wrathell, Hunt and Associates
Contact	John Hall
Telephone	(813) 924.4673
Email	clcddfm@corylakescdd.net
Contract Start Date	December 1, 2019
Contract Value	\$343,900.00



100 Carillon Parkway | Commercial

100 Carillon Parkway is a three-story, 79,701 square-foot Class A office building located in Carillon Park, Pinellas County's premier business park. Other features within Carillon Park include the BayCare Wellness Center, 4-Star Hilton Hotel, a nature preserve with boardwalks and running trails Professionally managed by Sabil Hill, the management company is committed to ensuring that the grounds of the office complexes are healthy, colorful, and well maintained.

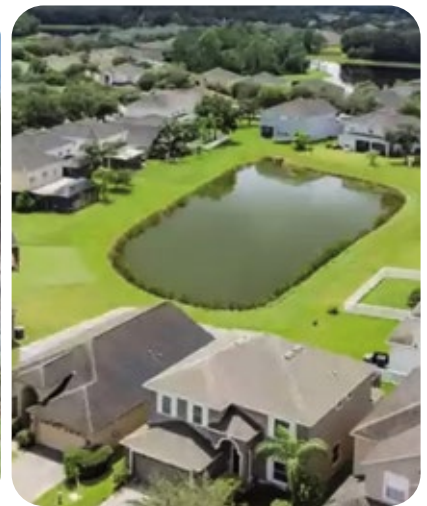
Management Company	Sabal Hill, LLC
Contact	Rob Chisholm
Telephone	(813) 281-1281
Email	chisholm@sabalhill.com
Contract Start Date	March 8, 2008



Heritage Isles Golf & Country Club Community Development District | CDD

Heritage Isles Golf and Country Club is a large, master planned community in Hillsborough County, part of the City of Tampa. It is a community of over 866 single family Residences and 154 town homes, known as Nassau Pointe. Heritage Isles amenities include golf course, children's play area, recreational Center, volleyball, community swimming pools, sauna, tennis court, and security gate.

Management Company	Inframark, Infrastructure Management Services
Contact	Rich Unger, Director of CDD Operations
Telephone	(813) 907-7388
Email	HIManager@hicdd.org
Contract Start Date	October 1, 2009
Contract Value	\$194,900.00



Belmont Community Development District | CDD

The Belmont community, located in Hillsborough County, FL, contains over 2,120 single-family residential homes. This master-planned community also includes a school, amenity center, and park site. Belmont is in the Bullfrog Creek basin and contains a natural habitat preserve surrounding the creek.

Management Company	GMS Management Services
Contact	Kristen Brooks, Chairman
Telephone	(404) 723-1245
Email	Boardmember5@belmontcdd.com
Contract Start Date	October 1, 2020
Contract Value	\$402,500.00



Panther Trace Community Development District | CDD

Panther Trace is a planned Community Development District (CDD) consisting of over seven hundred eighty-five acres of land located entirely within Hillsborough County. The unique features afforded the homeowners include a pool, tennis, basketball, and volleyball courts, and a multipurpose field.

Management Company	DPFG, Inc.
Contact	Monica Vitale, Facilities Director
Telephone	(813) 671-8023
Email	ptrecentermanager@verizon.net
Contract Start Date	November 16, 2015
Contract Value	\$158,664.00



The Amalfi Clearwater | Multifamily

The Amalfi at Clearwater is a multifamily residence with several outdoor amenities, including a Zen garden and a large pool area with a sundeck. Top Rated for 2020 by Apartment Ratings and Resident Satisfaction winner from Satisfacts for 2020!

Management Company	Richman Properties Services
Contact	Brian Murphree
Telephone	(727) 224-6050
Email	murphreeb@richmanmgt.com
Contract Start Date	February 1, 2012



Sarah Vande Berg Tennis & Wellness Center | Commercial & Athletic

The Sarah Vande Berg Wellness Center is a health and wellness complex in Zephyrhills, Florida. Situated on 10 acres off Simons Road in Zephyrhills, the Sarah Vande Berg Tennis Center is a USTA sanctioned tennis facility featuring a variety of tennis courts to train every professional.

Management Company	SVB
Contact	Pascal Collard
Telephone	(610) 888-5599
Email	pascal.collard@svbtenniscenter.com
Contract Start Date	October 12, 2020



Watergrass II Community Development District | CDD

WaterGrass is a 997-acre family-oriented residential community known for its attention to detail. WaterGrass offers a variety of amenities, including the multi-million dollar community center with athletic courts, resort-style pool, water park, junior Olympic pool, and a convenient park and bicycle path system. From the parks, the private lake, and trees, to the gentle curves of the streets and plant selection in the lush landscaping, it is a master-planned community like no other.

Management Company	Inframark, Infrastructure Management Services
Contact	Andy Mendenhall
Telephone	(813) 991-1116 Ext. 1002
Email	andy.mendenhall@inframark.com
Contract Start Date	February 1, 2021
Contract Value	\$518,580.00



Tampa Bay Park Corporate Center | Commercial

Tampa Bay Park offers seven state-of-the-art buildings located within 72 acres of green space with 26 acres of lakes, and centrally located in Tampa Bay Park in the Westshore submarket at of Himes Avenue and Dr. M.L.K. Jr. Boulevard. The Tampa Bay Park campus encompass seven state-of-the-art office complexes with a parking garage, and common areas. Professionally managed by Highwoods Properties, the management company is committed to ensuring that the grounds of the office complexes are healthy, colorful, and well maintained.

Management Company	Highwood Properties
Contact	Mike Dean
Telephone	(813) 876-7000
Email	michael.dean@highwoods.com
Contract Start Dare	April 1, 2021



Ventura Bay Homeowner's Association | HOA

Ventura Bay is a 206 single town home community located on 32 acres in Riverview, Florida. Ventura Bay Community is a fabulous place to call home with a large pool, clubhouse, playground, basketball courts, and walking trails.

Management Company
Contact
Telephone
Email
Contract Start Date

Leland Management
Mary Fritzler
(727) 451-7902
Mfritzler@lelandmanagement.com
March 4, 2019



Willowbend Community Association | HOA

Willowbend is a maintenance-free community encompassing nearly 130 acres in Osprey, Florida. The property abuts Oscar Scherer State Park, with its fishing, canoeing, kayaking, bicycling, hiking, and bird-watching. Amenities include a community center with pool, fitness center, and outdoor kitchen, along with several outdoor amenities and an active community social calendar.

Management Company
Contact
Telephone
Email
Contract Start Date

Sentry Management
Scott Brundrett, President
(770) 380-0225
willowbendpresident@gmail.com
October 1, 2019



Hawk's Point West Homeowner's Association | HOA

Hawks Point West Homeowners Association is a gated community comprised of 188 town homes and 220 single family homes in Ruskin. This community shares a clubhouse and gym with the Hawks Point community but also have their own pool and pavilion. Boasting several outdoor amenities, including two playgrounds, a dog park, swimming pool, clubhouse, and pavilion.

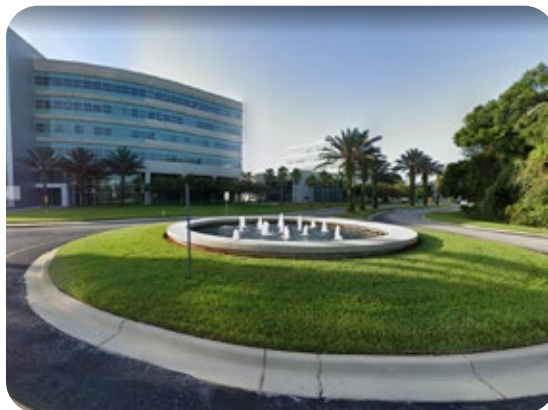
Management Company	Qualified Property Management
Contact	Rebecca Schulz
Telephone	(813) 649-0280
Email	hawkspoint@qualifiedproperty.com
Contract Start Date	February 25, 2019



Highwoods Preserve | Commercial

Highwood Preserve is a 1.8 million SF Class-A office, retail, and entertainment development in Hillsborough County. Professionally managed by Highwoods, the management company is committed to ensuring that the grounds of the office complexes are healthy, colorful, and well maintained. LMP was selected as the landscape provider of choice in 2017.

Management Company	Highwoods Properties
Contact	Venus Rodriguez
Telephone	(813) 416-3995
Email	venus.rodriguez@highwoods.com
Contract Start Date	January 1, 1999



Belleair Place | Multifamily

Belleair Place is a multifamily residence in Clearwater, Florida, consisting of several outdoor amenities, including an outdoor picnic and barbecue area, playground, and large pool area with sundeck.

Management Company	Richman Properties Services
Contact	Brian Murphree
Telephone	(727) 224-6050
Email	murphreeb@richmanmgt.com
Contract Start Date	February 1, 2014



RICHMAN
PROPERTY
SERVICES, INC.



SECTION V The Partnership



Pricing | Map | Details

” *We strive to build relationships that make things grow.*

**VENETIAN
COMMUNITY DEVELOPMENT DISTRICT**

**REQUEST FOR PROPOSAL
LANDSCAPE MAINTENANCE SERVICES**

EVALUATION CRITERIA

1. Personnel (10 Points Possible) (____ Points Awarded)

(E.g., skill set and experience of key management and assigned personnel, including the project manager and other specifically trained individuals who will manage the property; present ability to manage this project; proposed staffing levels, etc. Skill set includes certification, technical training, and experience with similar projects. Please include resumes, certifications, etc. with bid.)

Management and Supervisory Personnel

Name	Years Exp.	Position/Certifications	Duties and Responsibilities
1. Chris Berry	25	Branch Manager	Branch Operations Oversight
2. Ryan Eberly	5	Account Manager	Property Care Oversight
3. Jonathan Lopez	5	Irrigation Manager	Irrigation Operations Oversight
4. Scott Richardson	25	CPCO	Oversight Pest/Fert Operations
5. Eric Gorman	10	Production Manager	Field Operation Oversight

Proposed Staffing Levels

Landscape Maintenance staff will include ⁶____ laborers, ³____ Supervisors, and ³⁻⁴____ Technical personnel. In addition, list any personnel with technical expertise that will be utilized on this project. (Such as pesticide, herbicide application, arborists or horticulturist, etc)

Name	Years Exp.	Position/Certifications	Duties and Responsibilities
1. Scott Richardson	25	Florida CPCO	Oversight Of Fert. And Pest
2. Tyree Brown	30	ISA Certified Arborist	Arbor Care Operations
3. Bill Maxwell	30	OSHA training	Safety Director
4. Jonathan Lopez	5	Two Wire Specialist	Oversight Of Irrigation

2. Experience

(20 Points Possible) (____ Points Awarded)

(E.g., past & current record and experience of the respondent in similar projects, volume of work previously awarded to the firm; past performance in any other contracts; subcontractor listing, inventory of all equipment, etc)

1. Project Name/Location: Willowbend HOA//Osprey FL
Contact: Cheri Colvin Phone: 941-361-1222 Email: cheri.colvin@sentrymgt.com
Project Type/Description: Comprehensive Landscape And Irrigation System Maintenance
Dollar Amount of Contract: \$420,960.00
Your Company's Detailed Scope of Services for Project: Mowing of all turf areas, soft and hard edging, detail of ornamental beds, trees and palm trimming. fertilization of turf, and all plant material.
Inspection, maintenance and repair of irrigation system as needed.

Duration of Contract: START DATE: 10/2018 END DATE Current Contract

2. Project Name/Location: Fairway Commons HOA//North Port FL
Contact: Cheri Colvin Phone: 941-361-1222 Email: cheri.colvin@sentrymgt.com
Project Type/Description: Comprehensive Landscape And Irrigation System Maintenance
Dollar Amount of Contract: \$426,540.00
Your Company's Detailed Scope of Services for Project: Mowing of all turf areas, soft and hard edging, detail of ornamental beds, tree and palm trimming, fertilization of turf ,and all plant material.
Inspection, maintenance and repair of irrigation system as needed.
Inspection, maintenance and repair of irrigation system as needed.

Duration of Contract: START DATE: 1 / 2021 END DATE: Current Contract

3. Project Name/Location: Bobcat Trail CDD//North Port FL
Contact: Jeff Brall Phone: 203-733-6314 Email: jbrall@aol.com
Project Type/Description: Comprehensive Landscape And Irrigation System Maintenance
Dollar Amount of Contract: \$142,047.00

Experience cont.

Your Company's Detailed Scope of Services for Project: _____

Mowing of all turf areas, soft and hard edging, detail of ornamental beds, tree and palm trimming.

Fertilization of turf and all other plant material.

Inspection, maintenance and repair of irrigation system as needed.

Duration of Contract: START DATE: 10/2019 END DATE: Current Contract

4. Project Name/Location: Waters Edge / Rivers Reach//Parrish, FL

Contact: Mic Sheppard Phone: 813-408-0511 Email: msheppard@gmscfl.com

Project Type/Description: Comprehensive Landscape And Irrigation System Maintenance

Dollar Amount of Contract: \$120,884.00

Your Company's Detailed Scope of Services for Project: _____

Mowing of all turf areas, soft and hard edge, detail of ornamentals, tree and palm trimming.

Fertilization of turf and all other plant material.

Inspection, maintenance and repair of irrigation system as needed.

Duration of Contract: START DATE: 9/2018 END DATE: Current Contract

5. Project Name/Location: Harrison Ranch CDD//Parrish FI

Contact: Mathew Huber Phone: 941-776-9725 Email: mhuber@rizzetta.com

Project Type/Description: Comprehensive Landscape And Irrigation System Maintenance

Dollar Amount of Contract: \$364,800.00

Your Company's Detailed Scope of Services for Project: _____

Mowing of all turf areas, soft and hard edge, detail of ornamentals, tree and palm trimming.

Fertilization of turf and all other plant material.

Inspection, maintenance and repair of irrigation system as needed.

Duration of Contract: START DATE: 11/2018 END DATE: Current Contract

3. **Geographic Proximity** (10 Points Possible) (____ Points Awarded)

Distance of Service Branch to project is 21 miles.

4. **Understanding Scope of RFP** (10 Points Possible) (____ Points Awarded)

Does the proposal demonstrate an understanding of the District's needs for the services requested? Does it provide all information as requested by the District including product specifications, pricing, scheduling, staffing, qualifications, etc? Have all documents been completed as directed and information requested been provided? Does it demonstrate clearly the ability to perform these services?

5. **Financial Capacity** (5 Points Possible) (____ Points Awarded)

Demonstration of financial resources and stability as a business entity necessary to implement and execute the services required as discussed in Landscape Maintenance Agreement. At a minimum, Proposer must include proof of ability to provide insurance coverage as required by the District as well as "Compiled" Financial Statements current to within twelve (12) months.

6. **Price** (25 Points Possible) (____ Points Awarded)

A full twenty-five (25) points will be awarded to the Proposer submitting the lowest bid for Parts 1 - 4 (the Contract Amount). AN AVERAGE OF ALL SIX YEARS' PRICING IS TO BE CONSIDERED WHEN AWARDING POINTS FOR PRICING - THE INITIAL TERM AND ALL ANNUAL RENEWALS. All other proposers will receive a percentage of this amount based upon a formula which divides the low bid by the proposer's bid and is then multiplied by the number of points possible in this part of the Price evaluation. *

* Contractor "A" turns in a bid of \$210,000 and is deemed to be low bid and will receive the full 25 points. Contractor "B" turns in a bid of \$265,000. Bid "A" is divided by Bid "B" then multiplied by the number of points possible (25). $(210,000/265,000) \times 25 = 19.81$, therefore, Contractor "B" will receive 19.81 of 25 possible points. Contractor "C" turns in a bid of \$425,000. Bid "A" is divided by Bid "C" then multiplied by the number of points possible (25). $(210,000/425,000) \times 25 = 12.35$, therefore, Contractor "C" will receive 12.35 of 25 points.

7. **Reasonableness of ALL Numbers** (20 Points Possible) (____ Points Awarded)

Up to twenty (20) points will be awarded as to the reasonableness of ALL numbers, quantities & costs (including, but not limited to fertilizer & mulch quantities, General Landscape Maintenance costs, etc.) provided in Parts 1,2,3,4, 5 & 6.

Proposer's Total Score (100 Points Possible) (____ Points Awarded)

**VENETIAN COMMUNITY DEVELOPMENT DISTRICT
PROPOSER QUALIFICATION STATEMENT**

1. Proposer: Landscape Maintenance Professionals, Inc. ☐ A Partnership
[Company Name] ☒ A Corporation
☐ A Subsidiary Corporation
2. Parent Company Name: SAME AS ABOVE
3. Parent Company Address:
13050 E.US Hwy 92
Street Address _____
267
P.O. Box (if any) _____
Seffner FL 33785
City _____ State _____ Zip Code _____
813-757-6500 813-757-6501
Telephone _____ Fax no. _____
1st Contact Name Orlando Castillo Title President
2nd Contact Name Scott A. Carlson Title Vice President
4. Proposer Company Address (if different):
1306 Rome ave.
Street Address _____
P. O. Box (if any) _____
Sarasota FL 34243
City _____ State _____ Zip Code _____
941-556-9404
Telephone _____ Fax no. _____
1st Contact Name Scott Carlson Title Vice President
2nd Contact Name Chris Berry Title Branch Manager
5. List the location of the office from which the proposer would provide services to Venetian.
1306 Rome ave.
Street Address _____
Sarasota FL 34243
City _____ State _____ Zip Code _____
941-556-9404 (813) 757-6501
Telephone _____ Fax No. _____
1st Contract Name Chris Berry Title Branch Manager

6. Is the Proposer incorporated in the State of Florida? Yes ☒ No ☐

6.1 If yes, provide the following:

- Is the Company in good standing with the Florida Department of State, Division of Corporations? Yes ☒ No ☐

If no, please explain _____

- Date incorporated Dec 16, 1999 Charter No. P99000109381

6.2 If no, provide the following:

- The State with whom the Proposer's company is incorporated. _____
- Is the company in good standing with the State? Yes ☐ No ☒

If no, please explain _____

- Date incorporated _____ Charter No. _____
- Is the Proposer's company authorized to do business in the State of Florida?
Yes ☒ No ☐

6.3 If Proposer is not incorporated, please identify the type of business entity (i.e.: Limited Liability Company, Partnership, etc.) and the number of years Proposer has been in the business of providing landscape services.

7. Has the Proposer's company provided services for a community development district or similar community previously? Yes ☒ No ☐

7.1 If yes, provide the following:

- Number of contracts Proposer has executed with community development districts and/or similar communities during the past five (5) years and the names of the entities as well as the length of the contract and whether each such community is still a current client.

8. List the Proposer's total annual dollar value of comparable contracts for each of the last three (3) years starting with the latest year and ending with the most current year

(20) \$14,901,029.00, (21) \$17,279,202.00, (22) \$19,338,166.00.

9. What are the Proposer's current insurance limits?

General Liability	\$ 1,000,000.00
Automobile Liability	\$ 1,000,000.00
Umbrella Coverage	\$ 2,000,000.00
Workers Compensation	\$ 1,000,000.00
Expiration Date	08/01/2023

10. Please state whether the Proposer or any of its affiliates are presently barred or suspended from bidding or contracting on any state, local, or federal contracts in any state(s). Yes ☐ No ☒ If so, state the name(s) of the company (ies) _____

The state(s) where barred or suspended _____
State the period(s) of debarment or suspension _____

11. Has the Proposer ever failed to fulfill its obligations under any contract awarded to it?
Yes ☐ No ☒ If so, where, and why? _____

12. Has any officer or partner of the Proposer ever been an officer, partner, or owner of some other organization that has failed to fulfill job duties or otherwise complete a contract?
Yes ☐ No ☒ If so, state name of individual, other organization, and reason, therefore. _____

13. List any and all litigation to which the Proposer, any personnel to work at Venetian, any officer and/or employee of the Proposer has been a party in the last five (5) years. none

14. Has the Proposer or any of its affiliates ever been either disqualified or denied prequalification status by a governmental entity? Yes ☐ No ☒ If so, discuss the circumstances surrounding such denial or disqualification as well as the date thereof. _____

15. List five (5) current clients including contact persons and telephone numbers as well as their contract value and length of service:
- | | | | | |
|---------------------|--------------|--------------|--------------|-----------------|
| Willow Bend HOA | \$420,906.00 | Cheri Colvin | 941-361-1222 | 2018 to present |
| Fairway Commons HOA | \$426,540.00 | Cheri Colvin | 941-361-1222 | 2020 to present |
| Bobcat Trail CDD | \$142,047.00 | Jeff Brall | 203-733-6314 | 2019 to present |
| Waters Edge | \$120,844.00 | Mic Sheppard | 813-408-0511 | 2018 to present |
| Harrison Ranch | \$361,477.00 | Mathew Huber | 941-776-9725 | 2018 to present |
16. List three (3) jobs (including company, contact person, and telephone number) lost in the previous twelve (12) months and the reason(s) why:
- Vizcaya of Bradenton, lost to low bidder.
- Paul Sellars 941-755-2082
17. Attach current financial statements, prepared within the last one hundred eighty (180) days, showing current financial resources, liabilities, capital equipment and historical financial performance for the past one year.
18. Attach any certifications or documentation regarding educational experience of key personnel that would assist the District(s) in evaluating the quality and experience of such personnel.
19. Key Personnel: Describe any experience of the principal individuals (Foremen, Superintendents, etc.) who are responsible for the actual landscape & irrigation maintenance work of your organization and who will be assigned to this contract if awarded to contractor.

Chris Berry	Branch Manager	
Name	Position	
Oversight Of Branch Operations	25	3 plus
Type of Work	Yrs. Exp.	Yrs. With Firm
Ryan Eberly	Account Manager	
Name	Position	
Property Oversight	5	5
Type of Work	Yrs. Exp.	Yrs. With Firm
Scott Richardson	Fert/Pest Manager (CPCO)	
Name	Position	
Fert/Pest Oversight	25	2 plus
Type of Work	Yrs. Exp.	Yrs. With Firm

Jonathan Lopez

Irrigation Manager

Name

Position

Irrigation Oversight

5

5

Type of Work

Yrs. Exp.

Yrs. With Firm

Eric Gorman

Production Manager

Name

Position

Field Operations

15

5

Type of Work

Yrs. Exp.

Yrs. With Firm

The undersigned hereby authorize(s) and request(s) any person, firm or corporation to furnish any pertinent information requested by the Venetian CDD or their authorized agents, deemed necessary to verify the statements made in this document or documents attached hereto, or necessary to determine whether the Venetian CDD should consider the Proposer for bidding on the landscape services request for proposals, including such matters as the Proposer's ability, standing, integrity, quality of performance, efficiency and general reputation.

Landscape Maintenance Professionals, Inc.

Name of Proposer

By:

Scott A. Carlson
Scott A. Carlson/ Vice President

[Type Name and Title of Person Signing]

This 8th day of March, 2023.

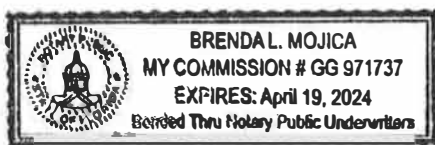
(Corporate



Sworn to before me this 8th day of March, 2023.

(Seal)

Brenda L. Mojica 4-19-2024
Notary Public/Expiration Date



CORPORATE OFFICERS

Company Name Landscape Maintenance Professionals, Inc. Feb.22, 2023
Date _____

Provide the following information for Officers of the Proposer and parent company, if any.

NAME FOR PROPOSER	POSITION OR TITLE	CORPORATE RESPONSIBILITIES	INDIVIDUAL'S RESIDENCE CITY, STATE
Orlando Castillo	President	Oversight Of Financial Operations	Palmetto, FL
Scott A. Carlson	Vice President	Overgith Of Business Operations	Lutz, FL
Bill Maxwell	Company Officer	Safety And Risk Manager	Appollo Beach, FL
FOR PARENT COMPANY (if applicable)			

AFFIDAVIT FOR CORPORATION

State of Florida

ss:

County of Hillsborough

Scott A. Carlson

(title) Vice President of
the Landscape Maintenance Professionals, Inc.

(a corporation described herein) being duly sworn, deposes and says that the statements and answers to the questions in the foregoing concerning the qualification statement and corporate officers are correct and true as of the date of this affidavit; and, that he/she understands that intentional inclusion of false, deceptive or fraudulent statements in this statement constitutes fraud; and such action on the part of the Proposer will be considered good cause for rejection of Proposer's proposal.

Scott A. Carlson

(Officer must also sign here)

CORPORATE SEAL

Sworn to before me this 9th day of March, 2023.
8th

Brenda L. Mojica 4-19-2024

Notary Public/Expiration Date:

(SEAL)



EXHIBIT “B”

BID PROPOSAL FORM

VENETIAN COMMUNITY DEVELOPMENT DISTRICT

BID FORM (Initial Term)
VENETIAN COMMUNITY DEVELOPMENT DISTRICT
LANDSCAPE & IRRIGATION MAINTENANCE
REQUEST FOR PROPOSALS

NOTE: *This pricing form is intended to cover pricing for the initial one-year term of the contract. It is assumed that prices will remain the same through each of the five potential annual renewal terms. If the Proposer intends to change pricing for any renewal term, then the Proposer should submit multiple pricing forms, one for each renewal term. Otherwise, the prices stated below will be binding for the initial one-year term, and any annual renewal terms.*

Having carefully examined the specifications and having thoroughly inspected said property, the undersigned proposes to furnish all labor, materials, and proper equipment for the entire scope of work, in accordance with said specifications, for the sum of:

PART 1

General Landscape Maintenance

\$ 325,000.00 Yr

- Storm Cleanup \$ 45.00 /hr

- Freeze Protection (description of ability) LMP has the ability to respond quickly to apply freeze cloth.
We can also purchase the cloth for the community as well and store it at our facility for use solely at
Venetian Community Development District.
\$ 750.00 /application

- Hand Watering

\$ 35.00 /hr for employee with hand-held hose

\$ 100.00 /hr for water truck/tanker

These prices are informational only and NOT to be included in General Landscape Maintenance Cost

PART 2

Fertilization (All labor and materials)

\$ 42,980.00 Yr

(Include any and all turf pesticide/herbicide/fungicide mixtures you intend to use throughout the year)

BAHIA (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (LBS. N/1000 SF)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
FEB	25-0-11 W PRE-M	.5LB N/1000 SF	200 POUNDS	\$400.00
MAR	25-0-11 W PRE-M	.5LB N/1000 SF	200 POUNDS	\$400.00

BAHIA (CONTINUED)				

ST. AUGUSTINE (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (LBS. N/1000 SF)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION

CELEBRATION BERMUDAGRASS (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (LBS. N/1000 SF)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION

ORNAMENTALS (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (LBS. N/1000 SF)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION

PALMS (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (1.5 LBS. /100 SF PALM CANOPY)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION

Please list any additional fertilization for those plant materials requiring specialized applications.

SPECIALTY PLANT MATERIALS				
MONTH	FORMULA	PLANTS TO BE FERTILIZED (i.e., Crape, Loropetalum, Knockout Roses, etc.)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
N/A	N/A	N/A	N/A	N/A

The totals in the "Cost per application" column should equal your Total Fertilization Cost for the year.

PART 3

Pest Control (All labor and materials)

9,600.00
\$ _____ Yr
(if entire pesticide allowance is required) *

* This is an allowance for treatments of trees, ornamentals, groundcovers, etc. and should include only those pesticides/herbicides not already included in the turf fertilizer section. This dollar amount will not be equally divided amongst the monthly invoices. The portion of the allowance used on any particular event shall be billed the month after services are rendered. Contractor shall continue to be responsible for the eradication/control of all weeds, pests and diseases after the allowance listed above has been exhausted.

OTC Injections will be performed at the discretion of the District's BOS

(This shall not be included in either the Pest Control cost listed above nor shall it be included in the Grand Total or Contract Amount.)

OTC Injections (All labor and materials)

15,200.00
\$ _____ /Yr (based on quantities below)
(OTC injections per specs - do not include in Grand Total)

Palm Type	Palm Qty	# of Inoculations per quarter per palm (based on size) (i.e. (2) inoculations per large Canary Palm per 1/4, etc.)	Cost per Individual Inoculation (One Cartridge)	Total Cost per Year (4x per year)
MEDJOOL	76	2	\$25.00	\$15,200.00

The CDD reserves the right to subcontract out any and all OTC Injection events.
Application of Top Choice for annual treatment of Fire Ants

For informational purposes only, please provide a cost to apply Top Choice for the annual control of fire ants in all Finished Landscaped Areas as described in Scope of Services. \$ 17,288.00 / Yr

Top Choice application will be performed at the sole discretion of the District's BOS
(This shall not be included in either the Pest Control cost listed above nor shall it be included in the Grand Total or Contract Amount.)

PART 4

Irrigation (All labor and materials) \$ 31,200.00 /Yr

Freeze Protection (description of ability) _____
We can cover sensitive parts and will ensure the system is shut off in a potential freeze.

\$ 750.00 /application **(do not include in Irrigation Total or Grand Total)**

After hours emergency service hourly rate \$ 125.00 /hr. (i.e. broken mainlines, pump & wells, etc.)

Contractor shall provide a list of additional charges and pricing for such items other than routine maintenance as a separate price from this bid. This should be provided on a separate spreadsheet.

PART 5

Based on quantities determined by Contractor, Contractor shall install:

1,700 CY Medium Pine Bark Mulch (currently black shredded cypress) per specs at:

\$ 38.00 /CY (**Material Only** (1X) - October Application)

\$ 17.00 /CY (**Labor Only** (1X) - October Application)

\$ 93,500.00 /Annual Total Material & Labor Cost

The DISTRICT reserves the right to subcontract any mulching event to an outside vendor

PART 6

Annual Installation (All labor and materials)

The DISTRICT reserves the right to subcontract any annual installation event to an outside vendor

Contractor shall install 3,000 (4") annuals two (2) times per year **per specs** at the direction of the District at \$ 2.75 /annual.

8,250.00
\$ _____ /rotation
16,500.000
\$ _____ /YR (based on two (2) three-month rotations)

AND

Perennial Installation (All labor and materials)

The DISTRICT reserves the right to subcontract any annual installation event to an outside vendor

Contractor shall install 2,000 (6") perennials one (1) time per year **per specs** at the direction of the District at \$ 6.85 /perennial. (reduction in quantity is based on 2/3 of the annual plant quantity to accommodate greater plant spacing based on a larger pot size)

13,700.00
\$ _____ /rotation
13,700.00
\$ _____ /YR (based on one (1) six-month rotation)

(Do not include in Grand Total)

Total Annual and Perennial Plantings for the year 30,200.00
\$ _____ /YR

GRAND TOTAL (PARTS 1, 2, 3 & 4 - This is what contract will be written for)

408,780.00
\$ _____ /Initial Term

FIRST ANNUAL RENEWAL	408,780.00 \$ _____ /YR.
SECOND ANNUAL RENEWAL	408,780.00 \$ _____ /YR.
THIRD ANNUAL RENEWAL	408,780.00 \$ _____ /YR.
FOURTH ANNUAL RENEWAL	408,780.00 \$ _____ /YR.
FIFTH ANNUAL RENEWAL	408,780.00 \$ _____ /YR.

Contractor/Firm Name Landscape Maintenance Professionals, Inc.

Firm Address 1305 E. US Hwy 92

City/State/Zip Dover, FL 33527

Phone Number 813-757-6500 Fax Number 813-757-6501

Name and Title of Representative Scott A. Carlson

(Please Print)

Representative's Signature Scott A. Carlson Date March 8 2023

ADDENDA – Bidder acknowledges the receipt of Addendum No.'s

1. March 7, 2023 2. _____ 3. _____ 4. _____ 5. _____

Dated this 8th day of March, 2023



UNIT PRICING FOR IRRIGATION SERVICES

Service Item/Category	TOTAL
<u>SPRINKLER/NOZZLE REPAIR</u>	
<i>Install/Replace Drip line (per ft. cost)</i>	\$1.70
<i>Install/Replace Maxi-Jet Nozzle</i>	\$3.00
<i>Raise/straighten head in turf</i>	\$4.00
<i>Install/Replace Rotor Nozzle</i>	\$4.00
<i>Install/Replace Maxi-Jet Stake Assy.</i>	\$6.50
<i>Install/Replace Spray Nozzle</i>	\$5.00
<i>Cap off head (any type)</i>	\$8.00
<i>Install/Replace MP-Rotator Nozzle</i>	\$13.00
<i>Replace 6" Spray Head</i>	\$24.00
<i>Raise blocked head w/ riser</i>	\$24.00
<i>Relocate head (any type)</i>	\$29.00
<i>Replace 12" Spray Head</i>	\$30.00
<i>Replace Rotor Head</i>	\$38.00
<i>Add 6" Spray Head w/ pipe</i>	\$55.00
<i>Add 12" Spray Head w/ pipe</i>	\$68.00
<i>Add Rotor Head w/ pipe</i>	\$95.00
<u>PIPE REPAIR</u>	
<i>Repair Drip Line break</i>	\$5.00
<i>Repair flex pipe leak</i>	\$11.00
<i>Repair 1/2" Zone line leak</i>	\$45.00
<i>Repair 3/4" Zone line leak</i>	\$45.00
<i>Repair 1" Zone line leak</i>	\$67.00
<i>Repair 1 1/4" Zone line leak</i>	\$70.00
<i>Repair 1 1/2" Zone line leak</i>	\$90.00
<i>Repair 2" Zone line leak</i>	\$95.00
<i>Repair Main line leak (all sizes)</i>	'Price based on time and materials'

Service Item	TOTAL
--------------	-------

VALVES

<i>Replace 1" Valve (Standard)</i>	\$140.00
<i>Replace 1.5" Valve (Standard)</i>	\$250.00
<i>Replace 2" Valve (Standard)</i>	\$340.00
<i>Replace 1" Valve (Scrubber)</i>	\$245.00
<i>Replace 1.5" Valve (Scrubber)</i>	\$365.00
<i>Replace 2" Valve (Scrubber)</i>	\$445.00
<i>Install RB 1" Drip Control Valve</i>	\$400.00
<i>Install RB 1.5" Drip Control Valve</i>	\$635.00

VALVE SOLENOIDS

<i>Replace Rainbird 24V Solenoid</i>	\$75.00
<i>Replace Hunter 24V Solenoid</i>	\$40.00
<i>Replace Irritrol 24V Solenoid</i>	\$45.00
<i>Replace Rainbird EZ Bleed Solenoid</i>	\$75.00
<i>Replace Rainbird DC Latch Solenoid</i>	\$65.00
<i>Replace Hunter DC Latch Solenoid</i>	\$60.00
<i>Replace Irritrol DC Latch Solenoid</i>	\$58.00

VALVE BOXES

<i>Replace Valve Box 7" Round</i>	\$28.00
<i>Replace Valve Box 7" Round (Purp)</i>	\$30.00
<i>Replace Valve Box 10" Round</i>	\$52.00
<i>Replace Valve Box 10" Round (Purp)</i>	\$62.00
<i>Replace Valve Box Rectangular</i>	\$85.00
<i>Replace Valve Box Jumbo</i>	\$125.00
<i>Troubleshoot Valve Not Operating</i>	Price based on time and materials

Service Item	TOTAL
CONTROLLERS	
<i>RB ESP4ME3 Modular Controller 4 Station</i>	\$255.00
<i>RB ESP SM-3 3 station module</i>	\$70.00
<i>RB ESP SM-6 6 station module</i>	\$120.00
<i>RB ESP LXME2 12 Station</i>	\$725.00
<i>RB ESP LXM SM-12 12 station module</i>	\$295.00
<i>Hunter A2C75DP 75 station 2 wire</i>	\$2,700.00
<i>Hunter A2C1200M Metal Cabinet</i>	\$1,500.00
<i>Hunter Decoder Module</i>	\$1250.00
<i>Hunter A2M600 6 Station Module</i>	\$400.00
<i>Hunter Node 100 1 station batt clock</i>	\$180.00
<i>Hunter Node 200 2 station batt clock</i>	\$285.00
<i>Hunter Node 400 4 station batt clock</i>	\$340.00
<i>Hunter XC Hybrid 6 station control/.</i>	\$240.00
<i>Hunter XC Hybrid 12 station control/.</i>	\$325.00
<i>Install/Replace 9V Battery Back-up</i>	\$6.00

Service Item	TOTAL
--------------	-------

SENSORS

<i>Install Hunter Mini-Click (wired)</i>	\$77.00
<i>Install Hunter Wireless Rain Sensor</i>	\$135.00
<i>Install Hunter Solar Sync Sensor</i>	\$215.00
<i>Install Rainbird Wireless Rain Sensor</i>	\$140.00
<i>Install Hunter Wireless Solar Sync</i>	\$262.00
<i>Install Weathermatic Flow Sensor 1"</i>	\$933.00
<i>Install Weathermatic Flow Sensor 1.5"</i>	\$1,009.00
<i>Install Weathermatic Flow Sensor 2"</i>	\$1,084.00

DECODERS/WIRE/SURGE PROTECTION

<i>Replace ICD-100 Single Station Decoder</i>	\$200.00
<i>Replace ICD-200 Two Station Decoder</i>	\$315.00
<i>Install Ground Rod w/#6 Copper Wire</i>	\$252.00
<i>Install Intermatic Secondary Surge Arrst.</i>	\$174.00
<i>Install 4"x96" Copper Grounding Plate</i>	\$980.00

PUMP/WELL

<i>Basic inspection of irrigation pump</i>	\$240.00
<i>Conduct water quality test (per sample)</i>	\$80.00

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03/06/23

Accrual Basis

Landscape Maintenance Professionals, Incorporated
Company All - Profit & Loss
 January through December 2022

	TOTAL
Ordinary Income/Expense	
Income	
7000 · Landscape Revenue	17,584,088.93
7020 · Subcontractor Services	1,799,537.22
7300 · Discounts & Allowances	-15,403.30
Total Income	19,368,222.85
Cost of Goods Sold	
7700 · COGS	14,258,860.69
Total COGS	14,258,860.69
Gross Profit	5,109,362.16
Expense	
66000 · Payroll Expenses	0.00
8000 · Admin - Labor	2,917,711.38
8100 · Admin - Building	314,758.29
8200 · Admin - Other Operating Expense	387,855.44
8260 · Auto Expenses	471,339.97
8300 · Admin - Marketing	39,840.06
8400 · Admin - Management Related	86,361.70
8500 · Admin - Human Resources	29,843.04
8600 · Branch Operating Expenses	64,551.20
8950 · Depreciation	366,853.34
9510 · Interest Expense	44,956.00
Total Expense	4,724,070.42
Net Ordinary Income	385,291.74
Other Income/Expense	
Other Income	
9000 · Other Income\Expense	25,777.13
Total Other Income	25,777.13
Other Expense	
80000 · Ask My Accountant	352.00
Total Other Expense	352.00
Net Other Income	25,425.13
Net Income	410,716.87



UNIT PRICING FOR IRRIGATION SERVICES

Service Item/Category	TOTAL
<u>SPRINKLER/NOZZLE REPAIR</u>	
<i>Install/Replace Drip line (per ft. cost)</i>	\$1.70
<i>Install/Replace Maxi-Jet Nozzle</i>	\$3.00
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<i>Install Intermatic Secondary Surge Arrst.</i>	\$174.00
<i>Install 4"x96" Copper Grounding Plate</i>	\$980.00

PUMP/WELL

<i>Basic inspection of irrigation pump</i>	\$240.00
<i>Conduct water quality test (per sample)</i>	\$80.00

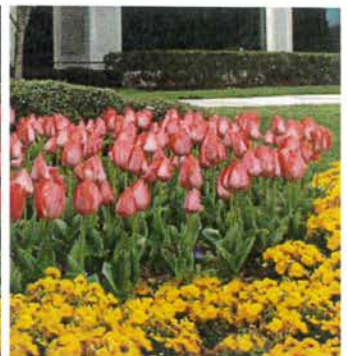
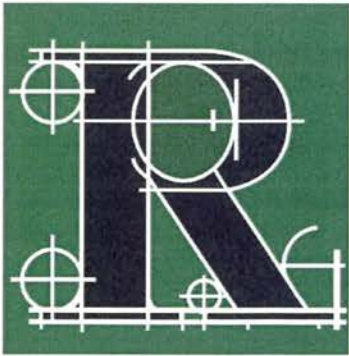
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03/06/23

Accrual Basis

Landscape Maintenance Professionals, Incorporated
Company All - Profit & Loss
 January through December 2022

	TOTAL
Ordinary Income/Expense	
Income	
7000 · Landscape Revenue	17,584,088.93
7020 · Subcontractor Services	1,799,537.22
7300 · Discounts & Allowances	-15,403.30
Total Income	19,368,222.85
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7700 · COGS	14,258,860.69
Total COGS	14,258,860.69
Gross Profit	5,109,362.16
Expense	
66000 · Payroll Expenses	0.00
8000 · Admin - Labor	2,917,711.38
8100 · Admin - Building	314,758.29
8200 · Admin - Other Operating Expense	387,855.44
8260 · Auto Expenses	471,339.97
8300 · Admin - Marketing	39,840.06
8400 · Admin - Management Related	86,361.70
8500 · Admin - Human Resources	29,843.04
8600 · Branch Operating Expenses	64,551.20
8950 · Depreciation	366,853.34
9510 · Interest Expense	44,956.00
Total Expense	4,724,070.42
Net Ordinary Income	385,291.74
Other Income/Expense	
Other Income	
9000 · Other Income\Expense	25,777.13
Total Other Income	25,777.13
Other Expense	
80000 · Ask My Accountant	352.00
Total Other Expense	352.00
Net Other Income	25,425.13
Net Income	410,716.87



ATLANTA + CHARLESTON + DESTIN + NASHVILLE + SAVANNAH + TAMPA

PROPOSAL FOR PARTNERSHIP

VENETIAN COMMUNITY DEVELOPMENT DISTRICT
LANDSCAPE AND IRRIGATION MAINTENANCE



U N M A T C H E D I N T H E I N D U S T R Y

March 6, 2023

RE: Venetian Community Development District – Landscape and Irrigation Maintenance Services

As landscape service provider for the Venetian CDD, Russell Landscape's primary objective will be to enhance the experience of all those who experience the District through sound economical delivery of landscape management services and to ensure all residents, guests, and employees return home safely each day. We are well versed in working on similar high profile and expansive sites, clear of the level of expectation, and capable of delivering it. Working in concert with the Venetian CDD to manage and enhance the grounds through a systematic phased approach will be a principle focus for Russell Landscape. We are prepared to deliver a general outline of our plan and would welcome a chance to present.

Clear communication will be key in the day to day management and continual improvement of the District's landscapes. Our dedicated account manager will conduct evaluations of the property before and after service, noting any unique landscape maintenance items for completion over the next service as well as any issues with structures, safety, lighting, parking, or anything of note the District should be aware of. Any issues will be communicated to district management as needed. These evaluations will be key in driving the quality and continual improvement of the District's grounds as well as addressing concerns in a timely manner.

As one of the largest commercial landscape companies in the southeast, we have a vast amount of support available beyond the crews dedicated to the management of the Venetian CDD grounds. In the unusual event of severe storm, surprise events, or other unknown need, our staff of over 600 will always be available to get across whatever finish line presents itself. With all the daily challenges the management of the district presents, you can feel confident Russell Landscape will assume ownership your grounds as our own. We would be honored to be your partner.

Truly,

Teddy Russell

CEO

Russell Landscape

COMPANY HISTORY

Founded in 1987 by Dr. W.E. "Bill" Russell, Russell Landscape is a family owned and managed commercial landscape company. Based in Sugar Hill, Georgia, it has grown to be one of the largest landscape firms in the southeast. Russell Landscape offers a complete scope of diverse landscape services catering to master planned communities, municipalities, community improvement & development districts, commercial buildings, retail centers, schools, homeowners' associations, and townhome and condominium communities. These services include landscape design and installation, hardscapes, irrigation, maintenance, chemical, and technical services. Russell Landscape has received numerous awards from the Urban Agriculture Council, for projects both installed and maintained. The company has consistently been listed in the Business Chronicle's best commercial landscape contractors for more than 20 years and is also listed in the Top 50 landscape contractors in the country. Russell Landscape has been fortunate enough to provide maintenance and installation services to numerous master planned communities, corporate campuses and high profile sites throughout the southeast including the Federation of King's Point Associations, the Sandestin Owner's Association, the Cumberland Community Improvement District, The City of Atlanta, the University of South Florida, Kennesaw State University, and the Hilton Sandestin Beach Golf Resort & Spa, just to name a few.

Russell Landscape produced approximately 60 million dollars in annual landscape revenues in 2022 while providing landscape services to over 1,000 properties. At Russell, we take pride in our work and are committed to providing our customers the highest level of professional, personalized services, available in the industry. Our goal is to create a memorable and impactful environment for all users while ensuring minimal disturbance to users and distraction to our customers. Russell Landscape's vast support system is populated with highly educated and trained landscape professionals specializing in each facet of our business. The company's local branch is located in Ruskin, FL and in the event additional support is needed, the Savannah, Destin, Ft. Walton, and 4 Atlanta branches are available at a moment's notice. We take great pride in the people that represent our company and the approximately 600 Russell Landscape employees have the full support of one of the southeast's largest locally owned landscape contractors. The company, its ownership, and team of employees have always strived to be good stewards to the community and the environment. Each year Russell Landscape donates a great deal of time and resources to raise funds for different sectors of the community. The company is also highly focused on issues relating to clean water, conservation, and the protection of our environment. We are involved with the U.S. Green Building Council, Urban Agriculture Council, various Water Councils, and the Clean and Beautiful Campaigns. Our ownership and executive team believe these initiatives and affiliations help create a specific company culture in which every employee strives toward the same goal, which translates to delivery of the highest level of service available in the industry.

ABOUT OUR TEAM

Hugh Cooper is the Chief Operating Officer for Russell Landscape and has been a leader in the landscape industry for 25 years. He holds a Bachelor of Science in Landscape Architecture and a minor in Horticulture from the University of Georgia. He is a member of the Georgia Turfgrass Association, the Urban Agriculture Council, and the Georgia Community Association Institute. Hugh has spent his entire career managing ornamental landscape in the southeast and is a wealth of knowledge that will ensure no pest, disease, or fertility issues go untreated. Hugh will be integrally involved with the service and management of the Venetian CDD and is available via e-mail at hughc@RussellLandscape.com or cell phone at 678-537-1155.

Brandon Thomas has been our company Vice President of Operations since 2007 and has been a part of the Russell team since 2000. He holds a Bachelor of Science in Landscape Horticulture Degree from Auburn University, Class of 1999. He has over 20 years of experience in the landscape industry and is a Certified Landscape Professional. He is also a member of the Turfgrass Association, the Urban Agriculture Council, and the Community Association Institute. Brandon will oversee the service and management of the Venetian CDD at the company leadership level and will be available via e-mail at brandont@RussellLandscape.com or cell phone at 770-391-8068.

Will Dutton, general manager over our central Florida operations and will be overseeing the management of the Venetian CDD. Will's first position held with Russell Landscape was as a laborer on one of our maintenance trucks, but with 30 years of experience under his belt in the commercial landscape maintenance field, he was quickly promoted through the ranks to the management position he holds today. His experience includes horticulture services, landscape installation, floriculture services, irrigation management, and commercial maintenance. Keeping the client's expectations at the center of his focus while always delivering a quality product has endeared him to his customers and entrenched him a true leader to his crews and peers. Will can be reached via email at WilliamD@RussellLandscape.com or cell phone at 407-399-8602.

Greg Pittman – Branch Manager, Horticulture Services Manager, and Irrigation Manager, will be handling the day to day management of the Venetian irrigation systems, horticulture services, and maintenance operations. Greg is an invaluable resource and team member at Russell Landscape, with over 11 years' experience as an agronomist, 5 years of experience in commercial landscape, and has been with Russell Landscape for 2 years, for a total of 17 years in the industry. Greg continues to put a great deal of effort into continually educating himself on the constantly evolving technology and products in the related fields. This dedication and experience have earned the respect of his peers and superiors and shaped him into the strong leader and customer service expert he is today. Greg can be reached via email at GregP@RussellLandscape.com or cell phone at 470-642-8316.

Marcos Rosales, Senior Account Manager in our Tampa branch, will be handling the day to day management of the Venetian CDD. Marcos has over 15 years of landscape experience, including 4 years with Russell Landscape, and is FNGLA certified, Florida Department of Agriculture and Consumer Services certified, and has a degree in Best Management Practice from the University of Florida. His experience with installation, irrigation, and irrigation services gives him a strong foundation to support his team and customer base. Marcos can be reached via email at MarcosR@RussellLandscape.com or cell phone at 813-610-4996.

Matt Doster is our Director of Landscape Construction and will handle the design, management, and implementation of any large-scale enhancements the District elects to undergo. Matt has an extensive background in landscape construction in the southeast spanning the last 20 years. He joined the Russell Landscape team in 2016 and is now our resident expert in all areas of construction including planting, hardscapes, irrigation, low voltage lighting, and just about any challenge we have run across. He's been involved in many recent high-profile jobs including the Southall Farms, the Zoo Atlanta elephant enclosure, the Cherokee Country Club renovation, and Six Flags & Riverside & I-20 interchanges just to name a few. Matt can be reached via email at MattD@RussellLandscape.com or cell phone at 678-618-0023.

OPERATIONAL PLAN:

Russell Landscape is well equipped to help and excited about the prospect of becoming a long term partner of the Venetian CDD. Immersing ourselves and our operation in the day to day activity, community, and culture, will be a joy.

After carefully measuring all landscape areas that comprise the included scope for the Venetian CDD, Russell Landscape has determined the specific number of man hours required to maintain each individual area as well as all areas as whole. Each area was measured to determine the specific turf type and square footage, linear footage of edging, seasonal pruning and leaf removal time as well as mulch and seasonal color square footage.

Russell Landscape will utilize a 3-person maintenance crew to manage the grounds of the Venetian CDD. We plan to operate in 4, 10 hour days, however, should additional service be required, additional crews will be available on Fridays and weekends to address any additional requests or complete any weekly service visit items that were not completed during the regular service visits. The crew will have a complete set of all necessary maintenance equipment; large mowers, push mowers, metal blade edgers, string trimmers, blowers, and backpack sprayers, as well various hand tools such as any necessary pruning equipment, shovels, tarps, rakes, brooms, etc.

All turf, tree, shrub and groundcover fertilization and pesticide applications shall be performed by the dedicated Russell Landscape horticultural services department whose only focus is plant health. These applications will be applied using our logoed spray vehicles and personnel applying both liquid and granular products at the proper rates per material label and under EPA guidelines and restrictions. Russell Landscape currently has 6 employees possessing licenses with the state of Florida to apply pesticides, as well as the necessary licenses from the state to apply as a company.

All Russell Landscape service teams mentioned above will be under the direct supervision of an Account Manager. He will serve as the main point of contact as well as be responsible for the coordination of all activities of Russell Landscape employees managing the landscape for Venetian CDD. The Account Manager will in turn report to his Branch Manager and our Chief Operating Officer. Any installation or renovation efforts will be handled by our Vice President of Construction and his group. This team of individuals will work seamlessly to ensure all quality expectations are being met and exceeded. Biographies are above.

TRANSITION PLAN:

First 30 Days:

- ❖ Conduct inspection of service location with the Venetian CDD team. Provide typed results of inspection with items to address within the first 30 days by Russell's operational team. Ensure all have a clear understanding of the primary concerns and expectations to ensure site improvement from day one.
- ❖ Russell's irrigation team will conduct a complete evaluation of any existing irrigation systems, checking irrigation heads, valves, controllers, and settings. Check to ensure each controller has automatic rain sensors and zone separation. Note irrigation issues such as broken heads, electrical issues, broken lateral lines or main lines. Provide the Venetian CDD team a detailed irrigation inspection report. Detailed irrigation mapping of the system showing main line shut offs, types of heads, zone coverage, and recommendations to improve/reduce water usage can be provided at an additional fee after system functionality has been restored.
- ❖ Obtain soil samples of turf from multiple areas for base line reading of pH and soil needs. Depending on soil test results update our recommended turf program for the coming year. Address any broad leaf weeds and grassy weeds in the turf and establish chemical plan for common areas based on existing stand of turf grass.
- ❖ Inspect planting beds, review mulching schedule, and address bare areas in the planting beds. Establish defined bed lines using bed line trencher and shovels incorporating all natural areas and bare spots due to tree cover or other natural cause. Identify/address unsightly plants-and make recommendations, remove dying or dead plants and develop a replacement plan for the Venetian CDD if desired.
- ❖ Seasonal color team to inspect all seasonal color beds, treat insect infested or diseased plants, apply fertilizer, and touch up with fresh mulch. Schedule a meeting with Venetian CDD's team to discuss spring color designs and goals for the future.
- ❖ International Society of Arboriculture (ISA) Certified Arborist to conduct a tree inspection, note pruning requirements, insect disease or fertility issues, and make recommendations to address any safety issues. Insure we have building clearance and security lights are not being obstructed by tree limbs.
- ❖ Begin building Integrated Pest Management (IPM) program
- ❖ Provide Venetian CDD's leadership with our 24/7 contact information, including cell phone numbers and email addresses for contacting our managers in the event of an emergency.
- ❖ Take pictures of sites to document existing conditions and to demonstrate improvements moving forward.

First 60 days:

- ❖ Conduct our 2nd inspection with the Venetian CDD team to review prior month's results and insure all items have been addressed. Provide a written report and grade the property from an overall impression to determine focus for next 30 days.
- ❖ Make recommendations with cost estimates for enhancements to Venetian CDD's team for budgeting purposes specifically looking for security issues and visual improvement. Intent is to ensure the overall safety and curb appeal of the community with an agreed plan for execution with the Venetian CDD team.
- ❖ Follow up with our seasonal color designs for next scheduled color install. Seasonal color team to have completed several inspections and treatments by this point. Evaluate progress and make necessary changes in protocol to get results expected.
- ❖ Evaluate turf quality and plant health, related to fertility, insect and disease and overall plant vigor. Make necessary changes to plant healthcare program of Integrated Pest Management (IPM) strategy to maximize plant and turf vigor.
- ❖ Continue to evaluate irrigation systems operational performance. Provide recommendations to adjust systems operations based on input from maintenance team.

First 90 days:

- ❖ Conduct our 3rd inspection with the Venetian CDD team, review previous property inspection to insure all items have been addressed. Provide property inspection report and grade the property assessment.
- ❖ Monitor success of IPM system and modify as needed to insure plant and turf vigor
- ❖ Seasonal color team to identify any beds in need of rework prior to next change out so we capture as part of the planting for next season.

REFERENCES:

Federation of Kings Point

Full service landscape management of 19 neighborhood associations including 1,400+ homes
1904 Clubhouse Dr, Sun City Center, FL 33573
Service Time: 2018 - Present

Jack Davidson – Federation Board President
256-341-8613
Jack0511@msn.com

Bill Bussen – Southampton 2 Association President
630-306-4298
bbussen3@yahoo.com

Hamilton Mill Community Association

Master planned community association with 27 managed subdivisions and 2200 homes
Service Time: 2010 - Present

1669 Hamilton Mill Pkwy, Dacula, GA 30019
Maureen Murphy, Onsite Association Manager
maureen@shabenandassociates.com
678-546-3737

"I have greatly enjoyed working with Russell Landscape at my community. Our Account Manager is always quick to respond to any request. He is also very good at bringing solutions to issues that we may have, sometimes even before I am aware that there is a concern. I am constantly hearing what a beautiful community Hamilton Mill is and I know that is because of the time and pride that the Account Manager and his crew put into their work."

Russell Landscape

Sandestin Owner's Association

Approximately 2400 acres of managed landscape area

185 Grand Boulevard, Sandestin, FL 32550

Kyle Ray, Director of Property Services

850-424-5955



185 Grand Blvd.

PO Box 6868 Sandestin, FL 32550

T. 850.424.5960 | F. 850.424.5963

www.sandestinowners.com

January 3, 2018

Russell Landscape Group, Inc.
Attn: Mr. Teddy Russell

Re: New Year

Dear Teddy,

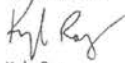
The end of 2017 marked the sixth year of Russell Landscaping working in Sandestin. I wanted to let you know that in my twenty plus years with Sandestin, your company has been the most pleasurable to do business with. Russell Landscaping has given us top notch service at a very competitive price.

As you know, we have had much experience with nationwide landscaping firms and I have found that the family run nature of Russell Landscaping has been a most positive change. Your managers are all good at what they do and all show a positive attitude towards their work. I believe that speaks volumes to the type of culture you have in your business.

I also wanted to express my thanks for all the help that Russell Landscaping provided to us during this year's busy hurricane season. Our brushes with several of the tropical systems left quite a mess for your crews. Each time we got grazed, your guys came in like gangbusters and had everything cleaned up in rapid fashion. They also provided much appreciated assistance during our trouble with salt water getting into our irrigation ponds.

You have a great company and a great team; please keep up the good work.

Best regards,

A handwritten signature in black ink that reads "Kyle Ray".

Kyle Ray
Director of Property Services

SIMILAR COMMUNITIES LIST

*****The following is not an all-inclusive list, but all have a similar annual contract value to the Venetian CDD, are similar product types, and is intended to verify our qualification*****

1. The Federation of Kings Point Associations – 3 years – Current
2. The Sandestin Owners Association – 10 years – Current
3. The Turnberry Owners Association – 8 years – Current
4. The Lake Lanier Islands Lodge & Resort – 6 years – Current
5. The Hilton Sandestin Beach Golf Resort & Spa – 4 years - Current
6. The Hamilton Mill Homeowners Association – 12 years – Current
7. The Windermere Homeowners Association – 12 years – Current
8. The Littlebrook Homeowners Association – 16 years - Current
9. The Ridge Homeowners Association – 5 years – Current
10. The River Club Homeowners Association – 5 years – Current
11. The Rivermoore Owners Association – 2 years – Current
12. The Soleil Laurel Canyon Community Association – 3 years – Current
13. The MorningView Homeowners Association – 2 years – Current
14. The Harbor Bay Community Development District – 1 year – Current
15. The Cumberland Community Improvement District – 10 years – Current
16. The Gwinnett Place Community Improvement District – 14 years – Current
17. The South Forsyth Community Improvement District – 1 year – Current
18. The Buckhead Community Improvement District – 1 year – Current
19. The Lilburn Community Improvement District – 3 years - Current
20. The Aerotropolis Community Improvement Districts – 4 years – Not Current
21. The North Fulton Community Improvement District – 8 years – Not Current
22. The Town Center Community Improvement District – 6 years – Not Current
23. The Sugarloaf Community Improvement District – 5 years – Current
24. The Evermore Community Improvement District – 6 years – Not Current
25. The Metro South Community Improvement District – 4 years – Current
26. The Upper Westside Community Improvement District – 3 years – Not current
27. The City of Atlanta – 4 years – Current
28. The City of Chamblee – 4 years – Current
29. The City of Lawrenceville – 8 years – Current
30. The City of Alpharetta – 1 year – Current
31. The City of Savannah – 5 years – Current
32. The City of Hendersonville – 3 years - Current

FINANCIAL STATEMENT

Russell Landscape, LLC
Statement of Assets, Liabilities and Equity
As of December 31, 2022

Assets

Current Assets:

Cash in Checking	\$ 3,779,719
Payroll Cash	4,934
Accounts Receivable	4,612,646
Investments-Rockefeller	1,711,916
Costs in Excess of Billings	1,570,181
Prepaid Expenses	671,321
Inventory	<u>529,184</u>

Total Current Assets	<u>12,879,901</u>
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Non-Current Assets:

Intercompany Receivables	1,896,928
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Fixed Assets

Buildings and Improvements	664,027
Less: Accumulated Depreciation	<u>(192,215)</u>

Net Fixed Assets	471,812
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Total Non-Current Assets	<u>2,368,740</u>
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Total Assets	\$ <u>15,248,641</u>
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*See Independent Accountant's Compilation Report

Russell Landscape, LLC
Statements of Assets, Liabilities and Equity
As of December 31, 2022

Liabilities and Partners' Equity

Current Liabilities:

Accounts Payable	\$ 2,335,057
Other Current Liabilities	1,161,047
Intercompany Payable	<u>147,000</u>

Total Current Liabilities 3,643,104

Long Term Liabilities:

Billings in Excess of Cost	<u>791,756</u>
Total Long Term Liabilities	791,756

Total Liabilities 4,434,860

Partners' Equity:

Initial Equity	9,684,453
Net Income or (Loss)	<u>1,129,328</u>

Total Partners' Equity 10,813,781

Total Liabilities and
Partners' Equity \$ 15,248,641

*See Independent Accountant's Compilation Report

Russell Landscape, LLC
Statements of Revenue and Expenses
For the Twelve Months Period Ended December 31, 2022

Revenue:

Landscaping Revenue	\$ 22,903,743
Other Services Income	17,738,750
Miscellaneous Income	<u>137,987</u>
Total Revenue	\$ 40,780,480

Cost of Goods Sold:

Direct Costs	22,412,486
Indirect Costs	<u>1,235,572</u>
Total Cost of Goods Sold	23,648,058
Gross Profit	17,132,422

Selling and Administrative Expenses:

Branch Overhead	11,517,545
Corporate Overhead	<u>4,485,549</u>
Total Expenses	<u>16,003,094</u>

Net Income	\$ <u>1,129,328</u>
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*See Independent Accountant's Compilation Report

EQUIPMENT LIST:

The following equipment and tools are available for utilization in the management of the Venetian CDD grounds:

- eXmark 96 inch riding mowers
- eXmark 60 inch walk-behind mowers
- eXmark 48 inch walk-behind mowers
- eXmark 21 inch push mowers
- Toro 60" Reelmaster riding mower
- Trucut 30" walk-behind reel mowers
- Trucut 21" walk-behind reel mowers
- Stihl backpack blowers
- Stihl backpack sprayers
- Stihl weed-eaters
- Stihl stick edgers
- Stihl hedge trimmers
- Stihl gas shears
- Stihl pole chainsaws
- Stihl 21" chainsaws
- Honda pressure washer
- Ventrac aerator
- Little Wonder street blower
- Isuzu 1-ton trucks with 600 gallon spray rigs
- Isuzu 1-ton equipment trucks
- Bed-trenching machine
- Assorted hand tools, shovels, rakes, ladders, etc.

SAFETY

Russell Landscape has a moral and business obligation to provide a safe work environment for its employees, subcontractors, and the public. It is, therefore, the company's policy to abide by the Occupational Safety and Health Standards and to initiate and maintain appropriate practices that promote safety in the work environment.

All our employees and subcontractors are required to attend a weekly safety program. All employees and Subcontractors are also given a company Safety Manual as well as Company Safety Rules upon hire, for their review and signature. These items include, but are not limited to:

- Safety Acknowledgement Form
- Highway Right of Way Safety Training
- Construction Jobsite Safety Rules
- Substance Abuse Policy
- Hazard Communication/ MSDS
- Regular Safety Training
- Fire Extinguisher Safety
- Fall Protection Safety
- Lawn Maintenance Safety
- Emergency Planning
- Ladder Safety
- Housekeeping/ Clean-up
- Electrical Safety
- Excavation and Trenching Safety
- Crane and Rigging Safety
- Vehicle Safety
- Accident Reporting

In addition, all employees are required to wear official Russell Landscape work shirts, khaki work pants, hard toe boots, yellow reflective logoed safety vests, and all appropriate PPE (Personal Protective Equipment) as determined by job specifics.

HIRING AND TRAINING PROCEDURES

A. Hiring and Training Procedures

a. New Hire Procedure

Once a potential candidate has expressed interest in working for Russell Landscape an application is completed and submitted to our Human Resources Manager and an interview is scheduled with the appropriate Branch or Account Manager. After an interview has been conducted and a job offer is extended and accepted, a Russell landscape hire packet is completed by the employee. This packet includes the following:

- i. All required state and federal tax documentation
- ii. I-9 employment eligibility paperwork and documentation
- iii. Drug screening consent
- iv. Background check consent
- v. Personal Protection Equipment Contract
- vi. Russell Landscape Safety Contract

b. Team Member Training

Russell Landscape prides itself on having the most qualified and well trained staff of professional men and women in the industry. All Russell Landscape employees are required to complete a series of training programs at different milestones of their tenure starting from the very first day of employment and continuing throughout their careers with Russell.

Initial Training:

New employees are teamed with experienced Training Crew Leaders for their first 30 days of employment, regardless of their previous experience. During this initial period, newly hired individuals will be evaluated and taught the skillsets necessary to deliver Russell quality service. This includes but is not limited to:

- i. Proper use of safety equipment
- ii. Handling and usage of stick equipment such as edgers and weed eaters.
- iii. Handling and usage of mowing equipment
- iv. Handling and usage of blowers
- v. Handling, storage and use of common herbicides and pesticides
- vi. Plant and turf identification
- vii. Proper pruning technique for the most common plant species

Once a newly hired team member has demonstrated proficiency in these areas he or she is then assigned to a permanent crew.

Ongoing Training:

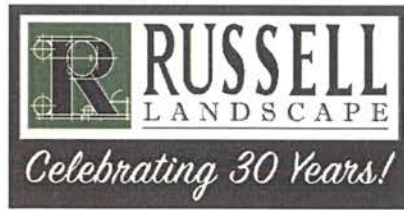
All team members are required to participate in ongoing training programs that focus on particular areas of landscape maintenance such as but not limited to:

- i. Advanced pruning techniques
- ii. Turf, shrub and plant disease and stress identification
- iii. Advanced pesticide, herbicide, and fungicide use
- iv. First-aid and CPR

On Site Training:

Every property is different, and all Russell employees understand the importance of personalized service. Prior to any crew commencing service on any property of any kind, a thorough walk of the property is performed with the Crew Leader and the Account manager where all areas of special interest or special instructions are identified. The first 30 days of service on all new properties are governed by a specific set of guidelines pertaining to maintenance, irrigation, herbicide, pesticide, and fertilizer applications. Account Managers, Property Managers and Crew Leaders will be in very close contact to ensure that all obligations and expectations are met and exceeded.

MAINTENANCE PERSONNEL UNIFORMS



Official Maintenance Crew Uniform



Name Tag





CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
6/29/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Yates, LLC 2800 Century Parkway NE Suite 300 Atlanta GA 30345		CONTACT NAME: PHONE (A/C No. Ex): 404-633-4321 FAX (A/C No.): 404-633-1312 E-MAIL: certs@yatesins.com ADDRESS:	
INSURED Russell Landscape Florida, LLC 1002 East Shell Point Rd Ruskin FL 33570		INSURER(S) AFFORDING COVERAGE INSURER A: Old Republic Insurance Company NAIC #: 24147 INSURER B: Nautilus Insurance Company 17370 INSURER C: Amerisure Insurance Company 19488 INSURER D: Amerisure Mutual Insurance Company 23396 INSURER E: INSURER F:	

COVERAGES

CERTIFICATE NUMBER: 47293106

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSD WVR	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
C	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input checked="" type="checkbox"/> LOC <input type="checkbox"/> OTHER:		CPP21180010101	7/1/2022	7/1/2023	EACH OCCURRENCE \$1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$1,000,000 MED EXP (Any one person) \$10,000 PERSONAL & ADV INJURY \$1,000,000 GENERAL AGGREGATE \$2,000,000 PRODUCTS - COMP/OP AGG \$2,000,000 \$
C	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY		CA 21180000101	7/1/2022	7/1/2023	COMBINED SINGLE LIMIT (Ea accident) \$1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
D	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$ 10,000		CU 21180000102	7/1/2022	7/1/2023	EACH OCCURRENCE \$5,000,000 AGGREGATE \$5,000,000 \$
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N	MVC31401322	7/1/2022	7/1/2023	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> CITY-OR E.L. EACH ACCIDENT \$1,000,000 E.L. DISEASE - EA EMPLOYEE \$1,000,000 E.L. DISEASE - POLICY LIMIT \$1,000,000
B	Pollution/Professional Liability Installation/Builders Risk		CPP202453615 IM 21192690101	7/1/2022 7/1/2022	7/1/2023 7/1/2023	\$1,000,000 Occ Ded \$1,000 \$2,000,000 Agg 500,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Subject to policy terms, conditions, forms and exclusions, the insurance coverage afforded by the policies above include the following when required by written contract for the certificate holder and/or entities listed below: Blanket Additional Insured in regards to General Liability for ongoing and completed operations, Leased/Rented Equipment, Owner, Lessor or Manager of Premises, Automobile Liability and Umbrella Liability; Blanket Primary & Noncontributory in regards to General Liability, Automobile Liability and Umbrella Liability; Blanket Waiver of Subrogation in regards to General Liability, Automobile Liability, Workers Compensation and Umbrella Liability. Per Project Aggregate and Per Location Aggregate applies to the General Liability.

FORMS:
See Attached...

CERTIFICATE HOLDER

CANCELLATION

For Information Only

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

© 1988-2015 ACORD CORPORATION. All rights reserved.

AGENCY CUSTOMER ID: RUSSCO01-C

LOC #: _____



ADDITIONAL REMARKS SCHEDULE

Page 1 of 1

AGENCY Yates, LLC		NAMED INSURED Russell Landscape Florida, LLC 1002 East Shell Point Rd Ruskin FL 33570
POLICY NUMBER		
CARRIER	NAIC CODE	
EFFECTIVE DATE:		

ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM.

FORM NUMBER: 25 FORM TITLE: CERTIFICATE OF LIABILITY INSURANCE

CG7048 10/15 - Contractor's Blanket Additional Insured Endorsement - Form A
CG7049 04/17 - Contractors General Liability Extension Endorsement
CA7115 11/09 - Advantage Commercial Automobile Broad Form Endorsement
CA7165 09/11 - Designated Insured-Primary Non-Contributory Coverage When Required by Insured Contract or Cert
CUD57102 04/14 - Schedule of Underlying Insurance
CU7467 11/07 - Blanket Additional Insured - Primary/Non-Contributory Coverage
CU2403 09/00 - Waiver Of Transfer Of Rights Of Recovery Against Others To Us
WC000313 04/84 - Waiver of Our Right to Recover from Others Endorsement

W-9
Form
(Rev. October 2018)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

Go to www.irs.gov/FormW9 for instructions and the latest information.

Give Form to the
requester. Do not
send to the IRS.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.
Russell Landscape Florida, LLC

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.

☐ Individual sole proprietor or single-member LLC ☐ C Corporation ☐ S Corporation ☐ Partnership ☐ Trust/estate

☒ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) **P**

Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the partnership box for the tax classification of its owner.

☐ Other (see instructions)

4 Exemptions (codes apply only to certain entities; not individuals; see instructions on page 3).
Exempt payee code (if any) _____
Exemption from FATCA reporting code (if any) _____
(Apply to a withheld number 000000-000000)

5 Address (number, street, and apt. or suite no.) See instructions.
PO Box 63104

6 City, state, and ZIP code
Charlotte, NC 28263-3104

7 List account number(s) here (optional)

8 Requester's name and address (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see How to get a TIN, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see What Name and Number To Give the Requester for guidelines on whose number to enter.

Social security number

4 5 - 3 6 9 3 5 2 7

or

Employer identification number

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here Signature of U.S. person **David P. B...** Date **01-04-2023**

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

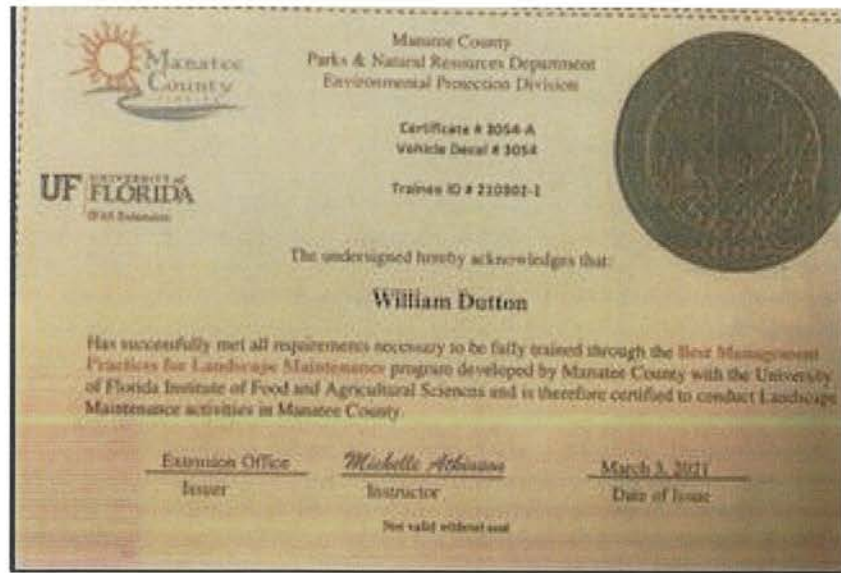
An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (cancelled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What Is Backup Withholding, later.





Department of Environmental Protection

2600 Blair Stone Road, M.S. 3570
Tallahassee, Florida 32399-2400

UF IFAS
UNIVERSITY of FLORIDA

GI-BMP Trainee ID: GV915774
Certification date: 2/3/2021

Congratulations on successfully completing the Florida Green Industries Best Management Practices Training Program. Your certificate of completion and wallet card are attached. If there are errors in the certificate, or if we can be of further assistance, please contact the GI-BMP Office of the UF/IFAS Florida-Friendly LandscapingTM Program at gi.bmp@ifas.ufl.edu or (352) 273-4517.

Please note that this training certificate alone does not authorize you to apply fertilizer commercially. You must take additional steps to become licensed for commercial fertilizer application in the state of Florida. The Limited Urban Commercial Fertilizer Applicator Certification (state "fertilizer license") is issued by the Florida Department of Agriculture and Consumer Services (FDACS).

Apply online: <https://aescomm.freshfromflorida.com>. The certificate number from this document is required to apply for Fertilizer Applicator Certification. For assistance contact: The Bureau of Licensing and Enforcement, (850) 617-7997

If your test score is 90% or greater, you may be eligible to become a GI-BMP Instructor:
http://ffl.ifas.ufl.edu/professionals/instructor_program.html

Test Score: 85%

State of Florida
DEPARTMENT OF
ENVIRONMENTAL PROTECTION

William Henry Dutton III

William Henry Dutton III

GV915774-1

Certificate #

GV915774

Trainee ID #

GREEN INDUSTRIES BEST MANAGEMENT PRACTICES
TRAINING PROGRAM





FNGLA Certificate of Completion

for

William Dutton

For Completion of

FCHP Practice Test Central Florida

Completed: 2/12/2021

A handwritten signature in black ink, appearing to read "Mary Holt". The signature is fluid and cursive, with the first name "Mary" and the last name "Holt" clearly distinguishable.

FNGLA Director of Industry Certifications

STATE OF FLORIDA
Department of Agriculture and Consumer Services
BUREAU OF LICENSING AND ENFORCEMENT

Date	File No.	Expires
August 30, 2022	JE289164	August 31, 2023

THE ID CARD HOLDER NAMED BELOW HAS REGISTERED UNDER
THE PROVISIONS OF CHAPTER 482 FOR THE PERIOD EXPIRING:
August 31, 2023 AT

RUSSELL LANDSCAPE FLORIDA LLC
RUSKIN, FL 33570

WILLIAM HENRY DUTTON
RUSSELL LANDSCAPE FLORIDA LLC
4300 WOODWARD WAY
SUGAR HILL, GA 30518

Regular

Nicole Fried
NICOLE "NIKKI" FRIED, COMMISSIONER

STATE OF FLORIDA
Department of Agriculture and Consumer Services
BUREAU OF LICENSING AND ENFORCEMENT

Date	File No.	Expires
May 25, 2022	JF231582	June 1, 2023

THE CERTIFIED PEST CONTROL OPERATOR NAMED BELOW HAS
REGISTERED UNDER THE PROVISIONS OF CHAPTER 482 FOR THE
PERIOD EXPIRING: **June 1, 2023**

GREG SEAN PITTMAN
14105 INDIGO RIDGE LANE
LITHIA, FL 33547

Lawn and Ornamental

Nicole Fried
NICOLE "NIKKI" FRIED, COMMISSIONER

STATE OF FLORIDA
Department of Agriculture and Consumer Services
BUREAU OF LICENSING AND ENFORCEMENT

GREG SEAN PITTMAN
CERTIFIED PEST CONTROL OPERATOR

JF231582

HAS PAID THE FEE REQUIRED BY CHAPTER 482 FOR THE PERIOD
EXPIRING **June 1, 2023**

Nicole Fried Signature
COMMISSIONER

Wallet Card
Wallet Card - Fold Here

BUREAU OF LICENSING & ENFORCEMENT
3125 CONNER BLVD, BLDG. 8
TALLAHASSEE, FLORIDA 32399-1650

**VENETIAN
COMMUNITY DEVELOPMENT DISTRICT**

**REQUEST FOR PROPOSAL
LANDSCAPE MAINTENANCE SERVICES**

EVALUATION CRITERIA

1. Personnel

(10 Points Possible) (____ Points Awarded)

(E.g., skill set and experience of key management and assigned personnel, including the project manager and other specifically trained individuals who will manage the property; present ability to manage this project; proposed staffing levels, etc. Skill set includes certification, technical training, and experience with similar projects. Please include resumes, certifications, etc. with bid.)

Management and Supervisory Personnel

Name	Years Exp.	Position/Certifications	Duties and Responsibilities
1. Hugh Cooper	25+ Years	COO	Steer Company Operations
2. Brandon Thomas	20+ Years	VP	Key Account Management
3. William Dutton	25+ Years	General Manager	Oversee Tampa Area Operations
4. Oscar Rosales	10+ Years	Account Manager	Oversee Day to Day Management
5. _____	_____	_____	_____

Proposed Staffing Levels

Landscape Maintenance staff will include ³ _____ laborers, ¹ _____ Supervisors, and ² _____ Technical personnel. In addition, list any personnel with technical expertise that will be utilized on this project. (Such as pesticide, herbicide application, arborists or horticulturist, etc)

Name	Years Exp.	Position/Certifications	Duties and Responsibilities
1. William Dutton	25+ Years	General Manager	Oversee Tampa Area Operations
2. Oscar Rosales	10+ Years	Account Manager	Oversee Venetian Globally
3. Marcos Rosales	15+ Years	Operations Manager	Oversee Venetian Operations
4. Greg Pittman	15+ Years	Branch Manager	Oversee all Operations

2. **Experience**

(20 Points Possible) (____ Points Awarded)

(E.g., past & current record and experience of the respondent in similar projects, volume of work previously awarded to the firm; past performance in any other contracts; subcontractor listing, inventory of all equipment, etc)

1. Project Name/Location: Kings Point Community Association
Contact: Jack Davidson Phone: 256-341-8613 Email: Jack0511@msn.com
Project Type/Description: HOA - Management of over 1,400 homes and common areas
Dollar Amount of Contract: \$1,200,000.00
Your Company's Detailed Scope of Services for Project: Weekly visits year round to ensure all landscape areas are healthy, cut, trimmed, weed and litter free. Includes full turf chemical program, insect and disease control. plant healthcare, irrigation, and mulching services. Full landscape mgmnt. of 1,400 individual homes along with associated common areas.

Duration of Contract: START DATE: 2019 END DATE Current
2. Project Name/Location: Sandestin Golf and Beach Resort Owner's Association
Contact: Kyle Ray Phone: 850-424-5955 Email: kray@soaowners.com
Project Type/Description: HOA - approximately 2,400 acres of managed landscape common area
Dollar Amount of Contract: \$900,000.00
Your Company's Detailed Scope of Services for Project: Weekly visits year round to ensure all landscape areas are healthy, cut, trimmed, weed and litter free. Includes full turf chemical program, insect and disease control, plant healthcare, irrigation and mulching services. Full service landscape mangagement of approximately 2,400 acres of managed landscape common area supporting 60 + individual HOA's

Duration of Contract: START DATE: 2011 END DATE: Current
3. Project Name/Location: Beach Walk Villas
Contact: Jim Starnes Phone: 850-424-5466 Email: jimsatgenmgt@gmail.com
Project Type/Description: HOA - 10 acres of managed landscape
Dollar Amount of Contract: \$175,000.00

Experience cont.

Your Company's Detailed Scope of Services for Project: Weekly visits year round to ensure all
landscape areas are healthy, cut, trimmed, and litter free. Includes turf chemical program, insect and
disease control, plant healthcare, irrigation and mulching services. This project is full service mgmnt
of multiple facilities and right of way areas.

Duration of Contract: START DATE: 2014 END DATE: Current

4. Project Name/Location: City of Lawrenceville
Contact: Barry Mock Phone: 770-277-7532 Email: barry.mock@lawrencevillega.org
Project Type/Description: Municipal - Management of approximately 50 acres of landscaped area
Dollar Amount of Contract: \$450,000.00
Your Company's Detailed Scope of Services for Project: Weekly visits year round to ensure all
landscaped areas are healthy, cut, trimmed, weed and litter free. Includes turf chemical program, insect
and disease control, plant healthcare, irrigation and mulching services. This project is full service
management of multiple facilities and right of way areas.

Duration of Contract: START DATE: 2014 END DATE: Current

5. Project Name/Location: City of Alpharetta
Contact: Will Eberly Phone: 678-297-6202 Email: _____
Project Type/Description: Municipal - Management of approximately 45 acres of landscaped area
Dollar Amount of Contract: \$800,000.00
Your Company's Detailed Scope of Services for Project: Full service landscape management of
approximately 45 acres of right of ways and facilities throughtout the city. Service includes weekly
visits year round, full horticultural program, plant healthcare program, irrigation management, floricultural
program, mulching, litter management, and special event work.

Duration of Contract: START DATE: 2022 END DATE: Current

3. **Geographic Proximity** (10 Points Possible) (____ Points Awarded)

Distance of Service Branch to project is 50 miles.

4. **Understanding Scope of RFP** (10 Points Possible) (____ Points Awarded)

Does the proposal demonstrate an understanding of the District's needs for the services requested? Does it provide all information as requested by the District including product specifications, pricing, scheduling, staffing, qualifications, etc? Have all documents been completed as directed and information requested been provided? Does it demonstrate clearly the ability to perform these services?

5. **Financial Capacity** (5 Points Possible) (____ Points Awarded)

Demonstration of financial resources and stability as a business entity necessary to implement and execute the services required as discussed in Landscape Maintenance Agreement. At a minimum, Proposer must include proof of ability to provide insurance coverage as required by the District as well as "Compiled" Financial Statements current to within twelve (12) months.

6. **Price** (25 Points Possible) (____ Points Awarded)

A full twenty-five (25) points will be awarded to the Proposer submitting the lowest bid for Parts 1 - 4 (the Contract Amount). AN AVERAGE OF ALL SIX YEARS' PRICING IS TO BE CONSIDERED WHEN AWARDING POINTS FOR PRICING - THE INITIAL TERM AND ALL ANNUAL RENEWALS. All other proposers will receive a percentage of this amount based upon a formula which divides the low bid by the proposer's bid and is then multiplied by the number of points possible in this part of the Price evaluation. *

* Contractor "A" turns in a bid of \$210,000 and is deemed to be low bid and will receive the full 25 points. Contractor "B" turns in a bid of \$265,000. Bid "A" is divided by Bid "B" then multiplied by the number of points possible (25). $(210,000/265,000) \times 25 = 19.81$, therefore, Contractor "B" will receive 19.81 of 25 possible points. Contractor "C" turns in a bid of \$425,000. Bid "A" is divided by Bid "C" then multiplied by the number of points possible (25). $(210,000/425,000) \times 25 = 12.35$, therefore, Contractor "C" will receive 12.35 of 25 points.

7. **Reasonableness of ALL Numbers** (20 Points Possible) (____ Points Awarded)

Up to twenty (20) points will be awarded as to the reasonableness of ALL numbers, quantities & costs (including, but not limited to fertilizer & mulch quantities, General Landscape Maintenance costs, etc.) provided in Parts 1,2,3,4, 5 & 6.

Proposer's Total Score (100 Points Possible) (____ Points Awarded)

VENETIAN COMMUNITY DEVELOPMENT DISTRICT PROPOSER QUALIFICATION STATEMENT

1. Proposer: Russell Landscape ☐ A Partnership
[Company Name] ☒ A Corporation
☐ A Subsidiary Corporation
2. Parent Company Name: WER Holdings
3. Parent Company Address:
4300 Woodward Way
Street Address _____
P.O. Box (if any) _____
City Sugar Hill State GA Zip Code 30518
Telephone 770-446-3552 Fax no. 770-441-9061
1st Contact Name William Russell, II Title CEO
2nd Contact Name Todd Beasley Title CFO
4. Proposer Company Address (if different):
Street Address _____
P. O. Box (if any) _____
City _____ State _____ Zip Code _____
Telephone _____ Fax no. _____
1st Contact Name _____ Title _____
2nd Contact Name _____ Title _____
5. List the location of the office from which the proposer would provide services to Venetian.
1002 East Shell Point Road
Street Address _____
City Ruskin State FL Zip Code 33570
Telephone 770-446-3552 Fax No. 770-441-9061
1st Contract Name William Dutton Title General manager

6. Is the Proposer incorporated in the State of Florida? Yes () No ☒

6.1 If yes, provide the following:

- Is the Company in good standing with the Florida Department of State, Division of Corporations? Yes ☐ No ☐

If no, please explain _____

- Date incorporated _____ Charter No. _____

6.2 If no, provide the following:

- The State with whom the Proposer's company is incorporated. Georgia

- Is the company in good standing with the State? Yes ☒ No ()

If no, please explain _____

- Date incorporated 10/27/201 Charter No. L11000122917

- Is the Proposer's company authorized to do business in the State of Florida?
Yes ☒ No ()

6.3 If Proposer is not incorporated, please identify the type of business entity (i.e.: Limited Liability Company, Partnership, etc.) and the number of years Proposer has been in the business of providing landscape services.

7. Has the Proposer's company provided services for a community development district or similar community previously? Yes ☒ No ()

7.1 If yes, provide the following:

- Number of contracts Proposer has executed with community development districts and/or similar communities during the past five (5) years and the names of the entities as well as the length of the contract and whether each such community is still a current client. See attached

8. List the Proposer's total annual dollar value of comparable contracts for each of the last three (3) years starting with the latest year and ending with the most current year

(20) \$43,000,000.00, (21) \$50,000,000.00, (22) \$62,000,000.00.

9. What are the Proposer's current insurance limits?

General Liability	\$ 1,000,000.00
Automobile Liability	\$ 1,000,000.00
Umbrella Coverage	\$ 5,000,000.00
Workers Compensation	\$ 1,000,000.00
Expiration Date	7/1/2023

10. Please state whether the Proposer or any of its affiliates are presently barred or suspended from bidding or contracting on any state, local, or federal contracts in any state(s). Yes () No ☒ If so, state the name(s) of the company (ies) _____

The state(s) where barred or suspended _____
State the period(s) of debarment or suspension _____

11. Has the Proposer ever failed to fulfill its obligations under any contract awarded to it? Yes () No ☒ If so, where, and why? _____

12. Has any officer or partner of the Proposer ever been an officer, partner, or owner of some other organization that has failed to fulfill job duties or otherwise complete a contract? Yes () No ☒ If so, state name of individual, other organization, and reason, therefore. _____

13. List any and all litigation to which the Proposer, any personnel to work at Venetian, any officer and/or employee of the Proposer has been a party in the last five (5) years. _____
Neither Russell Landscape, and any of its officers or personnel, have been involved in any litigation in the last 5 years.

14. Has the Proposer or any of its affiliates ever been either disqualified or denied prequalification status by a governmental entity? Yes ☒ No () If so, discuss the circumstances surrounding such denial or disqualification as well as the date thereof. In July of 2020 Westchase CDD denied prequalification due to our perceived lack of experience and our corporate officers being based in Georgia. While we are most certainly qualified to successfully perform this work through our experience

with similar projects in Tampa and other markets, we decided to refrain from filing an official protest out of professional courtesy.

15. List five (5) current clients including contact persons and telephone numbers as well as their contract value and length of service: Kings Point - Section 4 - Jack Davidson - 256-341-8613 \$1.2 M
3 Years / Sandestin Owners Association - Kyle Ray - 850-424-5955 \$900K annual - 11 Years
Beach Walk Villas - Jim Starnes - 850-424-5466 - \$175K annual - 12 Years
Hamilton Mill HOA - Maureen Murphy - 678-546-3737 - \$500K annual - 12 years
Gwinnett Place CID - Joe Allen - 678-924-8171 - \$300K annual - 16 years
16. List three (3) jobs (including company, contact person, and telephone number) lost in the previous twelve (12) months and the reason(s) why: Phipps Plaza Eric Howard 404-261-7910 Covid 19 cause
service contract suspension / Upper Westside CID Elizabeth Hollister 404-444-8424 Took service in
house
Avison Young Nortec Shelly Hall 770-916-6151 Building ownership change
17. Attach current financial statements, prepared within the last one hundred eighty (180) days, showing current financial resources, liabilities, capital equipment and historical financial performance for the past one year. See attached.
18. Attach any certifications or documentation regarding educational experience of key personnel that would assist the District(s) in evaluating the quality and experience of such personnel. See attached.
19. Key Personnel: Describe any experience of the principal individuals (Foremen, Superintendents, etc.) who are responsible for the actual landscape & irrigation maintenance work of your organization and who will be assigned to this contract if awarded to contractor.

<u>William Dutton</u>	<u>General Manager</u>
Name	Position

<u>Oversee Branch Operations</u>	<u>25+ Years</u>	<u>12 Years</u>
Type of Work	Yrs. Exp.	Yrs. With Firm

<u>Marcos Rosales</u>	<u>Account Manager</u>
Name	Position

<u>Oversee all communication and quality</u>	<u>12 Years</u>	<u>4 Years</u>
Type of Work	Yrs. Exp.	Yrs. With Firm

<u>Greg Pittman</u>	<u>Branch Manager</u>
Name	Position

<u>Oversee Branch Operations</u>	<u>16 Years</u>	<u>2 Years</u>
Type of Work	Yrs. Exp.	Yrs. With Firm

Ansel Bell Production Manager

Name	Position	
Oversees and assits crew	7 years	2 years
Type of Work	Yrs. Exp.	Yrs. With Firm

Ricky Rivera Crew Leader

Name	Position	
Leads crew operations	5 years	1 year
Type of Work	Yrs. Exp.	Yrs. With Firm

The undersigned hereby authorize(s) and request(s) any person, firm or corporation to furnish any pertinent information requested by the Venetian CDD or their authorized agents, deemed necessary to verify the statements made in this document or documents attached hereto, or necessary to determine whether the Venetian CDD should consider the Proposer for bidding on the landscape services request for proposals, including such matters as the Proposer's ability, standing, integrity, quality of performance, efficiency and general reputation.

Russell Landscape
Name of Proposer

By: [Signature]
William Russell, II - CEO

[Type Name and Title of Person Signing]

This 6th day of March, 20 23

(Corporate Seal)



Sworn to before me this 6th day of March, 2023.



Theresa M. Delao exp. 2/23/25

Notary Public/Expiration Date

CORPORATE OFFICERS

Company Name Russell Landscape

Date 3/6/2023

Provide the following information for Officers of the Proposer and parent company, if any.

NAME FOR PROPOSER	POSITION OR TITLE	CORPORATE RESPONSIBILITIES	INDIVIDUAL'S RESIDENCE CITY, STATE
Hugh Cooper	COO	Oversee enterprise operations	Norcross, GA
Todd Beasley	CFO	Oversee enterprise finances	Suwanee, GA
FOR PARENT COMPANY (if applicable)			
William Russell, II	CEO	Company Steering	Atlanta, GA

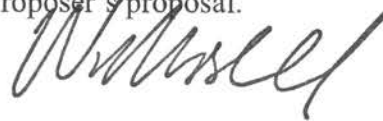
AFFIDAVIT FOR CORPORATION

State of Georgia ss:
County of Gwinnett

William Russell, II

(title) CEO of
the Russell Landscape


(a corporation described herein) being duly sworn, deposes and says that the statements and answers to the questions in the foregoing concerning the qualification statement and corporate officers are correct and true as of the date of this affidavit; and, that he/she understands that intentional inclusion of false, deceptive or fraudulent statements in this statement constitutes fraud; and such action on the part of the Proposer will be considered good cause for rejection of Proposer's proposal.



(Officer must also sign here)

CORPORATE SEAL

Sworn to before me this 6th day of March, 2023.


Notary Public/Expiration Date:

2/23/25



BID FORM (Initial Term)
VENETIAN COMMUNITY DEVELOPMENT DISTRICT
LANDSCAPE & IRRIGATION MAINTENANCE
REQUEST FOR PROPOSALS

***NOTE:** This pricing form is intended to cover pricing for the initial one-year term of the contract. It is assumed that prices will remain the same through each of the five potential annual renewal terms. If the Proposer intends to change pricing for any renewal term, then the Proposer should submit multiple pricing forms, one for each renewal term. Otherwise, the prices stated below will be binding for the initial one-year term, and any annual renewal terms.*

Having carefully examined the specifications and having thoroughly inspected said property, the undersigned proposes to furnish all labor, materials, and proper equipment for the entire scope of work, in accordance with said specifications, for the sum of:

PART 1

General Landscape Maintenance

\$ 258,300.00 Yr

- Storm Cleanup \$65.00 /hr
 - Freeze Protection (description of ability) Installation of trunk wrapping and frost cloth as requested,
All work will be billed on a time and materials basis.
 - \$ N/A /application
 - Hand Watering
 - \$ 75.00 /hr for employee with hand-held hose
 - \$ 150.00/hr for water truck/tanker
- These prices are informational only and NOT to be included in General Landscape Maintenance Cost**

PART 2

Fertilization (All labor and materials)

\$ 78,352.00 Yr

(Include any and all turf pesticide/herbicide/fungicide mixtures you intend to use throughout the year)

BAHIA (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (LBS. N/1000 SF)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
February	18-3-6 + Pre-M	0.5 lb	2.336	\$8,930.00
March	21-7-14	0.5 lb	4.834	\$8,930.00

BAHIA (CONTINUED)				
April	15-0-19 SRN25-0-10	0.5 lb	8,690	\$8,930.00
May	15-0-19 SRN	1 lb	4,834	\$8,930.00
October	18-3-6 + Pre-M	0.5 lb	2,336	\$8,930.00

ST. AUGUSTINE (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (LBS. N/1000 SF)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
February	46-0-5 + Pre-M	1 lb	1,985	\$3,965.00
March	28-0-0 SRN + IRON + Pre-M	0.5 lb	1,000	\$3,355.00
April	15-0-19 SRN	1 lb	6,272	\$6,405.00
May	21-0-10 SRN	1 lb	4,547	\$6,100.00
October	21-0-10 SRN	1 lb	4,547	\$6,100.00
November	24-2-11 + Pre-M	0.5 lb	3,070	\$4,575.00

CELEBRATION BERMUDAGRASS (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (LBS. N/1000 SF)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
February	K - Flo 0-0-25 & Pre - EM	.5 lb	24	\$60.00
March	21-7-14 SRN	1 lb	40	\$60.00
March	Pre - EM	0	12	\$60.00
April	21-7-14 SRN	1 lb	40	\$60.00
May	Green Flo 18-3-6 SRN + Iron	.5 lb	24	\$60.00
July	Green Flo 18-3-6 SRN + Iron	.5 lb	24	\$60.00
October	21-7-14 SRN	1 lb	40	\$60.00
November	K - Flo 0-0-25 & Pre - EM	.5 lb	24	\$60.00

ORNAMENTALS (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (LBS. N/1000 SF)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
March	12-6-6 + Micros SRN	1.5 lb	81	\$574.00
June	12-6-6 + Micros SRN	1.5 lb	81	\$574.00
October	12-6-6 + Micros SRN	1.5 lb	81	\$574.00

PALMS (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (1.5 LBS. /100 SF PALM CANOPY)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
March	8-2-12 SRN	1.5 lb / sf	180	\$250.00
June	8-2-12 SRN	1.5 lb / sf	180	\$250.00
September	8-2-12 SRN	1.5 lb / sf	180	\$250.00
November	8-2-12 SRN	1.5 lb / sf	180	\$250.00

Please list any additional fertilization for those plant materials requiring specialized applications.

SPECIALTY PLANT MATERIALS				
MONTH	FORMULA	PLANTS TO BE FERTILIZED (i.e., Crape, Loropetalum, Knockout Roses, etc.)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
March	5-10-5 SRN + Micros	1 lb / 1000 SF	As needed	Included
June	5-10-5 SRN + Micros	1 lb / 1000 SF	As needed	Included
September	5-10-5 SRN + Micros	1 lb / 1000 SF	As needed	Included

The totals in the "Cost per application" column should equal your Total Fertilization Cost for the year.

PART 3

Pest Control (All labor and materials)

18,000.00
\$ _____ Yr
(if entire pesticide allowance is required) *

* This is an allowance for treatments of trees, ornamentals, groundcovers, etc. and should include only those pesticides/herbicides not already included in the turf fertilizer section. This dollar amount will not be equally divided amongst the monthly invoices. The portion of the allowance used on any particular event shall be billed the month after services are rendered. Contractor shall continue to be responsible for the eradication/control of all weeds, pests and diseases after the allowance listed above has been exhausted.

OTC Injections will be performed at the discretion of the District's BOS

(This shall not be included in either the Pest Control cost listed above nor shall it be included in the Grand Total or Contract Amount.)

OTC Injections (All labor and materials)

31,200.00
\$ _____ /Yr (based on quantities below)
(OTC injections per specs - do not include in Grand Total)

Palm Type	Palm Qty	# of Inoculations per quarter per palm (based on size) (i.e. (2) inoculations per large Canary Palm per 1/4, etc.)	Cost per Individual Inoculation (One Cartridge)	Total Cost per Year (4x per year)
Royal, Date, Foxtail	120	1	\$65.00	\$31,200.00

The CDD reserves the right to subcontract out any and all OTC Injection events.
Application of Top Choice for annual treatment of Fire Ants

For informational purposes only, please provide a cost to apply Top Choice for the annual control of fire ants in all Finished Landscaped Areas as described in Scope of Services. \$ 6,900.00 / Yr

Top Choice application will be performed at the sole discretion of the District's BOS
(This shall not be included in either the Pest Control cost listed above nor shall it be included in the Grand Total or Contract Amount.)

PART 4

Irrigation (All labor and materials) \$ 51,300.00 /Yr

Freeze Protection (description of ability) Gravity drain all pipes by closing meter and activating each individual zone, higher zones first, then proceed successively toward lower elevations. Open any hose bibbs and open all test cocks on backflows.

\$ 1,665 /application **(do not include in Irrigation Total or Grand Total)**

After hours emergency service hourly rate \$ 150.00 /hr. (i.e. broken mainlines, pump & wells, etc.)

Contractor shall provide a list of additional charges and pricing for such items other than routine maintenance as a separate price from this bid. This should be provided on a separate spreadsheet.

PART 5

Based on quantities determined by Contractor, Contractor shall install:

248 CY Medium Pine Bark Mulch (currently black shredded cypress) per specs at:

\$ 28.00 /CY (**Material Only**) (1X) - October Application)

\$ 28.50 /CY (**Labor Only**) (1X) - October Application)

\$ 7,068.00 /Annual Total Material & Labor Cost

The DISTRICT reserves the right to subcontract any mulching event to an outside vendor

PART 6

Annual Installation (All labor and materials)

The DISTRICT reserves the right to subcontract any annual installation event to an outside vendor

Contractor shall install 3,000 (4") annuals two (2) times per year **per specs** at the direction of the District at \$ 2.70 /annual.

8,100.00
\$ _____ /rotation
16,200.00
\$ _____ /YR (based on two (2) three-month rotations)

AND

Perennial Installation (All labor and materials)

The DISTRICT reserves the right to subcontract any annual installation event to an outside vendor

Contractor shall install 2,000 (6") perennials one (1) time per year **per specs** at the direction of the District at \$ 6.50 /perennial. (reduction in quantity is based on 2/3 of the annual plant quantity to accommodate greater plant spacing based on a larger pot size)

13,000.00
\$ _____ /rotation
13,000.00
\$ _____ /YR (based on one (1) six-month rotation)


(Do not include in Grand Total)

Total Annual and Perennial Plantings for the year \$ 13,000.00 /YR

GRAND TOTAL (PARTS 1, 2, 3 & 4 - This is what contract will be written for)

405,952.00
\$ _____ /Initial Term

FIRST ANNUAL RENEWAL	\$ <u>420,509.00</u> /YR.
SECOND ANNUAL RENEWAL	\$ <u>431,456.00</u> /YR.
THIRD ANNUAL RENEWAL	\$ <u>444,808.00</u> /YR.
FOURTH ANNUAL RENEWAL	\$ <u>458,555.00</u> /YR.
FIFTH ANNUAL RENEWAL	\$ <u>472,746.00</u> /YR.

Contractor/Firm Name Russell Landscape
Firm Address 4300 Woodward Way
Sugar Hill, GA 30518
City/State/Zip
Phone Number 770-446-3552 Fax Number 770-441-9061
Name and Title of Representative William Russell, II - CEO
(Please Print)
Representative's Signature  Date 3/6/23

ADDENDA – Bidder acknowledges the receipt of Addendum No.'s

1. _____ 2. _____ 3. _____ 4. _____ 5. _____

Dated this 6th day of March, 2023

BID FORM (1st Annual Renewal)
VENETIAN COMMUNITY DEVELOPMENT DISTRICT
LANDSCAPE & IRRIGATION MAINTENANCE
REQUEST FOR PROPOSALS

NOTE: This pricing form is intended to cover pricing for the first annual renewal of the contract. It is assumed that prices will remain the same through each of the remaining annual renewal terms. If the Proposer intends to change pricing for any renewal term, then the Proposer should submit multiple pricing forms, one for each renewal term. Otherwise, the prices stated below will be binding for the remaining annual renewal terms.

Having carefully examined the specifications and having thoroughly inspected said property, the undersigned proposes to furnish all labor, materials, and proper equipment for the entire scope of work, in accordance with said specifications, for the sum of:

PART 1

General Landscape Maintenance

\$ 266,290.00 Yr

- Storm Cleanup \$ 67.00 /hr
- Freeze Protection (description of ability) Installation of trunk wrapping and frost cloth as requested
 All work will be performed on a time and materials basis.

 \$ N/A /application
- Hand Watering
 \$ 75.00 /hr for employee with hand-held hose
 \$ 150.00 /hr for water truck/tanker
These prices are informational only and NOT to be included in General Landscape Maintenance Cost

PART 2

Fertilization (All labor and materials)

\$ 80,779.00 Yr

(Include any and all turf pesticide/herbicide/fungicide mixtures you intend to use throughout the year)

BAHIA (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (LBS. N/1000 SF)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
February	18-3-6 + Pre-M	0.5 lb	2.336	\$9,205.00
March	21-7-14	0.5 lb	4.834	\$9,205.00

BAHIA (CONTINUED)				
April	25-0-10	0.5 lb	8,690	\$9,205.00
May	15-0-19 SRN	0.5 lb	4,834	\$9,205.00
October	18-3-6 + Pre-M	0.5 lb	2,336	\$9,205.00

ST. AUGUSTINE (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (LBS. N/1000 SF)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
February	46-0-5 + Pre-M	1 lb	1,985	\$4,090.00
April	26-0-0-SRN+IRON+Pre-M	0.5 lb	1,000	\$3,460.00
May	15-0-19 SRN	1 lb	6,272	\$6,605.00
July	21-0-10 SRN	1 lb	4,547	\$6,290.00
September	21-0-10 SRN	0.5 lb	4,547	\$6,290.00
November	24-2-11 + Pre-M	1 lb	3,070	\$4,715.00

CELEBRATION BERMUDAGRASS (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (LBS. N/1000 SF)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
February	K - Flo 0-0-25 & Pre - EM	.5 lb	24	\$62.00
March	21-7-14 SRN	1 lb	40	\$62.00
March	Pre - EM	0	12	\$62.00
April	21-7-14 SRN	1 lb	40	\$62.00
May	Green Flo 18-3-6 SRN + Iron	.5 lb	24	\$62.00
July	Green Flo 18-3-6 SRN + Iron	.5 lb	24	\$62.00
October	21-7-14 SRN	1 lb	40	\$62.00
November	K - Flo 0-0-25 & Pre - EM	.5 lb	24	\$62.00

ORNAMENTALS (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (LBS. N/1000 SF)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
March	12-6-6 + Micros SRN	1.5 lb	81	\$592.00
June	12-6-6 + Micros SRN	1.5 lb	81	\$592.00
October	12-6-6 + Micros SRN	1.5 lb	81	\$592.00

PALMS (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (1.5 LBS. /100 SF PALM CANOPY)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
March	8-2-12 SRN	1.5 lb / sf	180	\$258.00
June	8-2-12 SRN	1.5 lb / sf	180	\$258.00
September	8-2-12 SRN	1.5 lb / sf	180	\$258.00
November	8-2-12 SRN	1.5 lb / sf	180	\$258.00

Please list any additional fertilization for those plant materials requiring specialized applications.

SPECIALTY PLANT MATERIALS				
MONTH	FORMULA	PLANTS TO BE FERTILIZED (i.e., Crape, Loropetalum, Knockout Roses, etc.)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
March	5-10-5 SRN + Micros	1 lb / sf	As needed	Included
June	5-10-5 SRN + Micros	1 lb / sf	As needed	Included
September	5-10-5 SRN + Micros	1 lb / sf	As needed	Included

The totals in the "Cost per application" column should equal your Total Fertilization Cost for the year.

PART 3

Pest Control (All labor and materials)

18,550.00
\$ _____ Yr
(if entire pesticide allowance is required) *

* This is an allowance for treatments of trees, ornamentals, groundcovers, etc. and should include only those pesticides/herbicides not already included in the turf fertilizer section. This dollar amount will not be equally divided amongst the monthly invoices. The portion of the allowance used on any particular event shall be billed the month after services are rendered. Contractor shall continue to be responsible for the eradication/control of all weeds, pests and diseases after the allowance listed above has been exhausted.

OTC Injections will be performed at the discretion of the District's BOS

(This shall not be included in either the Pest Control cost listed above nor shall it be included in the Grand Total or Contract Amount.)

OTC Injections (All labor and materials)

32,160.00
\$ _____ /Yr (based on quantities below)
(OTC injections per specs - do not include in Grand Total)

Palm Type	Palm Qty	# of Inoculations per quarter per palm (based on size) (i.e. (2) inoculations per large Canary Palm per 1/4, etc.)	Cost per Individual Inoculation (One Cartridge)	Total Cost per Year (4x per year)
Royal, Date, Foxtail	120	1	\$67.00	\$32,160.00

The CDD reserves the right to subcontract out any and all OTC Injection events.
Application of Top Choice for annual treatment of Fire Ants

For informational purposes only, please provide a cost to apply Top Choice for the annual control of fire ants in all Finished Landscaped Areas as described in Scope of Services. \$ 7,115.00 / Yr

Top Choice application will be performed at the sole discretion of the District's BOS
(This shall not be included in either the Pest Control cost listed above nor shall it be included in the Grand Total or Contract Amount.)

PART 4

Irrigation (All labor and materials) \$ 54,890.00 /Yr

Freeze Protection (description of ability) Gravity drain all pipes by closing meter and activating each individual zone, higher zones first, then proceed successively toward lower elevations. Open any hose bibbs and open all test cocks on backflows.

\$ 1,655 /application **(do not include in Irrigation Total or Grand Total)**

After hours emergency service hourly rate \$ 150.00 /hr. (i.e. broken mainlines, pump & wells, etc.)

Contractor shall provide a list of additional charges and pricing for such items other than routine maintenance as a separate price from this bid. This should be provided on a separate spreadsheet.

PART 5

Based on quantities determined by Contractor, Contractor shall install:

248 CY Medium Pine Bark Mulch (currently black shredded cypress) per specs at:

\$ 29.00 /CY **(Material Only)** (1X) - October Application)

\$ 29.50 /CY **(Labor Only)** (1X) - October Application)

\$ 7,068.00 /Annual Total Material & Labor Cost

The DISTRICT reserves the right to subcontract any mulching event to an outside vendor

PART 6

Annual Installation (All labor and materials)

The DISTRICT reserves the right to subcontract any annual installation event to an outside vendor

Contractor shall install 3,000 (4") annuals two (2) times per year **per specs** at the direction of the District at \$ 2.80 /annual.

8,400.00
\$ _____ /rotation
16,800.00
\$ _____ /YR (based on two (2) three-month rotations)

AND

Perennial Installation (All labor and materials)

The DISTRICT reserves the right to subcontract any annual installation event to an outside vendor

Contractor shall install 2,000 (6") perennials one (1) time per year **per specs** at the direction of the District at \$ 6.70 /perennial. (reduction in quantity is based on 2/3 of the annual plant quantity to accommodate greater plant spacing based on a larger pot size)


13,400.00
\$ _____ /rotation
13,400.00
\$ _____ /YR (based on one (1) six-month rotation)
(Do not include in Grand Total)

Total Annual and Perennial Plantings for the year \$ 13,400.00 /YR

GRAND TOTAL (PARTS 1, 2, 3 & 4 - This is what contract will be written for)

420,509.00
\$ _____ /First Annual Renewal

SECOND ANNUAL RENEWAL	\$ <u>431,456.00</u> /YR.
THIRD ANNUAL RENEWAL	\$ <u>444,808.00</u> /YR.
FOURTH ANNUAL RENEWAL	\$ <u>458,555.00</u> /YR.
FIFTH ANNUAL RENEWAL	\$ <u>472,746.00</u> /YR.

Contractor/Firm Name Russell Landscape
Firm Address 4300 Woodward Way
Sugar Hill, GA 30518
City/State/Zip
Phone Number 770-446-3552 Fax Number 770-336-9061
Name and Title of Representative William Russell, II - CEO
(Please Print)
Representative's Signature  Date 3/6/23

ADDENDA – Bidder acknowledges the receipt of Addendum No.'s

2. _____ 2. _____ 3. _____ 4. _____ 5. _____

Dated this 6th day of March, 2023

BID FORM (2nd Annual Renewal)
VENETIAN COMMUNITY DEVELOPMENT DISTRICT
LANDSCAPE & IRRIGATION MAINTENANCE
REQUEST FOR PROPOSALS

NOTE: This pricing form is intended to cover pricing for the second annual renewal of the contract. It is assumed that prices will remain the same through each of the remaining annual renewal terms. If the Proposer intends to change pricing for any renewal term, then the Proposer should submit multiple pricing forms, one for each renewal term. Otherwise, the prices stated below will be binding for the remaining annual renewal terms.

Having carefully examined the specifications and having thoroughly inspected said property, the undersigned proposes to furnish all labor, materials, and proper equipment for the entire scope of work, in accordance with said specifications, for the sum of:

PART 1

General Landscape Maintenance

\$ 274,525.00 Yr

- Storm Cleanup \$ 70.00 /hr
- Freeze Protection (description of ability) Installation of trunk wrapping and frost cloth as requested.
 All work will be performed on a time and material basis.

 \$ N/A /application
- Hand Watering
 \$ 80.00 /hr for employee with hand-held hose
 \$ 160.00 /hr for water truck/tanker
These prices are informational only and NOT to be included in General Landscape Maintenance Cost

PART 2

Fertilization (All labor and materials)

\$ 83,281.00 Yr

(Include any and all turf pesticide/herbicide/fungicide mixtures you intend to use throughout the year)

BAHIA (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (LBS. N/1000 SF)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
February	18-3-6 + Pre-M	0.5 lb	2.336	\$9,490.00
March	21-7-14	0.5 lb	4.834	\$9,490.00

BAHIA (CONTINUED)				
April	25-0-10	0.5 lb	8,690	\$9,490.00
May	15-0-19 SRN	0.5 lb	4,834	\$9,490.00
October	18-3-6 + Pre-M	0.5 lb	2,336	\$9,490.00

ST. AUGUSTINE (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (LBS. N/1000 SF)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
February	46-0-5 + Pre-M	1 lb	1,985	\$4,215.00
April	26-0-0 SRN+IRON+Pre-M	0.5 lb	1,000	\$3,570.00
March	25-0-10 SRN	1 lb	6,272	\$6,810.00
July	21-0-10 SRN	0.5 lb	4,547	\$6,485.00
September	21-0-10 SRN	0.5 lb	4,547	\$6,485.00
November	24-2-11 + Pre-M	1 lb	3,070	\$4,860.00

CELEBRATION BERMUDAGRASS (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (LBS. N/1000 SF)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
February	K - Flo 0-0-25 & Pre - EM	.5 lb	24	\$64.00
March	21-7-14 SRN	1 lb	40	\$64.00
March	Pre - EM	0	12	\$64.00
April	21-7-14 SRN	1 lb	40	\$64.00
May	Green Flo 18-3-6 SRN + Iron	.5 lb	24	\$64.00
July	Green Flo 18-3-6 SRN + Iron	.5 lb	24	\$64.00
October	21-7-14 SRN	1 lb	40	\$64.00
November	K - Flo 0-0-25 & Pre - EM	.5 lb	24	\$64.00

ORNAMENTALS (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (LBS. N/1000 SF)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
March	12-6-6 + Micros SRN	1.5 lb	81	\$610.00
June	12-6-6 + Micros SRN	1.5 lb	81	\$610.00
October	12-6-6 + Micros SRN	1.5 lb	81	\$610.00

PALMS (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (1.5 LBS. /100 SF PALM CANOPY)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
March	8-2-12 SRN	1.5 lb / sf	180	\$266.00
June	8-2-12 SRN	1.5 lb / sf	180	\$266.00
September	8-2-12 SRN	1.5 lb / sf	180	\$266.00
November	8-2-12 SRN	1.5 lb / sf	180	\$266.00

Please list any additional fertilization for those plant materials requiring specialized applications.

SPECIALTY PLANT MATERIALS				
MONTH	FORMULA	PLANTS TO BE FERTILIZED (i.e., Crape, Loropetalum, Knockout Roses, etc.)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
March	5-10-5 SRN + Micros	1 lb / 1000 sf	As needed	Included
June	5-10-5 SRN + Micros	1 lb / 1000 sf	As needed	Included
September	5-10-5 SRN + Micros	1 lb / 1000 sf	As needed	Included

The totals in the "Cost per application" column should equal your Total Fertilization Cost for the year.

PART 3

Pest Control (All labor and materials)

\$ 19,125.00 Yr
(if entire pesticide allowance is required) *

* This is an allowance for treatments of trees, ornamentals, groundcovers, etc. and should include only those pesticides/herbicides not already included in the turf fertilizer section. This dollar amount will not be equally divided amongst the monthly invoices. The portion of the allowance used on any particular event shall be billed the month after services are rendered. Contractor shall continue to be responsible for the eradication/control of all weeds, pests and diseases after the allowance listed above has been exhausted.

OTC Injections will be performed at the discretion of the District's BOS

(This shall not be included in either the Pest Control cost listed above nor shall it be included in the Grand Total or Contract Amount.)

OTC Injections (All labor and materials)

\$ 33,120.00 /Yr (based on quantities below)
(OTC injections per specs - **do not include in Grand Total**)

Palm Type	Palm Qty	# of Inoculations per quarter per palm (based on size) (i.e. (2) inoculations per large Canary Palm per 1/4, etc.)	Cost per Individual Inoculation (One Cartridge)	Total Cost per Year (4x per year)
Royal, Date, Foxtail	120	1	\$69.00	\$33,120.00

The CDD reserves the right to subcontract out any and all OTC Injection events.
Application of Top Choice for annual treatment of Fire Ants

For informational purposes only, please provide a cost to apply Top Choice for the annual control of fire ants in all Finished Landscaped Areas as described in Scope of Services. \$ 7,335.00 / Yr

Top Choice application will be performed at the sole discretion of the District's BOS
(This shall not be included in either the Pest Control cost listed above nor shall it be included in the Grand Total or Contract Amount.)

PART 4

Irrigation (All labor and materials) \$ 54,525.00 /Yr

Freeze Protection (description of ability) Gravity drain all pipes by closing meter and activating each individual zone, higher zones first, proceed successively toward lower elevations, Open any hose bibbs and open all test cocks on backflows.

\$ 1,705 /application **(do not include in Irrigation Total or Grand Total)**

After hours emergency service hourly rate \$ 155.00 /hr. (i.e. broken mainlines, pump & wells, etc.)

Contractor shall provide a list of additional charges and pricing for such items other than routine maintenance as a separate price from this bid. This should be provided on a separate spreadsheet.

PART 5

Based on quantities determined by Contractor, Contractor shall install:

248 CY Medium Pine Bark Mulch (currently black shredded cypress) per specs at:

\$ 30.00 /CY (**Material Only**) (1X) - October Application)

\$ 30.50 /CY (**Labor Only**) (1X) - October Application)

\$ 7,564.00 /Annual Total Material & Labor Cost

The DISTRICT reserves the right to subcontract any mulching event to an outside vendor

PART 6

Annual Installation (All labor and materials)

The DISTRICT reserves the right to subcontract any annual installation event to an outside vendor

Contractor shall install 3,000 (4") annuals two (2) times per year **per specs** at the direction of the District at \$ 2.90 /annual.

\$ 8,700.00
_____/rotation
\$ 17,400.00
_____/YR (based on two (2) three-month rotations)

AND

Perennial Installation (All labor and materials)

The DISTRICT reserves the right to subcontract any annual installation event to an outside vendor

Contractor shall install 2,000 (6") perennials one (1) time per year **per specs** at the direction of the District at \$ 6.90 /perennial. (reduction in quantity is based on 2/3 of the annual plant quantity to accommodate greater plant spacing based on a larger pot size)

\$ 13,800.00
_____/rotation
\$ 13,800.00
_____/YR (based on one (1) six-month rotation)


(Do not include in Grand Total)

Total Annual and Perennial Plantings for the year \$ 13,800.00
_____/YR

GRAND TOTAL (PARTS 1, 2, 3 & 4 - This is what contract will be written for)

\$ 431,456.00
_____/Second Annual Renewal

THIRD ANNUAL RENEWAL	\$ 444,808.00 _____/YR.
FOURTH ANNUAL RENEWAL	\$ 458,555.00 _____/YR.
FIFTH ANNUAL RENEWAL	\$ 472,746.00 _____/YR.

Contractor/Firm Name Russell Landscape
Firm Address 4300 Woodward Way
Sugar Hill, GA 30518
City/State/Zip
Phone Number 770-446-3552 Fax Number 770-441-9061
Name and Title of Representative William Russell, II - CEO
(Please Print)
Representative's Signature  Date 3/6/23

ADDENDA – Bidder acknowledges the receipt of Addendum No.'s

3. _____ 2. _____ 3. _____ 4. _____ 5. _____

Dated this 6th day of March, 2023

BID FORM (3rd Annual Renewal)
VENETIAN COMMUNITY DEVELOPMENT DISTRICT
LANDSCAPE & IRRIGATION MAINTENANCE
REQUEST FOR PROPOSALS

NOTE: This pricing form is intended to cover pricing for the third annual renewal of the contract. It is assumed that prices will remain the same through each of the remaining annual renewal terms. If the Proposer intends to change pricing for any renewal term, then the Proposer should submit multiple pricing forms, one for each renewal term. Otherwise, the prices stated below will be binding for the remaining annual renewal terms.

Having carefully examined the specifications and having thoroughly inspected said property, the undersigned proposes to furnish all labor, materials, and proper equipment for the entire scope of work, in accordance with said specifications, for the sum of:

PART 1

General Landscape Maintenance

\$ 283,015.00 Yr

-	Storm Cleanup \$ 70.00 /hr
-	Freeze Protection (description of ability) <u>Installation of trunk wrap and frost cloth as needed. All</u> <u>work will be billed on a time and material basis.</u>
	<u>\$ N/A /application</u>
-	Hand Watering
	\$ 80.00 /hr for employee with hand-held hose
	\$ 160.00 /hr for water truck/tanker
	<u>These prices are informational only and NOT to be included in General Landscape Maintenance Cost</u>

PART 2

Fertilization (All labor and materials)

\$ 85,868.00 Yr

(Include any and all turf pesticide/herbicide/fungicide mixtures you intend to use throughout the year)

BAHIA (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (LBS. N/1000 SF)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
February	18-3-6 + Pre-M	0.5 lb	2,336	\$9,785.00
March	21-7-14	0.5 lb	4,834	\$9,785.00

BAHIA (CONTINUED)				
April	25-0-10	0.5 lb	8,690	\$9,785.00
May	21-7-14	0.5 lb	4,834	\$9,785.00
October	18-3-6 + Pre-M	0.5 lb	2,336	\$9,785.00

ST. AUGUSTINE (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (LBS. N/1000 SF)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
February	46-0-51 + Pre-M	1 lb	1,985	\$4,345.00
April	26-0-0 SRN+IRON+Pre-M	0.5 lb	1,000	\$3,680.00
March	25-0-10 SRN	1 lb	6,272	\$7,020.00
July	21-0-10 SRN	1 lb	4,547	\$6,685.00
September	21-0-10 SRN	0.5 lb	4,547	\$6,685.00
November	24-2-11 + Pre-M	1 lb	3,070	\$5,010.00

CELEBRATION BERMUDAGRASS (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (LBS. N/1000 SF)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
February	K - Flo 0-0-25 & Pre - EM	.5 lb	24	\$66.00
March	21-7-14 SRN	1 lb	40	\$66.00
March	Pre - EM	0	12	\$66.00
April	21-7-14 SRN	1 lb	40	\$66.00
May	Green Flo 18-3-6 SRN + Iron	.5 lb	24	\$66.00
July	Green Flo 18-3-6 SRN + Iron	.5 lb	24	\$66.00
October	21-7-14 SRN	1 lb	40	\$66.00
November	K - Flo 0-0-25 & Pre - EM	.5 lb	24	\$66.00

ORNAMENTALS (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (LBS. N/1000 SF)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
March	12-6-6 + Micros SRN	1.5 lb	81	\$630.00
June	12-6-6 + Micros SRN	1.5 lb	81	\$630.00
October	12-6-6 + Micros SRN	1.5 lb	81	\$630.00

PALMS (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (1.5 LBS. /100 SF PALM CANOPY)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
March	8-2-12 SRN	1.5 lb / sf	180	\$275.00
June	8-2-12 SRN	1.5 lb / sf	180	\$275.00
September	8-2-12 SRN	1.5 lb / sf	180	\$275.00
November	8-2-12 SRN	1.5 lb / sf	180	\$275.00

Please list any additional fertilization for those plant materials requiring specialized applications.

SPECIALTY PLANT MATERIALS				
MONTH	FORMULA	PLANTS TO BE FERTILIZED (i.e., Crape, Loropetalum, Knockout Roses, etc.)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
March	5-10-5 SRN + Micros	1 lb / 1000 sf	As needed	Included
June	5-10-5 SRN + Micros	1 lb / 1000 sf	As needed	Included
September	5-10-5 SRN + Micros	1 lb / 1000 sf	As needed	Included

The totals in the "Cost per application" column should equal your Total Fertilization Cost for the year.

PART 3

Pest Control (All labor and materials)

19,715.00
\$ _____ Yr
(if entire pesticide allowance is required) *

* This is an allowance for treatments of trees, ornamentals, groundcovers, etc. and should include only those pesticides/herbicides not already included in the turf fertilizer section. This dollar amount will not be equally divided amongst the monthly invoices. The portion of the allowance used on any particular event shall be billed the month after services are rendered. Contractor shall continue to be responsible for the eradication/control of all weeds, pests and diseases after the allowance listed above has been exhausted.

OTC Injections will be performed at the discretion of the District's BOS

(This shall not be included in either the Pest Control cost listed above nor shall it be included in the Grand Total or Contract Amount.)

OTC Injections (All labor and materials)

34,080.00
\$ _____ /Yr (based on quantities below)
(OTC injections per specs - do not include in Grand Total)

Palm Type	Palm Qty	# of Inoculations per quarter per palm (based on size) (i.e. (2) inoculations per large Canary Palm per 1/4, etc.)	Cost per Individual Inoculation (One Cartridge)	Total Cost per Year (4x per year)
Royal, Date, Foxtail	120	1	\$71.00	\$34,080.00

The CDD reserves the right to subcontract out any and all OTC Injection events.
Application of Top Choice for annual treatment of Fire Ants

For informational purposes only, please provide a cost to apply Top Choice for the annual control of fire ants in all Finished Landscaped Areas as described in Scope of Services. \$ 7,560.00 / Yr

Top Choice application will be performed at the sole discretion of the District's BOS
(This shall not be included in either the Pest Control cost listed above nor shall it be included in the Grand Total or Contract Amount.)

PART 4

Irrigation (All labor and materials) \$ 56,210.00 /Yr

Freeze Protection (description of ability) Gravity drain all pipes by closing meter and activating each individual zone, higher zones first, then proceed successively toward lower elevations. Open any hose bibbs and open all test cocks on backflows.

\$ 1,760 /application **(do not include in Irrigation Total or Grand Total)**

After hours emergency service hourly rate \$ 160.00 /hr. (i.e. broken mainlines, pump & wells, etc.)

Contractor shall provide a list of additional charges and pricing for such items other than routine maintenance as a separate price from this bid. This should be provided on a separate spreadsheet.

PART 5

Based on quantities determined by Contractor, Contractor shall install:

248 CY Medium Pine Bark Mulch (currently black shredded cypress) per specs at:

\$ 31.00 /CY **(Material Only)** (1X) - October Application)

\$ 31.50 /CY **(Labor Only)** (1X) - October Application)

\$ 7,812.00 /Annual Total Material & Labor Cost

The DISTRICT reserves the right to subcontract any mulching event to an outside vendor

PART 6

Annual Installation (All labor and materials)

The DISTRICT reserves the right to subcontract any annual installation event to an outside vendor

Contractor shall install 3,000 (4") annuals two (2) times per year **per specs** at the direction of the District at \$ 3.00 /annual.

9,000.00
\$ _____ /rotation
18,000.00
\$ _____ /YR (based on two (2) three-month rotations)

AND

Perennial Installation (All labor and materials)

The DISTRICT reserves the right to subcontract any annual installation event to an outside vendor

Contractor shall install 2,000 (6") perennials one (1) time per year **per specs** at the direction of the District at \$7.10 /perennial. (reduction in quantity is based on 2/3 of the annual plant quantity to accommodate greater plant spacing based on a larger pot size)

14,200.00
\$ _____ /rotation
14,200.00
\$ _____ /YR (based on one (1) six-month rotation)

(Do not include in Grand Total)


Total Annual and Perennial Plantings for the year \$ 14,200.00 _____ /YR

GRAND TOTAL (PARTS 1, 2, 3 & 4 - This is what contract will be written for)

444,808.00
\$ _____ /Third Annual Renewal

FOURTH ANNUAL RENEWAL \$ 458,555.00 _____ /YR.

FIFTH ANNUAL RENEWAL \$ 472,746.00 _____ /YR.

Contractor/Firm Name Russell Landscape
Firm Address 4300 Woodward Way
Sugar Hill, GA 30518
City/State/Zip
Phone Number 770-446-3552 Fax Number 770-441-9061
Name and Title of Representative William Russell, II - CEO
(Please Print)
Representative's Signature  Date 3/6/23

ADDENDA – Bidder acknowledges the receipt of Addendum No.'s

4. _____ 2. _____ 3. _____ 4. _____ 5. _____

Dated this 6th day of March, 2023

BID FORM (4th Annual Renewal)
VENETIAN COMMUNITY DEVELOPMENT DISTRICT
LANDSCAPE & IRRIGATION MAINTENANCE
REQUEST FOR PROPOSALS

NOTE: This pricing form is intended to cover pricing for the fourth annual renewal of the contract. It is assumed that prices will remain the same through each of the remaining annual renewal terms. If the Proposer intends to change pricing for any renewal term, then the Proposer should submit multiple pricing forms, one for each renewal term. Otherwise, the prices stated below will be binding for the remaining annual renewal terms.

Having carefully examined the specifications and having thoroughly inspected said property, the undersigned proposes to furnish all labor, materials, and proper equipment for the entire scope of work, in accordance with said specifications, for the sum of:

PART 1

General Landscape Maintenance

\$ 291,770.00 Yr

- Storm Cleanup \$ 70.00 /hr
- Freeze Protection (description of ability) Installation of trunk wrap and frost cloth as needed.
All work will be billed on a time and materials basis.
\$ N/A /application
- Hand Watering
\$85.00 /hr for employee with hand-held hose
\$165.00 /hr for water truck/tanker
These prices are informational only and NOT to be included in General Landscape Maintenance Cost

PART 2

Fertilization (All labor and materials)

\$ 88,510.00 Yr

(Include any and all turf pesticide/herbicide/fungicide mixtures you intend to use throughout the year)

BAHIA (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (LBS. N/1000 SF)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
February	18-3-6 + Pre-M	0.5 lb	2.336	\$10.090.00
March	21-7-14	0.5 lb	4.834	\$10.090.00

BAHIA (CONTINUED)				
April	25-0-10	0.5 lb	8,690	\$10,090.00
May	21-7-14	0.5 lb	4,834	\$10,090.00
October	18-3-6 + Pre-M	0.5 lb	2,336	\$10,090.00

ST. AUGUSTINE (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (LBS. N/1000 SF)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
February	46-0-51 + Pre-M	1 lb	1,985	\$4,450.00
April	26-0-0 SRN+IRON + Pre-M	0.5 lb	1,000	\$3,795.00
March	25-0-10 SRN	1 lb	6,272	\$7,240.00
July	21-0-10 SRN	1 lb	4,547	\$6,890.00
September	21-0-10 SRN	0.5 lb	4,547	\$6,890.00
November	24-2-11 + Pre-M	1 lb	3,070	\$5,165.00

CELEBRATION BERMUDAGRASS (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (LBS. N/1000 SF)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
February	K - Flo 0-0-25 & Pre - EM	.5 lb	24	\$68.00
March	21-7-14 SRN	1 lb	40	\$68.00
March	Pre - EM	0	12	\$68.00
April	21-7-14 SRN	1 lb	40	\$68.00
May	Green Flo 18-3-6 SRN + Iron	.5 lb	24	\$68.00
July	Green Flo 18-3-6 SRN + Iron	.5 lb	24	\$68.00
October	21-7-14 SRN	1 lb	40	\$68.00
November	K - Flo 0-0-25 & Pre - EM	.5 lb	24	\$68.00

ORNAMENTALS (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (LBS. N/1000 SF)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
March	12-6-6 + Micros SRN	1.5 lb	81	\$650.00
June	12-6-6 + Micros SRN	1.5 lb	81	\$650.00
October	12-6-6 + Micros SRN	1.5 lb	81	\$650.00

PALMS (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (1.5 LBS. /100 SF PALM CANOPY)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
March	8-2-12 SRN	1.5 lb / sf	180	\$284.00
June	8-2-12 SRN	1.5 lb / sf	180	\$284.00
September	8-2-12 SRN	1.5 lb / sf	180	\$284.00
November	8-2-12 SRN	1.5 lb / sf	180	\$284.00

Please list any additional fertilization for those plant materials requiring specialized applications.

SPECIALTY PLANT MATERIALS				
MONTH	FORMULA	PLANTS TO BE FERTILIZED (i.e., Crape, Loropetalum, Knockout Roses, etc.)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
March	5-10-5 SRN + Micros	1 lb / 1000 sf	As needed	Included
June	5-10-5 SRN + Micros	1 lb / 1000 sf	As needed	Included
September	5-10-5 SRN + Micros	1 lb / 1000 sf	As needed	Included

The totals in the "Cost per application" column should equal your Total Fertilization Cost for the year.

PART 3

Pest Control (All labor and materials)

20,325.00
\$ _____ Yr
(if entire pesticide allowance is required) *

* This is an allowance for treatments of trees, ornamentals, groundcovers, etc. and should include only those pesticides/herbicides not already included in the turf fertilizer section. This dollar amount will not be equally divided amongst the monthly invoices. The portion of the allowance used on any particular event shall be billed the month after services are rendered. Contractor shall continue to be responsible for the eradication/control of all weeds, pests and diseases after the allowance listed above has been exhausted.

OTC Injections will be performed at the discretion of the District's BOS

(This shall not be included in either the Pest Control cost listed above nor shall it be included in the Grand Total or Contract Amount.)

OTC Injections (All labor and materials)

35,040.00
\$ _____ /Yr (based on quantities below)
(OTC injections per specs - do not include in Grand Total)

Palm Type	Palm Qty	# of Inoculations per quarter per palm (based on size) (i.e. (2) inoculations per large Canary Palm per 1/4, etc.)	Cost per Individual Inoculation (One Cartridge)	Total Cost per Year (4x per year)
Royal, Date, Foxtail	120	1	\$73.00	\$35,040.00

The CDD reserves the right to subcontract out any and all OTC Injection events.
Application of Top Choice for annual treatment of Fire Ants

For informational purposes only, please provide a cost to apply Top Choice for the annual control of fire ants in all Finished Landscaped Areas as described in Scope of Services. \$ 1,760.00 / Yr

Top Choice application will be performed at the sole discretion of the District's BOS
(This shall not be included in either the Pest Control cost listed above nor shall it be included in the Grand Total or Contract Amount.)

PART 4

Irrigation (All labor and materials) \$ 57,950.00 /Yr

Freeze Protection (description of ability) Gravity drain all pipes by closing meter and activating each individual zone, higher zones first, then proceed successively toward lower elevations. Open any hose bibbs and open all test cocks on backflows

\$ 1,815 /application **(do not include in Irrigation Total or Grand Total)**

After hours emergency service hourly rate \$ 160.00 /hr. (i.e. broken mainlines, pump & wells, etc.)

Contractor shall provide a list of additional charges and pricing for such items other than routine maintenance as a separate price from this bid. This should be provided on a separate spreadsheet.

PART 5

Based on quantities determined by Contractor, Contractor shall install:

248 CY Medium Pine Bark Mulch (currently black shredded cypress) per specs at:

\$ 32.00 /CY **(Material Only)** (1X) - October Application)

\$ 32.50 /CY **(Labor Only)** (1X) - October Application)

\$ 8,060.00 /Annual Total Material & Labor Cost

The DISTRICT reserves the right to subcontract any mulching event to an outside vendor

PART 6

Annual Installation (All labor and materials)

The DISTRICT reserves the right to subcontract any annual installation event to an outside vendor

Contractor shall install 3,000 (4") annuals two (2) times per year **per specs** at the direction of the District at \$ 3.10 /annual.

9,300.00
\$ _____ /rotation
18,600.00
\$ _____ /YR (based on two (2) three-month rotations)

AND

Perennial Installation (All labor and materials)

The DISTRICT reserves the right to subcontract any annual installation event to an outside vendor

Contractor shall install 2,000 (6") perennials one (1) time per year **per specs** at the direction of the District at \$ 7.30 /perennial. (reduction in quantity is based on 2/3 of the annual plant quantity to accommodate greater plant spacing based on a larger pot size)

14,600.00
\$ _____ /rotation
14,600.00
\$ _____ /YR (based on one (1) six-month rotation)


(Do not include in Grand Total)

Total Annual and Perennial Plantings for the year \$ 14,600.00 /YR

GRAND TOTAL (PARTS 1, 2, 3 & 4 - This is what contract will be written for)

458,555.00
\$ _____ /Fourth Annual Renewal

FIFTH ANNUAL RENEWAL \$ 472,746.00 /YR.

Contractor/Firm Name Russell Landscape
Firm Address 4300 Woodward Way
Sugar Hill, GA 30518
City/State/Zip
Phone Number 770-446-3552 Fax Number 770-441-9061
Name and Title of Representative William Russell, II - CEO
(Please Print)
Representative's
Signature  Date 3/6/23

ADDENDA – Bidder acknowledges the receipt of Addendum No.'s

5. _____ 2. _____ 3. _____ 4. _____ 5. _____

Dated this 6th day of March, 2023

BID FORM (5th Annual Renewal)
VENETIAN COMMUNITY DEVELOPMENT DISTRICT
LANDSCAPE & IRRIGATION MAINTENANCE
REQUEST FOR PROPOSALS

NOTE: *This pricing form is intended to cover pricing for the fifth annual renewal of the contract*

Having carefully examined the specifications and having thoroughly inspected said property, the undersigned proposes to furnish all labor, materials, and proper equipment for the entire scope of work, in accordance with said specifications, for the sum of:

PART 1

General Landscape Maintenance

\$ 300,795.00 Yr

- Storm Cleanup \$ 70.00 /hr
- Freeze Protection (description of ability) Installation of trunk wrap and frost cloth as needed
 All work will be billed on a time and materials basis.
- \$ N/A /application
- Hand Watering
 \$ 70.00 /hr for employee with hand-held hose
 \$ 170.00 /hr for water truck/tanker
These prices are informational only and NOT to be included in General Landscape Maintenance Cost

PART 2

Fertilization (All labor and materials)

\$ 91,251.00 Yr

(Include any and all turf pesticide/herbicide/fungicide mixtures you intend to use throughout the year)

BAHIA (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (LBS. N/1000 SF)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
February	18-3-6 + Pre-m	0.5 lb	2,336	\$10,400.00
March	21-7-14	0.5 lb	4,834	\$10,400.00
April	25-0-10	0.5 lb	8,690	\$10,400.00
May	21-7-14	0.5 lb	4,834	\$10,400.00
October	18-3-6 + Pre-M	0.5 lb	2,336	\$10,400.00

ST. AUGUSTINE (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (LBS. N/1000 SF)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
February	46-0-51 + Pre-M	1 lb	1,984	\$4,590.00
April	26-0-0 SRN+IRON+Pre-M	0.5 lb	1,000	\$3,915.00
March	25-0-10 SRN	1 lb	6,272	\$7,465.00
July	21-0-10 SRN	1 lb	4,547	\$7,105.00
September	21-0-10 SRN	0.5 lb	4,547	\$7,105.00
November	24-2-11 SRN + Pre-M	1 lb	3,070	\$5,325.00

CELEBRATION BERMUDAGRASS (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (LBS. N/1000 SF)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
February	K - Flo 0-0-25 & Pre - EM	.5 lb	24	\$70.00
March	21-7-14 SRN	1 lb	40	\$70.00
March	Pre - EM	0	12	\$70.00
April	21-7-14 SRN	1 lb	40	\$70.00
May	Green Flo 18-3-6 SRN + Iron	.5 lb	24	\$70.00
July	Green Flo 18-3-6 SRN + Iron	.5 lb	24	\$70.00
October	21-7-14 SRN	1 lb	40	\$70.00
November	K - Flo 0-0-25 & Pre - EM	.5 lb	24	\$70.00

ORNAMENTALS (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (LBS. N/1000 SF)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
March	12-6-6 + Micros SRN	1.5 lb	81	\$670.00
June	12-6-6 + Micros SRN	1.5 lb	81	\$670.00
October	12-6-6 + Micros SRN	1.5 lb	81	\$670.00

PALMS (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (1.5 LBS. /100 SF PALM CANOPY)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
March	8-2-12 SRN	1.5 lb / sf	180	\$294.00
June	8-2-12 SRN	1.5 lb / sf	180	\$294.00
September	8-2-12 SRN	1.5 lb / sf	180	\$294.00
November	8-2-12 SRN	1.5 lb / sf	180	\$294.00

Please list any additional fertilization for those plant materials requiring specialized applications.

SPECIALTY PLANT MATERIALS				
MONTH	FORMULA	PLANTS TO BE FERTILIZED (i.e., Crapees, Loropetalum, Knockout Roses, etc.)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
March	5-10-5 SRN + Micros	1 lb / 1000 sf	As needed	Included
June	5-10-5 SRN + Micros	1 lb / 1000 sf	As needed	Included
September	5-10-5 SRN + Micros	1 lb / 1000 sf	As needed	Included

The totals in the "Cost per application" column should equal your Total Fertilization Cost for the year.

PART 3

Pest Control (All labor and materials)

20,955.00
\$ _____ Yr
(if entire pesticide allowance is required) *

* This is an allowance for treatments of trees, ornamentals, groundcovers, etc. and should include only those pesticides/herbicides not already included in the turf fertilizer section. This dollar amount will not be equally divided amongst the monthly invoices. The portion of the allowance used on any particular event shall be billed the month after services are rendered. Contractor shall continue to be responsible for the eradication/control of all weeds, pests and diseases after the allowance listed above has been exhausted.

OTC Injections will be performed at the discretion of the District's BOS

(This shall not be included in either the Pest Control cost listed above nor shall it be included in the Grand Total or Contract Amount.)

OTC Injections (All labor and materials)

35,040.00
\$ _____ /Yr (based on quantities below)
(OTC injections per specs - do not include in Grand Total)

Palm Type	Palm Qty	# of Inoculations per quarter per palm (based on size) (i.e. (2) inoculations per large Canary Palm per 1/4, etc.)	Cost per Individual Inoculation (One Cartridge)	Total Cost per Year (4x per year)
Royal, Date, Foxtail	120	1	\$73.00	\$35,040.00

The CDD reserves the right to subcontract out any and all OTC Injection events.
Application of Top Choice for annual treatment of Fire Ants

For informational purposes only, please provide a cost to apply Top Choice for the annual control of fire ants in all Finished Landscaped Areas as described in Scope of Services. \$ 1,815.00 / Yr

Top Choice application will be performed at the sole discretion of the District's BOS
(This shall not be included in either the Pest Control cost listed above nor shall it be included in the Grand Total or Contract Amount.)

PART 4

Irrigation (All labor and materials) \$ 59,745.00 /Yr

Freeze Protection (description of ability) Gravity drain all pipes by closing meter and activating each individual zone, higher zones first, then proceed successively toward lower elevations. Open any hose bibbs and open all test cocks on backflows.

\$ 1,870 /application **(do not include in Irrigation Total or Grand Total)**

After hours emergency service hourly rate \$ 165.00 /hr. (i.e. broken mainlines, pump & wells, etc.)

Contractor shall provide a list of additional charges and pricing for such items other than routine maintenance as a separate price from this bid. This should be provided on a separate spreadsheet.

PART 5

Based on quantities determined by Contractor, Contractor shall install:

248 CY Medium Pine Bark Mulch (currently black shredded cypress) per specs at:

\$ 33.00 /CY (**Material Only**) (1X) - October Application)

\$ 33.50 /CY (**Labor Only**) (1X) - October Application)

\$ 8,308.00 /Annual Total Material & Labor Cost

The DISTRICT reserves the right to subcontract any mulching event to an outside vendor

PART 6

Annual Installation (All labor and materials)

The DISTRICT reserves the right to subcontract any annual installation event to an outside vendor

Contractor shall install 3,000 (4") annuals two (2) times per year **per specs** at the direction of the District at \$ 3.20 /annual.

9,600.00
\$ _____ /rotation

19,200.00
\$ _____ /YR (based on two (2) three-month rotations)

AND

Perennial Installation (All labor and materials)

The DISTRICT reserves the right to subcontract any annual installation event to an outside vendor

Contractor shall install 2,000 (6") perennials one (1) time per year **per specs** at the direction of the District at \$ 7.50 /perennial. (reduction in quantity is based on 2/3 of the annual plant quantity to accommodate greater plant spacing based on a larger pot size)

15,000.00
\$ _____ /rotation


15,000.00
\$ _____ /YR (based on one (1) six-month rotation)

(Do not include in Grand Total)

Total Annual and Perennial Plantings for the year \$ 15,000.00 /YR

GRAND TOTAL (PARTS 1, 2, 3 & 4 - This is what contract will be written for)

472,746.00
\$ _____ /Fifth Annual Renewal

Contractor/Firm Name Russell Landscape
Firm Address 4300 Woodward Way
Sugar Hill, GA 30518
City/State/Zip
Phone Number 770-446-3552 Fax Number 770-441-9061
Name and Title of Representative William Russell, II - CEO
(Please Print)
Representative's
Signature  Date 3/6/23

ADDENDA – Bidder acknowledges the receipt of Addendum No.'s

6. _____ 2. _____ 3. _____ 4. _____ 5. _____

Dated this 6th day of March, 2023



Sun State Landscape Management

PROJECT MANUAL
FOR
LANDSCAPE & IRRIGATION MAINTENANCE SERVICES
VENETIAN
COMMUNITY DEVELOPMENT DISTRICT

Prepared by:

Rizzetta & Company, Inc.
3434 Colwell Avenue, Ste. 200
Tampa, Florida 33614

February 2023

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**REQUEST FOR PROPOSALS
LANDSCAPE & IRRIGATION MAINTENANCE SERVICES FOR:
VENETIAN COMMUNITY DEVELOPMENT
Sarasota County, Florida**

Notice is hereby given that the **Venetian Community Development District** (the "District") will accept proposals from qualified firms interested in providing landscape and irrigation maintenance services, all as more specifically set forth in the Project Manual.

The Project Manual, including among other materials, contract documents, project scope, technical specifications, proposal forms and site plan will be available for purchase beginning 12:00 p.m., February 10, 2023, from the Offices of Rizzetta & Company, Inc., located at 5020 W. Linebaugh Ave., Suite 240, Tampa, Florida 33624. The cost for the Project Manual is **\$100.00**; please make checks payable to Rizzetta & Company, Inc. **NO CASH OR CREDIT CARD ACCEPTED**. Purchase of the project manual is required.

There will be a mandatory pre-proposal meeting beginning at 10:00 a.m., Friday, February 17, 2023, at the Venetian River Club, 502 Veneto Boulevard, North Venice, Florida 34275. Proposers who do not attend the pre-proposal meeting will not be eligible to submit a proposal.

The District is a special-purpose taxing District created by Chapter 190 Florida Statutes. The Entities submitting proposals must be able to provide for the level of service as outlined in the Project Manual Disk and meet the following qualifications: (i) fully licensed and insured, (ii) 5 years minimum continuous operation (iii) experience with at least three other communities of a similar nature, size and amenity level to the Venetian CDD project, with verifiable references on those projects, (iv) Proposer must be in good financial standing with no history of bankruptcy or financial reorganization, (v) Proposer will be encouraged to have made a site visit prior to submitting the proposal and will be responsible for 100% of their own area takeoffs, (vi) Proposer must submit total price along with an option for five (5) one (1) year renewals with price, and (vii) must attend the mandatory pre-proposal meeting as stipulated above.

Firms desiring to provide services for this project must submit one (1) original, ten (10) hard copies and one (1) digital copy (in the form of a flash drive) of the required proposal no later than 10:00 a.m., March 8, 2023, at the Venetian River Club, 502 Veneto Boulevard, North Venice, Florida 34275 Attention: Keith Livermore. Proposals shall be submitted in a sealed package, shall bear the name of the proposer on the outside of the package, and shall clearly identify the project. Proposals may be shipped, mailed or hand delivered. No facsimile, electronic or other type of submittals will be accepted. Proposals will be publicly opened at the time and date stipulated above or as soon thereafter as possible; those received after the time and date stipulated above will be returned un-opened to the proposer. Any proposal not completed as specified or missing the required proposal documents may be disqualified.

Rankings will be made on the basis of qualifications according to the Evaluation Criteria contained within the Project Manual. The District has the right to reject any and all proposals, postpone the award of the contract, to elect not to proceed with the subject award process, make modifications to the work, and waive any technical errors, informalities or irregularities if it determines in its sole and absolute discretion, whether or not reasonable, it is in the District's best interest to do so. Any and all questions relative to this project shall be directed in writing, by e-mail only, to John Toborg at jtoborg@rizzetta.com. Questions received after 4:00 p.m., February 28, 2023, will not be answered. Answers to all questions will be provided to all proposers via e-mail by 5:00 p.m., March 1, 2023.

Venetian Community Development District
Belinda Blandon, District Manager, Run Date: February 5, 2023

VENETIAN COMMUNITY DEVELOPMENT DISTRICT

Landscape & Irrigation Maintenance Services Sarasota County, Florida

Instructions to Proposers

SECTION 1. DUE DATE. Sealed proposals must be received no later than 10:00 a.m., March 8, 2023, at the Venetian River Club, 502 Veneto Boulevard, North Venice, Florida 34275, Attention: Keith Livermore. Proposals will be publicly opened at that time or as soon thereafter as possible. Proposals received after the time and date stipulated above will not be considered.

SECTION 2. SIGNATURE ON PROPOSAL. The proposer must correctly execute all forms, affidavits, and acknowledgments for which signature and notary blocks are provided. Anyone signing the proposal as agent shall file with the proposal legal evidence of his authority to do so.

SECTION 3. MANDATORY PRE-PROPOSAL MEETING. There will be a mandatory pre-proposal meeting beginning at 10:00 a.m., February 17, 2023, at the Venetian River Club, 502 Veneto Boulevard, North Venice, Florida 34275. Proposers who do not attend the pre-proposal meeting will not be eligible to submit a proposal.

SECTION 4. FAMILIARITY WITH THE PROJECT. Before submitting a proposal, the Proposer shall carefully examine the drawings, read the specifications, visit the project site, and fully inform itself as to all existing conditions and limitations. Submitting a proposal is a certification by the Proposer that the Proposer is familiar with the project. No additional compensation or relief from any obligations of the contract agreement will be granted because of lack of knowledge of the site or conditions.

SECTION 5. FAMILIARITY WITH THE LAW. By submitting a proposal, the Proposer is assumed to be familiar with all federal, state, and local laws, ordinances, rules and regulations that in any manner affect the work as well as the District's operating rules and procedures. Ignorance on the part of the Proposer will in no way relieve it from responsibility to perform the work covered by the proposal in compliance with all such laws, ordinances and regulations.

SECTION 6. QUALIFICATIONS OF PROPOSER. The contract, if awarded, will only be awarded to a responsible Proposer who is qualified by experience to do the work specified herein at the sole and absolute discretion of the District. The Proposer shall submit with its proposal satisfactory evidence of experience in similar work and show that it is fully prepared with the necessary organization, capital, and equipment to complete the work to the satisfaction of the District.

SECTION 7. SUBMISSION OF ONLY ONE PROPOSAL. Proposers shall be disqualified, and their proposals rejected if the District has reason to believe that collusion may exist among the Proposers, the Proposer has defaulted on any previous contract or is in arrears on any previous or existing contract, or for failure to demonstrate proper licensure and business organization.

SECTION 8. INTERPRETATIONS AND ADDENDA. All questions about the meaning or intent of the Project Manual are to be directed in writing, via e-mail only, to John Toborg at jtoborg@rizzetta.com. Interpretations or clarifications considered necessary in response to such questions will be issued by

Addenda to all parties recorded as having received the Project Manual as well as attended the mandatory pre-proposal meeting. Questions received after 4:00 p.m., February 28, 2023, will not be answered. Answers to all questions will be provided to all proposers by e-mail by 5:00 p.m., March 1, 2023. Only questions answered by formal written Addenda will be binding. No interpretations will be given verbally. No inquiries will be accepted from subcontractors; the Proposer shall be responsible for all queries.

SECTION 9. SUBMISSION OF PROPOSAL. Submit one (1) original, ten (10) hard copies and one digital copy in the form of a flash drive of the proposal forms, along with other requested attachments, at the time and place indicated herein. Proposals shall be enclosed in an opaque sealed envelope, marked with the project title and name and address of the Proposer and accompanied by the required documents. If the proposal is sent through the mail or other delivery system, the sealed envelope shall be enclosed in a separate envelope with a notation "RESPONSE TO REQUEST FOR PROPOSALS (Venetian Community Development District – Landscape & Irrigation Maintenance) ENCLOSED" on the face of it. All costs to prepare and submit a response shall be borne by the Proposer.

SECTION 10. MODIFICATION AND WITHDRAWAL. Proposals may be modified or withdrawn by an appropriate document duly executed and delivered to the place where proposals are to be submitted at any time prior to the time and date the proposals are due. No proposal may be withdrawn after opening for a period of ninety (90) days.

SECTION 11. PROJECT MANUAL. The Project Manual will be available beginning 12:00 p.m., February 10, 2023, from the Offices of Rizzetta & Company, Inc., located at 5020 West Linebaugh Ave., Suite 240, Tampa, Florida 33624. The cost for the Project Manual is **\$100.00**; please make checks payable to Rizzetta & Company, Inc. **NO CASH OR CREDIT CARD ACCEPTED.**

SECTION 12. PROPOSAL FORMS. All blanks on the proposal forms must be completed in ink or typewritten. The proposal shall contain an acknowledgment of receipt of all Addenda. In making its proposal, each Proposer represents that it has read and understands the Project Manual and that the proposal is made in accordance therewith, including verification of the contents of the Project Manual against the Table of Contents. The Proposer shall provide in the proposal a complete breakdown of both unit quantities and unit costs for each separate item associated with landscaping & irrigation maintenance plan and technical specifications. The quantities and unit costs for landscaping materials shall be provided by the Proposer in accordance with the Project Manual.

SECTION 13. BASIS OF AWARD/RIGHT TO REJECT. The District reserves the right to reject any and all proposals, in its sole and absolute discretion, whether or not reasonable, make modifications to the work, and waive any informalities or irregularities in proposals as it is deemed in the best interests of the District.

SECTION 14. CONTRACT AWARD. Within fourteen (14) days of receipt of the Notice of Award from the District or as otherwise extended by the District, the Proposer shall enter into and execute a Contract in substantially the form included in the Project Manual. If a Proposer to whom a contract is awarded forfeits and fails to execute a contract agreement within the aforementioned timeframe, the contract award may be annulled at the District's option. If the award is annulled, the District may, at its sole discretion, award the contract to the next highest ranked Proposer for the contract work, re-advertise, perform the work by day/temporary labor, or through in-house operations. The District and the selected contractor ("Contractor") will execute a contract for a specified term. Upon expiration or termination of

any existing contract for landscape maintenance services, Contractor, if requested by the District, agrees to perform the services on a month-to-month basis until either party has provided the other party written notice of its election to renew or terminate the contract agreement. This RFP does not guarantee that a contract will be awarded. The District reserves the exclusive right to reject any and all proposals. The District reserves the right to award by items, groups of items, or total proposal.

SECTION 15. INSURANCE. All Proposers shall include as part of their proposal a current Certificate of Insurance demonstrating the company's ability to meet the insurance coverage requirements set forth in the attached Contract form provided herein. In the event the Proposer is notified of award, it shall provide proof of the Insurance Coverage identifying the District, its officers, employees and agents as additional insureds, as stated in the Contract form provided herein, within fourteen (14) calendar days after notification, or within such approved extended period as the District may grant. Failure to provide proof of insurance coverage shall constitute a default.

SECTION 16. INDEMNIFICATION. The successful Proposer shall fully indemnify, defend and hold harmless the District and its officers, agents, and employees from and against all claims, damages, costs and losses arising, in whole or in part, from Contractor's negligence or breach of contract, as more fully set forth in the Contract form, provided herein.

SECTION 17. LIMITATION OF LIABILITY. Nothing herein shall be construed as or constitute a waiver of District's limitations on liability contained in section 768.28, Florida Statutes, or other statute or law.

SECTION 18. MISCELLANEOUS. All proposals shall include the following information in addition to any other requirements of the Project Manual:

- A. A narrative description of the Proposer's approach to providing the services as described in the scope of services provided herein including the size of crew(s) and how many days a week workers will be on property, both irrigation and landscape, common area mowing, pond bank mowing and detail crews.
- B. Completed price proposal (forms attached).
- C. List position or title, corporate responsibilities and years experience of key management or supervisory personnel (forms attached as part of Contractor's Qualification Statement). Include resumes for each person listed; list years of experience in present position for each party listed and years of related experience.
- D. Describe proposed staffing levels. Include information on current operations, administrative, maintenance and management staffing of both a professional and technical nature, including resumes for staff at or above the Project Manager level. Include a staffing plan depicting the quantity of laborers, crew chiefs, field managers as well as work hours and days spent on the property.
- E. At least three references from projects of similar size and scope. The Proposer should include information relating to the work it conducted for each reference as well as the name, address and phone number of a contact person.

- F. Information related to other projects of similar size and scope which Proposer has provided or is currently providing landscape and irrigation maintenance services (forms attached as part of Contractor's Qualification Statement).
- G. A copy of its insurance certificate indicating the types of coverage and limits for general, property, umbrella, and automobile liability insurance, and worker's compensation insurance.
- H. Completed copies of all other forms included within the Project Manual.

SECTION 19. PROTESTS. A Notice of Protest regarding the Proposal Documents/Project Manual (including the Evaluation Criteria, specifications or other requirements contained in the Request for Proposals), a Proposal rejection, or an award under the Request for Proposals, must be filed in writing, within seventy-two (72) hours after the receipt of the Project Manual or receipt of the notice of the District's decision as applicable, and must be filed at the offices of Rizzetta & Company, Inc., located at 3434 Colwell Avenue, Suite 200, Tampa, FL 33614, Attention: District Manager (Belinda Blandon). The formal protest, setting forth with particularity the facts and law upon which the protest is based, shall be filed within seven (7) calendar days after the initial Notice of Protest was filed. Failure to timely file a Notice of Protest or failure to timely file a formal written protest shall constitute a waiver of any right to object or protest with respect to any document included in the Project Manual, including the Evaluation Criteria, plans, specifications, and Project Documents. Any entity who files a Notice of Protest protesting the Project Manual, a Proposal rejection, or an award under the RFP shall post with the District at the time of filing, a protest bond payable to the District. The protest bond for any protest shall be in an amount equal to ten percent (10%) of the value of the solicitation, but in no case less than five thousand dollars (\$5,000.00). Bonds shall be by a U.S. postal service money order, certified cashier's check, or such other form of surety as the District's counsel may approve. All bonds shall be made payable to the District. Failure to post such bond within the requested time period shall result in the protest being dismissed by the District with prejudice with the Proposer afforded no relief. If the entity protesting the award prevails, the bond shall return to the protester; However, if, after completion of a formal protest hearing in which the District prevails, the bond shall be applied to payment of the costs and fees incurred by the District relative to the protest. The entire amount of the bond shall be forfeited if the District determines that a protest was filed for a frivolous or improper purpose, including, but not limited to, the purpose of harassing, causing unnecessary delay, or causing needless cost for the District or other parties.

SECTION 20. EVALUATION OF PROPOSALS. The proposals shall be ranked based on criteria presented in the Evaluation Criteria sheets, contained within the Project Manual. **The proposals shall be ranked based on the District's evaluation of the Proposer's ability to perform the services of the Project. Price will be one factor used in determining the proposal that is in the best interest of the District, but the District explicitly and clearly reserves the right to make such award to other than the lowest priced proposal.** Proposals may be held by the District for a period not to exceed 90 days from the date of proposal opening for the purposes of reviewing the proposals and investigating the qualifications of the Proposers, prior to executing a contract agreement. During this time, all provisions of the submitted proposal must be in effect, including pricing. The District may visit the Proposer's facilities as part of the evaluation process. The District also reserves the right to seek clarification from prospective firms on any issue in a response, invite specific firms for site visits or oral presentations, or take any action it feels necessary to properly evaluate the submissions and construct a solution in the District's best

interest. Failure to submit the requested information or required documentation may result in the lessening of the proposal score or the disqualification of the proposal response.

Do not attempt to contact any Board member, staff member or any person other than the appointed staff for questions relating to this project. Anyone attempting to lobby District representatives will be disqualified.

SECTION 21. COLLUSION. Proposers shall be disqualified, and their proposals rejected if the District has reason to believe that collusion may exist among the Proposers, the Proposer has defaulted on any previous contract or is in arrears on any previous or existing contract, or for failure to demonstrate proper licensure and business organization.

SECTION 22. CHANGES/MODIFICATIONS. The District reserves the right to order changes in the scope of work and resulting contract. The successful Proposer has the right to request an equitable price adjustment in cases where modifications to the contract under the authority of this clause result in increased costs to the Contractor. Price adjustments will be based on the unit prices proposed by the Contractor in response to this solicitation. Any contract resulting from this solicitation may be modified upon written and mutual consent of both parties.

SECTION 23. BLACKOUT PERIOD/CONE OF SILENCE. The blackout period is defined as between the time the Request for Proposals is issued by the District and the time the Board awards the contract. During this black out period, any attempt to influence the thinking of District staff or officials related to this solicitation for goods or services, in person, by mail, by facsimile, by telephone, by electronic mail, or by any other means of communication, will result in disqualification of their award and/or contract. This does not apply to pre-solicitation conferences, contract negotiations, or communications with staff not concerning this solicitation.

SECTION 24. PRICING. Proposers shall submit their price information on the supplied forms with all blank spaces completed. Proposers shall also sign the required form. Each line item shall be clearly stated and cover all charges including incidental expenses, applicable taxes, insurance, overhead and profit. Proposers will not be allowed to make any substitutions in materials, quantities or frequencies during the proposal process. Proposers shall guarantee that their pricing to the District shall not increase throughout the term of the contract agreement executed.

SECTION 25. REFERENCE TERMS. Any headings in this document are for the purposes of reference only and shall not limit or otherwise affect the meaning thereof. Any reference to gender shall be construed to include all genders, firms, partnerships and corporations. References in the singular shall be construed to include the plural and references in the plural shall be construed to include the singular.

SECTION 26. ADDITIONAL TERMS AND CONDITIONS. No additional terms and conditions included with the proposal response shall be evaluated or considered and any and all such additional terms and conditions shall have no force and effect and are inapplicable to this proposal. If submitted either purposefully through intent or design or inadvertently appearing separately in transmitting letters, specifications, literature, price lists or warranties, it is understood and agreed the general and special conditions in this solicitation are the only conditions applicable to this proposal and the Proposer's authorized signature affixed to the proposal attests to this. To the extent of conflict between the terms of

this Project Manual and the District's operating rules and procedures, the terms of this project manual shall govern.

**VENETIAN
COMMUNITY DEVELOPMENT DISTRICT**

**REQUEST FOR PROPOSAL
LANDSCAPE MAINTENANCE SERVICES**

EVALUATION CRITERIA

1. Personnel (10 Points Possible) (____ Points Awarded)

(E.g., skill set and experience of key management and assigned personnel, including the project manager and other specifically trained individuals who will manage the property; present ability to manage this project; proposed staffing levels, etc. Skill set includes certification, technical training, and experience with similar projects. Please include resumes, certifications, etc. with bid.)

Management and Supervisory Personnel

Name	Years Exp.	Position/Certifications	Duties and Responsibilities
1. Justin Hand	25	President/Owner	Manages day to day operations
2. Christin Hand	13	Design/Estimating Mgr.	Manages Design Dept.
3. Jeff McLain	20	Irrigation Account Manger	Manages Irr. Install Crews
4. David Rindfleisch	20	Dir. Business Development	Manages Commercial Jobs
5. Juan Castillo	7	Maintenance Account Mgr.	Scheduling, Submit Proposals

Proposed Staffing Levels

Landscape Maintenance staff will include ¹⁵ _____ laborers, ³ _____ Supervisors, and ⁴ _____ Technical personnel. In addition, list any personnel with technical expertise that will be utilized on this project. (Such as pesticide, herbicide application, arborists or horticulturist, etc)

Name	Years Exp.	Position/Certifications	Duties and Responsibilities
1. Joesph Decarlo	37	Certified Pest Operator	Managing and Training of PCT
2. Steven Dick	23	Limited Lawn & Ornamental	Application of (herbicide)
3. Ronald Linke	25	Irrigation Tech	Inspection of Irrigation System
4. Juan Castillo	7	GI-BMP Instructor, Mgr.	GI-BMP Instructor, Mgr.

2. Experience**(20 Points Possible) (____ Points Awarded)**

(E.g., past & current record and experience of the respondent in similar projects, volume of work previously awarded to the firm; past performance in any other contracts; subcontractor listing, inventory of all equipment, etc)

1. Project Name/Location: Lakewood Ranch Stewardship/ White Eagle Blvd Bradenton, FL 34211
Contact: David Devalle Phone: 941-544-4117 Email: _____
Project Type/Description: Commercial Roadway Maintenance
Dollar Amount of Contract: \$179,725.85
Your Company's Detailed Scope of Services for Project: Turf Maintenance, Fertilization, Pest and Weed Control, Installation of Annuals, Irrigation Service, Mulching, Palm and Canopy Tree Pruning,

Duration of Contract: START DATE: 7/1/20 END DATE Present
2. Project Name/Location: Trevesta Common Areas and Amenity/ 5910 Trevesta Pl Palmetto, FL 3422
Contact: Taylor Nielsen Phone: 813-533-2950 ext 947 Email: _____
Project Type/Description: Full Maintenance of Common Areas and Amenity Center
Dollar Amount of Contract: \$174,058.8
Your Company's Detailed Scope of Services for Project: Turf Maintenance, Fertilization, Pest and Weed Control, Installation of Annuals, Irrigation Service, Mulching, Palm and Canopy Tree Pruning,

Duration of Contract: START DATE: 5/1/17 END DATE: Present
3. Project Name/Location: Lakewood Ranch Stewardship/ Rangeland Pkwy Bradenton, FL 34211
Contact: David Devalle Phone: 941-544-4117 Email: _____
Project Type/Description: Commercial Roadway Maintenance
Dollar Amount of Contract: \$91,866

Experience cont.

Your Company's Detailed Scope of Services for Project: Turf Maintenance, Fertilization, Pest and Weed Control, Installation of Annuals, Irrigation Service, Mulching, Palm and Canopy Tree Pruning,

Duration of Contract: START DATE: 7/1/17 END DATE: Present

4. Project Name/Location: Lakewood Ranch Stewardship/ 44th Ave Bradenton, Fl 34219

Contact: David Devalle Phone: 941-544-4117 Email:

Project Type/Description: Commercial Roadway Maintenance

Dollar Amount of Contract: \$78,697.5

Your Company's Detailed Scope of Services for Project: Turf Maintenance, Fertilization, Pest and Weed Control, Installation of Annuals, Irrigation Service, Mulching, Palm and Canopy Tree Pruning,

Duration of Contract: START DATE: 7/1/20 END DATE: Present

5. Project Name/Location: Aviary at Rutland Ranch

Contact: Steve Cerven Phone: 941-737-4474 Email:

Project Type/Description: Common Area Maintenance

Dollar Amount of Contract: \$233,010.6

Your Company's Detailed Scope of Services for Project: Turf Maintenance, Fertilization, Pest and Weed Control, Installation of Annuals, Irrigation Service, Mulching, Palm and Canopy Tree Pruning,

Duration of Contract: START DATE: 8/20/21 END DATE: Present

3. **Geographic Proximity** (10 Points Possible) (____ Points Awarded)

Distance of Service Branch to project is 30 miles.

4. **Understanding Scope of RFP** (10 Points Possible) (____ Points Awarded)

Does the proposal demonstrate an understanding of the District's needs for the services requested? Does it provide all information as requested by the District including product specifications, pricing, scheduling, staffing, qualifications, etc? Have all documents been completed as directed and information requested been provided? Does it demonstrate clearly the ability to perform these services?

5. **Financial Capacity** (5 Points Possible) (____ Points Awarded)

Demonstration of financial resources and stability as a business entity necessary to implement and execute the services required as discussed in Landscape Maintenance Agreement. At a minimum, Proposer must include proof of ability to provide insurance coverage as required by the District as well as "Compiled" Financial Statements current to within twelve (12) months.

6. **Price** (25 Points Possible) (____ Points Awarded)

A full twenty-five (25) points will be awarded to the Proposer submitting the lowest bid for Parts 1 - 4 (the Contract Amount). AN AVERAGE OF ALL SIX YEARS' PRICING IS TO BE CONSIDERED WHEN AWARDING POINTS FOR PRICING - THE INITIAL TERM AND ALL ANNUAL RENEWALS. All other proposers will receive a percentage of this amount based upon a formula which divides the low bid by the proposer's bid and is then multiplied by the number of points possible in this part of the Price evaluation. *

* Contractor "A" turns in a bid of \$210,000 and is deemed to be low bid and will receive the full 25 points. Contractor "B" turns in a bid of \$265,000. Bid "A" is divided by Bid "B" then multiplied by the number of points possible (25). $(210,000/265,000) \times 25 = 19.81$, therefore, Contractor "B" will receive 19.81 of 25 possible points. Contractor "C" turns in a bid of \$425,000. Bid "A" is divided by Bid "C" then multiplied by the number of points possible (25). $(210,000/425,000) \times 25 = 12.35$, therefore, Contractor "C" will receive 12.35 of 25 points.

7. **Reasonableness of ALL Numbers** (20 Points Possible) (____ Points Awarded)

Up to twenty (20) points will be awarded as to the reasonableness of ALL numbers, quantities & costs (including, but not limited to fertilizer & mulch quantities, General Landscape Maintenance costs, etc.) provided in Parts 1,2,3,4, 5 & 6.

Proposer's Total Score (100 Points Possible) (____ Points Awarded)

**VENETIAN COMMUNITY DEVELOPMENT DISTRICT
PROPOSER QUALIFICATION STATEMENT**

1. Proposer: Sun State Landscape Management ☐ A Partnership
[Company Name] ☒ A Corporation
☐ A Subsidiary Corporation
2. Parent Company Name: Sun State Landscape Management
3. Parent Company Address:
Street Address 8920 Erie Lane
P.O. Box (if any) _____
City Parrish State Florida Zip Code 34219
Telephone 941-776-2897 Fax no. 941-776-0857
1st Contact Name Justin Hand Title President/ Owner
2nd Contact Name Christin Hand Title Office Manager
4. Proposer Company Address (if different):
Street Address _____
P. O. Box (if any) _____
City _____ State _____ Zip Code _____
Telephone _____ Fax no. _____
1st Contact Name _____ Title _____
2nd Contact Name _____ Title _____
5. List the location of the office from which the proposer would provide services to Venetian.
Street Address 8920 Erie Lane
City Parrish State Florida Zip Code 34219
Telephone 941-776-2897 Fax No. 941-776-0857
1st Contract Name Juan Castillo Title Account Manager

6. Is the Proposer incorporated in the State of Florida? Yes ☒ No ()

6.1 If yes, provide the following:

- Is the Company in good standing with the Florida Department of State, Division of Corporations? Yes ☒ No ()

If no, please explain _____

- Date incorporated 3/21/2000 Charter No. _____

6.2 If no, provide the following:

- The State with whom the Proposer's company is incorporated. _____

- Is the company in good standing with the State? Yes ☐ No ☒

If no, please explain _____

- Date incorporated _____ Charter No. _____

- Is the Proposer's company authorized to do business in the State of Florida?
Yes ☐ No ☒

6.3 If Proposer is not incorporated, please identify the type of business entity (i.e.: Limited Liability Company, Partnership, etc.) and the number of years Proposer has been in the business of providing landscape services.

7. Has the Proposer's company provided services for a community development district or similar community previously? Yes ☒ No ()

7.1 If yes, provide the following:

- Number of contracts Proposer has executed with community development districts and/or similar communities during the past five (5) years and the names of the entities as well as the length of the contract and whether each such community is still a current client.

8. List the Proposer's total annual dollar value of comparable contracts for each of the last three (3) years starting with the latest year and ending with the most current year

(20) \$1,952,968.11, (21) \$2,020,856.32, (22) \$2,204,758.50.

9. What are the Proposer's current insurance limits?

General Liability	\$ 1,000,000
Automobile Liability	\$ 1,000,000
Umbrella Coverage	\$ 2,000,000
Workers Compensation	\$ 1,000,000
Expiration Date	October 2023

10. Please state whether the Proposer or any of its affiliates are presently barred or suspended from bidding or contracting on any state, local, or federal contracts in any state(s). Yes () No (☉) If so, state the name(s) of the company (ies) _____

The state(s) where barred or suspended _____
State the period(s) of debarment or suspension _____

11. Has the Proposer ever failed to fulfill its obligations under any contract awarded to it?
Yes () No (☉) If so, where, and why? _____

12. Has any officer or partner of the Proposer ever been an officer, partner, or owner of some other organization that has failed to fulfill job duties or otherwise complete a contract?
Yes () No (☉) If so, state name of individual, other organization, and reason, therefore. _____

13. List any and all litigation to which the Proposer, any personnel to work at Venetian, any officer and/or employee of the Proposer has been a party in the last five (5) years. _____

14. Has the Proposer or any of its affiliates ever been either disqualified or denied prequalification status by a governmental entity? Yes () No (☉) If so, discuss the circumstances surrounding such denial or disqualification as well as the date thereof. _____

15. List five (5) current clients including contact persons and telephone numbers as well as their contract value and length of service:
- Lakewood Ranch Stewardship District- David Devalle- 941-544-4117 (\$833,248.68) (6 years)
- Aviary HOA- Steve Cerven 941-737-4474 (\$251,733.36) (2 years)
- Trevesta CDD- Taylor Nielsen- 813-533-2950 Ext.: 9475 (\$210,115.20) (5 years)
- Trevesta HOA- Allan Heinze- 813-533-2950 Ext.: 2935 (\$75,463.04) (5 years)
- Willow Walk CDD- Taylor Nielsen- 813-737-4474 (\$194,504.16) (6 years)
16. List three (3) jobs (including company, contact person, and telephone number) lost in the previous twelve (12) months and the reason(s) why: N/A
17. Attach current financial statements, prepared within the last one hundred eighty (180) days, showing current financial resources, liabilities, capital equipment and historical financial performance for the past one year.
18. Attach any certifications or documentation regarding educational experience of key personnel that would assist the District(s) in evaluating the quality and experience of such personnel.
19. Key Personnel: Describe any experience of the principal individuals (Foremen, Superintendents, etc.) who are responsible for the actual landscape & irrigation maintenance work of your organization and who will be assigned to this contract if awarded to contractor.

<u>Joseph Decarlo</u>	<u>Certified Pest Operator</u>
Name	Position

<u>Integrated Pest Management</u>	<u>37</u>	<u>25</u>
Type of Work	Yrs. Exp.	Yrs. With Firm

<u>Juan Castillo</u>	<u>Maintenance Account Manager</u>
Name	Position

<u>Manage all aspects of accounts</u>	<u>7</u>	<u>6</u>
Type of Work	Yrs. Exp.	Yrs. With Firm

<u>Ronald Linke</u>	<u>Irrigation Tech</u>
Name	Position

<u>Irrigation Inspections, Diagnose 2 wire</u>	<u>25</u>	<u>3</u>
Type of Work	Yrs. Exp.	Yrs. With Firm

Braulio Gomez

Mow Crew Foreman

Name		Position
Oversee and Assist Crew	15	5
Type of Work	Yrs. Exp.	Yrs. With Firm
Luis Galvan		Trim Crew Foreman
Name		Position
Detailing of Landscape Beds	5	3
Type of Work	Yrs. Exp.	Yrs. With Firm

The undersigned hereby authorize(s) and request(s) any person, firm or corporation to furnish any pertinent information requested by the Venetian CDD or their authorized agents, deemed necessary to verify the statements made in this document or documents attached hereto, or necessary to determine whether the Venetian CDD should consider the Proposer for bidding on the landscape services request for proposals, including such matters as the Proposer's ability, standing, integrity, quality of performance, efficiency and general reputation.

Sun State Landscape Management

Name of Proposer

By:

Juan Castillo
Juan Castillo- Account Manager

[Type Name and Title of Person Signing]

This 7 day of March, 2023

(Corporate Seal)

Sworn to before me this 7 day of March, 2023

(Seal)

[Signature] 07/12/2026
Notary Public/Expiration Date



CORPORATE OFFICERS

Sun State Landscape
Company Name Management

2/27/23
Date _____

Provide the following information for Officers of the Proposer and parent company, if any.

NAME FOR PROPOSER	POSITION OR TITLE	CORPORATE RESPONSIBILITIES	INDIVIDUAL'S RESIDENCE CITY, STATE
Justin Hand	Owner/ President	Oversee day to day operations	Myakka City, Fl
Randall Hand	Owner	CFO	Wauchula, Fl
Juan Castillo	Maintenance Account Mgr	Manage Maintenance Division	Parrish, Fl
David R	Dir. Business Development	Manage Commercial Jobs	Parrish, Fl
FOR PARENT COMPANY (if applicable)			

AFFIDAVIT FOR INDIVIDUAL

State of Florida

SS:

County of Manatee

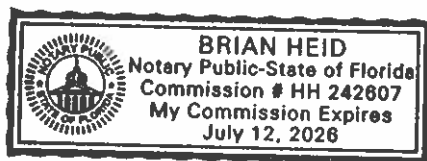
Juan Castillo, being duly sworn, deposes and says that the statements and answers to the questions concerning the qualification statement and corporate officers contained herein are correct and true as of this date; and that he/she understands that intentional inclusion of false, deceptive or fraudulent statements on this statement constitutes fraud; and will be considered such action on the part of the Proposer to constitute good cause for rejecting Proposer's proposal.

Juan Castillo
(Proposer must also sign here)

Sworn to before me this 7 day of March, 2023

Brian Heid
Notary Public/Expiration Date: 07/12/2026

(SEAL)



AFFIDAVIT FOR PARTNERSHIP

State of _____ ss:

County of _____

_____, is a member of the firm of _____, being duly sworn, deposes and says that the statements and answers to the questions concerning the qualification statement and corporate officers are correct and true as of the date of this affidavit; and, that he/she understands that intentional inclusion of false, deceptive or fraudulent statements on this statement constitutes fraud; and such action on the part of the Proposer will be considered to constitute good cause for rejecting Proposer's proposal.

(Signature of a General Partner is Required)

Sworn to before me this _____ day of _____, 20__.

Notary Public/Expiration Date:

(SEAL)

AFFIDAVIT FOR CORPORATION

State of _____ SS:

County of _____

(title) _____ of
the _____

(a corporation described herein) being duly sworn, deposes and says that the statements and answers to the questions in the foregoing concerning the qualification statement and corporate officers are correct and true as of the date of this affidavit; and, that he/she understands that intentional inclusion of false, deceptive or fraudulent statements in this statement constitutes fraud; and such action on the part of the Proposer will be considered good cause for rejection of Proposer's proposal.

(Officer must also sign here)

CORPORATE SEAL

Sworn to before me this _____ day of _____, 20__.

Notary Public/Expiration Date:

(SEAL)

**AGREEMENT FOR LANDSCAPE AND IRRIGATION MAINTENANCE
SERVICES BETWEEN VENETIAN COMMUNITY DEVELOPMENT
DISTRICT AND _____**

THIS AGREEMENT (the "Agreement") is made and entered into this ____ day of _____, 20____, by and between:

Venetian Community Development District, a local unit of special-purpose government established pursuant to Chapter 190, *Florida Statutes*, located in Sarasota County, Florida, whose mailing address is 3434 Colwell Avenue, Suite 200, Tampa, Florida 33614 (the "District"); and

Sun State Landscape Mgmt, a _____, whose address is: 8920
Eric Lane Parrish Florida 34219

(the "Contractor").

RECITALS

WHEREAS, the District was established pursuant to Chapter 190, *Florida Statutes*, for the purpose of planning, financing, constructing, operating and/or maintaining certain infrastructure improvements, including but not limited to, landscaping and irrigation improvements; and

WHEREAS, the District desires to retain an independent contractor to provide landscape and irrigation maintenance services within the District; and

WHEREAS, the Contractor represents that it is qualified to serve as a landscape and irrigation maintenance contractor and provide such services to the District.

WHEREAS, the District and Contractor warrant and agree that they have all right, power and authority to enter into and be bound by this Agreement.

NOW, THEREFORE, in consideration of the recitals, agreements, and mutual covenants contained herein, and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged by the parties, the parties agree as follows:

SECTION 1. RECITALS. The recitals so stated are true and correct and by this reference are incorporated into and form a material part of this Agreement.

SECTION 2. DESCRIPTION OF WORK AND SERVICES.

- A.** The duties, obligations, and responsibilities of the Contractor are to provide the services, labor and materials necessary for the provision of landscape and irrigation maintenance services as described herein and in **Exhibit A** (the "Services"), attached hereto and incorporated by reference herein, within the District. Such lands on which Services shall be provided are as more particularly described and shown on **Exhibit B**, attached hereto and incorporated herein by reference.

- B. Contractor shall be solely responsible for the means, manner and methods by which its duties, obligations and responsibilities are met to the satisfaction of the District and in accordance with this Agreement. Contractor shall use industry best practices and procedures when carrying out the Services. Any additional compensation for additional services shall be paid only as negotiated between the parties and upon the written authorization of the District.
- C. This Agreement grants to Contractor the right to enter the lands that are subject to this Agreement, for those purposes described in this Agreement, and Contractor hereby agrees to comply with all applicable laws, rules, ordinances and regulations affecting the provision of the Services.
- D. In the event that time is lost due to heavy rains ("Rain Days"), the Contractor agrees to reschedule its employees and divide their time accordingly to complete all scheduled services during the time during the same week as any Rain Days. The Contractor shall provide services on Saturdays if needed to make up Rain Days but shall not provide services on Sundays.
- E. The Contractor shall report directly to the District's Designee. Contractor shall use all due care to protect the property of the District, its residents and landowners from damage and shall follow and be responsible for the Services set forth in **Exhibit A** on the property as provided in **Exhibit B**. Contractor agrees to repair any damage resulting from Contractor's activities and work within twenty-four (24) hours. This includes, but is not limited to, damage caused by Contractor to irrigation heads and lines, landscape, grasses or any other District or landowner properties or improvements.

SECTION 3. COMPENSATION; TERM.

The District agrees to pay Contractor for the Contract Work, a not to exceed sum of XXXXXXXXXXXXXXX per year as detailed in Exhibit "B", payable in monthly installments as detailed below, for a term of one (1) year with the option to renew for five (5) additional one (1) year periods unless terminated earlier as provided in this Contract.

1. If the District should desire additional work or services, or to add additional lands to be maintained, the Contractor agrees to negotiate in good faith to undertake such additional work or services. Upon successful negotiations, the parties shall agree in writing to an addendum, addenda, or change order to this Contract. The Contractor shall be compensated for such agreed additional work or services based upon a payment amount acceptable to the parties and agreed to in writing.
2. The District may require, as a condition precedent to making any payment to the Contractor that all subcontractors, material men, suppliers or laborers be paid and require evidence, in the form of lien releases or partial waivers of lien, to be submitted to the District by those subcontractors, material men, suppliers, or laborers, and further require that the Contractor provide an Affidavit relating to the payment of said indebtedness. Further, the District shall have the right to require, as a condition precedent to making any payment, evidence from the Contractor, in a form satisfactory to the District, that any indebtedness of the Contractor, as to services to the District, has been paid and that the Contractor has met all of the obligations with

regard to the withholding and payment of taxes, Social Security payments, Workmen's Compensation, Unemployment Compensation contributions, and similar payroll deductions from the wages of employees.

3. The District agrees to pay Contractor for the Contract Work, a not to exceed sum of XXXXXXXXXXXX Dollars and XX/100 Cents (\$XXX,XXX.XX) for the initial term, XXXXXXXXXXXX Dollars and XX/100 Cents (\$XXX,XXX.XX) for the first annual renewal, XXXXXXXXXXXX Dollars and XX/100 Cents (\$XXX,XXX.XX) for the second annual renewal XXXXXXXXXXXX Dollars and XX/100 Cents (\$XXX,XXX.XX) for the third annual renewal, XXXXXXXXXXXX Dollars and XX/100 Cents (\$XXX,XXX.XX) for the fourth annual renewal and XXXXXXXXXXXX Dollars and XX/100 Cents (\$XXX,XXX.XX) for the fifth annual renewal to include Parts 1 through 4 of the Scope of Services as detailed in Exhibit "B", payable in monthly installments as detailed below unless terminated earlier as provided in this Contract. Contractor shall invoice the District monthly for services provided during the previous month pursuant to the terms of this Agreement. The District shall provide payment within thirty (30) days of receipt of invoices. As compensation for the work, the District agrees to pay Contractor \$XXX,XXX.XX per month during the Initial Term, \$XXX,XXX.XX per month during the First Annual Renewal, \$XXX,XXX.XX per month during the Second Annual Renewal, \$XXX,XXX.XX per month during the Third Annual Renewal, \$XXX,XXX.XX per month during the Fourth Annual Renewal and \$XXX,XXX.XX per month during the Fifth Annual Renewal. Such compensation covers only the items specified in Parts 1 & 4 of the Contractor's Bid Form. Additionally, for the services specified in Parts 2, 3, 5 & 6 of the Contractor's Bid Form attached as Exhibit "C", the District agrees to pay Contractor using the pricing specified in the Contractor's Bid Form in the month after the services were performed and after required documentations (if any) have been provided. Up to a maximum of XXXXXXXXXXXX Dollars and XX/100 Cents (\$XXX,XXX.XX), XXXXXXXXXXXX Dollars and XX/100 Cents (\$XXX,XXX.XX), XXXXXXXXXXXX Dollars and XX/100 Cents (\$XXX,XXX.XX), XXXXXXXXXXXX Dollars and XX/100 Cents (\$XXX,XXX.XX), XXXXXXXXXXXX Dollars and XX/100 Cents (\$XXX,XXX.XX) and XXXXXXXXXXXX Dollars and XX/100 Cents (\$XXX,XXX.XX), for the Initial contract term, first annual renewal, second annual renewal, third annual renewal, fourth annual renewal and fifth annual renewal, respectively, shall be paid if all mulch top-dressings (Part 5) are performed and awarded to Contractor as well as all annual flower rotations (Part 6) are performed and awarded to Contractor. Contractor shall not perform mulching or annual installation services without the prior written approval of the District.

SECTION 4. CHANGE ORDERS. Contractor understands that the Services may be reduced, expanded, or otherwise modified in scope. If any additional Services are proposed beyond those identified in this Agreement, Contractor shall perform them but only after receiving a written change order from the District. Contractor shall cooperate with and assist the District in preparing and determining the scope of any change order. In the event the service represents a unit price set forth in this Agreement, Contractor's compensation shall be adjusted for the added or deducted services proposed by the change order in accordance with the unit prices established in the Agreement. In the event the service is not represented by a lump sum or unit price set forth in this Agreement, Contractor's compensation shall be adjusted for the added or deducted services proposed by the change order as reasonably determined by the District in conference with the Contractor. All change orders shall be in the form attached hereto as **Exhibit C**.

SECTION 5. WARRANTY AND COVENANT. The Contractor warrants to the District that all materials furnished under this Agreement shall be new, and that all services and materials shall be of good quality, free from faults and defects. The Contractor hereby warrants any materials and Services for a period of one year after acceptance by the District or longer as required under Florida law. With respect to any and all plant material provided pursuant to Section 2, all plant material shall be guaranteed to be in a satisfactory growing condition and to live for a period of one year from planting except for annuals, which will be replaced seasonally. All plants that fail to survive under the guarantee shall be replaced as they fail with the same type and size as originally specified. Contractor further warrants to the District those warranties which Contractor otherwise warrants to others and the duration of such warranties is as provided by Florida law unless longer guarantees or warranties are provided for elsewhere in the Agreement (in which case the longer periods of time shall prevail). Contractor shall replace or repair warranted items to the District's satisfaction and in the District's discretion. Neither final acceptance of the Services, nor monthly or final payment therefore, nor any provision of the Agreement shall relieve Contractor of responsibility for defective or deficient materials or Services. If any of the Services or materials are found to be defective, deficient or not in accordance with the Agreement, Contractor shall correct remove and replace it promptly after receipt of a written notice from the District and correct and pay for any other damage resulting there from to District property or the property of landowners within the District. Contractor hereby certifies it is receiving the property in its as is condition and has thoroughly inspected the property and addressed any present deficiencies, if any, with the District. Contractor shall be responsible for maintaining and warranting all plant material maintained by Contractor as of the first date of Services.

Contractor hereby covenants to the District that it shall perform the Services: (i) using its best skill and judgment and in accordance with generally accepted professional standards and (ii) in compliance with all applicable federal, state, county municipal, building and zoning, land use, environmental, public safety, non-discrimination and disability accessibility laws, codes, ordinances, rules and regulations, including, without limitation, all professional registration (both corporate and individual) for all required basic disciplines that it shall perform. Contractor hereby covenants to the District that any work product of the Contractor shall not call for the use nor infringe any patent, trademark, services mark, copyright or other proprietary interest claimed or held by any person or business entity absent prior written consent from the District.

SECTION 6 INSURANCE. Contractor shall, at its own expense, maintain insurance during the performance of its Services under this Agreement, with limits of liability not less than the following:

Workers Compensation	statutory
General Liability	
<i>Bodily Injury (including contractual)</i>	\$1,000,000/\$2,000,000
<i>Property Damage (including contractual)</i>	\$1,000,000/\$2,000,000
Automobile Liability (if applicable)	
<i>Bodily Injury and Property Damage</i>	\$1,000,000

Contractor shall provide the District with a certificate naming the District, its officers, agents and employees as an additional insured (for all coverage except workers' compensation coverage). At no time shall Contractor be without insurance in the above amounts. No policy may be canceled

during the term of this Agreement without at least thirty (30) days written notice to the District. An insurance certificate evidencing compliance with this section shall be sent to the District prior to the commencement of any performance under this Agreement.

SECTION 7. INDEPENDENT CONTRACTOR. It is understood and agreed that at all times the relationship of Contractor and its employees, agents, subcontractors or anyone directly or indirectly employed by Contractor to the District is the relationship of an independent contractor and not that of an employee, agent, joint venturer or partner of the District. Nothing in this Agreement shall be interpreted or construed as creating or establishing the relationship of employer and employee between the District and Contractor or any of its employees, agents, subcontractors or anyone directly or indirectly employed by Contractor. The parties acknowledge that Contractor is not an employee for state or federal tax purposes. Contractor shall hire and pay all of Contractor's employees, agents, subcontractors or anyone directly or indirectly employed by Contractor, all of whom shall be employees of Contractor and not employees of District and at all times entirely under Contractor's supervision, direction and control.

In particular, District will not: i) Withhold FICA (Social Security) from Contractor's payments; ii) Make state or federal unemployment insurance contributions on Contractor's behalf; iii) Withhold state or federal income tax from payment to Contractor; iv) Make disability insurance contributions on behalf of Contractor; or v) Obtain workers' compensation insurance on behalf of Contractor.

SECTION 8. COMPLIANCE WITH LAWS, ORDINANCES AND REGULATIONS. In performing its obligations under this Agreement, Contractor and each of its employees, agents, subcontractors or anyone directly or indirectly employed by Contractor shall comply with all applicable laws, ordinances, rules, regulations, and orders of any public or governmental authority having appropriate jurisdiction, including all laws, regulations and rules relating to immigration and/or the status of foreign workers. Contractor shall initiate, maintain, and supervise all safety precautions and programs in connection with its obligations herein. Contractor shall ensure that all of Contractor's employees, agents, subcontractors, or anyone directly or indirectly employed by Contractor observe Contractor's rules and regulations of safety and conduct. Contractor shall take all reasonable precautions for the safety of and shall provide all reasonable protection to prevent damage, injury or loss to all of its employees, agents and subcontractors performing its obligations herein and other persons who may be affected, and any material, equipment and other property. Contractor shall remedy all damage or loss to any property caused in whole or in part by Contractor, its employees, agents, subcontractors, or anyone directly or indirectly employed by Contractor, or by anyone for whose acts Contractor may be liable. Contractor shall indemnify District for all damage or losses it may incur or be exposed to because of Contractor or any of its employees, agents, subcontractors, or anyone directly or indirectly employed by Contractor's failure to comply with the provisions contained herein.

SECTION 9. DEFAULT AND PROTECTION AGAINST THIRD PARTY INTERFERENCE. A default by either party under this Agreement shall entitle the other to all remedies available at law or in equity, which may include, but not be limited to, the right of actual damages and/or specific performance. The District shall be solely responsible for enforcing its rights under this Agreement against any interfering third party. Nothing contained in this Agreement shall limit or impair the District's right to protect its rights from interference by a third party to this Agreement.

SECTION 10. ENFORCEMENT OF AGREEMENT. In the event that either party is required to enforce this Agreement by court proceedings or otherwise, then the parties agree that the substantially

prevailing party shall be entitled to recover from the other all fees and costs incurred, including reasonable attorney's fees and costs for trial, alternative dispute resolution, or appellate proceedings.

SECTION 11. AMENDMENTS. Amendments to and waivers of the provisions contained in this Agreement may be made only by an instrument in writing which is executed by both the District and the Contractor.

SECTION 12. AUTHORIZATION. The execution of this Agreement has been duly authorized by the appropriate body or official of the District and the Contractor, both the District and the Contractor have complied with all the requirements of law, and both the District and the Contractor have full power and authority to comply with the terms and provisions of this instrument.

SECTION 13. NOTICES. All notices, requests, consents and other communications under this Agreement ("Notices") shall be in writing and shall be delivered, mailed by First Class Mail, postage prepaid, or overnight delivery service, to the parties, as follows:

A. If to Contractor:

Attn: _____



B. If to District:

Venetian Community Development District
3434 Colwell Avenue, Suite 200
Tampa, Florida 33614
Attn: District Manager

With a copy to:

Andrew H. Cohen, District Counsel
Persson, Cohen & Mooney, Fernandez & Jackson, P.A.
6853 Energy Court
Lakewood Ranch, Florida 34240
e-mail: acohen@swflgovlaw.com

Except as otherwise provided in this Agreement, any Notice shall be deemed received only upon actual delivery at the address set forth above. Notices delivered after 5:00 p.m. (at the place of delivery) or on a non-business day, shall be deemed received on the next business day. If any time for giving Notice contained in this Agreement would otherwise expire on a non-business day, the Notice period shall be extended to the next succeeding business day. Saturdays, Sundays, and legal holidays recognized by the United States government shall not be regarded as business days. Counsel for the District and counsel for the Contractor may deliver Notice on behalf of the District and the Contractor. Any party or other person to whom Notices are to be sent or copied may notify the other parties and addressees of any change in name or address to which Notices shall be sent by providing the same on five (5) days written notice to the parties and addressees set forth herein.

SECTION 14. ARM'S LENGTH TRANSACTION. This Agreement has been negotiated fully between the District and the Contractor as an arm's length transaction. Both parties participated fully in the preparation of this Agreement and received the advice of counsel. In the case of a dispute concerning the interpretation of any provision of this Agreement, both parties are deemed to have

drafted, chosen, and selected the language, and the doubtful language will not be interpreted or construed against either the District or the Contractor.

SECTION 15. THIRD PARTY BENEFICIARIES. This Agreement is solely for the benefit of the District and the Contractor and no right or cause of action shall accrue upon or by reason, to or for the benefit of any third party not a formal party to this Agreement. Nothing in this Agreement expressed or implied is intended or shall be construed to confer upon any person or corporation other than the District and the Contractor any right, remedy, or claim under or by reason of this Agreement or any of the provisions or conditions of this Agreement; and all of the provisions, representations, covenants, and conditions contained in this Agreement shall inure to the sole benefit of and shall be binding upon the District and the Contractor and their respective representatives, successors, and assigns.

SECTION 16. ASSIGNMENT. Neither the District nor the Contractor may assign this Agreement or any monies to become due hereunder without the prior written approval of the other.

SECTION 17. APPLICABLE LAW AND VENUE. This Agreement and the provisions contained herein shall be construed, interpreted and controlled according to the laws of the State of Florida. Each party consents that the venue for any litigation arising out of or related to this Agreement shall be in Manatee County, Florida.

SECTION 18. INDEMNIFICATION.

- A. Contractor, its employees, agents and subcontractors shall defend, hold harmless and indemnify the District and its supervisors, officers, staff, employees, representatives and agents against any claims, damages, liabilities, losses and costs, including, but not limited to, reasonable attorneys' fees, to the extent caused by the acts or omissions of Contractor, and other persons employed or utilized by Contractor in the performance of this Agreement or the Services performed hereunder up to the amount of One Million Dollars (\$1,000,000.00). By executing this Agreement, Contractor agrees such indemnification amount bears a reasonable commercial relationship to the Agreement.
- B. Obligations under this section shall include the payment of all settlements, judgments, damages, liquidated damages, penalties, forfeitures, back pay awards, court costs, arbitration and/or mediation costs, litigation expenses, attorney fees, and paralegal fees (incurred in court, out of court, on appeal, or in bankruptcy proceedings) as ordered.

SECTION 19. LIMITATIONS ON GOVERNMENTAL LIABILITY. Nothing in this Agreement shall be deemed as a waiver of immunity or limits of liability of the District beyond any statutory limited waiver of immunity or limits of liability which may have been adopted by the Florida Legislature in Section 768.28, *Florida Statutes*, or other statute, and nothing in this Agreement shall inure to the benefit of any third party for the purpose of allowing any claim which would otherwise be barred under the Doctrine of Sovereign Immunity or by operation of law.

SECTION 20. TERMINATION. The District agrees that the Contractor may terminate this Agreement for cause by providing ninety (90) days written notice of termination to the District; provided, however, that the District shall be provided a reasonable opportunity to cure any failure under this Agreement. The Contractor agrees that the District may terminate this Agreement immediately for cause by providing written notice of termination to the Contractor. The District shall

provide thirty (30) days written notice of termination without cause. Upon any termination of this Agreement, the Contractor shall be entitled to payment for all Services rendered up until the effective termination of this Agreement, subject to whatever claims or off sets the District may have against the Contractor as the sole means of recovery for termination.

SECTION 21. INSPECTIONS. The District shall designate in writing a person to act as the District's representative with respect to the services to be performed under this Agreement. The District's representative shall have complete authority to transmit instructions, receive information, interpret and define the District's policies and decisions with respect to materials, equipment, elements, and systems pertinent to the Contractor's services.

(1) The District hereby designates the District Manager, Landscape Specialist or a representative of the District Manager, to act as its representative.

(2) The Contractor agrees to meet with a District representative, when requested, to walk the property to discuss conditions, schedules, and items of concern regarding this Contract. At that time, the District will compile a list of landscape related items (Landscape Inspection Report) that should be performed before the next walk through or other designated time. The Contractor shall be required to provide, in writing, (typically within seven (7) calendar days) what actions shall be taken to remedy those findings within the Landscape Inspection Report. Response shall include a timeline as to when items shall be completed as well as diagnosis and treatment plans for those items requiring such. If the Contractor does not respond within the specified time, the first offense will result in a written warning; the second offense will result in a second written warning and the Board of Supervisors for the District will be notified; the third offense may terminate this contract for cause at the District's discretion. If the deficient items have not been rectified to the District's satisfaction within the stated time provided in the response to the Landscape Inspection Report, (but in no circumstance no longer than a 1-month period), the District reserves the right to subcontract out such work and withhold the cost of such work from the Contractor's next monthly invoice. The District further reserves the right to, among other remedies available at law or in equity, impose fees on the Contractor of \$100 per day. The District will be responsible for scheduling the inspections. The District must have no less than five (5) days' notice if there is a need to reschedule. Inspections will proceed with or without the attendance of the Contractor. Notwithstanding, Contractor is responsible for a weekly inspection of the entire property subject to the Contract Work. Contractor shall provide to management a written summary of work performed for each week with notification of any problem areas.

SECTION 22. OWNERSHIP OF DOCUMENTS. All rights in and title to all plans, drawings, specifications, ideas, concepts, designs, sketches, models, programs, software, creation, inventions, reports, or other tangible work product originally developed by Contractor pursuant to this Agreement shall be and remain the sole and exclusive property of the District when developed and shall be considered work for hire.

SECTION 23. PUBLIC RECORDS. Contractor understands and agrees that all documents of any kind provided to the District in connection with this Agreement may be public records, and, accordingly, Contractor agrees to comply with all applicable provisions of Florida law in handling such records, including but not limited to Section 119.0701, *Florida Statutes*. Contractor acknowledges that the designated public records custodian for the District is Belinda Blandon ("Public Records

Custodian”). Among other requirements and to the extent applicable by law, the Contractor shall 1) keep and maintain public records required by the District to perform the service; 2) upon request by the Public Records Custodian, provide the District with the requested public records or allow the records to be inspected or copied within a reasonable time period at a cost that does not exceed the cost provided in Chapter 119, *Florida Statutes*; 3) ensure that public records which are exempt or confidential, and exempt from public records disclosure requirements, are not disclosed except as authorized by law for the duration of the contract term and following the contract term if the Contractor does not transfer the records to the Public Records Custodian of the District; and 4) upon completion of the contract, transfer to the District, at no cost, all public records in Contractor’s possession or, alternatively, keep, maintain and meet all applicable requirements for retaining public records pursuant to Florida laws. When such public records are transferred by the Contractor, the Contractor shall destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. All records stored electronically must be provided to the District in a format that is compatible with Microsoft Word or Adobe PDF formats.

IF THE CONTRACTOR HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, *FLORIDA STATUTES*, TO THE CONTRACTOR’S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS AGREEMENT, CONTACT THE CUSTODIAN OF PUBLIC RECORDS, BELINDA BLANDON, RIZZETTA & COMPANY, INC., 3434 COLWELL AVENUE, SUITE 200, TAMPA, FLORIDA 33614, (813) 933-5571, BBLANDON@RIZZETTA.COM

SECTION 24. SEVERABILITY. The invalidity or unenforceability of any one or more provisions of this Agreement shall not affect the validity or enforceability of the remaining portions of this Agreement, or any part of this Agreement not held to be invalid or unenforceable.

SECTION 25. HEADINGS FOR CONVENIENCE ONLY. The descriptive headings in this Agreement are for convenience only and shall not control nor affect the meaning or construction of any of the provisions of this Agreement.

SECTION 26. ENTIRE AGREEMENT. This instrument shall constitute the final and complete expression of the agreement between the parties relating to the subject matter of this Agreement.

1. **E-Verify Requirements.** The Contractor shall comply with and perform all applicable provisions of Section 448.095, *Florida Statutes*. Accordingly, beginning January 1, 2021, to the extent required by Florida Statute, Company shall register with and use the United States Department of Homeland Security’s E-Verify system to verify the work authorization status of all newly hired employees. The District may terminate this Agreement immediately for cause if there is a good faith belief that the Contractor has knowingly violated Section 448.091, *Florida Statutes*.

If the Contractor anticipates entering into agreements with a subcontractor, the Contractor will not enter into the subcontractor agreement without first receiving an affidavit from the subcontractor regarding compliance with Section 448.095, *Florida Statutes*, and stating that the subcontractor does not employ, contract with, or subcontract with an unauthorized alien. The Contractor shall maintain a copy of such affidavit for the duration of the agreement and provide a copy to the District upon request. In the event that the District has a good faith belief that a

subcontractor has knowingly violated Section 448.095, Florida Statutes, but the Contractor has otherwise complied with its obligations hereunder, the District shall promptly notify the Contractor. The Contractor agrees to immediately terminate the agreement with the subcontractor upon notice from the District. Further, absent such notification from the District, the Contractor or any subcontractor who has a good faith belief that a person or entity with which it is contracting has knowingly violated s. 448.09(1), Florida Statutes, shall promptly terminate its agreement with such person or entity.

By entering into this Agreement, the Contractor represents that no public employer has terminated a contract with the Contractor under Section 448.095(2)(c), *Florida Statutes*, within the year immediately preceding the date of this Agreement.

[SIGNATURES ON NEXT PAGE]

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the day and year first written above.


Attest:

VENETIAN COMMUNITY
DEVELOPMENT DISTRICT

Signature of Secretary

Signature of Chairman, Board of Supervisors

Witness:



Signature of Witness
3-7-23

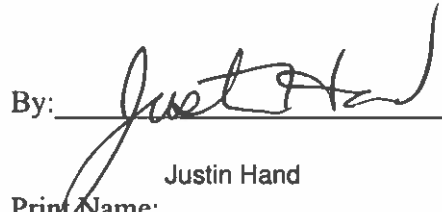
By: 
Justin Hand
Print Name: _____
Owner
Title: _____

Exhibit A: Scope of Services
Exhibit B: Landscape Maintenance Map
Exhibit C: Form of Change Order

EXHIBIT "A"
SCOPE OF SERVICES

SCOPE OF SERVICES

PART 1

GENERAL LANDSCAPE MAINTENANCE

1) MOWING – All grass areas will be mowed on the following schedule:

MARCH 1 – NOVEMBER 1 – Once a week

NOVEMBER 1 – MARCH 1 – Once every two weeks

This schedule estimates that there will be between 41 – 45 cuts annually for St. Augustine and Bahia turf based on standard growing periods in Florida, however, requires a minimum of 52 visits (weekly) to perform those duties, other than mowing, that cannot remain unattended for two weeks. (i.e., weed control, selective mowing, debris clearing and general detailing of the property, etc.) Notwithstanding the above, at no time will the grass be allowed to grow beyond a maximum height of five (5) inches. Each mowing should leave the St. Augustine & Bahia grass at a height of three (3) to three and one half (3 1/2) inches. The River Club event lawn shall be mowed twice weekly and maintained between .5" – 1" and requires a reel-type mower. No more than 1/3 the length of the leaf blade shall be removed during any mowing event. All blades shall be kept sharp at all times to provide a high-quality cut and to minimize disease. The DISTRICT requires mowers to be equipped with a mulching type deck. Clippings may be left on the lawn as long as no readily visible clumps remain on the grass after mowing. Otherwise large clumps of clippings **MUST** either be collected and removed by the CONTRACTOR **OR** be left to dry out on the lawn for no more than one day and then re-distributed across the lawn. This is to re-introduce nutrients in the clippings back into the soil system. In case of fungal disease outbreaks, the clippings will be collected until the disease is under control. The CONTRACTOR shall restore any noticeable damage caused by the CONTRACTOR'S mowing equipment within twenty-four hours from the time the damage is caused at his sole cost and expense. Contractor shall be responsible for training all its personnel in the technical aspects of Venetian CDD's Landscape Maintenance Program and general horticultural practices. This training will also include wetland species identification as it relates to lake banks & wetland areas. The Contractor shall be held responsible for all damage to wetlands, littoral shelves, mitigation areas and uplands due to mowing/fertilizing, etc. Weekend work is permitted when necessary upon prior approval.

1A) POND MOWING - All ponds identified as such on the overall Venetian Maintenance Exhibit shall be mowed twice per month May 1 through October 31 and once a month November 1 through April 30. Line trimming at water's edge, control structures, mitered end sections and any other storm water structures shall be completed during each mow event. Each mowing shall leave the grass at a height of four (4) to four and one half (4 1/2) inches. Pond banks will be mowed and/or trimmed to water's edge. Careful attention must be paid to mower height on pond banks so as not to scalp at the crest of the lake bank and increase the chances for pond bank erosion. Also, when line trimming to water's edge, Contractor shall be extremely careful not to scalp at the water's edge also increasing chances of pond bank erosion. Line trimming height shall be the same as mowing height (if not slightly higher). Contractor shall be careful to keep trimmings from entering water. Excessive clippings shall be hand removed. Mowers must blow all clippings away from pond banks. It is understood that trash of any kind and other debris within arm's reach of water's edge shall be removed & disposed of by

Contractor during every normal service event. Unless otherwise designated on Maintenance Exhibit, homeowners are responsible for mowing down to the water's edge and line trimming a minimum of every other week where St. Augustine sod is present behind their property. All ornamental grass beds on pond banks are the responsibility of the maintenance Contractor. Such maintenance shall include, but not be limited to, cutting to a low mound when applicable (early spring) and removing and disposing of clippings, eradicating all weed growth continuously and any required insect/disease control.

2) EDGING AND TRIMMING – All hard-edged areas (curbs, sidewalks, bike paths, etc.) shall be vertically edged at each and every mowing event and soft-edged areas (tree rings, shrub and groundcover bed lines) shall be edged a minimum of every other week. All edging shall be performed to the sole satisfaction of the DISTRICT. **Chemical edging shall not be permitted anywhere on property.**

AT NO TIME SHALL LAWN BE ALLOWED TO GROW IN AN UNSIGHTLY MANNER. SHOULD THIS OCCUR, CONTRACTOR AGREES TO CORRECT WITHIN TWENTY-FOUR HOURS OF NOTICE BY DISTRICT. CONTRACTOR SHALL COMPLETE ALL LAWN MAINTENANCE ACTIVITIES (MOWING, EDGING, LINE TRIMMING, BLOWING OFF SIDEWALKS, DRIVEWAYS, CURB & GUTTERS, ETC.) IN RELATIVELY SMALL, MANAGEABLE SECTIONS. CONTRACTOR IS NOT TO LEAVE GRASS CLIPPINGS, TRIMMED WEEDS, TURF, DIRT OR DEBRIS ON ANY SURFACES FOR MORE THAN TWO HOURS. IF A MOWING EVENT IS MISSED, EVERY EFFORT SHALL BE MADE TO PERFORM THE MOWING SERVICE THE SAME WEEK (INCLUDING SATURDAYS WITH PRIOR APPROVAL). IF THIS IS NOT POSSIBLE, THE CONTRACTOR SHALL PROVIDE THE DISTRICT A CREDIT FOR FUTURE SERVICES OR ADD A MOWING EVENT TO BE PROVIDED AT A LATER DATE. THE DISTRICT SHALL DETERMINE WHETHER THE CREDIT OR EXTRA MOWING SHALL BE USED.

3) TREE AND SHRUB CARE – All deciduous trees shall be pruned when dormant to ensure proper uniform growth. All evergreen trees shall be pruned in the early summer and fall to ensure proper growth and proper head shape. Sucker growth at the base of the trees shall be removed by hand continuously throughout the year. Aesthetic pruning shall consist of the removal of dead and/or broken branches as often as necessary to have trees appear neat at all times. Branches will be pruned just outside the branch collar. Contractor is responsible for the removal of all branches and limbs up to a 4" diameter and up to a 15' height to keep them from encroaching onto buildings (including roofs), signage structures, play structures, fences & walls, as well as pruned to prevent streetlights and traffic signage from being blocked. Additionally, trees shall be pruned over sidewalks, nature trails, parking lots and roadways so as not to interfere with pedestrians or cars. (This is to include maintaining at all times a minimum clearance of ten feet (10') over sidewalks and other pedestrian walkways (and planted or turf areas below trees) to fifteen feet (15') over roadways and ROW's. All moss hanging from trees (as well as all ball moss) shall be removed up to a height of 15' from **all trees** on an **as-needed basis**. However, during the dormant season, ALL Crape Myrtles (and other small, flowering trees) shall have ALL mosses removed from the entire tree regardless of height. Crape Myrtles are not to be "hat raked" at any time. Pencil pruning is the preferred method of Crape Myrtle pruning and should be performed after threat of frost has passed.

All shrubs will be pruned as necessary to retain an attractive shape and fullness, removing broken or dead limbs as necessary to provide a neat and clean appearance. Removal of dead shrubs, ground cover, grasses, etc., shall take place as needed at no additional cost to the District. Shrubs shall not be clipped into balled or boxed forms unless such forms are required by design. Shrubs shall be pruned in accordance with the intended function of the plant in its present location. Flowering shrubs shall be pruned immediately after the blossoms have cured with top pruning restricted to shaping the terminal growth. All pruning shall be done with horticultural skill and knowledge to maintain an overall acceptable appearance consistent with the current aesthetics of Venetian. The Contractor agrees that pruning is an art that must be done under the supervision of a highly trained foreman and shall make provisions for such supervision. Individual plants pruned into rounded balls or unnatural shapes will not be allowed. Contractor shall sterilize all pruning equipment prior to pruning the next shrub grouping; particularly when fungal diseases are known to be present. All clippings and debris from pruning will be carted away at the time pruning takes place, including those clippings from the ornamental grass beds on pond banks. Cutting of these Muhly Grasses should occur in spring (late March – April). Contractor will be expected to keep these grasses reasonably weed-free. It is of utmost importance that all plant material within clear site lines and visibility triangles at roadway intersections and medians is maintained at or below the required heights. It is the Contractor's responsibility to bring to the attention of the District all areas that are not in compliance. If pruning will bring the area into compliance, then the Contractor, after conferring with District's representative, will proceed with the pruning activity. However, if pruning will NOT bring the area into compliance (perhaps due to permanent existing grades), then another solution will need to be proposed and executed.

Palms: All palms (regardless of height) shall receive pruning as often as necessary to appear neat and clean at all times. **There will be absolutely NO spiking during the trimming event. Doing so may lead to termination of contract.** Pruning includes the removal of brown and/or broken fronds and inflorescence. Removal of green or even yellowing fronds is unnecessary and not permitted. Fronds should be removed only once they turn brown or become broken or disrupt the flow of pedestrian/vehicular traffic or are hanging on architectural structures. Fruit pods shall be removed prior to development. Tarpaulins shall be used in areas where date palms and other palm fruits may stain sidewalks & pavement including, but not limited to, pool decks. Contractor shall be responsible for the removal of all palm fruit stains. Contractor shall sterilize all pruning equipment prior to pruning the next palm, paying careful attention when pruning Medjool, Sylvester, Reclinata and Canary Palms.

The palms on the pool deck (and all other plant material, in general, on the pool deck) shall be inspected during every maintenance visit and pruned as necessary in order to keep this area safe, neat and attractive.

4) WEEDS AND GRASSES – All groundcover and turf areas shall be kept reasonably free of weeds and grasses and be neatly cultivated and maintained in an orderly fashion at all times. This may be accomplished by carefully applied applications of pre & post emergent herbicides as part of fertilizer mixtures and post-emergent herbicide spot treatments on an as-needed basis. Condition of turf is to be determined by the DISTRICT at its sole discretion. All shrub and bed areas (including the very large amount of ornamental grass beds on pond banks) shall be maintained each mowing service by removing all weeds, trash and other undesirable material and debris (leaf and other) to keep the area neat and tidy. All ornamental beds, hedge areas and tree rings shall be kept weed (and sod) free throughout the year. This is to be accomplished through hand pulling or the careful application of a post-emergent herbicide. AT

NO TIME SHALL POST-EMERGENT HERBICIDES BE PERMITTED WHEN WEEDS HAVE ESTABLISHED THEMSELVES AS TO DOMINATE PLANTING BEDS. IF WEEDS LARGER THAN 2" ARE PRESENT, HAND PULLING MUST BE PERFORMED. WEEDS THAT HAVE BEEN SPRAYED AND HAVE DIED MUST ALSO BE HAND REMOVED, ALTHOUGH, AS MENTIONED ABOVE, WEEDS LARGER THAN 2" MUST BE PULLED. NON-SELECTIVE, POST-EMERGENT HERBICIDES SHALL NEVER BE USED TO CONTROL WEED/SOD GROWTH AROUND STRUCTURES OF ANY TYPE (I.E. STREET SIGNS, UTILITY BOXES, STREET LIGHTS, PAVEMENT, TREE RINGS, ETC.) THE FIRST OFFENSE WILL RESULT IN A VERBAL WARNING; THE SECOND OFFENSE WILL RESULT IN A SECOND VERBAL WARNING AND THE BOARD OF SUPERVISORS FOR THE DISTRICT WILL BE NOTIFIED; THE THIRD OFFENSE MAY TERMINATE THIS CONTRACT FOR CAUSE AT THE DISTRICT'S DISCRETION.

The CONTRACTOR shall be responsible for the replacement of ornamental plants killed or damaged by herbicide application. All fence lines shall be kept clear of landscape shrubs growing through, weeds, undesirable vines and overhanging limbs.

5) MAINTENANCE OF PAVED AREAS – All paved areas shall be kept weed & debris free. This may be accomplished by mechanical means (line trimmer) or by applications of post/pre-emergent herbicides. Weeds greater than two (2) inches in height or width shall be pulled from paved areas, not sprayed. No sprays with dyes may be used on any paved areas. Contractor is not to use non-selective herbicides to eradicate weeds in curbline expansion joints where the chemical can travel back into the turf causing regularly spaced dead patches behind the curbs and sidewalks.

6) CLEAN UP – At no time will CONTRACTOR leave the premises after completion of any work in any type of disarray. All clippings, trimmings, debris, dirt or any other unsightly material shall be removed promptly upon completion of work. CONTRACTOR shall use his own waste disposal methods, never the property dumpsters. Grass clippings shall be blown off sidewalks, streets and curbs within a relatively short time frame and are not to be left for more than two hours. Also grass clippings shall be blown into turf areas, never into mulched bed areas, ornamental grass beds (including pond banks) or tree rings as these are to be maintained free of grass clippings. Grass clippings at highly trafficked areas (i.e., tennis courts, clubhouse sidewalks, pool areas, walking trails, etc.) shall be blown off immediately after mowing and edging have taken place. **NO CLIPPINGS SHALL BE BLOWN DOWN CURB INLETS.**

7) REPLACEMENT OF PLANT MATERIAL – Trees and shrubs in a state of decline should immediately be brought to the attention of the DISTRICT. Dead or unsightly plant material shall be removed upon notification of the DISTRICT. CONTRACTOR shall be responsible for replacement if due to his negligence. New plant material shall be guaranteed for a period of one (1) year for trees and ninety (90) days for shrubs, ground cover and lawn after final acceptance.

PART 2

FERTILIZATION

Except as otherwise regulated by Sarasota County Ordinance No. 2007-062, all turf shall be fertilized according to the following IFAS Guidelines for a high maintenance level for south Florida turf. **It is the Contractor's responsibility to familiarize himself with Ordinance No. 2007-062 and follow all requirements for timing and application of fertilizers as well as all BMP training requirements.** Copies of all training certificates shall be provided to District representative.

HI-LITES OF THE ORDINANCE:

NO APPLICATIONS OF FERTILIZERS CONTAINING NITROGEN OR PHOSPHORUS TO TURF OR LANDSCAPE PLANTS FROM JUNE 1ST THRU SEPTEMBER 30TH. NUTRIENT PACKAGES NOT CONTAINING "N" OR "P" (SUMMER BLENDS) MAY STILL OCCUR DURING BLACKOUT PERIOD.

MAINTAIN A TEN (10) FOOT BUFFER AND USE DEFLECTOR SHIELDS WHEN APPLYING FERTILIZER AROUND A WATER BODY OR WETLAND.

FERTILIZATION THROUGHOUT THE REMAINDER OF THE YEAR SHALL BE APPLIED AT THE LOWEST RECOMMENDED RATE ACCORDING TO THE LATEST BMP MANUAL.

FERTILIZERS APPLIED TO TURF AND LANDSCAPE PLANTS SHALL CONTAIN NO LESS THAN 50% SLOW-RELEASE NITROGEN. NO MORE THAN FOUR (4) POUNDS PER ONE THOUSAND (1,000) SQ. FT. MAY BE APPLIED TO TURF OR LANDSCAPE PLANTS PER YEAR. PHOSPHORUS APPLICATIONS SHALL NOT EXCEED 0.25 LBS. PER 1,000 SQ. FT. PER APPLICATION, NOR EXCEED 0.5 LBS. PER 1,000 SQ. FT. PER YEAR.

ALL COMMERCIAL FERTILIZER APPLICATORS WERE TO BE LICENSED FROM THE FDACS BY JANUARY 1, 2014.

All Bahia Sod:

February	A complete fertilizer based on soil tests + PreM for Bahia
March	Second application of PreM (45 days after first)
April	Nitrogen (soluble Nitrogen applied at 0.5 lbs. N/1000 SF)
May	SRN (Slow-Release Nitrogen applied at 1.0 lbs. N/1000 SF)
October	A complete fertilizer based on soil tests + PreM

All St. Augustine Sod:

February	A complete fertilizer based on soil tests + PreM
March	Second application of PreM (45 days after first)
April	Nitrogen (soluble Nitrogen applied at 0.5 lbs. N/1000 SF)
May	SRN (Slow-Release Nitrogen applied at 1.0 lbs. N/1000 SF)
July	Fe For foliar application, use ferrous sulfate (2 oz/3-5 gal. H2O/1,000 SF)

October	SRN (Slow-Release Nitrogen applied at 1.0 lbs. N/1000 SF
November	A complete fertilizer based on soil tests + PreM

All Celebration Bermudagrass Sod:

February	A complete fertilizer based on soil tests + PreM
March	Second application of PreM (45 days after first)
March	Nitrogen (soluble Nitrogen applied at 0.5 lbs. N/1000 SF
April	SRN (Slow-Release Nitrogen applied at 1.0 lbs. N/1000 SF
May	A complete fertilizer based on soil tests
July	Fe For foliar application, use ferrous sulfate (2 oz/3-5 gal. H ₂ O/1,000 SF)
October	SRN (Slow-Release Nitrogen applied at 1.0 lbs. N/1000 SF
November	A complete fertilizer based on soil tests + PreM

The contractor shall submit a fertilizer label to the resident project representative for approval prior to application.

At times environmental conditions may require additional applications of nutrients, augmenting the above fertilization programs to ensure that turf areas are kept uniformly GREEN, healthy and in top condition. It shall be the responsibility of the contractor to determine specific needs and requirements and notify the resident project representative when these additional applications are needed.

Fertilizers containing iron shall be removed from all hard surfaces to avoid staining before the sprinklers are activated after application of the fertilizer. Any stains caused by a failure to do so will be the responsibility of the contractor to remove them.

Fertilizer shall be applied in a uniform manner. If streaking of the turf occurs, correction will be required at no additional cost to owner. Fertilizer shall be swept/blown off of all hard surfaces onto lawns or beds in order to avoid staining. **IT SHALL BE THE CONTRACTOR'S RESPONSIBILITY TO REMOVE ANY STAINS FROM ANY HARD SURFACES ON THE PROPERTY CAUSED BY THEIR NEGLIGENCE OF FERTILIZER APPLICATION.** Fertilizer shall not be applied within ten (10) feet from the landward extent of any surface water. Spreader deflector shields are required when applying fertilizer by use of any broadcast or rotary spreader. Deflector shields must be positioned such that fertilizer granules are deflected away from all impervious surfaces and surface waters.

SHRUB, TREE & GROUNDCOVER FERTILIZATION: (Make adjustments as necessary per ordinance)

For purposes of bidding, All SHRUBS, GROUNDCOVERS and TREES shall be fertilized according to the following specifications:

3 Times a year – (Feb, May, October), minor nutrients other than “N” & “P” may be applied if plants are displaying symptoms of nutrient deficiencies.

A complete fertilizer (formula will vary according to soil test results) at a rate of 4-6 lbs N/1000 sq ft/year. (A minimum 50% Nitrogen shall be in a slow-release form)

Fertilizer shall be applied by hand in a uniform manner, broadcast around the plants, but never in direct contact with stems or trunks. Fertilizer shall never be piled around plants. All fertilizer remaining on the leaves of the plants is to be brushed or blown off. **IT IS THE CONTRACTOR'S RESPONSIBILITY TO REPLACE ANY PLANT MATERIAL DAMAGED BY FERTILIZATION BURN DUE TO HIS NEGLIGENCE.**

PALM FERTILIZATION:

All Palms shall receive 1 ½ pounds of 8N-2P₂O₅-12K₂O+4Mg with micronutrients per 100 SF of palm canopy per application up to four times per year (February, May, October with an optional late fall application if nutrient deficiencies are present). 100% of the N, K & Mg **MUST** be in slow-release form. All micronutrients must be in water soluble form. Fertilizer shall be broadcast evenly under the dripline of the canopy but must be kept at least 6" from the palm trunk.

Fertilizer shall not be billed equally on a monthly basis but invoiced the month after application. CONTRACTOR SHALL PROVIDE THE DISTRICT OR RESIDENT PROJECT REPRESENTATIVE WITH ALL FERTILIZER ANALYSIS TAGS FROM THE FERTILIZER IN ORDER TO VERIFY CORRECT FORMULATION AND QUANTITY AT LEAST TWO WEEKS PRIOR TO SCHEDULED APPLICATION. THIS IS PARTICULARLY IMPORTANT FOR THE PALM FERTILIZATION. Payment will not be made until correct quantity and formulation has been verified and applied. CONTRACTOR must notify the DISTRICT five (5) working days in advance of the day the property is scheduled to be fertilized. Failure on the part of the CONTRACTOR to so notify the DISTRICT may result in the CONTRACTOR forfeiting any and all rights to payment for the applications made without notification.

PART 3

PEST CONTROL

Insects and Disease in Turf Insect and disease control spraying in turf shall be provided by the Contractor every month with additional spot treatment as needed. During the weekly inspections the Contractor is responsible for the identification and eradication/control of disease and insect damage including but not limited to: scale, mites, fungus, chinchbugs, grubs, nematodes, fireants, mole crickets, etc. Contractor shall pay for chemicals. Please list all chemicals that you will include in your fertilizer applications in the space allocated for "formula" under the fertilization section in the bid form. Also include the cost of these chemicals as part of the fertilizer application. Any anticipated additional treatments shall be included in the Pest Control portion of the bid form.

Insects and Disease Control for Trees, Palms and Plants Contractor is responsible for treatment of insects and diseases for all plants. The appropriate insecticide or fungicide will be applied in accordance with state and local regulations, and as weather and environmental conditions permit. Contractor shall pay for chemicals. There are several afflictions that may be detrimental to the health of many trees and palms. Contractor will be fully responsible in the treatment of such afflictions. At the CDD's discretion, this may include the quarterly inoculation of all palms susceptible to Lethal Yellowing and/or Texas Phoenix Palm Decline. The cost of these inoculations should be included as a separate line item in your Pest Control price. Contractor is to identify those species of palms susceptible and supply a list of species and quantities with proposal. Each susceptible palm shall receive quarterly injections. Each injection site/valve can be used only twice. The third quarterly injection requires a new valve and injection site. Contractor is asked to provide cost per injection (material & labor) multiplied by quantity of susceptible palms multiplied by four inoculations per year in bid form. **The CDD reserves the right to subcontract out any and all OTC Injection events. This will not be included in the Contract Amount.**

The Contractor is required to inspect all landscaped areas during each visit for indication of pest problems. When control is necessary, it is the responsibility of the Contractor to properly apply low toxicity and target-specific pesticide. If pesticides are necessary, they will be applied on a spot treatment basis when wind drift is a threat.

Careful inspection of the property on each visit is crucial to maintaining a successful program. It is the Contractor's full responsibility to ensure that the person inspecting the property is properly trained in recognizing the symptoms of both insect infestations and plant pathogen damage (funguses, bacteria, etc.). It is also the Contractor's responsibility to treat these conditions in an expedient manner.

It shall also be the Contractor's responsibility to furnish the resident project representative with a copy of the Pest Management Report (a copy of which is included), which he is to complete at every service as well as all certifications (including BMP Certifications) of all pesticide applicators. Contractor shall familiarize himself with all current regulations regarding the applications of pesticides and fertilizers.

If at any time the District should become aware of any pest problems it will be the Contractor's responsibility to treat pest within five (5) working days of the date of notification.

Fire Ant Control Contractor is required to inspect property each visit for evidence of fire ant mounds and immediately treat upon evidence of active mounds. In small areas control can be achieved by individual mound treatment. Active mounds in larger turf areas will require broadcast application of bait.

For informational purposes only, Contractor is asked to provide the cost for the annual application of Top Choice in all finished landscape areas designated as "Roadway Landscaping" on the Maintenance Exhibit. These areas are indicated with a red color. ONLY THOSE AREAS COVERED BY AUTOMATIC IRRIGATION ARE TO BE INCLUDED IN THIS NUMBER. This is not to include lake banks behind the residential properties or between ponds and conservation areas.

Pest Control will not be included as a standard line item in each monthly billing, but shall be invoiced as a separate line item the month after service is rendered.

Pest Control shall be included in the Contract Amount.

PART 4

IRRIGATION SYSTEM MONITORING AND MAINTENANCE

We are in the process of gathering a complete listing of all Irrigation Components on the entire property. I am including both the information provided during 2014's RFP process as well as the most current information provided by our current maintenance contractor.

Irrigation System: (information from previous RFP) The Contractor shall inspect and test ALL irrigation system components one (1) time per month. Inspections shall include all the existing irrigation systems (approximately 169 zones, 7 irrigation controllers ('1' Hunter 15 sta. behind entry monument inbound lanes, '1' Rainbird ESP4 ME 10-sta behind entry monument outbound lanes, '1' Rainbird ESP LX 21-sta behind entry monument outbound lanes, '1' Rainbird ESP4 ME 24-sta along cart path by pump house, '1' Hunter 11-sta along cart path by pump house, '1' Rainbird ESP 4 ME 10-sta next to Fairway #1, '1' Hunter 28-sta on Ciltadella outside gate (2-wire) and +/- 50 battery operated controllers – Hunter Nodes 100 & 400's on cul-de-sacs, near guard house, flower beds and River Club Circle). There is an 11-zone controller exclusively for the River Club property.

Venetian CDD

- (1) Hunter Controller 6 zones, behind front entrance monument in-bound lane
- (1) Rainbird Controller 11 zones, near the Veneto Blvd. pump house
- (1) Hunter Controller 1 zone and 10 Node 100's, near the Veneto Blvd. pump house
- (1) Hunter Controller 28 zones (2 wire system), near the golf course maintenance bldg. on Ciltadella 45 Node 100's on Veneto Blvd. and Pesaro Dr.
- 28 Islands - 42 +/- Node 100's
- (2) Hunter Controllers 21 zones, for Medici Berm

The annuals at the monuments are controlled by Node 100's which are located close to each monument. Except for the Santa Maria Monument, it is controlled by the clock near the pump station.

River Club

- (1) Hunter Controller 21 zones, behind the tennis courts
 - (1) Hunter Controller 7 zones, behind the tennis courts
- The zones for the annual beds are written in the clock.

A. Irrigation Controllers

1. Semi automatic start of the automatic irrigation controller
2. Check for proper operation
3. Program necessary timing changes based on site conditions, seasonal changes and local water restriction ordinances
4. Lubricate and adjust mechanical components
5. Test back up programming support devices
6. Regular replacement of batteries when necessary. It is recommended two 9-volt batteries be used to extend battery life from approximately one (1) year to two (2) years.
7. Inspect and replace as necessary each rain shutoff device.

B. Irrigation Systems

1. Manual test and inspection of each irrigation zone, including any drip zones.
2. Clean and raise heads as necessary
3. Adjust arc pattern and distance for required coverage areas
4. Clean out irrigation valve boxes
5. Clean out any filters

C. Report

1. Irrigation operation time
2. Irrigation start time
3. Maintenance items performed
4. General comment and recommendations

The above list is for routine maintenance and adjustment of the existing irrigation system components, locating and repairing or replacing automatic valves or control wires and irrigation controller or pump repairs as well as other larger scale repairs are to be considered additional items. Contractor shall provide a list of additional charges and unit pricing for routine & non-routine maintenance as a separate price from this bid. (i.e., valves of varying sizes, solenoids, etc.)

Routine irrigation maintenance is to be completed monthly. Each zone is to be turned on and operated for as long as necessary to verify proper operation. Each head, seal, nozzle and strainer is to be inspected for adjustment and shall be aligned, packed, cleaned and repaired as necessary. Shrubs, groundcovers and turf around sprinkler heads shall be trimmed to maintain maximum clearance at all times for the greatest coverage. All below ground repairs including valves, pumps and wiring require an estimate. Upon written approval from Management, Contractor shall proceed. In the event of an emergency, Contractor shall make a diligent effort to contact, with the approximate price or estimate of repairs, Management or their assign prior to making such repair.

Upon being awarded contract, Contractor shall have a period of thirty (30) days from date of commencement to perform a thorough audit of the entire irrigation system listing items that need repair/replacement in order for the system to operate properly. A separate audit may be provided by the Contractor listing those items that would improve the irrigation system. Any action taken regarding the Irrigation Audit will be at the Board of Supervisors' discretion.

After the thirty (30) day period has expired and for the duration of the contract, Contractor shall assume responsibility for any and all unreported maintenance deficiencies, including parts and labor, associated with the irrigation system of 2 inches or less, to include sprinkler heads, nozzles, drip, main and delivery lines and any associated fittings. Said repairs shall be performed immediately. The District Manager shall be notified what day and time of the week the irrigation tech will be available servicing the community. The Contractor will keep detailed irrigations reports consisting of run times and correct operation of system. A copy of this report will be maintained by the Contractor and a copy delivered to the District Manager or his designee, along with the weekly report. At no time shall the Contractor leave the property knowing of the need for a repair and not reporting it.

Watering schedules shall meet all government regulations, and zone times will be adjusted depending on job conditions, climactic conditions and all watering restrictions of Sarasota County or any other governmental agencies. It is the responsibility of the Contractor to insure the turf and plant material remains healthy. If the Contractor finds that the irrigation system cannot adequately cover the District

in the allotted time, it will be the Contractor's responsibility to bring this to the attention of the District representative and apply for a variance. **Violations and/or fines imposed by any local or state agency will be deducted from the Contractor's monthly payment.**

Emergency service shall be available after normal working hours and an emergency telephone number will be provided to Management or their assign.

Freeze Protection. The Contractor shall describe their ability and cost per application to provide freeze protection for both landscape material and pumps/wells.

PART 5

INSTALLATION OF MULCH

After prior approval by the Board of Supervisors, Contractor shall top dress all currently landscaped areas as shown on the maintenance map with Medium Pine Bark Mulch (currently, there is black shredded cypress mulch) - landscaped beds & tree rings (including the Otello wall) once per year during the month of October.

Contractor is responsible for all necessary clean up related to this procedure.

Contractor agrees to provide reasonably neat and defined lines along edges of all mulched areas. This is done to facilitate mechanical edging of these areas. Additionally, Contractor shall properly trench all bedlines adjacent to concrete surfaces. Trenches shall be 3" deep and beveled. Mulched beds on slopes adjacent to turf shall also be trenched to a depth of 3" & beveled to reduce mulch washout. This procedure has not been practiced in the past and Contractor is to include any additional labor in the cost of the mulch for all trenching. Mulch shall not be piled around tree trunks or bases of plants. Any mulch "volcanoes" around tree trunks and shrubs shall be corrected immediately at no additional cost to Owner.

Contractor agrees to ensure that mulch caught in plant material will be shaken or blown from plants, so that upon completion there is no plant material left covered with mulch.

If, after installation is complete and it is determined that additional mulch is required to attain the required 3" depth, Contractor shall supply such mulch at no additional cost to the District.

This item will not be included in the contract amount and shall be invoiced separately the month after service is rendered. Contractor shall provide a cost per cubic yard for "LABOR ONLY" for Pine Bark. Contractor shall also include material cost per cubic yard of Pine Bark. MATERIAL COST SHALL NOT INCLUDE SALES TAX. The District will issue a PO directly to the supplier based on Contractor's quantities.

The CDD reserves the right to subcontract out any and all mulching events.

PART 6

ANNUAL INSTALLATION

Planting of Annuals. After prior approval by the Board of Supervisors, Contractor shall replace approximately three thousand (3,000) annuals in 4" pots two (2) times per year (3-month duration each) and two thousand (2,000) perennials in 6" pots one (1) time per year (6-month duration) in designated areas and maintain plants to ensure a healthy appearance. The decorative urns on top of all columns are included in these totals.

The Contractor will have the type of plant to be installed pre-approved by the District or its representative in writing. Prior to replacement, selection and approval from the Board is required. An Annual Options Presentation for the entire year stipulating plant options and timing for each rotation shall be submitted to District shortly after execution of contract in order for the CDD or its representative to approve/select plant choice(s). Plants shall be hand watered at the time of installation. The Contractor will remove and replace dead or dying plants before the appearance of such plants could be reasonably described as an eyesore. If the beds are left bare prior to the next planting, the Contractor will keep such beds free of weeds at all times until the next planting rotation occurs. Timing shall be centered around a holiday rotation being planted no later than the end of the first week of December and rotate accordingly. (Dec, Mar, Jun)

Installation price shall include the removal of all dead plants prior to placing new plants, regular dead-heading, necessary soil adjustments, soil additives, fungicides and monthly slow-release nutritional requirements at no additional cost to District. Contractor shall replace at his expense any plant that dies, fails to thrive or is damaged by insects/disease. Contractor shall also include in the summer rotation (June) at no additional cost to District, a major renovation of all annual beds. A potting mix specifically blended for annuals shall be used at this time and shall be replenished as necessary prior to each changeout throughout the year. All annual beds shall be raised at least eight inches and covered with a layer of Pine Fines 1" thick. All shall be provided at no additional cost to the District.

This item will not be included in the contract amount. Contractor shall provide a price per 4" or 6" plant to be installed and shall submit with bid. This work shall be invoiced separately in the month after service is rendered.

The CDD reserves the right to subcontract out any and all annual installation events.

[END OF SECTION]

EXHIBIT “B”

BID PROPOSAL FORM

VENETIAN COMMUNITY DEVELOPMENT DISTRICT

BID FORM (Initial Term)
VENETIAN COMMUNITY DEVELOPMENT DISTRICT
LANDSCAPE & IRRIGATION MAINTENANCE
REQUEST FOR PROPOSALS

NOTE: *This pricing form is intended to cover pricing for the initial one-year term of the contract. It is assumed that prices will remain the same through each of the five potential annual renewal terms. If the Proposer intends to change pricing for any renewal term, then the Proposer should submit multiple pricing forms, one for each renewal term. Otherwise, the prices stated below will be binding for the initial one-year term, and any annual renewal terms.*

Having carefully examined the specifications and having thoroughly inspected said property, the undersigned proposes to furnish all labor, materials, and proper equipment for the entire scope of work, in accordance with said specifications, for the sum of:

PART 1

General Landscape Maintenance

\$ 248,167.86 Yr

- Storm Cleanup \$ 80 /hr
 - Freeze Protection (description of ability) Given 48 hrs notice we can install frost cloth. The First application will be billed time plus material. The material will then be Venetian CDD property, we will just bill to install thereafter
 \$ /application
 - Hand Watering
 \$ 50 /hr for employee with hand-held hose
 \$ 100 /hr for water truck/tanker
- These prices are informational only and NOT to be included in General Landscape Maintenance Cost**

PART 2

Fertilization (All labor and materials)

\$ 101,598.11 Yr

(Include any and all turf pesticide/herbicide/fungicide mixtures you intend to use throughout the year)

BAHIA (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (LBS. N/1000 SF)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
February	15-2-15 TBD by Soil Sample	1.5 lbs. N/1000 SF		\$2,567.3
May	15-2-15 TBD by Soil Sample	2 lbs. N/1000 SF		\$2,567.3

BAHIA (CONTINUED)				
October	15-2-15 TBD by Soil Sample	1.5 lbs. N/1000 SF		\$2,567.3

ST. AUGUSTINE (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (LBS. N/1000 SF)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION

CELEBRATION BERMUDAGRASS (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (LBS. N/1000 SF)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
February	15-2-15 TBD by Soil Sample	1.5 lbs. N/1000 SF		\$365.73
May	15-2-15 TBD by Soil Sample	2 lbs. N/1000 SF		\$365.73
October	15-2-15 TBD by Soil Sample	1.5 lbs. N/1000 SF		\$365.73

ORNAMENTALS (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (LBS. N/1000 SF)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION

PALMS (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (1.5 LBS. /100 SF PALM CANOPY)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
January	8-1-12	1.5 lbs./ 100 SF Canopy		\$15,038.62
April	8-1-12	1.5 lbs./ 100 SF Canopy		\$15,038.62
September	8-1-12	1.5 lbs./ 100 SF Canopy		\$15,038.62

Please list any additional fertilization for those plant materials requiring specialized applications.

SPECIALTY PLANT MATERIALS				
MONTH	FORMULA	PLANTS TO BE FERTILIZED (i.e., Crapes, Loropetalum, Knockout Roses, etc.)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
January	9-2-11	Flowering Shrubs		\$15,038.62
April	9-2-11	Flowering Shrubs		\$15,038.62
September	9-2-11	Flowering Shrubs		\$15,038.62

The totals in the "Cost per application" column should equal your Total Fertilization Cost for the year.

PART 3

Pest Control (All labor and materials)

\$ 10,0000 Yr
(if entire pesticide allowance is required) *

* This is an allowance for treatments of trees, ornamentals, groundcovers, etc. and should include only those pesticides/herbicides not already included in the turf fertilizer section. This dollar amount will not be equally divided amongst the monthly invoices. The portion of the allowance used on any particular event shall be billed the month after services are rendered. Contractor shall continue to be responsible for the eradication/control of all weeds, pests and diseases after the allowance listed above has been exhausted.

OTC Injections will be performed at the discretion of the District's BOS

(This shall not be included in either the Pest Control cost listed above nor shall it be included in the Grand Total or Contract Amount.)

OTC Injections (All labor and materials)

\$ _____ /Yr (based on quantities below)

(OTC injections per specs - do not include in Grand Total)

Palm Type	Palm Qty	# of Inoculations per quarter per palm (based on size) (i.e. (2) inoculations per large Canary Palm per 1/4, etc.)	Cost per Individual Inoculation (One Cartridge)	Total Cost per Year (4x per year)

The CDD reserves the right to subcontract out any and all OTC Injection events.

Application of Top Choice for annual treatment of Fire Ants

For informational purposes only, please provide a cost to apply Top Choice for the annual control of fire ants in all Finished Landscaped Areas as described in Scope of Services. \$ _____ / Yr

Top Choice application will be performed at the sole discretion of the District's BOS
(This shall not be included in either the Pest Control cost listed above nor shall it be included in the Grand Total or Contract Amount.)

PART 4

Irrigation (All labor and materials) \$ 18,000 /Yr

Freeze Protection (description of ability) _____

\$ _____ /application **(do not include in Irrigation Total or Grand Total)**

After hours emergency service hourly rate \$ 120 /hr. (i.e. broken mainlines, pump & wells, etc.)

Contractor shall provide a list of additional charges and pricing for such items other than routine maintenance as a separate price from this bid. This should be provided on a separate spreadsheet.

PART 5

Based on quantities determined by Contractor, Contractor shall install:

3,008 CY Medium Pine Bark Mulch (currently black shredded cypress) per specs at:

\$ 45 /CY (**Material Only** (1X) - October Application)

\$ 15 /CY (**Labor Only** (1X) - October Application)

\$ 180,480 /Annual Total Material & Labor Cost *Depending on Depth*

The DISTRICT reserves the right to subcontract any mulching event to an outside vendor

PART 6

Annual Installation (All labor and materials)

The DISTRICT reserves the right to subcontract any annual installation event to an outside vendor

Contractor shall install 3,000 (4") annuals two (2) times per year **per specs** at the direction of the District at \$ 3.25 /annual.

\$ 9,750
_____/rotation
\$ 19,500
_____/YR (based on two (2) three-month rotations)

AND

Perennial Installation (All labor and materials)

The DISTRICT reserves the right to subcontract any annual installation event to an outside vendor

Contractor shall install 2,000 (6") perennials one (1) time per year **per specs** at the direction of the District at \$ 5.00 /perennial. (reduction in quantity is based on 2/3 of the annual plant quantity to accommodate greater plant spacing based on a larger pot size)

\$ 10,000
_____/rotation
\$ 10,000
_____/YR (based on one (1) six-month rotation)
(Do not include in Grand Total)

Total Annual and Perennial Plantings for the year \$ 29,500
_____/YR

GRAND TOTAL (PARTS 1, 2, 3 & 4 - This is what contract will be written for)

\$ 377,765.97
_____/Initial Term

FIRST ANNUAL RENEWAL	\$ 377,765.97 _____/YR.
SECOND ANNUAL RENEWAL	\$ 377,765.97 _____/YR.
THIRD ANNUAL RENEWAL	\$ 377,765.97 _____/YR.
FOURTH ANNUAL RENEWAL	\$ 377,765.97 _____/YR.
FIFTH ANNUAL RENEWAL	\$ 377,765.97 _____/YR.

Contractor/Firm Name Sun State Landscape Management

Firm Address 8920 Erie Lane

City/State/Zip Parrish/ Florida/ 34219

Phone Number 941-776-2897 Fax Number 941-776-0857

Name and Title of Representative Juan Castillo

(Please Print)

Representative's Signature *Juan Castillo* Date 3/6/23

ADDENDA – Bidder acknowledges the receipt of Addendum No.'s

1. _____ 2. _____ 3. _____ 4. _____ 5. _____

Dated this _____ day of _____, 2023

Tab 2

MINUTES OF MEETING

Each person who decides to appeal any decision made by the Board with respect to any matter considered at the meeting is advised that the person may need to ensure that a verbatim record of the proceedings is made, including the testimony and evidence upon which such appeal is to be based.

**VENETIAN
COMMUNITY DEVELOPMENT DISTRICT**

The regular meeting of the Board of Supervisors of the Venetian Community Development District was held on **Monday, February 27, 2023 at 9:31 a.m.** held at the Venetian River Club, 502 Veneto Boulevard, North Venice, Florida 34275.

Present and constituting a quorum were:

Richard Bracco	Board Supervisor, Chairman
Ernest Booker	Board Supervisor, Vice Chairman
Ken Smaha	Board Supervisor, Assistant Secretary
Jill Pozarek	Board Supervisor, Assistant Secretary

Also present were:

Belinda Blandon	District Manager, Rizzetta & Company, Inc.
Andy Cohen	District Counsel –
	Persson, Cohen, Mooney, Fernandez & Jackson, P.A.
Rick Schappacher	District Engineer, Schappacher Engineering
Keith Livermore	Field Manager, Rizzetta & Company, Inc.
Jeffrey Thomas	General Manager, River Club
Julie Cortina	Vesta Property Services
Audience	

FIRST ORDER OF BUSINESS **Call to Order**

Ms. Blandon called the meeting to order and conducted the roll call.

SECOND ORDER OF BUSINESS **Pledge of Allegiance**

Mr. Bracco led the Board and audience in reciting the pledge of allegiance.

THIRD ORDER OF BUSINESS **Public Comment**

Ms. Blandon opened the floor to comments from the public.

Ms. Duncan thanked the Board for what they do for the community. She further spoke regarding the Allied Universal proposals.

Mr. Thomaston addressed the Board regarding the Allied Universal proposals. Discussion ensued.

Mr. Kowalozyn inquired as to finalization of prior action taken related to fluid spills on the roadways. Mr. Bracco responded to the inquiry.

FOURTH ORDER OF BUSINESS

Staff Reports

A. District Engineer

Mr. Schappacher advised that he is working with Mr. Moy related to rejuvenation of the roadways and a meeting is being held today after the CDD meeting.

Mr. Schappacher advised that he reviewed 122 Cipriani related to erosion concerns and it appears that erosion is not a concern but the ground is saturated causing rutting and watering should be minimized.

Mr. Schappacher advised that the vendor for painting of the speed humps is not responsive and so he will add the speed hump painting to the roadway marking bid package.

Mr. Schappacher advised of two roadways that were not properly recorded as being owned by the CDD and so the County will need to make the corrections.

Mr. Schappacher advised that the radar sign across from the Golf Course entrance was blown out by the hurricane and asked for confirmation that the sign should be replaced. Mr. Bracco confirmed. Mr. Schappacher responded to questions from the Board.

B. District Counsel

Mr. Cohen advised that his office has provided letters to the violators of the three fitness class policy. He further advised that he will not be able to attend the next meeting although Ms. Kardash of his office will attend in his stead.

C. River Club

Mr. Thomas provided an overview of the written report provided to the Board. He advised that beverage revenue and cost of sales continues to be a concern and provided an overview of changes being made in an effort to reduce costs. Mr. Thomas reviewed upcoming events at the River Club. Mr. Thomas responded to questions from the Board.

E. Field Manager

Mr. Livermore advised that he had no report.

Ms. Pozarek inquired as to the Advisory Committee minutes being posted to the River Club website. Discussion ensued. The Board advised they would like to continue as is.

Ms. Pozarek inquired as to updating the RFID listing for homes that have been sold, removing old owners. Discussion ensued.

D. District Manager

Ms. Bandon advised that the next meeting of the Board of Supervisors is scheduled for Monday, March 13, 2023 at 9:30 a.m. She advised that she received a response from LMP relating to outstanding inquiries on invoices and advised that she will send that report to the Board. Ms. Bandon provided an update related to the latest FEMA meetings and the status of various items.

FIFTH ORDER OF BUSINESS

**Discussion Regarding Allied Universal
2023 Proposals**

Mr. Smaha reviewed the research that he has conducted to get a better understanding of what the patrols and gatehouse personnel do and does not do. Board discussion ensued. Mr. Smaha advised that the Reserve and Finance Advisory Committee is looking into access control systems.

On a Motion by Mr. Smaha, seconded by Ms. Pozarek, with all in favor, the Board Approved the Allied Universal Security Services Proposal, totaling \$415,228.64, Subject to Preparation of a Contract Amendment by Counsel, for the Venetian Community Development District.

The Board took a brief recess at 10:52 a.m. and was back on the record at 11:06 a.m.

SIXTH ORDER OF BUSINESS

**Update Regarding River Club Pool
Fence**

Mr. Ruffatto, of the Facilities Advisory Committee, spoke regarding correspondence sent to Universal Access regarding the proposal for the River Club fencing project. Mr. Ruffatto responded to questions from the Board. He advised that the updated proposal will be brought to the CDD Board at the next meeting.

SEVENTH ORDER OF BUSINESS

**Consideration of Racquet Sports
Advisory Committee Recommendation
Related to Tennis Rule 18**

Mr. Booker spoke regarding the Racquet Sports Advisory Committee recommendation related to amendment of Tennis Rule 18. Ms. Pat Hinsch spoke regarding the discussion among the Advisory Committee and the intent behind the rule amendment recommendation to solve a problem that exists for a limited number of people at Venetian who play tennis. Mr. Bracco expressed his concern regarding past issues that could come up again. Mr. Cohen advised that this change would require going through the Rule Making process, including a public hearing. Ms. Hinsch responded to questions from the Board. Board discussion ensued.

On a Motion by Mr. Booker, seconded by Ms. Pozarek, with three in favor and one opposed, the Board Authorized Staff to Commence the Rule Making Process, with the Public Hearing to be held in April, for the Venetian Community Development District.

EIGHTH ORDER OF BUSINESS

Consideration of Proposals for Stump Grinding

Mr. Livermore reviewed the three proposals received for stump grinding of 134 stumps; he advised that the proposal include clean up.

On a Motion by Mr. Bracco, seconded by Mr. Smaha, with all in favor, the Board Approved the LMP Proposal, totaling \$17,420.00, for Stump Grinding, for the Venetian Community Development District.

NINTH ORDER OF BUSINESS

Discussion Regarding Proposed Vesta Survey

Mr. Bracco recommended that the Board as a whole submit one response to Vesta rather than Vesta receiving 5 responses; he further stated that in his opinion it is too long. Board discussion ensued. The Board was asked to provide comments related to the survey to Mr. Thomas by March 3rd so that a final version can be provided by the next CDD meeting.

TENTH ORDER OF BUSINESS

Appointment of an Audit Committee and Scheduling the First Meeting of the Audit Committee

Ms. Blandon reviewed the process for appointing an Audit Committee in order to select an auditor for the District.

On a Motion by Mr. Bracco, seconded by Mr. Smaha, with all in favor, the Board Appointed Itself as the Audit Committee and Scheduled the First Meeting of the Audit Committee to be held Monday, March 13, 2023 at 9:30 a.m., to be held at the Venetian River Club, 502 Veneto Boulevard, North Venice, Florida 34275, for the Venetian Community Development District.

ELEVENTH ORDER OF BUSINESS

Consideration of the Minutes of the Board of Supervisors' Meeting held on February 13, 2023

Ms. Blandon presented the minutes of the Board of Supervisors' meeting held on February 13, 2023 and asked if there were any questions, comments, or changes to the minutes as presented. There were none.

On a Motion by Mr. Bracco, seconded by Mr. Smaha, with all in favor, the Board Approved the Minutes of the Board of Supervisors' Meeting held on February 13, 2023, for the Venetian Community Development District.

TWELFTH ORDER OF BUSINESS

Consent Items

Ms. Bandon advised that the consent items consist of the Facilities Advisory Committee meeting minutes of January 03, 2023, the Fitness and Pool Advisory Committee meeting minutes of December 21, 2022 and the Reserve Advisory Committee meeting minutes of January, 18, 2023, and the Landscaping Advisory Committee meeting minutes of February 06, 2023. She asked if there were any questions.

On a Motion by Mr. Bracco, seconded by Mr. Smaha, with all in favor, the Board Accepted the Consent Items, for the Venetian Community Development District.

THIRTEENTH ORDER OF BUSINESS

Supervisor Requests and Comments

Ms. Bandon opened the floor to Supervisor requests and comments.

Mr. Bracco advised that he received a call from First Horizon Bank regarding checks that had been presented for payment that could not be paid due to insufficient funds; he advised that although the issue was rectified on the same day, it is concerning. He further discussed his concerns related to a lack of oversight of the River Club credit card accounts as over \$2,700 was incorrectly charged to the District cards; he advised that he has asked for copies of the statements to be reviewed by the Reserve and Finance Advisory Committee. Mr. Bracco advised that there are three credit cards for the River Club. Discussion ensued. Mr. Thomas advised that Ms. Weems has a card with a limit of \$7,000.00 and he has a card with a limit of \$5,000.00. Ms. Bandon and Mr. Cohen reviewed the history of a credit card being issued for use by the General Manager. Further discussion ensued.

On a Motion by Mr. Booker, seconded by Mr. Smaha, with all in favor, the Board Authorized One Credit Card, Issued to the General Manager of the River Club, with a Limit of \$5,000.00, for the Venetian Community Development District.

Ms. Pozarek advised that she may or may not be able to attend the March 13th meeting and so she may need to attend via Teams.

FOURTEENTH ORDER OF BUSINESS

Adjournment

Ms. Bandon advised there is no further business to be conducted and asked for a motion to adjourn.

On a Motion by Mr. Booker, seconded by Mr. Smaha, with all in favor, the Board adjourned the meeting at 12:12 p.m., for the Venetian Community Development District.

204
205
206
207

Secretary / Assistant Secretary

Chairman / Vice Chairman

DRAFT

Tab 3

**VENETIAN COMMUNITY DEVELOPMENT DISTRICT
502 VENETO BOULEVARD, NORTH VENICE, FL 34275
FACILITIES ADVISORY COMMITTEE MEETING**

February 6, 2023 Minutes

Attending:

Mark Kissinger, FAC Chair
Bob Ruffatto, FAC Member
Bob Crane, FAC Member
Tim Carr, FAC Member
Jill Pozarek, VCDD FAC Liaison
Miles Cleary, River Club Maintenance
Nancy Spokowski, Resident

1. Call to Order: Meeting called to order by Mark Kissinger at 3:00pm.
2. Quorum / Attendance: Mark Kissinger declared that a quorum was achieved. Bob Crane was welcomed as a new member of the FAC. Bill Phillips was excused.
3. Public Comments: Pool lighting, gate security, pool shading and pool bar security need attention. (Note, these items are already on FAC radar)
4. FAC Charter & Meeting Dates: The FAC Charter has been approved by the VCDD Board of Supervisors changing the committee membership to 5 and moving monthly meetings to the first Tuesday of each month beginning at 3 PM. The FAC responsibility for the physical condition of the Entrance Gate House needs to be confirmed by the BOS. Jill Pozarek will address at the next VCDD meeting.
5. Minute Approval: The January 3, 2023 FAC Minutes were approved unanimously.
6. Liaison Report: Jill Pozarek asked the FAC to identify 3 key performance indicators for Vesta related to the ongoing maintenance, repair and condition of the River Club and amenities. Jill stated that BOS continues to gauge the need for additional pool bar lighting, gate/fence repair and pool bar area shading. In the interim, the Facilities Committee has identified many areas of existing pool area lighting that need to be repaired. Jill has communicated that to the General Manager. Jill also stated that Sunshine Law training will occur on February 27

beginning at 8:30am at the river club.

7. Gate Replacement: The Facilities Committee is working with Jeff Thomas and Universal Access to confirm details and evaluate gate replacement options.
8. Maintenance Spreadsheet: Tim Carr and Miles Cleary reviewed the maintenance, repair and replacement worksheet, and updated as necessary. Tim will update the spreadsheet regarding items not yet completed along with actions to be taken. The FAC intends to maintain this list of RC/Amenities repairs, maintenance issues that must be monitored.
9. Capital and Significant Maintenance Items:
 - Tennis court lighting cost proposal from Synergy for courts 1-4 was approved by the BOS.
 - Non-working wireless cameras will be removed from the RC property; Proposals for new hardwired cameras are being investigated by the General Manager.
 - The RC Dome repair is scheduled with Crowther Roofing.
 - There was water damage under the Fitness Room windows facing the pool; Miles is determining cause and repair options. If this involves significant expense, the General Manager will contact Mr. Bracco.
 - Soda guns and ice machine require a locking mechanism.
 - Jill Pozarek will ask Jeff Thomas about the pool bar punch list completion.
 - RC front door: Automatic ADA arm hardware needed to be reordered in bronze.
 - Pool equipment door, behind the pool bar, must be reinstalled.

10. 2023 Resident Survey: No Update

Facilities Committee next meeting scheduled for:

Tuesday, March 7, 2023 - 3pm at River Club

Venetian Community Development District
502 Veneto Boulevard
North Venice, FL 34272
Fitness/Pool Advisory Committee (FPAC)
Meeting Minutes – February 15, 2023, 10 a.m.

Attending Members: Richard Derby, Livvy Faford, Nancy Spokowski, Cindy Sniezek, Mary Taylor, VCDD liaison Ernest Booker, General Manager Jeff Thomas and Maintenance Supervisor Miles Cleary.

- a. Meeting called to order at 10:00 by Nancy Spokowski.
- b. Quorum established.
- c. Prior minutes were approved.
- d. No members of the public were present.

e. **Old Business**

- a. Discussion of the ongoing problem with class sign-up. The rule limiting the number of classes that an individual can participate in is not being adhered to with too many people signing up for too many classes at the exclusion of others. Jeff asked to send out a community wide communication reminding residents of the three indoor class per week registration rule of the CDD. The committee is tasked with recommending actions to management and the CDD. Liaison, Ernest Booker, suggested a rule suspending violators for 30 days. No specific violation actions were agreed upon at the meeting. Nancy made the motion to post signs in the fitness rooms that would notify residents of class attendance limits. The Committee was unanimously in favor. Please note that if a class is not full, residents can walk into the class should there be availability.
- b. The Audio Jack on one of the exercise bicycles has been repaired and a spare will be ordered by Miles to be available on site. Ellipse riders will be repaired. The ceiling fan has been fixed. Miles has ordered “thousands” of Sani-Wipes for stock. Additional spray bottles have been ordered. Problems have been encountered with timely delivery of wash cloths.
- c. Miles has been working on cleaning up sand in the bike parking lot left by the Tiki contractors. GM to send out communication to residents on entry gate to pool area. Miles is trying to find someone to manufacture replacement covers for handicap pool access lifts. Nancy suggests covers made for PVC pipe near the tiki bar. White bench has been removed from the gate area as this bench is not stable. Miles has repaired the drainage areas near the pool as they had sharp edges and could be dangerous to bare feet as well as a tripping hazard.

- d. An inventory was taken of the quantity and condition of pool furniture (including remaining old stuff) and it was determined we will need about (20) chairs and stools immediately to replace unsafe seating.
- e. Pool attendants and bartenders are to be instructed to close all umbrellas, empty trash, remove candles from tables and wipe off surfaces. A resident on the Landscape Committee has volunteered to renovate potted plants in the entrance area. Miles has gathered all the technical data specs to get a repair quote for the entry gates. Facilities Committee will be following up on this.
- f. Fitness schedules placed on table near fitness room should be updated to show sign-up rules regarding the 3-class limit.
- g. Pool divider should be used to separate class from casual pool users. Directions to be given to fitness instructors.
- h. Cyndi recommended that we postpone the next Run/Walk until the Fall.

6. New Business

- a. The CDD does not allow fitness rooms to be rented out for private use. Ernest said the pool or Tiki bar should not be rented out for private parties.

Next meeting scheduled for March 15, 2023 @ 10 a.m.

Meeting adjourned 12:00 noon.

Minutes submitted by Richard Derby

**Venetian Community Development District
502 Veneto Boulevard
North Venice, FL 34275
Landscape Advisory Committee
Meeting Minutes February 6, 2023**

Attending Members: Joe Spallina, Harry Wildman, Debbie Gericke, Lynn Matson, Cheryl Harmon Terrana, Kit Briggs, Keith Livermore

Absent: None a quorum established

Call to Order: 11:00am

Discussion items:

Public Comments:

Darlene Schumberg addressed her concerns about the front entry looking bad with hurricane issues still needing to be addressed as well as all sub community monuments need to be cleaned up and spruced up. Felt the entry pond looked messy.

Old Business

- A. Joe gave a few updates to January minutes which have been corrected.
- B. Harry discussed his term with committee which will be up in 2024.
- C. We welcomed Kit Briggs as our new member and each of us did a brief introduction of ourselves.
- D. Keith explained to all of us we nor he have final approval of anything. The CDD board has the final authority.
- E. Liaison Cheryl outlined the extensive work Rizzetta/Belinda and Keith are doing with FEMA to hopefully get the VGRC a reimbursement from damages of Hurricane Ian. All reports must be filled within 18 months of storm and FEMA will determine what qualifies for reimbursement. Cheryl also outlined the upcoming landscape RFP process. Vendors must show their intent of interest by February 17th, followed by filling out and returning completed RFP by March 10th. The landscape committee will review and score the completed RFPs. There will be a special meeting of the landscape committee at 9:30am on March 20th to conclude who we would recommend to the CDD board. On April 10th the vendor finalists will present to the CDD board. Cheryl also asked we emphasize and lay out our priorities as there is a lot of clean up from the storm.
- F. 2023 plan discussed : Joe asked the CDD board at the January meeting 1) to allow the landscape committee to be involved in the RFP process 2) to

ask that as part of the RFP process the vendor finalist provide a 1, 3 and 5 year plan for the community

G. Much discussion about monuments at each sub community entry and should each neighborhood decorate/landscape for December holiday. Keith will get a bid to decorate for next year and LMP will provide a prototype at one monument using a flowering grass to help add color to the monument.

H. Keith waiting on 2 more estimates to have root balls ground. Work should start within the next 45 days.

New Business:

A. Discussion on pots at River Club. Cheryl to talk with Jeff/GM to determine if RC will be responsible for filling pots and watering. Kit will plant and take care of them for the 6 months of the year while he is in town. Debbie suggested we sell pots as no one has taken care of them since they were originally purchased 5 years ago. Jeff will determine outcome with Cheryl.

B. One single crepe myrtle at front entry to be removed. Bids for two missing bougainvillea trees at front island to be provided to Keith by LMP. White and red sun-impatiens to go in bowls at front entry.

C. Nothing to be replaced at roundabout island until weather warmer.

Next meeting and Adjournment:

- March 20 at 9:30am
- Meeting adjourned at 12:51

Minutes submitted by Debbie Gericke

Venetian Community Development District
502 Veneto Boulevard
North Venice, Florida 34275
Social & Dining Advisory Committee
Meeting Minutes
February 14, 2023

Attending Members: Linda Cautero, Kathy Thomaston, Diane Bazlamit, Joe Browne, Pat Jones, Sarah Quinn and Livvy Faford. Also present were River Club personnel: Julie Cortina, Chef. Bryan Mattson and CDD liaison Cheryl Harmon Terrana .

Call to Order: Linda Cautero, Chairwoman, called the meeting to order at 10:01 am. Quorum established. Minutes of January 11, 2023 were approved as written.

Public comment: Bob Ruffatto from Facilities committee said he had interviewed at least 50 residents regarding menu, venue, days of operation. Committee felt bar was not meeting needs of community and are considering perhaps a new design on ways to identify how to provide more gathering space. They felt venue and events should be geared to promote the club as a gathering place and they didn't feel that was being done. Darlene Schimberg said she disagreed; that she felt participation at the club is growing.

There was also a discussion about the minutes of the committee not being posted on the website to allow access to residents.

As part of a report from the Facilities Committee, Bob reported they were looking at several items: (1) Looking at pool lighting, it is dark and landscape lighting is not working and needs to be fixed; (2) tennis lights replacement is in the capital improvement budget with estimate of \$50,000 and those lights should also improve lighting in patio area; (3); the Facilities Committee wants to provide input in the upcoming survey preparation.

Vesta Update

- A. Tiki bar is very busy. We are planning on launching new menus and changes in operations hours to be launched on 1 March.
- B. Cheryl said as a result of a "break even" analysis provided to CDD by General Manager Jeff Thomas, Wednesdays have proven to have low attendance (sometimes just 20 people yet we are fully staffed which results in a losing night). She also mentioned that Board has received numerous emails requesting Saturday night dining. Therefore, it was decided to close Wednesday dining and open for Saturday dining. She also mentioned that the golf club is closed on Saturday nights.
- C. In further discussions, it was mentioned the club will be closed for Saturday dining on February 25 and April 22 because of previously scheduled outside events. The operational hour changes will be instituted as follows:
 - Wednesday will remain in operation through February 22 and closed thereafter.
 - Saturday night dining will be instituted beginning March 4. New menu will be instituted on March 1.
 - Chef Mattson suggested that Tiki Bar food service hours on Wednesdays be extended to perhaps 7 with the closing of Wednesday night in-club dining.

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- D. Vesta was directed by the committee that these operational changes need to be communicated to the community in a separate e-blast with the preface that “we have been listening to you and based on resident input.” Also, in listing hours for tiki bar, there should be the proviso of “weather permitting.” *These communications should go out to the community immediately.*
- E. In further discussions about Saturday nights in light of the changing demographics of our community with more working families, it was decided that there should be a consistency of at least one member event each month on a Saturday perhaps the first Saturday of each month.
- F. Past Events: Rave reviews for high tea; Twig luncheon had 104 people; Valentine dinner also received rave reviews and the Sean Brown Band was wonderful; cooking class was a big hit with requests to do another.

OLD BUSINESS

- A. Cheryl reviewed an old survey and mentioned the board was looking for an external company to conduct an upcoming survey of the residents. Committee members reiterated that all committees should be included in preparation of the survey with their resident input. More information about the dining survey will be discussed at March 13 CDD meeting.
- B. Vesta said they may do their own survey. It was noted that the CDD board needs to review and approve that survey.

NEW BUSINESS

Issues discussed:

- There was an issue at brunch on January 23 which was forwarded by a resident. Management has reached out to that person.
- There seems to be a shortage of dinner menus.
- Committee member asked about plans for wine dinners in the future.
- Server staff need to be trained in wine serving and other serving techniques
- Possible reciprocal agreements with other clubs was mentioned but determined not feasible for at least another year.
- Residents have experienced different cocktail prices being charged at the tiki bar and inside bar. Pricing for same cocktail should be consistent whether it's inside or out.
- Comment that house wines are awful and there was more than one agreement with that comment. House wine should be changed.

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- Committee member asked if committees could hold “workshop” meetings like the CDD. Answer was yes...meeting can be held, notes are taken but no actions can be taken.
- Question of when the grand opening of the Tiki Bar will be held. It was determined it could perhaps be scheduled for a Wednesday.
- Discussion of upcoming springfest and plans for Easter. Determined there should be seatings like was scheduled at Thanksgiving.

Meeting was adjourned at 12:02

Next meeting is March 8, 2023

Minutes submitted by Sarah Quinn